## 'Bill,' Edsel say both win in Ford shift

By John Minnis

Editor and Richard A. Wright **Automotive Writer** 

William Clay "Bill" Ford Jr. of Grosse Pointe Farms was appointed by the Ford Motor Co. board of directors last week to replace his father as chairman of the powerful finance committee.

While the major media, including the New York Times,

pegged Bill as the winner in a family power struggle with his cousin Edsel Ford II for succession to the corporate throne, now held by chairman Alex Trotman, Bill and some automotive pundits disagree.

"This works out well for the whole family," Bill told the Grosse Pointe News. "His (Edsel's) role is the same. He's happy. He's one of the senior executives of the company. He

has a lot of influence.

a wider net in the company. This is a position where we both win.' "There's room at the top for

both of them," said one longtime Ford Motor Co. insider. And most auto industry experts say Edsel Ford II, Bill's older cousin and president of Ford Motor Credit Co., shouldn't be counted out.

If Bill - or Edsel - is some-'It allows the family to cast day pegged to head the company, perhaps when Trotman retires, it would return the top job to a member of the Ford family for the first time since Henry Ford II retired as chairman in 1979.

Grosse Pointe Shores resident Joseph Callahan, an auto

See FORD, page 2A



Your Community Newspaper

Grosse Pointe News

Vol. 55, No. 37

42 pages

Grosse Pointe, Michigan

Since 1940

September 15, 1994

## WEEK AHEAD

Tuesday, Sept. 20

A library millage election will be held to approve 1.7 mills for the library operating budget. Polls are open from 7 a.m. to 8 p.m. at the following locations:

City of Grosse Pointe, Maire school; Grosse Pointe Farms, Brownell school; Grosse Pointe Park, Pierce school; Grosse Pointe Shores, municipal building; Grosse Pointe Woods, Parcells school; Harper Woods, Poupard school.

The Village of Grosse Pointe Shores holds its regular meeting at 7 p.m. at the village offices, 795 Lake-

Friday, Sept. 16

University Liggett School opens its home football season at 4:15 p.m. against Livonia Clarenceville.

Saturday, Sept. 17

Grosse Pointe South opens its home football season at 1 p.m. against Sterling Heights Ford II.

Grosse Pointe North football team plays at 1 p.m. at L'anse Creuse.

Sunday, Sept. 18

The Grosse Pointe War Memorial hosts its Family run Day with games, prizes and pony rides. Admission is free. Call 881-7511 for more information.

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WE'RE CONCERNED **ABOUT** YESTERDAY'S NEWS.

day and be gone the next. But the paper news is printed on can and should live on.

Last year, more than one third of all U.S. newsprint was recycled And that number is

growing every day. Recycling is the one way we can all give something back. Then Recycle.

## Firm hired to raze Mack/Moross

By Chip Chapman Staff Writer

The Grosse Pointe Farms City Council Monday night approved a \$91,500 demolition bid for three of the four buildings at the southeast corner of Mack and Moross.

Last February, the Farms bid \$3.7 million for the 5.6 acres of property at the corner. With the acceptance of Best Group Inc.'s demolotion bid, the deal moved nearer to closing.

The buildings, that house Sears, A.L. Price and Jo Ann Fabrics, are scheduled to be razed this fall.

"This gives us an opportunity to use this land in a productive manner," said councilman Ed Gaffney.

agreement and will continue to conduct business at its Mack/ Moross store while it looks for relocation alternatives. This will reduce the price paid to the stores' owner, Jay M. Kogan, to \$3.1 million. The Farms will retain the option to purchase the Kroger property for the additional \$600,000.

Sears closed its store at the location last fall and is now vacant vacant. A.L. Price has been granted a license to hold a going-out-of-business sale as soon as it is able. Jo Ann Fabthe store. If Jo Ann Fabrics has

Kroger, at this time, has not relocated by the time of the been eliminated from the origi- Farms' closing with Kogan, the nal \$3.7 million purchase Farms will collect rent from Jo Ann Fabrics according to terms of its present lease.

Frank's Nursery has expressed an interest in leasing the Sears store for 45 to 60 days to sell Christmas items if demolition cannot begin until next spring.

After the Sears, A.L. Price and Jo Ann Fabrics buildings are leveled, the grounds will be seeded while a task force explores possible uses for the site.

Senior housing, in which some members of the audience Monday night expressed a rics will be allowed a reason- strong interest, is one of many able amount of time to relocate uses being considered for the

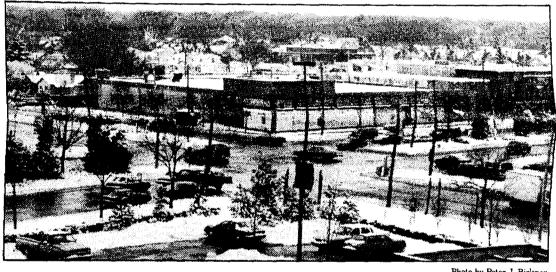


Photo by Peter J. Birkner

The Grosse Pointe Farms City Council approved a \$91.500 bid to demolish Sears, A.L. Price and Jo Ann Fabrics. Kroger will remain open while evaluating alternative locations.

## District library seeking lease on life

By Shirley A. McShane

In five days, residents in the Pointes and a portion of Harper Woods will be asked to approve a 1.7-mill tax to support the Grosse Pointe Public Library.

Library administrators and supporters have been busy spreading the word and attempting to educate voters on the importance of the Sept. 20 election.

"We have had many, many people volunteer to help with the campaign," said John Bruce, president of the library board of trustees. "I feel a

sense of support around the community. I've heard mostly positive things. The concerns are usually from people who don't quite understand the concept of the district library — they think this is a new tax."

The voters' approval of the tax will be the final step in the five-part process toward establishing a district library system for Grosse Pointe.

The passage of Proposal A last March eliminated public school districts' ability to levy a separate millage to support a public library. Grosse Pointe is one of 30 school districts in the

state operating a public library system. Since Proposal A, many school districts have formed district library systems.

In order to ensure the financial stability of the library, the Grosse Pointe school board and the Harper Woods City Council last spring entered into a district library agreement and appointed a seven-member board of trustees.

The district library became effective July 1. It is a separate and distinct entity no longer connected to the school system.

See LIBRARY, page 9A

## Schools set taxes for 1994-95 year

By Shirley A. McShane Staff Writer

The Grosse Pointe school board assured residents that their tax bills this December should be about 50 percent less - at least in terms of what is paid to fund public schools than in previous years.

The board unanimously adopted a resolution on Monday establishing the district's millage rate for the 1994-95 school year. The board established an overall tax rate of 14.5679 mills for homestead property owners and a 24.2 mill levy for non-homestead property owners.

That is a reduction of about 50 percent for homestead owners and 20 percent for nonhomestead owners, said superintendent Ed Shine.

As required by law, the school district must establish a tax rate by Sept. 15 and report

that rate to the local taxing authorities.

"Our millage rate doesn't expire until June 30, 1995, so we're allowed to levy the 'hold harmless' rate of 8.3679 mills and the non-homestead rate of 18 mills for one year," said Chris Fenton, assistant superintendent for business. "Next year voters will have the opportunity to decide whether or not the school district will continue to levy that amount."

The school district is considering Feb. 7, 1995, as a possible election date to ask voters to approve a "hold harmless" millage rate for 1995-96 and beyond. The school board has not approved officially an election date or a specific "hold harmless" millage rate.

The school district levied a total of 30.4620 mills for the amount, 29.025 mills went to levels.

the general fund; 1.2046 mills went to the public library; and .2324 mills went to debt retirement.

For 1994-95, the millage breakdown is as follows: .2000 mills for debt retirement; 6 mills levied by the state and paid to every school district under the provisions of Proposal A; 18 mills paid by nonhomestead taxpayers; 14.5679 mills for homestead property owners; and 8.3679 for the "hold harmless" or "gap millage" which bridges the gap between the \$6,500 foundation grant from the state and the \$8,300 per pupil spending the district was accustomed to in previous years. The "gap millage" helps school districts like Grosse Pointe, which have consistently posted per-pupil spending rates exceeding the \$6,500 1993-94 school year. Of that rate, maintain their spending

## Estimated payments to cities from sale of Grosse Pointe Cable City of Grosse Pointe Grosse Pointe Park Grosse Pointe Woods \$2.2 Million Grosse Pointe Farms \$2.1 Million Harper Woods \$2.6 Million

## Cities agree on the sale of G.P. Cable for \$22.5 million

By Jim Stickford Staff Writer A few dollars seed money to start Grosse Pointe Cable 15 years ago ballooned into a \$22 million windfall for the War Memorial and member cities Monday night when the city was sold to Comcast Cable.

The cable system was established by the Grosse Pointe War Memorial in '79 and when it was created, the War Memorial owned 75 percent of the stock, holding half of that in beneficial trust for the five cities in the system. The other 25 percent of the stock was given to a cable company to help run the system. Comcast Cable bought that 25 percent of stock seven years ago, and had been interested in acquiring the rest of the system ever since, said Comcast president John Nichol-

Last month Nicholson, Park councilmember Vernon Ausherman, and cable consultants John Evans and Charles James went to Philadelphia to work out the final technical management agreement between Comcast and Grosse Pointe Cable. According to Nicholson, Comcast again offered to purchase the remaining 75 percent of

"We asked that they put eir offer into writing," said their offer into writing," Nicholson, "On Sept. 1, Com-

cast representatives sent us, for the first time, a written offer. After some negotiations, we accepted the written offer on Sept. 7. Because Comcast is a public company and because the sale dealt with the sale of stock, FCC rules prevented us

from speaking about this in public. That's why we had to wait until now to bring the offer before the five city coun-The councils, Harper Woods, Grosse Pointe Woods, the City

of Grosse Pointe, Grosse Pointe Farms and Grosse Pointe Woods, earlier this year worked out a new franchise agreement that required at least three of the five cities to approve any major action, like the sale of the system.

On Monday, Nicholson and War Memorial president Mark Weber addressed the councils about the sale. Only Grosse Pointe Woods failed to approve the sale, said Weber, because the council did not have time to consider it properly. Because the other four cities approved the sale, the Woods approval is not needed, he said he is confident they will also approve the

sale anyway. The sale price for the stock was negotiated at \$22.5 million, half of which will go to the War Memorial. The re-

See CABLE, page 7A

## POINTER OF INTEREST John W. Pollard

Home: Grosse Pointe Park

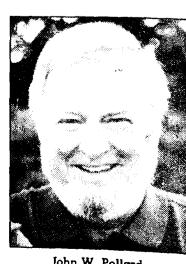
Family: Widower; six children, 12 grandchildren

Occupation: Irish cookery, caterer/author Claim to fame: Red Cross disaster relief

team volunteer Quote: "You don't ever think it's work. You're doing things that make you feel good. . . . The trouble is you want to

See story, page 4A

do more.



John W. Pollard

A STANDARD THE PROPERTY.

From page 1

industry reporter for 40 years and a next-door neighbor of William Clay Ford Sr., said he believes that Bill's elevation to a higher position in the corporation than his older cousin Edsel Ford II holds reflects the fact that the William Clay Ford branch of the family owns more stock than the Henry Ford II branch.

"Henry's holdings were reduced by divorce settlements," Callahan said. "The ascension of Bill to such a high position reflects this greater power in terms of stock ownership."

While acknowledging that his side of the family does control more stock than Edsel's, Bill discounted that as the overriding factor with the board.

"That's not why it happened," he said. "My father went to the board in July. He felt it was time to step down. The directors met and decided to offer this opportunity. I also talked to Edsel and we agreed it was best for the family.

"In terms of how the board made its decision, I don't know. I wasn't there and neither was Edsel. I don't know on what basis they made their decision. I doubt they made it on the basis of shares.'

Bill, 37, and Edsel, 45, also of Grosse Pointe Farms, are great-grandchildren of legendary founder Henry Ford and have both carved out careers at the company. Each has worked

#### Corrections

Corrections will be printed on this page every week. If there is an error of fact in any story, call the newsroom at 882-0294.

The Willett-Brown wedding announcement on page 4B last week misspelled the name of one of the bridesmaids. It should be Lynda

#### **News Deadlines**

The Grosse Pointe News wants to help you publicize your events. To ensure that all items have an opportunity to get into the paper in a timely manner, deadlines for receipt of copy will be printed here each All items for the Features and

Entertainment sections must be in by 3 p.m. Friday to be considered for the following week's paper.
All items for the Sports section must be

in by 10 a.m. Monday for that week's

All items for the News section, including letters to the editor, must be in by 3 p.m. Monday for that week's paper.

The Grosse Pointe News will try to get all items into the paper that are turned in by deadline, but sometimes space doesn't

Any questions? Call the news department at 882-0294.

Classified/Display Advertising Deadlines

Classified Real Estate Deadline: All other Classified Advertising must be

The deadline for Display Advertising space reservation is 5:00pm Friday. Advertising copy requiring client proof must be submitted to Display Advertising by 2:00 pm Friday.

Advertising copy for the second and third sections must be received by Display Advertising by 11:00 am Monday. Display Advertising for the first section must be received by 10:30 am Tuesday.

Call 882-6900 to place your Classified Advertising.

Call 882-3500

#### Grosse Pointe News

(USPS 230-400)

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48236. The deadline for news copy is Monday noon to insure insertion.

Advertising copy for Section "B" must be in the advertising department by 11:00 a.m. on Munday. The deadline for advertising copy for Sections A & C is 10:30 a.m. Tuesday.

ORRECTIONS AND ADJUSTMENTS: Responsibility for display and classified advertising error is limited to either cancellation of the charge for or a re-run of the portion in error. Notification must be given in time for correction in the follossing issue. We assume no responsibil-

ily of the same after the first insertion. i) a Grosse Pointe News reserves the right to accept an advertiser's order Crisse Pointe News advertising represcritatives have no authority to bind this caspager and only publication of an chemisement shall constitute final ancestance of the advertiser's order

Ford in a variety of Ford positions and both have interesting and both have international experience.

"I think you're going to see both of them continue to make moves," said David Cole, director of the University of Michigan's Office for the Study of Automotive Transportation. "Whether they end up at the top is going to depend on whether they demonstrate outstanding leadership."

Both Fords declined to make predictions last week after Trotman announced that Bill would replace his father, William Clay Ford Sr., as chairman of the finance committee, which controls major business decisions at the company. But they indicated that there was mutual agreement on the change.

The finance committee manages the financial and monetary affairs of the company, which had revenues of \$108.5 billion last year.

William Clay Ford Sr. will remain on the board of directors and on the finance committee. He had been committee chairman since 1987. William Clay Ford. Jr. said his father told him recently he wanted to reduce his duties after 46 years at Ford and spend more time enjoying retirement.

Bill Ford will leave his post as vice president of Ford's commercial truck operations Jan. 1 to chair the finance committee.

"If asked, I probably would have turned it down. I want to stay in operations," Edsel said, adding that he eventually hoped to move back into automotive operations from finance.

As chairman of the finance committee, Bill Ford no longer will be an employee of the company. He also will be a member of the board's other key panel, the organization review and nominating committee.

William Clay Ford Jr., born May 3, 1957, is a graduate of Princeton University and holds a master of science degree in management from Massachusetts Institute of Technology.

He joined the company in 1979 as a product planning analyst, then became director of commercial vehicle marketing at Ford of Europe in 1986. He was named chairman of Ford of Switzerland in 1987 and elected to the board of directors of Ford Motor Co. in 1988.

He was appointed general manager of the climate control division in 1992, then named to his current post of vice president, commercial truck vehicle center, in May of this year.

Edsel Ford II, son of Henry Ford II, was born Dec. 27, 1948, and holds a bachelor's degree in business from Babson College. He joined the company in 1974 as a product planning analyst.

He became assistant managing director of Ford of Australia in 1978, marketing plans manager of Ford Division in 1981 and general sales manager of Lincoln-Mercury Division in 1987.

He was elected to the board of directors in 1988 and appointed president of Ford Motor Credit Co. in 1991. He was elected a Ford Motor Co. vice president in 1993.

The Ford family holds about 10 percent of outstanding Ford Motor Co. stock, but controls about 40 percent of the company's voting stock through the superweighted Class B shares created in 1936 by Henry Ford and his son, Edsel Ford.

After Henry Ford II died, his surviving heirs agreed to vote their shares as a block and pooled their shares in a voting trust to ensure that their power will not be diluted if a family member sells stock.

Ford Motor Co. went public in 1956. Ford's chief executives have been non-family members since Henry II's retirement, but there have always been members of Henry Ford's family involved in management of the giant auto maker since it was founded in 1903.

This makes Ford Motor Co. unique among surviving auto firms in the United States. Members of the Peugeot family have been in management of that French auto maker since it began building cars in 1889 and Agnelli family members have been active in Fiat since that firm was founded in Italy in 1899.

William Clay Ford Sr. said he decided to step down from the finance committee chairmanship after 46 years with Ford Motor Co. because he will be 70 next year and wanted to



William Clay Ford Jr., right, has succeeded his father, William Clay Ford Sr., left, as chairman of the Ford Motor Co.'s finance committee, while Edsel Ford II, center, rounds out the 'family' business as a top executive. All are Grosse Pointers.

make room for change as the company reorganizes under a plan announced earlier this year. The senior Ford also owns the Detroit Lions.

"You won't see much in the way of changes with Trotman running the show," said automotive analyst David Healy, of S.G. Warburg & Co., New York. "Ford is not going back to the bad old days when there was a sort of war between the family and the professional managers.'

David Cole agreed, adding that Ford managers and executives say Bill and Edsel really are earning their stripes.

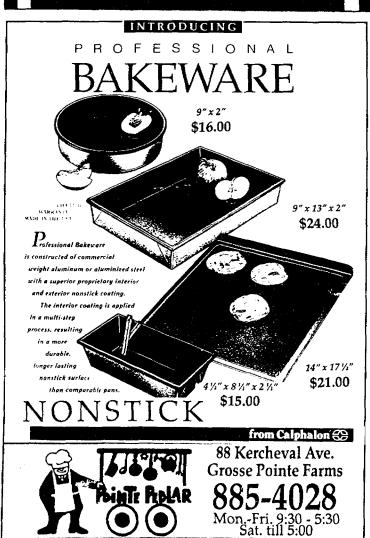
They are getting a grounding in the company and the auto industry which is much more extensive than the preparation Henry Ford II received before taking over a crumbling Ford empire near the end of World War II.

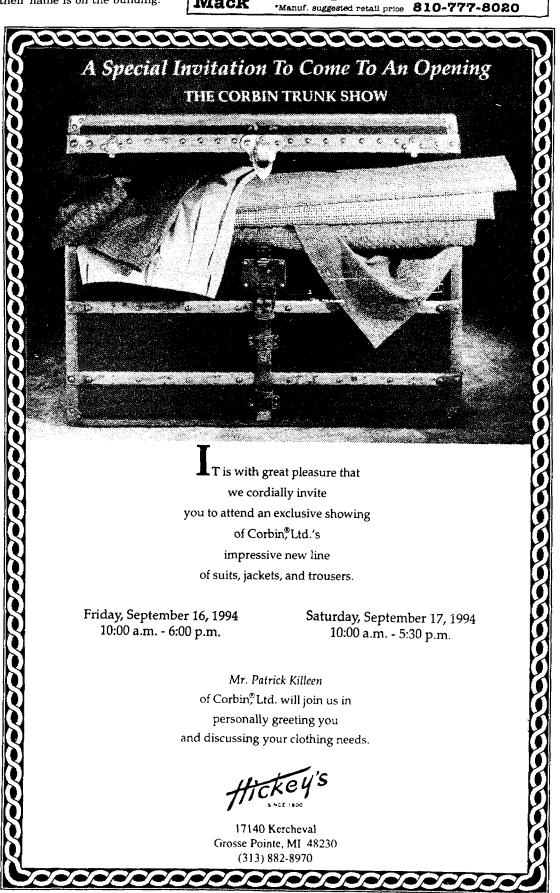
Bill and Edsel II are undoubtedly working their way up the corporate ladder, but will also undoubtedly be helped by a factor that Henry II used to point out once in a while their name is on the building.

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## Sallie Mae urges families to check out varied student options

Over the past decade, families with college-age children have seen tuition costs increase at a rate that outpaces inflation and increases in the median family income during that time. Ten years ago, tuition and other expenses at a private university averaged \$9,307 a vear; today that figure is up almost 60 percent, to \$14,741.

Over the same period, public university costs increased almost 50 percent, from about \$3,628 to \$5,394 a year. The increases have forced many families to ask, how do we pay for it all?

Sallie Mae, the nation's largest funding source for guaranteed student loans, says that every student, no matter what his or her income, is eligible for

'It's important to quash the notion that financial aid is only available to those who can prove serious financial need," says Janet Page, academic services representative at Sallie Mae. "The need factor is important to obtain certain types of aid, but there are many places families at all income levels can turn to find funds. You just have to be diligent in searching them out.'

Page says that with the 1992 reauthorization of the Higher Education Act, student loans are available to all college students. Before borrowing, however, she recommends exploring other types of financial aid.

The best source of assistance on financial aid is the college financial aid office or high school guidance counselor, says Page. "Schools have a wealth of resources that they share with families and most colleges offer information seminars on financial aid as part of freshman orientation.'

To apply for federal financial aid, students must first obtain a Free Application for Federal Student Aid, available as early as November from their college or high school. Aid eligibility is based on family income but also on such factors as the number of family members attending college, the family's current circumstances - a parent's recent job loss or major illness, for example — and the total cost of attendance. So a middle-class family with three children at private colleges might be just as likely to receive aid as a family with similar earnings with one child in a less expensive college.

Sometime between March and May, students receive notice of the aid they will receive. The aid might be a combination of grants, work-study jobs, low-interest (5 percent) Perkins loans, Stafford loans (7.43 percent interest rate through June 30, 1995), all of which are based on financial need; or unsubsidized Stafford loans (7.43 percent rate) or PLUS loans for parents (8.38 percent rate), which are available to families at all incomes. Many schools, too, pitch in funds from their endowments or other sources to help students defray costs.

Before receiving word on eligibility, students should seek out scholarships and other sources of "free" aid - a process separate from applying for federal aid. Literally thousands of scholarships are available through national and local civic groups and businesses - many based on academic standing, athletic ability, community ser-

Good sources are scholarship directories at local libraries, and software programs available in many high school libraries. Begin your search early, as most scholarship applications have set deadlines.

For families that find they must borrow, Page recommends borrowing only what is absolutely necessary. "Stories of students graduating with huge debts should not keep one from

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carefully studying how to responsibly use credit to pay for

"If it is necessary to borrow, keep in mind your future payments and the salary you are likely to make. With preparation as part of your decision. student loans shouldn't be impossible to pay back," she says.

For more information on obtaining financial aid, talk to your college financial aid administrator.

## More students borrow to meet college expenses

With the annual cost of undergraduate education averaging \$5,300 at a public college or university and \$14,700 at a private institution, it's no surprise that students are relying more heavily on student loans to help finance their education. For the 1992-93 academic year, about 40 percent of all financial aid received was in the form of federally sponsored student

Sallie Mae, the nation's largest funding source for guaranteed student loans, advises students and their families to

borrow wisely and keep thorough student loan records.

"Be sure to keep all loan documents you receive from your lender and your school in one says Jeffrey Sampson, Sallie Mae academic services representative. "And, notify your lender regarding any changes in your address or if your name changes. It is your responsibility to let your lender know your whereabouts so that you don't get behind on your payments in the future.

Sallie Mae also recommends

using one lender when applying for your student loans. "By using one lender, you will need to make just one monthly student loan payment in the future," says Sampson. "Also, some lenders offer special repayment terms which can result in reduced payments, longer repayment terms, or vary the monthly payment over the life of the loan.'

Many lenders sell their student loans to secondary markets, such as Sallie Mae, before students graduate. Lenders do this to free up cash — enabling them to make more student loans. If your loan is sold, don't worry: your terms remain the same and, additionally, you may be able to benefit from an expanded array of repayment

able to you.

options. About one in three loans is sold to Sallie Mae, the nation's

student loans. If your loan is one of them, you will receive a letter from Sallie Mae and a "Select Your Terms" guide, which provides an outline of all of the repayment choices avail-

## Tax-planning ideas that can help your business

Taxes can make a difference, often a big difference, in a business's bottom line. That's why small business owners should be aware of the tax consequences of their actions. If you own a small business, now is a good time to review your taxrelated records and identify ways to reduce your 1994 tax liability. To help you get started, here are some sugges-tions from the Michigan Association of CPAs (MACPA).

Last year, Congress increased to \$17,500 (from \$10,000) the amount of business equipment costs that can be deducted in the year the equipment is acquired. Electing this expensing provision allows you to take an immediate tax deduction rather than depreciate the purchase over a number of years.

If you haven't already spent the allowable \$17,500, consider purchasing whatever you need before year-end. Keep in mind that the \$17,500 deduction is reduced dollar-for-dollar once the total cost of property placed in service during the year exceeds \$200,000. In addition, the deduction may have some limitations. Consult your CPA.

Sole proprietors, partners and owners of S corporations are generally required to pay individual estimated taxes quarterly. To avoid underpayment penalties, tax law allows you to base your estimated payments on 100 percent of your previous vear's tax liability, if your adjusted gross income (AGI) was \$150,000 or less last year. Be sure to review your estimated tax payments to determine if your payments are adequate.

The typical business can minimize its tax liability by deferring income into next year and accelerating tax-deductible expenses into the current year. This strategy works best for companies that use the cash method of accounting.

Making charitable contributions can also help to reduce your tax bill. However, keep in mind that canceled checks are no longer sufficient proof of donations of \$250 or more. To obtain a tax deduction for these donations, you must obtain a written acknowledgment from the charitable organization stating the amount of a cash donation or describing the property you donated. Depending on your form of business, certain limits apply to the amount of charitable contributions that

you can deduct. Effective for tax years beginning after Dec. 31, 1993, the deductibility of business meals and entertainment is limited to 50 percent of expenses, down from 80 percent. Since this is an IRS audit hot spot, it's important to have a good record keeping system. Check your records to be sure that each entry reflects the amount of the entertainment expense, the time and place of the expense, the business purpose and the business relationship of the person entertained.

If your company uses accrual accounting, review any outstanding debts. The IRS allows taxpayers to take a deduction for a bad debt only in the year in which it becomes officially worthless. A decision to post

Poona writing off a debt to a year when you have more income could result in losing the deduction. You have until the due date

of your 1994 tax return to establish and contribute to a Simplified Employee Pension (SEP) plan or an Individual Retirement Account (IRA), but only until Dec. 31 to establish a Keogh plan. Be sure to set aside funds to make tax-deductible contributions to these plans. And remember, the sooner you contribute to these

plans, the longer your earnings compound tax-free.

When reviewing your tax situation, the MACPA suggests that you determine whether you qualify for certain business tax credits, such as the targeted jobs credit and credit for increased research, or whether your business should undertake activities to earn these credits before year-end

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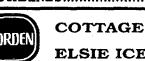
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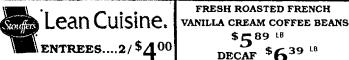
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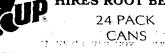


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Health System

## Nine ways to ease pain of student loan payments

If you borrowed money to pay for college and are finding it difficult to make your student loan payments, there are a number of ways to get relief.

"Student loans are usually a young person's first borrowing experience, so, recognizing this, the federally defined terms and conditions are generally more flexible than commercial loans," says Sara Sesenbach, academic services representative at Sallie Mae, the nation's larget funding source for guaranteed student loans. "If you do get into trouble repaying your student loans, the most important thing to do is to maintain good communication with your lender.'

Sesenbach says that, for students who qualify, student loans can be deferred, consolidated or forgiven. And many lenders offer their own repayment options that reduce the amount owed during the early years of their careers. She recommends that students explore

the following repayment options:

1. Graduated Repayment: Provides short-term payment relief by significantly reducing initial monthly payments dur-ing the first two or four years of repayment. The total interest cost is higher than making level payments due to smaller initial payments, however.

2. Deferment: Postponement of principal and interest payments for up to three years for borrowers who are unemployed, returning to school, or experiencing economic hardhsip, as defined under federal guide-

3. Forbearance: Postponement of principal payments only, for a pre-determined time for borrowers who do not fall into the three deferment categories but are still unable to make their payments. Forbearances are granted at a lender's discretion, as long as the lender is convinced the borrower will eventually repay.

loan by the federal government for some borrowers entering certain areas of teaching, national service, or the military, for example.

In addition to the above alternatives, lenders and student loan holders may add their own repayment features. Borrowers whose loans are owned and serviced by Sallie Mae (about a third of all borrowers) can take advantage of the following repayment plans:

5. Smart Loan Account: A loan consolidation plan that allows borrowers to combine all eligible student loans into one new account with a single monthly payment. Initial, interest-only payments and an extended term of up to 30 years keep payments low throughout

6. Great Rewards Program: Enables Stafford loan borrowers who entered repayment after June 30, 1993, to lower their interest rate by 2 percent-4. Forgiveness: Complete or age points by paying on time

projections, accounts receivable

and accounts payable records

and any outstanding loan

agreements. To assist you in

interpreting this data and eval-

uating the company's health,

it's wise to seek the advice of a

CPA who is experienced in

also want to examine the com-

pany's inventory to be sure it is

current and saleable. Also, as-

certain the age and condition of

Assuming the business offers

potential for growth, how do

you arrive at a reasonable of-

fering price? Given the numer-

ous methods of valuation, it's

best to turn to a business val-

uation expert who is familiar

with the industry for help in

the company's equipment.

Beyond the paperwork, you'll

small business acquisitions.

partial payment of a student for the first four years. Borrowers can save significantly in overall borrowing costs by qualifying for the plan.

7. Smart Rewards Program: A similar program that enables Sallie Mae's loan consolidation borrowers who make their first four years of payments on time to reduce their interst rate by 1 percentage point for the remaining term.

8. Direct Repay Plan: An automatic 1/4 percent interest rate reduction for borrowers who make their loan payments electronically.

9. Select Your Terms Service: A service that provides borrowers with Sallie Mae-serviced loans with personalized counsling on the repayment program that best fits their financial situation. For more information, Sallie Mae borrowers should call 1-800-643-0040. Students who have not yet applied for a student loan should contact their college financial aid administrator.

determining a suitable price.

Then be prepared to negotiate,

long and hard, to arrive at a

mutually acceptable purchase

Because banks are generally

more willing to lend to an es-

tablished business, obtaining

financing is one area where

buying a business can have a

clear advantage over starting

However, you'll still need to

demonstrate that you're a good

credit risk and have the appro-

priate expertise and the neces-

sary collateral to pay off your

debt in the event the business

falters. Also, the MACPA says

you need a sound business plan

both to obtain financing and

keep your business up and run-

from scratch.

offer mailing services. The store will provide customers with list management, zip plus four barcoding, addressing, inserting, tabbing, collating and presorting services, all designed to get business mailings to cus-

tomers faster.

**Business Development Coun**cil is holding its 11th annual awards dinner on Thursday, Sept. 22, at the Westin Hotel in Detroit. The program will recognize the outstanding efforts of companies in the promotion and support of minority business ventures. Tickets are \$100. For more information.

gan Retailers Association to get the school year off to a good seat belts.

Participating companies will buckle up when they drive.

Businesses across the state,

## **Business Notes**

The Grosse Pointe Farmsbased human resoureces development company Brittain-Klein Inc. is offering a program based on Ronald Reihold's book, "Creative Genius for Everyone." The book details how people and businesses can increase their ability to generate creative new ideas.

For more information, call Michael Tuite at (313) 881-

PIP Printing on Mack in Grosse Pointe Woods will now

The Michigan Minority call (313) 873-3200.

Businesses across the state, including Renaissance Shoe Co. in Grosse Pointe Woods, are teaming up with the Michigan State Police and the Michistart by encouraging the use of

distribute shopping bags carrying the safety message of "Sneakers. Schoolbooks. Seat Belts" during the final days of August to remind people to

including Renaissance Shoe Co. in Grosse Pointe Woods, are teaming up with the Michigan State Police and the Michigan Retailers Association to get the school year off to a good start by encouraging the use of seat belts.

Participating companies will distribute shopping bags carry ing the safety message of Sneakers. Schoolbooks. Seat Belts" during the final days of August to remind people to buckle up when they drive.

Parents and grandparents who are interested in making their home safe for small children might be interested in the services of BabySafe, a Grosse Pointe Farms-based company that specializes in child-proofing homes. Services include installation of electrical socket covers, plexiglass bannister guards and safety gates. For more information, call 882

The Small Business Administration is holding a seminar on Tuesday, Sept. 20, at 9 a.m. at the Detroit Edison auditorium for those interested in starting up a small business.

According to SBA statistics, about half of all small businesses fail within a year, and poor management is cited as the leading cause of those failures. The cost of attending the seminar is \$15. For more information, call (313) 226-7947.



## Buying a business requires careful detective work

Thinking about purchasing a business? Perhaps it's the only way to realize your dream of owning a business or maybe it's your solution to a sluggish job market. Whatever your reason, acquiring a business demands careful planning - and a bit of detective work. The Michigan Association of CPAs (MACPA) offers the following advice.

Before you even think about buying a small business, evaluate your skills, interests, abilities and attitude. Decide whether you're able and willing to commit to the long hours, tedious tasks and tight finances that are often associated with small business ownership.

Once you've established that you want to proceed, you're ready to narrow your sights on a particular industry. Select an industry in which you already have expertise or, at a minimum, a strong interest. Before you begin your search for a specific company, talk to your CPA, chambers of commerce and look under business opportunities in the newspaper classified ads section. Small Business Administration (SBA) offices and economic development agencies sometimes have information about businesses for sale and may also be aware of special funding or government-subsidized loans.

Using the services of a business broker is another option. Keep in mind, however, that like real estate agents, business brokers generally work for the

seller and earn a percentage of the purchase price.

Once you've identified a particular prospect, it's time to do a thorough examination of the company. The first thing you'll want to find out is why the owner is selling. Maybe the owner is retiring or just ready to move on to a new venture. However, perhaps there's a new zoning ordinance about to

business. Maybe a competitive product is about to be introduced. The existing owner might hesitate to disclose such information, so

be passed that will affect the

it's up to you to play sleuth. Make your own inquiries to neighboring businesses, current customers, suppliers and even the competition, to establish the reason behind the owner's desire to sell.

While you're on the company's trail, learn everything you can about the company how it was started, how it has grown, what events shaped its present form. Broaden your investigation to include the industry and the economy, looking for evidence of possible trends that could affect the business's potential.

Next, study the company's financial records carefully. Obtain copies of financial statements, corporate income tax returns, income statements and balance sheets for the last five years. Make sure tax returns and financial statements are signed by an accountant.

Also get copies of cash flow

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## **Business People**

Grosse Pointe Woods resident Barbara Labadie, owner of Labadie Capital Management, a Southfield-based financial management firm, was appointed to the board of directors of the Greater Detroit Chamber of Commerce.



Grosse Pointe Woods resident Wayne Shapiro was promoted to director-technical analyst at First of Michigan, the state's largest Michigan-based brokerage firm. Shapiro will join the company's research department.

Grosse Pointe Park resident Barbara Pieper, Ph.d., RN, was named one of Michigan's top 10 nurses by Wayne State University and Metropolitan Woman Magazine. Pieper works at Detroit Receiving Hospital, Wayne State. The nurses were nominated by patients and peers and were selected for their dedication to duty.

Grosse Pointe Woods resident Dr. Fred Whitehouse received the outstanding physician educator in diabetes award at the American Diabetes Association's 54th annual meeting in New Orleans. Whitehouse is is a professor of medicine and chief of the division of endocrinology and metabolism at the Case Western Reserve University Medical School at Henry Ford Hospital.

The law firm of Plunkett & Cooney recently announced that Grosse Pointe Woods resident Kenneth Newa and City of Grosse Pointe resident Alison Thorburn joined the firm's insurance law section. Both attorneys were formerly with Vandeveer Garzia.

Grosse Pointe Shores resident John Potvin was named president-elect of the Macomb County Bar Associaton. He will be recognized, along with other officers of the organization, at the association's annual installation of officers ball.

City of Grosse Pointe resident Gloria Heppner, director of the Michigan Cancer Foundation's breast cancer research program, was chosen as one of the Mirabella 1,000, a group of women selected by Mirabella magazine for their contribution to society. Heppner leads a team of about 50 researchers in investigating breast cancer development through examining the earliest, precancerous stages of the disease.





Peg Durkin, Grosse Pointe, MI





Galloway & Swafford, Reading, MI

## Farms OKs new water filter in bid to kill foul odor, taste

By Chip Chapman Staff Writer

Bottled water sales to Farms and City residents could plum-

met in the near future. The Farms council Monday night unanimously approved an \$80,400 bid from Elf Atochem for granular activated carbon (GAC) filter topping, which has worked well in other communities in removing bad taste and odor from drinking water.

"The main cause of the odor is by-products from the seaweed growth in the lake," said Farms water supervisor Darrel Schuurman. "The problem was initially caused by the zebra mussel.'

Over few years, residents have complained about the taste and smell of Farms water.

'We users can no longer drink the water that tastes so bad and, at times, smells even worse," said Farms resident George Arsenault.

A GAC filter cap was installed by Elf Atochem in Mount Clemens and it has effectively removed taste and

Highland Park, which, along with the Farms and City of Grosse Pointe, gets its water from the Farms, has used to powdered activated carbon (PAC) and has received few resident complaints about taste and odor, according to John C. O'Malia, vice president of Snell Environmental Group Inc., which reviewed the bids for the

"It is our feeling that the odor is coming from the water in the plant, not from a building's pipes," he said. "Water coming out of the treatment plant will be odor-free with the new filter."

The new GAC filter will help the Farms comply with Enhanced Surface Water Treatment Rules by 1996. The disinfectant-disinfection by-products (D-DBP) rule, scheduled to be implemented in June 1998,

should decrease maximum trihalomethane levels in the wa-

When chlorine reacts with trace organics in the water, D-DBP is formed. The GAC filter cap will remove the trace organics that, with chlorine, cause trihalomethanes and also remove the taste and odor.

Due to strict Environmental Protection Agency regulations,

municipal water suppliers must filter out the giardia lamblia and cryptosporidium viruses by December 1996. The GAC filter cap should also help in this re-

The GAC filter cap has been approved by the Michigan Department of Public Health. A trial filter cap is scheduled to be installed by the end of the

## Lead level in Farms tap water still high

By Chip Chapman

Staff Writer

Although no testing has been conducted in almost two years, lead in tap water in Grosse Pointe Farms still exceeds allowable levels set forth by the U.S. Environmental Protection

Agency.
"There's no lead coming from the water plant," said Farms water supervisor Darrel Schuurman. "It comes from the lead solder in pipe joints in a

In early 1993, testing was

Shores police immediately

sent out an area-wide teletype

message on the suspect and

within minutes received a call

from Madison Heights police.

Shores police learned that a

man wearing a striped shirt

and a nylon stocking over his

head had robbed a man of \$500

in Madison Heights on Sept.

driver's vehicle, which they had

impounded, they found a toy silver revolver under the front

seat and a striped shirt and

tan-colored nylon stockings on

nab the driver when his girlfriend came to claim the im-

pounded car on Sept. 12. The

woman left the station and re-

turned a short time later, along

with the driver, because she

had left her house keys at the

station.
When police realized the

man was in the lobby they de-

tained him for Madison

Heights police, who will take

Robbery foiled

A woman's shouts were

she didn't let him into her car.

at Park store

over the investigation.

Shores police were able to

the back seat.

When police searched the

description of the driver.

conducted in kitchens and baths of 60 Farms residences. Half of those homes had lead water pipes and half had copper pipes with lead soldering.

The Farms' lead level was 26 parts per billion. The EPA had

By Shirley A. McShane

The man held his hand inside his shirt suggesting he was armed, but the woman said she never saw a weapon. She began yelling and the man fled the

just lowered the allowable lead levels from 50 to 15 parts per billion.

"I'd assume they are still at the same levels," Schuurman said, "but we haven't done any testing since early 1993.

Lead servicing and soldering was banned after 1988.

"We'll be adding a phosphate or polyphosphate to prevent lead from leaching into the wacity of Detroit has done a study and now has to apply it. We're waiting to see what works for

# ter," Schuurman said. "The



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## Public safety reports bery suspect who matched the

#### Freshman prank backfires

If you are missing a decorative flag or a concrete lawn ornament in the shape of an animal, call the Grosse Pointe Woods police at 343-2412.

As part of an elaborate senior prank directed at freshmen at Grosse Pointe North on Sept. 7, students decorated the football field with various types of flags, concrete lawn ornaments, "for sale" signs, political signs and road barricades.

The prank didn't go as well as planned, however. Woods police received a call at 6:40 a.m. Sept. 7 - the opening day of school - that a large group of teenagers was gathering on school grounds.

When police arrived, the students said they had the school principal's permission to decorate the lawn as part of a "freshman welcoming commit-

As police began to retrieve the items planted on the ball field, they noticed that some of them had been reported stolen a day earlier by residents who live in the vicinity of the school.

Woods police said most of the items have been recovered by their owners but a few things remain. Call the department if you suspect your property may be among the items taken.

#### The second visit was the charm

A man suspected in an Oakland County armed robbery foiled his own efforts to elude the law on Sept. 12 when his girlfriend left her house key at the Grosse Pointe Shores police

The story begins at 1:35 a.m. Sept. 11 when a Shores police officer spotted a man driving 49 miles an hour in a 35-mile-anhour zone on northbound Lakeshore.

The driver, a 28-year-old Westland man, failed to stop when the Shores officer activated the patrol car's emergency lights and siren. He drove even faster on Lakeshore, turned onto Vernier and then onto Sunningdale before abandoning the car in the 20000 block of Sunningdale.

After a brief foot chase, the driver was arrested. He posted \$100 bond and was released by police. Shortly thereafter, Shores police received a bulletin that another police agency was looking for an armed rob-

#### Navy reunion

Cement City man Raymond Didur Sr. is looking for fellow shipmates who served with him in the U.S. Navy during World War II.

Didur is planning reunions for next summer, somewhere near the vicinity of Brooklyn,

Anyone who served on the USS Stormes DD-780, USS Warrington DD-843, USS Vogelgesang DD-862, USS Steinaker DD-863 or USS Grand Canyon AD-28-AR-28 can contact Didur at (517) 592-6941 or P.O. Box 282, Cement City, Mich. 49233.

#### enough to scare off a would-be robber on Sept. 5 at a Kercheval and Wayburn store in Grosse Pointe Park. A 35-year-old woman said she was walking from the store to her car at 8:15 p.m. when she was approached by a man who said he would shoot her if



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## 'True Irishman' brings aid to disaster victims

By John Minnis Editor

John W. Pollard brings the luck of the Irish to thousands.

The 60-year-old Grosse Pointe Park resident spent July in Georgia providing aid to flood victims as part of the Red Cross' Disaster Action Team.

"I got into it (Red Cross) because of the disasters and I heard about all the help they need," he said.

Pollard attended 32 hours of classes Saturday in training as a Red Cross volunteer, learning logistics, first aid, CPR and other aspects of emergency response. He completed his training in July and was one of the first to be sent to help flood victims along Georgia's Flint

Stationed in Albany, Pollard was assigned to logistics, the unit that coordinates the delivery of supplies for the shelters and service centers.

He was among 6,600 Red Cross workers in Georgia, 90 percent of whom were volun-

"People from all over the country and Canada all merged together and somehow got things set up," Pollard recalled. "And yet, somehow everything went off relatively smooth."

The flooding affected more than 300,000 people, caused 30 deaths, dislocated up to 40,000 families, and inundated 400,000 acres of crop land, Pollard said. The cost to the Red Cross — the nation's only federally financed relief organization — was \$17.1 million.

"The Red Cross is very special," he said. "We give vouchers for food and clothing. Appraisers determine loss, need.

"I didn't realize how much they do. The people are really dedicated. They work from 7 a.m. to 7 p.m. seven days a week for no pay. Some volunteers work and sleep in shelters. You don't ever think it's work. You're doing things that make you feel good."

Pollard is also a local disaster relief volunteer, serving the Detroit tri-county area. He's on call for two weeks every other month to respond to local emergencies. Some 2.000 families are affected by fire alone each year in Wayne, Oakland and Macomb counties, according to the Red Cross.

When not responding to disasters, Pollard always has something cooking - and it's not limited to corned beef and cabage.

A self-described "true Irishman," Pollard is owner of Irish Cookery, a catering company in Grosse Pointe Park. He teaches Irish cooking across the country and in Canada.

"People think of Irish cooking as mainly soda bread, pota-

#### Book a bagful at Friends' sale

On the lookout for a book bargain? The Friends of the Grosse Pointe Public Library are holding a post-election day Bag Day on Wednesday, Sept. 21, from 3 to 9 p.m. in Room 110 at Barnes school.

Books remaining from last week's used book sale will be offered for \$3 a bag. All proceeds benefit the Grosse Pointe Public Library.

#### **ORAL ROBERTS**

COMES TO BETHESDA CHRISTIAN CHURCH SUNDAY, SEPTEMBER 18



ORAL ROBERTS, founder and Chancellor of Oral Roberts University and author of more than fifty books, will be the main speaker in our 10:00 a.m service on Sunday, September 18. Admission is free. Nurseries are available at no cost for children newborn to four years

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## POINTER OF INTEREST

toes and corned beef," Pollard said. "I want to show people we have very good cooking and our chefs are renowned."

Pollard's Irish roots are deep. going back to the town of Castle Pollard in County Westmeathand and before that to Devon, England, in the 13th century. The Pollard clan, devout Catholics, fled to Ireland to continue practicing its faith.

Pollard will return to the Old Sod in October as a guest chef from the United States at the 18th International Gourmet Festival, which features chefs from all over the world, primarily Europe. He'll be traveling to Kinsdale, Ireland, with U.S. ambassador to Ireland Jean Kennedy Smith.

"It's a real big honor even just to be considered," Pollard

A widower, Pollard spends time with his six grown children and 12 grandchildren, most of whom are Grosse Pointers.

He has always been active as a volunteer. He helped organize Little League Football 40 years



ago when his children were in school, and he was active in Boy Scouts at St. Clare of Montefalco. He was also active in the Lions and Rotary clubs and the Capuchin kitchen.

On volunteering for the Red Cross, he said he'd highly recommend it.

"I think it's a good thing," he said. "It just gives you a really good feeling inside yourself. The trouble is you want to do more. You meet wonderful people. They want to help."

(Disaster Action Team volunteers are currently being sought. If you're interested, call Red Cross Volunteer Services at 1-800-552-5466.)



Grosse Pointe Park resident John W. Pollard was one of 6,600 Red Cross workers and volunteers - including those at the emergency service center above - helping Georgia flood victims in July.

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## New North administrator has taught worldwide — and not so far away

By Shirley A. McShane

A bulletin board outside the main office at Grosse Pointe North High School is decorated with the names and pictures of teachers who have joined the staff this year.

Another bulletin board nearby welcomes the ninthgraders and other new students to the Grosse Pointe Woods

Inside the main office, teachers and students will find another new face. Frans A. Weits was hired as assistant principal to replace Michael Bender, who left in August for a job as principal at Allen Park High

Weits comes from the Chippewa Valley School District in Macomb County where he was assistant principal at Chippewa Valley High School for seven years and taught math and computer programming for 17 years.

Born in the Netherlands and raised in Wisconsin, Weits has taught in Europe and Asia. Before joining the Chippewa Valley district, Weits worked for the U.S. Department of Defense as a teacher of military dependents. His overseas assignments included three years teaching in Japan and two

His training includes a bachelor's degree from Calvin College, a master's degree from Purdue University and an educational specialist's degree from Wayne State University.

Weits lives in Mount Clemens with his wife Jan, who also is an educator. They have three children: a daughter Serena, who is a recent graduate of a Chicago area art school; a son, Frans R., a Michigan State University senior studying hotel and restaurant management; and a daughter, Genelle, who is a freshman at MSU.

"I was ready to take on a new experience and challenge and thought this would be a good district to come to," Weits said of his decision to leave a school district where he had taught at for many years and come to Grosse Pointe. "I'm looking forward to working with the team here and to helping everyone go about meeting their goals."

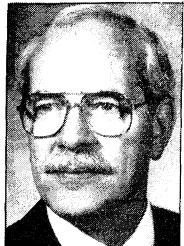
Weits said he came to the Grosse Pointe district based on its reputation. "I heard it was an excellent system and everything I've seen so far confirms that," he said.

Weits will be responsible for handling attendance and disciplinary matters concerning ninth- and 10th-graders. In addition, he will conduct evalua-

tions of the staff and the curriculum and administer schoolwide tests. He will be responsible for administering the Michigan Educational Assessment Program test to all 10thand 11th-graders and then, based on test scores, organize the necessary remedial programs.

Until he is settled in his new position, Weits said he is concentrating his efforts on getting to know the staff and students.

"I want to become an integral part of the district," he said. "I want to be able to give it my experience and expertise and help the students reach their goals."



## Park scout makes his mark, earns his wings

By Shirley A. McShane

Staff Writer Chris Goldsby is responsible for spraypainting nearly 70

sites in Grosse Pointe Park. No, he's not facing criminal charges for vandalism. He used spray paint and stencils to mark storm drain covers in every alley in Grosse Pointe Park as part of a public service project to earn his Eagle Scout

badge. The 14-year-old Grosse Pointe South freshman spent two months, along with the help of his friends, spraypainting messages on the sewer covers warning people not to dump paint, motor oil or gasoline in

"I got the idea from the man who organizes the River Rouge cleanup," Goldsby said. "The purpose is to stop people from throwing paints and oil and other toxins into the storm drains, which sometimes ends up in Fox Creek and the lake.'

In addition, Goldsby also included the message in a recent mailing of the Park's official city newsletter, The Park Communicator.

Goldsby has been in scouting for four years and is a member of Troop 86, based at Trombly Elementary School. He said he obtained permission from city administrators before painting the sewer covers.

"Hopefully, it will stop people from dumping," he said. "I'm hoping they'll see the sign. I think some people just do it and don't realize what they're doing or where it goes.

They're just used to doing it." Goldsby is the son of Sharon and Chris Goldsby and has a brother, Mike, and a sister, Kathryn. He runs cross country at South and is planning his next environmental project.



#### Summer art

Jeanine Burmeister, 13, of Grosse Pointe Farms, attended Interlochen Arts Camp for eight weeks this summer. Burmeister studied clarinet and played in the intermediate band, holding the third chair position for four of the eight weeks. She is the daughter of Dale Burmeister and Gail Varga and is in the eight grade at Brownell Middle School.



Happy new year

St. Paul Catholic School began its 67th year last week. Joining the student population are kindergarteners, left to right, Jack Elsey, Katelyn Nixon, Annie Sorge and Michael Myers. Teacher Sharon Conroy helped the Class of 2007 adjust to the world of academics.



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## **Student Spotlight**

## Katie Giblin

Each week in this column we focus on the work of a student. It can be a poem or short story

Katie Giblin is 10 years old and will be in the 4/5 Magnet program at Defer Elementary School. She is the daughter of Paul Giblin of the City of Grosse Pointe and Freda Giblin of Grosse Pointe Farms.

#### Beach - An Ancient Relic

"Wind," says I, "How old are the beaches?" But the wind whispers around

saying nothing of the past.

"Water," I say with pleading

'How long have you stayed here?

But the waves rush on mutter-



Katie Giblin

Of days gone by telling me naught.

"Who shall tell me," I ask the world.

"No one," echo the lazy meadows, "no one."

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## **GROSSE POINTE** gdemocratic club

## **MEMBERSHIP MEETING**

7:30 P.M. Tuesday, September 20, 1994

Grosse Pointe Unitarian Church 17150 Maumee, Grosse Pointe City

**GUEST SPEAKER:** 

Hon. Robert Ficano **Wayne County Sheriff** 

TIT



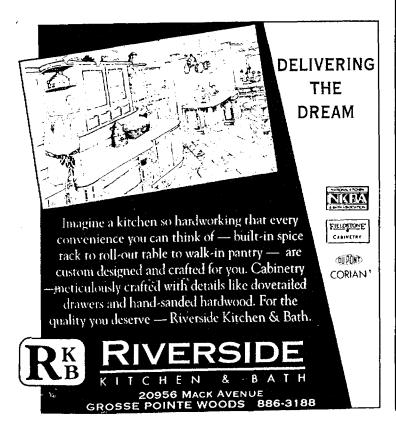
1079 for more information. They've won the Rensselaer

Four Grosse Pointe area teens have been awarded the Rensselaer Medal by the Renssalaer Polytechnic Institute for their superior ranking among their peers in the areas of math and science.

Joining 2,450 winners from North and South America, Europe and Asia are: Matthew J. Bucciero of Harper Woods, a Notre Dame High School student; Kerwyn C. Huang, of Grosse Pointe Park, a Grosse

Pointe South student; Michael LaHood, of Grosse Pointe Shores, a student at University Liggett School; and John D. Gleason, of Grosse Pointe Woods, a student at Grosse Pointe North.

Rensselaer has awarded the medal since 1916 to high school juniors who are chosen by their schools as the top students in science and math. Medal winners are chosen by program coordinators at the high schools.



#### Rise to occasion in baking class

Grosse Pointe Park is offering a number of baking classes for those interested in learning the secrets of flakier crusts, crustier breads and tastier soups this fall.

The classes begin on Tuesday Oct. 4, and end on Thursday, Nov. 10. They will be taught by Elaine Caulfield and will last 90 minutes. Topics include "Hands on Bread Baking," "Cinnamon Rolls," "Pie Crusts Made Easy" and "Soups." There will also be two classes, "Bake Bread" and "Make Pizza Dough," aimed at children. Call 822-2812 for information

on class times, costs and what materials to bring to class.

#### Protecting kids

Detroit Edison will be providing 700 pairs of additional "Eyes and Ears" on the streets of southeastern Michigan this fall as utility crews mark the 10th year of looking for potential danger as students walk to and from school.

The Eyes and Ears program was launched in 1984 in Wayne, Oakland and Macomb counties by Detroit Edison and other local utilities in response to a rash of assaults on students. The program expanded to Washtenaw County last

Detroit Edison field employees in radio-equipped vehicles will watch for situations that could spell trouble for children on their way to and from school, said Robert J. Buckler, senior vice president, Energy, Marketing and Distribution.

"Our employees are only a phone call away from public safety authorities in the event of crimes, fires, accidents and other emergency situations," Buckler said.

Vehicles are marked with the program logo - an eye and an ear with the program's name. The logo is intended to remind the public - and especially students — that employ-ees operating the vehicles are there to help them.

"The employees' role is to observe and report," Buckler said. "They are advised not to attempt to apprehend anyone involved in an apparent crime. But their vehicles can serve as havens until the proper authorities arrive.'



#### Mum time

University Liggett School juniors, left to right, Anne Toelle, Katherine Leleszi, Katherine Riddle and Lauren Copeland are preparing for the annual mum sale on Friday, Sept. 23, and Saturday, Sept. 24, at the field house on the Cook Road campus in Grosse Pointe Woods. Sale hours are from 4 to 6 p.m. Friday and 10 a.m. to 2 p.m. Saturday. Mums can be pre-ordered for \$8 or purchased for \$9 on the sale days. Mums come in a variety of colors, including red, white, yellow, bronze and pink. Pre-order forms can be picked up at the upper school office during business hours. All mums must be picked up by 2 p.m. Saturday, Sept. 24. For more information, call ULS at (313) 884-4444.



#### Storytime with Alice

Join Alice in Wonderland and enjoy an hour of quiet time with your tot every Tuesday, Sept. 20-Oct. 25, from 10 to 11 a.m. Alice will be sitting in her magical chair reading fairy tales and telling stories while your children listen and daydream and enjoy juice and a treat.

The cost is \$1 each week; parents are complimentary. For more information, call 881-7511.

## Dog training the positive way

The Grosse Pointe War Memorial will offer dog training classes on Thursdays, Sept. 15 through Oct. 27 (omit Oct. 13). Puppies classes are from 6:30 to 7:30 p.m., and dogs classes are from 8 to 9 p.m.

Instructor Shirley Julin teaches positive motivation techniques using food or toys paired with a verbal command

to shape the dog's behavior. Puppies must be under 6 months and have at least two puppy shots. Dogs must have vaccination and rabies shot. The cost is \$65.

For additional information, call 313-881-7511.

#### You too can learn taijiquan

On Saturday and Sunday, Sept. 24 and 25, from 10 a.m. to 4 p.m., instructor Stuart Hopkins will teach a taijiquan workshop. In this class, you will learn the 24-posture taijiquan sequence in just two days. Taijiquan combines martial arts movements with breathing and stretching techniques, focusing on increasing internal strength and energy circulation, known as qi. By learning the basics, you'll soon begin to feel its benefits of relaxation and inner healing. The cost is

For additional information, call 313-881-7511.



## City of Harper Hoods, Michigan NOTICE OF REQUEST FOR BIDS

NOTICE IS HEREBY GIVEN, that the City of Harper Woods will be accepting bids for the purchase of printing services.

Bid documents and specifications can be obtained from the Office of the City Clerk between the hours of 9:00 a.m. and 5:00 p.m. weekdays.

Bids must be received by 10:00 a.m. on Wednesday, September 28, 1994, in the Office of the City Clerk, 19617 Harper Avenue, Harper Woods, Michigan, 48225, at which time they will be opened and publicly read aloud. The City reserves the right to reject any or all bids. Bids must be submitted in a sealed, opaque envelope marked as follows:

CITY CLERK CITY OF HARPER WOODS 19617 HARPER AVENUE HARPER WOODS, MICHIGAN 48225

"BIDS FOR THE PURCHASE OF PRINTING SERVICES FOR THE CITY OF HARPER WOODS"

Published: G.P.N./The Connection: 09/15/94 Posted: 09/12/94 Mickey D. Todd, City Clerk

## Show off your pooch

Bring your furry friend to the Grosse Pointe War Memorial's 11th annual all-breed dog show, Sunday, Sept. 25, from noon to 2 p.m., and compete for first, second or third place ribbons in events that include Most Ill Behaved, Most Un-usual, Oldest, Best Tail Wagger, Shortest, Best Smile, Tallest, Dog/owner Look Alike, Cutest Mutt, Best Trick and Best Costume.

Our emcee will be Mark Weber, Grosse Pointe War Memorial president, and our illustrious dog-loving panel will include members of the War Memorial board and community dignitaries. Dr. Les Faremouth of Harvey Animal Hospital will assist.

Enjoy snacks on the lawn Ice cream and soft drinks will be available for purchase. The entry fee is \$3 a dog; advanced registration is preferred. Complimentary admission provided for humans.

For additional information, call 313-881-7511.

#### Modern dance classes slated

On Saturdays, Oct. 1 through Nov. 5 (omit Nov. 15), from 9:30 to 10:30 a.m., instructor Christine Roberts will teach modern dance. The class will be based on the principles of the Limon technique, and first-time dancers and the experienced are welcome. The cost is \$45 for five classes.

Social dancing with instructor Lillian Forrest will be on Mondays, Sept. 19 through Oct.

24. The introductory course is from 7:30 to 8:30 p.m.; intermediate steps and styling is from 8:30 to 9:30 p.m. The course will introduce you to a sophisticated and smooth fox trot, a lilting waltz, a sultry rumba and, for sheer enjoyment, a lively bouncing swing. The cost is \$52 a couple for the six

For additional information, call 313-881-7511.

#### City of Harper Moods, Michigan SPECIAL SCHOOL ELECTION

NOTICE OF SPECIAL ELECTION OF THE ELECTORS OF SCHOOL DISTRICT OF THE CITY OF HARPER WOODS WAYNE COUNTY, MICHIGAN

TO THE ELECTORS OF THE SCHOOL DISTRICT:
Please Take Notice that a special election of the electors of School District of the City of Harper Woods, Wayne County, Michigan, will be held in the school district on Monday, September 28, 1994.

THE POLLS OF ELECTION WILL OPEN AT 7 O'CLOCK IN THE MORNING AND CLOSE AT 8 O'CLOCK IN THE EVENING.

The following proposition will be submitted to the vote of the electors at the special election: OPERATING MILLAGE PROPOSITION

Shall the limitation on the amount of taxes which may be assessed against all property in the School District of the City of Harper Woods, Wayne County, Michigan, be increased by 3 mills (\$3.00 on each \$1,000.00) on state equalized valuation for a period of 3 years, 1994, 1995, and 1996, to provide additional funds for operating purposes; the estimate of the revenue the school district will collect if the millage is approved and tevied in the 1994 calendar year is approximately \$603,538 from local property taxes authorized herein?

THE VOTING PLACES ARE AS FOLLOWS:
PRECINCT NO. 1 PRECINCI NO. 2
Voting Place: Beacon School, 19475 Beaconsfield
PRECINCT NO. 2

Voting Place: Beacon School, 19475 Beaconsfield
PRECINCT NO. 3
Voting Place: Beacon School, 19475 Beaconsfield
PRECINCT NO. 4
Voting Place: Harper Woods City Hall, 19617 Harper
PRECINCT NO. 5
Voting Place: Harper Woods City Hall, 19617 Harper
PRECINCT NO. 6
Voting Place: Harper Woods High School, 20225 Beaconsfield
PRECINCT NO. 7
Voting Place: Tyrone School, 19525 Tyrone Voting Place: Tyrone School, 19525 Tyrone

All school electors who are registered with the city or township clerk of the city or township in which they reside are eligible to vote at this election.

STATEMENT AS REQUIRED BY ACT 278 OF PUBLIC ACTS OF 1964 Amending the Property Tax Limitation Act

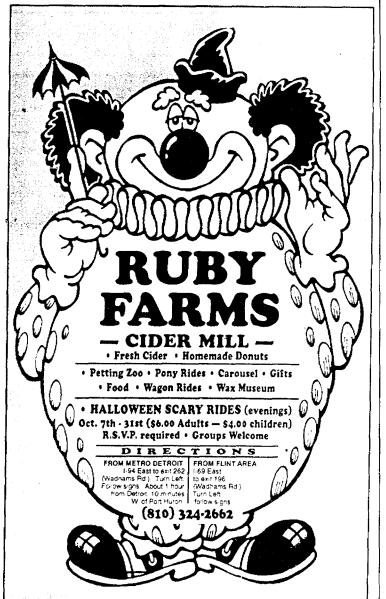
I, RAYMOND J, WOJTOWICZ, Treasurer of Wayne County, Michigan, do hereby certify that, as of August 29, 1994, the total of all voted increases in excess of the Constitutional fifteen mill tax rate limitation and the years such increase are effective are as follows affecting the taxable property of Local Unit:

SCHOOL DISTRICT OF THE CITY OF HARPER WOODS City of Harper Woods Wayne County, Michigan

Local Unit County of Wayne 1994 Indefinitely 1994 Indefinitely 1994 thru 1997 Inclusive Wayne County Jail August 2, 1988 19.95 mills 3.0 mills 1.1659 mills 1994, 1995 1994 1994

Raymond J. Wojtowicz Wayne County Treasure Thomas J. Kropp, Secretary, Board of Education

This Notice is given by order of the Board of Education of School District of the City of Harper Woods, Wayne County, Michigan.



City of Harper Hoods, Michigan

PUBLIC HEARING NOTICE

PUBLIC HEARING NOTICE IS HEREBY GIVEN that the Harper Woods City Council will be holding a Public Hearing on Monday, October 3, 1994 at 7:30 p.m. in the Municipal Building Council Chambers, located at 19617 Harper Avenue, Harper Woods, for the purpose of obtaining public input and comment on a request from the Abbeits Education Council Coun

Plans for the proposed parking tot expansion are available for public inspection in the Office of the City Clerk during the hours of 8:30 a.m. to 5:00 p.m., Monday thru Friday. Notice of this hearing has been sent to all property owner within 300 feet of the requested parking lot expansion. Residents and property owners who are unable to attend the hearing may submit their opinions regarding this request in writing to the City Clerk's Office prior to October 3 1001.





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2 LITERS

+DEP 7-UP PRODUCTS **2 LITERS** 

+DEP

**Jackniy** 

**SPRING WATER 1.5 Liter** 

79¢

\$3.00 mail-in rebate per case  $12 \times .79 = $9.48$ - \$3.00 Rebate FINAL COST: \$6.48 FINAL UNIT COST 54¢

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Chardonnay, Meriot, Cabernet, Blanc and Johannisberg Riesling SAVE \$3.80

White Zinfandel, Beaufolals, French Colombard, \$29 Chenin Blanc, White Grenache

DOMAINE STE. MICHELLE Methode Champagne

Brut, Extra Dry and Blanc de Blanc Best sparkling wine in the \$69 World under \$10.00 SAVE \$3.00

#### KENDALL - JACKSON Vintners Reserve

Chardonnay, Cabernet \$000

750 MI. SAVE \$4.00 Meriot 750 ml.

**\$Q**49 **SAVE \$5.50** Sauvignon Bianc.

Johannisberg Riesling \$649 "Best Buys" from Chile

CONCHA Y TORO 1.5 Liter

Cabernet Sauvignon/Merlot, Sauvignon Blanc/Semillion SEC 29
Merlot Blanc SAVE 6

> KORBEL California Champagne Brut, Extra Dry, \$799

**SAVE \$4.00 BOLLINI** 

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Pinot Grigio SAVE \$3.20 \$579
Discover the great taste of Italy! Chardonnay, Meriot and

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Blanc, White Zinfandel, White Grenache SAVE \$3.80 VILLA MT. EDAN

California Varietal Wines Chardonnay, Cabernet & Zinfandei 750 ml. SAVE \$4.20 S

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Sauvignon Blanc, White \$239



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THOMAS

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GARLIC..... .3 for 98¢ **PAUL'S BAKERY** SEALTEST

79 **AWREY'S LONG JOHN** 

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quart

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CREAM C

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Serve this quick and easy recipe during half time.
Dip Salmon in butter and oil mixture. Dredge in crushed
Ritz cracker crumbs. Bake at 450 for holling ber inch of thickness (add 2 t. water to pan before baking.)

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## Campaign off to nasty start at state level

7ith former state Sen. Debbie Stabenow safely aboard, the Democrats joined the GOP last week in completing their ticket for the 1994

In selecting Stabenow as his running mate, Howard Wolpe, the Democratic nominee for governor, bowed to the logic that showed her to be the best qualified candidate for lieutenant governor, despite her criticisms of him in the primary cam-

In a major speech, Wolpe told the Democratic Party convention that, like President Clinton, he would be "on our side," presumably the people's side, and will not be like GOP Gov. John Engler, whom he called a cynical, political games player.

While the Detroit Free Press described the convention as "three days of Engler bashing," the Republicans were busy circulating copies of the attacks that Wolpe

Grosse Pointe News

# Opinion

and Stabenow had made on each other in the Democratic primary campaign.

Thus the start of the November campaign appeared to set the same nasty, personal tone that both parties had emphasized in the primary, although the GOP attacks came chiefly in the campaign for the U.S. Senate nomination.

In endorsing Wolpe's choice of Stabenow for lieutenant governor, the convention saw her bringing strength to the ticket, not only for her experience in state government and knowledge of state issues, but as an excellent campaigner who could lead the Democratic attack team.

Equally important, she is more of a political moderate than Wolpe, who is often described by word and deed as a liberal

However, as the senator who first proposed abandoning the property tax as the basic support of the public schools, Stabenow is not popular with all school people and their friends.

But the Michigan Education Association, which in the primary had endorsed Larry Owen for governor, now has apparently swallowed hard and reluctantly joined in backing Stabenow.

The Democrats seek to deny Engler a second term, keep Donald Riegle's Democratic Senate seat by electing former U.S. Rep. Bob Carr, regain control of the state House, and retain their outposts in the State Capitol by re-electing Attorney General Frank Kelley and Secretary of State Richard Austin.

But the GOP governor showed that he is ready for a tough campaign when he announced his veto of the plan to establish an Indian-controlled casino gambling spot in Greektown, despite voters' support

of the proposal in the city's fifth vote on the issue.

The veto may cause only a temporary delay in the start of casino gambling in Detroit but it probably will cost Engler support in Detroit and among pro-gambling voters. But he wasn't destined to get much backing from those quarters in November anyway.

On the other hand, outstate voters, the core of Engler's strength, tend to be against casino gambling, just as are many suburban residents, including Grosse Pointers.

Now let us hope both parties start discussing the important issues that face the people of Michigan. Taxes and Engler's claim to have cut them substantially are not the only issues.

Instead, such matters as the escape of 10 felons from the Ryan prison facility, the closing of the Lafayette Clinic, the declining level of support for welfare recipients and mental patients, the deterioration of the highway system, inadequate funding of the public school system, lack of adequate health care and other unmet needs surely require further discussion.

That means public debate not only over Engler's record on these and other issues but also about proposals for change being made by Wolpe and other Democrats.

Robert G. Edgar Publisher

Robert B. Edgar Founder and Publisher

(1940-1979)

Vol. 55, No. 37 September 15, 1994, Page 6A

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## Vote is to restore millage

7 ith approach of the Sept. 20 millage vote, few critics have appeared to question the proposal to authorize a levy of 1.7 mills to support the Grosse Pointe District Library.

One question has arisen, however, over the shift of the library's financial support from the Grosse Pointe School District to the newly formed Grosse Pointe District Library which becomes effective July 1,

Two members of the Concerned Citizens of Grosse Pointe, Robert Duquet and Jim Perry, speaking for themselves but not for the organization, told the News they feared that after June 30, 1995, the school board would continue to receive the revenues from the previous levy imposed when the schools ran the library.

If true, that would make the proposed authorization of 1.7 mills for the library an increase in local property taxes.

That is not the case, however.

The facts are that the previous 1.7-mill total levy had been authorized in two segments, A of 1 mill approved for six years by the voters in 1988 - which expired June 30. 1994 - and a 1.3-mill levy renewed by voters in 1992 for a three-year period.

That meant that both levies supporting A double political party switch

n unusual double political switch

last week found former Democratic

Lt. Gov. Martha Griffith and He-

len Milliken, wife of the former GOP gov-

ernor, endorsing opposition party candi-

Griffith made it clear her switch to

GOP Gov. John Engler was aimed at the

United Auto Workers union which she

declared to be responsible for her depar-

ture from the Democratic state ticket in

1990. She still insists the UAW is seek-

ing to control Michigan state government.

which, of course, is what she was by Gov.

James Blanchard, whether at his own

Milliken, on the other hand, took a

stand against Engler for the second time,

having endorsed Blanchard in 1990 and

Wolpe was "the experience, the commit-

ment and the civility to reach across lines

She said what she admired about

wishing or someone else's.

now Howard Wolpe.

of party and ideology."

She sounds like a woman scorned,

dates for governor.

the library system when it was operated by the school board will have expired as of June 30, 1995.

In addition, under the legislation carrying out Proposal A last year, authorizations for both school and library levies were repealed as of the close of the current fiscal year next June 30, 1995.

That meant they were no longer available for renewal of authorizations to finance the library or anything else. That repeal led to a new law that authorized new levies and new elections.

The ballot question contributes to the confusion by calling the Sept. 20 proposal an "increase" but that is legal language to describe a levy that becomes an "increase" on July 1, 1995, only because the old levies will have expired before that

Anyway, the News is satisfied that a yes vote Sept. 20 would in effect restore a 1.7-mill levy to support the library and that neither of the expiring levies can be continued beyond June 30, 1995, for any school or library purpose.

And, once again, we reiterate our belief that the levy should be approved to guarantee the maintenance and continued improvement of the community's excellent

disregard for women by opposing pro-

choice efforts and by not speaking out

against the Christian right who seek to

capture the Republican Party and whose

Milliken's endorsement came after she

had turned down Wolpe's invitation to

run as his lieutenant governor. The

former governor himself is not endorsing

Engler campaign manager Bryan Flood

contended Milliken ignored the governor's

"extraordinary record of appointments

and policy," and said he "didn't believe

she represents the view of women or Re-

has moved away from much of the pro-

gressive Republicanism that Milliken es-

poused in his years as the state's longest-

Nobody knows whether the cross-party

endorsements will have much effect, al-

though Milliken's endorsement of Wolpe

proves that she still speaks her own mind

However, the Engler administration

publican women on John Engler."

tactics are often chillingly un-Christian."

library services.

anyone, however.

serving governor.

## WELCOME BACK TO SCHOOL EVERYONE! I KNOW YOU'RE ALL PRETTY NERVOUS ABOUT WHAT LIES AHEAD THIS SCHOOL YEAR, BUT I'M MIGOING TO INSIST YOU SETTLE DOWN ...

## etters

## Support library

To the Editor:

Our library system is a very good one. The proof is in the traffic. From the kids' section through reference, the Grosse Pointe system serves an enormous community appetite for information, education and recreation.

I'm a frequent user of our libraries, particularly of the Park Branch. From what I've seen, I believe that the libraries are one of the best community "an-chors" we've got. They keep our neighborhoods strong.

For children, the library is a place where they belong and where adults treat them seriously. It's startling to realize how proud kids are of their library cards - think of them as passports to an exotic, important place.

For families, the library is an oasis. It's low-cost. It's constructive. It's a place for growth.

For professionals, the library is the equivalent of an on-call research staff. It's a support system that can't be equaled, even by computer on-line information services or personallyowned CD-Rom encyclope-

The library deserves and needs a high level of community support. That's why it's critical not only that the current millage renewal be passed, but that the community works now to anticipate future library needs and to promote full funding for the system.

It would be a great community shame if our knowledge tree lost branches because of indifference or illinformed, anti-millage petulance.

> Tim Moran Grosse Pointe Park

### Letters welcome

The Grosse Pointe News welcomes letters to the editor. All letters must be signed and, preferably, typed and double spaced. Include a telephone number for verification purposes.

The deadline for letters is 3 p.m. Monday to be considered for that week's paper. Letters are subject to editing and space limitations.

Hand-deliver or mail letters to: Editor, Grosse Pointe News, 96 Kercheval, Grosse Pointe Farms, Mich. 48236; or fax them to 882-1585.

#### Copyright? Yeah, right!

To the Editor:

You know what really burns me? How a little bit of power and a little bit of knowledge given to a little bitty person can cause a big headache.

Example:

I was recently patronizing my local (not to be named) copy center. Upon my asking for assistance with a copy, a pimple-faced kid proceeds to tell me, 'You're breaking the law.' (I wanted to copy a newspaper article.)

I mean, really, where does Mr. Protector of the Copyright Laws get of?? What does he know of

breaking the law? He probably turned in his baby sister for tearing the label off of the pillow. For goodness' sake, what did Mr. Constitution think I was going to do with my copies, sell them to an international spy ring and risk our national security?

I abided by the kid's warning. I didn't want him to call the copyright police. I know how busy they are.

I understand this law probably applies somehow to something, but just a copy of an article to send home to mom? Come-on.

> Meaghan Spicer **Grosse Pointe Woods**

#### Girls soccer says thanks

To the Editor:

The Pointe Girls Soccer Association (PGSA) would like to take this opportunity to thank the Grosse Pointe and surrounding community for participating in our returnable bottle and can drive, held last Friday. Without the support from our community, this would not have been a great success

Our heartfelt thank you goes to William Catalfio, from Mr. C's Deli, for graciously accepting all our bottles and cans. Needless to say, we filled his rooms to the rafters.

I would also like to thank all the parents and children who helped sort and bag those thousands of cans. And to those in the community who made cash donations, thank you.

> Michael Shapiro **PGSA President**

#### Engler, she said, has shown "a general on important issues. Pressuring for ball park aid

he Ilitch family is continuing its pressure campaign for public financing of a major share of the cost of a new Detroit baseball park.

That's our reaction to news that a Tiger board member, Jay Bielfield, had told the Tampa Tribune the team would consider moving to Florida if plans for a new stadium in Detroit don't pan out.

True, Lisa Ilitch Murray, a member of the family, told the Detroit Free Press that the Tigers have looked at a number of sites outside Detroit, and so this report "is not really anything new."

Well, maybe not, but the repeated family comments about searches for other sites look like pressure to us.

Even Cleveland, often cited as a suitable example for Detroit to follow in building a new stadium, has run into

questions from some folks.

A letter to the New York Times from Roldo Bartimole, a Cleveland newsletter publisher, concluded that Cuyahoga County taxpayers will pay \$275 million of the costs in "sin" taxes, with interest and infrastructure boosting their load to \$750 million.

Such figures underline our doubts about the Detroit project - until Ilitch explains publicly and to Lansing the justification for his requested state support.

## If you're 62, you can work and still collect Social Security benefits

Social Security Manager, Detroit

Want to "keep on truckin" and collect Social Security ben- \$1 will be withheld for every efits at the same time? You \$3 of earnings that exceed may be able to do it! If you're \$11,160. If you're 70 or older, over 62, it's possible that you you can collect full benefits no could collect partial Social Se- matter how much you earn. curity retirement benefits while continuing to work full-time.

Partial benefits may be payable when you're employed and eligible for retirement benefits (the earliest age is 62) or widow (ers) benefits (at age 60 or older). If you're under age 70, you'll be subject to an annual earnings limit. If your earnings exceed the limit, part of your \$8,040 if you're under age 65, the limit. In your case, we

\$1 is withheld for every \$2 you earn over that amount. If you're over 65 but not yet 70,

Here's an example of how this could work for you. Let's say, you are 63 and eligible to receive \$800 a month in Social Security benefits - that's \$9,600 a year. You have a job that pays you \$20,160, which is \$12,000 over the 1994 earnings limit of \$8,040. Because you earn \$12,000 over the earnings limit, we would withhold \$1 benefits will be withheld. In from your Social Security bene-1994, the earnings limit is fit for every \$2 you earn over would withhold \$6,000 of your benefits. However, you would receive \$3,600 from Social Security while earning \$20,040 on your job. Your total income from work and Social Security for the year would be \$23,640.

Next year, if you were still working, you could be getting even more money. The annual earnings limit rises each year. Therefore, a smaller amount of your earnings would be withheld if you exceed the limit. And, because Social Security refigures benefits each year to consider additional earnings, you could get a higher benefit.

If you're at least 62 and want to find out if you can work and collect Social Security

benefits at the same time, call

this toll-free number 1-800-772- that number at any time to 1213 (between 7 a.m. and 7 have a Request for Personal p.m.) to make an appointment Earnings and Benefit Estimate to talk with a Social Security Statement form sent to you.

representative. You can call You'll receive your statement about four weeks after you complete the form and send it to the Social Security address on the back.

## Freeway courtesy van patrols I-75

Detroit area motorists now can look forward to a safer and less stressful commute on sections of I-75.

The Alliance for a Safer, Greater Detroit officially launched Sept. 13 the Freeway Courtesy Patrol Pilot Project, designed to place two emergency vans on patrol on I-75 within Detroit city limits. The Courtesy Patrol — operated by AAA Michigan - will provide a variety of cost-free services to stranded motorists. If the pilot program is successful, the concept could be expanded to other area freeways.

The Freeway Courtesy Patrol Pilot is a project of the Alliance for a Safer, Greater Detroit,

AAA Michigan, the Michigan Department of Transportation trol vans will: (MDOT), Michigan State Police, Office of Highway Safety Planning, the Southeast Michigan Council of Governments (SEM-COG) and other public and private contributors.

"The image, vitality and economic prosperity of Detroit are being compromised by concerns with its freeway system," said John Broad, chairman of the Alliance. "Fears of unsafe freeways and frequent, extended traffic jams magnify driving hazards and create stress and frustration for frequent freeway system users, which can result in negative impressions of the

Broad said the courtesy pa-

• Be operated by AAA Michigan on a non-profit basis (between 4 p.m. and midnight, Tuesday through Saturday).

 Promote the security of Detroit's freeway system among those needing the most assurance by establishing a highly visible and clearly helpful pres-

• Relieve traffic congestion by quickly attending to and solving problems causing backups and delays.

· Reduce accidents, and resulting traffic congestion, by allowing Michigan State Police patrols to concentrate on speed control and other accident reduction efforts.

• Promote "Buckle Up Detroit" through distribution of literature and patrol vehicle signage, regarding safety belt

It has been estimated by state police that the majority of vehicle assists performed on Detroit metro freeways could be handled by a courtesy patroltype vehicle. Studies show that vehicle breakdowns and accidents cause 60 percent of all freeway congestion.

According to the Colorado Department of Transportation (CDOT), which initiated its own Courtesy Patrol program in 1992, the program offers substantial benefits in terms of reducing traffic congestion. In fact, says CDOT, in its first six months of operation, the Courtesy Patrol saved motorists be-

tween \$1.8 and \$2 million. If the Freeway Courtesy Patrol Pilot Project does as well in Michigan as it has in other states, it could pave the way for major expansion. It is the longterm goal of those involved in the project to provide 24-hour coverage on all freeway systems throughout the Greater

"Being stranded on any highway can adversely affect the safety and security needs of motorists," said AAA Michigan community safety services manager Jerry Basch. "The goal of the Freeway Courtesy Patrol is to provide peace of mind and a secure knowledge that help is on the way."

## Elderly urged to get flu shots; Medicare pays

With the approach of autumn, it's time for older Americans to take precautions against the pneumonia and flu epidemics that are on the horizon. The cost of both pneumonia vaccinations and flu shots is covered by Medicare Part B (medical insurance) for those age 65 or older.

The National Institute on Aging (NIA), American Lung Association, and the Department of Veterans Affairs have launched a coordinated campaign to encourage elderly people to be vaccinated this fall. Statistics show they are twice as likely as younger persons to get pneumonia. Only about 20 percent of those over age 65 have taken advantage of the availability of the pneumonia vaccine in the past, according to the NIA.

Pearl M. Linder

Services were held Thursday,

Sept. 8, at Christ Church Grosse Pointe for Pearl M. Lin-

der, 82, who died Sunday, Sept.

4, 1994, at St. John Hospital in

Born in Detroit, Mrs. Linder

A 1929 graduate of Grosse

Mrs. Linder was a member of

Pointe High School, she was a

secretary in the Detroit public

the Theater Arts Society of De-

troit, Grosse Pointe Theatre

She enjoyed music, singing

Mrs. Linder is survived

her husband, Martin W. Linder; a daughter, Merry Pearson; a son, Douglass Morgan; a

stepdaughter, Janet Morgan;

three grandchildren; and a sis-

ter, Geraldine Weber. She was

predeceased by a brother, Don-

Interment is at Forest Lawn

Arrangements were made by

and the Fine Arts Society.

and playing the piano.

Cemetery in Detroit.

schools.

ald Bliss

was a resident of Grosse Pointe

The Public Health Service recommends an annual flu shot for people over age 65, even if they are generally healthy. Typically, shots are given in the fall or winter. Medicare beneficiaries do not need a doctor's prescription or supervision to have this vaccination covered by Medicare Part B. And, beneficiaries do not pay a de-

ductible or coinsurance amount. Medicare Part B pays the reasonable approved amount for either shot. If the cost exceeds the approved amount, the beneficiary is responsible for the difference.

Generally, the cost will be paid if the vaccine is provided at a doctor's office or by a hospital, skilled nursing facility, home health agency, rural health clinic, federally qualified health center, outpatient physical therapy provider, a compre-

the Chas. Verheyden Inc. Fu-

neral Home in Grosse Pointe

William A. Van Tiem Jr.

William A. Van Tiem Jr.

Services were held Friday,

Sept. 9, at the Chas. Verheyden

Inc. Funeral Home in Grosse

Pointe Park for William A.

Van Tiem Jr., 21, who died

hensive outpatient rehabilitation facility, or health maintenance organization (HMO).

However, when Medicare beneficiaries get either vaccination at a community clinic that normally provides the shots free of charge to the public, the beneficiaries should not be charged just because they have Medicare coverage. Medicare Part B will not pay for these shots or for shots administered under a plan where an employer arranges to have free shots for all employees.

Medicare Part B pays for pneumonia and hepatitis B vaccinations when the beneficiary is in the hospital, even though the hospital stay is covered under Part A (hospital insurance). Flu shots now are paid for in the same way.

home in Grosse Pointe Woods.

Born in Detroit, Mr. Van

Tiem was a 1991 graduate of

Grosse Pointe North High

He loved fishing with his un-

cle, Patrick Van Tiem, and was

an avid duck, goose and wood-

cock hunter, He also was an

Mr. Van Tiem is survived by

his parents, William A. Sr. and

Debra M. (Frahm) Van Tiem; a

brother, Brian C. Van Tiem;

and grandparents, Virginia I.

excellent skeet shooter.

## Flu shots for seniors offered

In collaboration with the Grosse Pointe community education program and the City of Harper Woods, Services for Older Citizens and the Wayne County Health Department will sponsor two flu clinics for older adults who live in the Pointes and Harper Woods.

The clinics will be held on

Friday, Sept. 23 at Barnes school, 20090 Morningside, Grosse Pointe Woods, and on Thursday, Oct. 27, at the Harper Woods Community Center at Allard and Harper.

Seniors must make an appointment by calling the SOC office at 882-9600 from 9 a.m.

## Ice cream social to support Alzheimer's Association

Georgian East nursing and treatments, cures and prevenhealth care facility will have an ice cream social and raffle on Friday, Sept. 16, 2 to 4 p.m. It will take place on the patio of Georgian East, 21401 Mack in Grosse Pointe Woods.

Donations raised will allow the Alzheimer's Association, Detroit chapter, to serve people through 1) research into causes,

port through family support groups and autopsy assistance programs, 3) education of caregivers and professionals on Alzheimer's disease; and 4) public policy by encouraging programs and resources that respond to the needs of Alzheimer's disease patients and family mem-

tion; 2) family and patient sup-

## Prostate exam, blood tests to be offered in 2 clinics

Prostate cancer is a real concern to men over age 50. But it can be treated if diagnosed

As part of the American Cancer Society's Prostate Cancer Awareness Week, Bon Secours

Wednesday, Sept. 20, at 34301 23 Mile, Suite 120, in New Baltimore; and from 8 a.m. to 5 p.m. on Thursday, Sept. 21, at 18245 E. 10 Mile, Suite 130, in

If you are 50 years of age or older and don't see a physician regularly - or over 40 with a family history of prostate cancer - call 810-773-6948 to schedule an exam.



It's one thing to be at a loss for words. but there's simply no reason to be at a loss. for a Mercedes Benz, Introducing the Encore

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## **WOOD MOTORS, INC.**

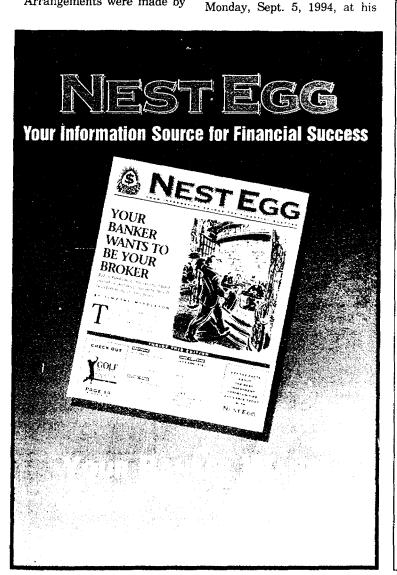
Honda • Mitsubishi • Mercedes-Benz

15351 Gratiot Ave. (At 8 Mile Rd.) • Detroit, MI 48205 Monday, Thursday 8am to 9pm • Tuesday, Wednesday, Friday 8am to 8pm

(313) 372-2600

30 month close end lease, 190E requires \$450 acquisition fee plus tax, title and license fees. Total payment \$13,428, 300E requires \$450 acquisition fee plus tax, title and license fees. Total payment \$16,488 Option to buy at end of lease for pre-established price, 37,500 mile limitation, 20e per mile over limitation. For qualified leases through Mercedes-Benz credit. Limited supply

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## bituaries



#### Elmer William Rupp

Services will be held at 12:30 p.m. Saturday, Sept. 17, in the Rose Garden at Christ Church Grosse Pointe for Elmer William Rupp, 84, who died Friday, Sept. 9, 1994, at Bon Secours Hospital in the City of Grosse Pointe.

Born in Detroit, Mr. Rupp was a resident of Grosse Pointe Farms and Stuart, Fla.

A 1931 graduate of Wayne University, he was an advertising coordinator for Chrysler

Mr. Rupp was a member of the board of directors of the Monterey Yacht & Country Club in Stuart. He served in various leadership positions with the District 3 Boy Scouts and Junior Achievement. He also was an usher at Christ Church.

Mr. Rupp enjoyed his family, travel, reading and golf.

He is survived by a daughter, Lois Anne Bryant; a son, David William Rupp; and four grandchildren. He was predeceased by his wife, Mary Jane Swink Rupp; a sister, Freda; and three brothers, Emil, Albert and Walter.

Interment is in the Christ Church columbarium.

Arrangements were made by the Chas. Verheyden Inc. Funeral Home in Grosse Pointe

Memorial contributions may be made to the Christ Church choir or to the charity of the donor's choice.

#### John E. Verbiest

Services were held Monday, Sept. 12, at Our Lady Star of the Sea Catholic Church in Grosse Pointe Woods for John E. Verbiest, 85, who died Thursday, Sept. 8, 1994, at Bon Secours Hospital in the City of Grosse Pointe.

Born in Detroit, Mr. Verbiest was a resident of Grosse Pointe

He was a graduate of of St. Joseph's High School and the University of Detroit. Mr. insurance agent and a former director of professional relations at Blue Cross/Blue Shield.

He was a life member of the Detroit Yacht Club, where he served on the board of directors for many year. He also was a member of the Michigan Power Squadron, a past commodore of the Spirit of Detroit Association

and a former commander-inchief of the Michigan Commanders Club.

Mr. Verbiest is survived by a daughter, Marilyn Nixon, four grandchildren and three greatgrandchildren. He was predeceased by his wife, Virginia.

Interment is at Mount Olivet Cemetery in Detroit.

Arrangements were made by the Chas. Verheyden Inc. Funeral Home in Grosse Pointe

#### Dorothy M. Kuhl

A memorial service will be held at 2:30 p.m. Saturday, Oct. 1, at Grosse Pointe United Church in Grosse Pointe Farms for Dorothy M. Kuhl, 85, who died Thursday, Sept. 8, 1994, at the Upjohn Community Care Center in Kalamazoo.

Born in Cleveland, Mrs. Kuhl was a resident of Grosse Pointe Woods.

She was a member of Grosse Pointe United Church's choir and Women's Guild.

Mrs. Kuhl is survived by two daughters, Sharon Stoelzl and Susan Duff; a son, Clifford Kuhl; four grandchildren; and three great-grandchildren. She was predeceased by her husband, Clifford P. Kuhl.

Arrangements were made by the Cremation Society of Michigan in Kalamazoo.

Memorial contributions may be made to Grosse Pointe United Church or to the charity of the donor's choice.

#### Adeline Tedesco

Services were held Friday, Sept. 2, at St. Clare of Montefalco Catholic Church in Grosse Pointe Park for Adeline Tedesco, 78, who died Tuesday, Aug. 30, 1994, at Bon Secours Hospital in the City of Grosse Pointe.

Born in Detroit, Mrs. Tedesco was a resident of Grosse Pointe

She is survived by her husband, Peppino; a son, Teddy; five grandchildren; and a sister, Jessie Massey.

Arrangements were made by the Chas. Verheyden Inc. Funeral Home of Grosse Pointe



George Reindel Jr. George Reindel Ir.

Services were held Wednesday, Sept. 7, at Christ Church Grosse Pointe for George Reindel Jr., who died Saturday, Sept. 3, 1994, in Detroit. He was just shy of his 94th birthday.

A native Detroiter and a 1922 graduate of the University of Michigan, Mr. Reindel played varsity tennis and was a 16-time Detroit city doubles championship, three times with his older brother, Ira, and seven times with his younger brother, John.

He won many other championships, including the Detroit city singles title and the Michigan state squash racquet championships.

His interest in University of Michigan football was unwavering - he attended all home games for 50 years. Mr. Reindel's efforts to recruit promising athletes and scholars continued throughout his life.

His business career spanned many years, including interests in Lincoln-Mercury dealerships in Dallas and Charlotte, N.C., and gas and oil wells in Texas. He was also formerly the sales manager of the Swarz Boring Co. in Detroit.

An avid contract bridge player, Mr. Reindel was in demand in Grosse Pointe social circles. He also taught backgammon at the Grosse Pointe War Memorial.

He was a member of the Country Club of Detroit, the Yondotega Club and a former

IN MEMORY OF

MICHAEL CHAMBERS JR.

1973 - 1993

shed a tear. You left without a warning

Liz Abange

If's been one vear since we've all

or a sound. It's the day God came

Nothing has been quite the same,

and took you from our ground.

time has passed but nothing has changed. All that we have

left are the reflections of the past, that always seems to be at

a moments grasp. I'd thought we'd be together forever, it's a

far cry from where we are now. For if only a day, I had your \ to share. My life would feel like an answered prayer, for the

situations we could not have avoided, for the lessons we

were to deep to ignore. It's funny how I wish you were still here laughing and smiling like nothing ever happened. But

deep in my Heart I feel the pain. I've cried the tears, never

knowing who's to blame? In total darkness I search for you,

in total brightness I yearn for you. In any shade of lightness

I ♥ you! Michael, you will never be forgotten. For you

member of the Detroit Athletic Club, the University Club, the Detroit Racquet Club and the Tennis House. He also was a member of Psi Upsilon fratern-

Mr. Reindel is survived by a son, George Reindel III; three grandchildren; and a brother, John Reindel.

Interment is at Elmwood Cemetery in Detroit.

Arrangements were made by the Wm. R. Hamilton Co. Groesbeck Chapel in Mount Clemens.

Memorial contributions may be made to the Michigan Cancer Society or to the Michigan Varsity Tennis Complex, Athletic Department, University of Michigan, 1000 S. State, Ann Arbor, Mich. 48109-2201.

#### Robert Allen Lytle

A memorial service will be held at 4 p.m. Friday, Sept. 16, at Grosse Pointe Memorial Church in Grosse Pointe Farms for Robert Allen Lytle, 54, who died Saturday, Sept. 10, 1994, at Port Huron General Hospital from injuries sustained in an automobile accident.

Born in McKeesport, Pa., Mr. Lytle was a resident of Grosse Pointe Park.

He earned a bachelor's degree in mechanical engineering from the Massachusetts Institute of Technology in 1962 and an MBA from the University of Rochester in 1968.

Mr. Lytle was an engineering consultant with McLaren Hart Environmental.

He was a first lieutenant in the U.S. Army Corps of Engineers.

He was a member of Delta Upsilon, the Grosse Pointe Yacht Club, Grosse Pointe Memorial Church, a past member of the Grosse Pointe Rotary Club and a past president of the Newcomers.

He enjoyed sailing, boating, photography, computers and

Mr. Lytle is survived by his wife, Carol Crain; a daughter, Courtney L. Lytle; two sons, Thomas C. and Jay R. Lytle; and a sister, Mary Louise

Interment is at the Grosse Pointe Memorial Church columbarium.

Arrangements were made by the Chas. Verheyden Inc. Funeral Home in Grosse Pointe

Memorial contributions may be made to Grosse Pointe Memorial Church, Memorial Fund, 16 Lakeshore, Grosse Pointe Farms, Mich. 48236.

#### Margaret Booth Marentette

Services were held Saturday, Sept. 3, at Christ Church Grosse Pointe for Margaret Booth Marentette, 78, who died Thursday, Sept. 1, 1994, at Cottage Hospital in Grosse Pointe Farms.

Born in Detroit, Mrs. Marentette was a resident of the City of Grosse Pointe.

She was a 1934 graduate of the Liggett School and a 1936 graduate of Sarah Lawrence College.

Mrs. Marentette was a member of the Sigma Gamma Association, the Garden Club of Michigan and the Cranbrook Foundation.

She enjoyed gardening, flower arranging and travel.

She is survived by her husband, Lloyd Marentette; two sons, David B. and Daniel B. Marentette; and two grandchildren. She was predeceased by a sister, Anne B. Skinner, and a brother, John Booth.

Arrangements were made by the Chas. Verheyden Inc. Funeral Home in Grosse Pointe

Memorial contributions may be made to Sigma Gamma, P.O. Box 36373, Grosse Pointe Farms, Mich. 48236 or to the Cranbrook Foundation, 380 Lonepine Road, Bloomfield Hills, Mich. 48303.

#### Arthur William Hollar Ir.

Services were held Wednesday, Sept. 14, at the Chas. Verheyden Inc. Funeral Home in Grosse Pointe Park for Arthur William Hollar Jr., 76, who

died Friday, Sept. 9, 1994, at St. John Hospital in Detroit.

Born in Detroit, Mr. Hollar was a resident of Grosse Pointe

He graduated from the University of Michigan's College of Engineering in 1941 and worked as a mechanical engineer for General Motors Corp. until his retirement in 1988.

Mr. Hollar was a member of Alpha Tau Omega fraternity, the Senior Men's Club of Grosse Pointe, the Woodworkers, the Detroit Economic Club and the Grosse Pointe Yacht Club. He was a former member of the Detroit Boat Club, Crescent Sail Yacht Club, the Fine Arts Society of Detroit, the Grosse Pointe Camera Club and the Photographic Society of America.

He enjoyed sailing and travel.

Mr. Hollar is survived by his wife, Dorothy; three daughters, Marcia Dillon, Beverly and Carol B. Hollar; three grandchildren; and a brother, Robert Hollar.

Interment is at White Chapel Cemetery in Troy.

#### Marjorie Weber Bulkley

Graveside services were held Wednesday, Sept. 7, at Woodlawn Cemetery in Detroit for Marjorie Weber Bulkley, 89, who died Saturday, Sept. 3, 1994, at the Windemere Nursing Home in West Bloomfield.

Born in Detroit, Mrs. Bulkley was a resident of Grosse Pointe Park.

A graduate of the University of Michigan, she was an author and wrote articles for Vogue magazine. Mrs. Bulkley was a member

of the Detroit Boat Club, the Women's City Club and the Country Club of Detroit. She is survived by two sons,

Richard S. and Robert F. Weber. She was predeceased by two husbands, Frank Ilkey and Frank Bulkley. Arrangements were made by

the Wm. R. Hamilton Co. Bell Chapel.

#### NOTICE OF SPECIAL ELECTION for

THE GROSSE POINTE PUBLIC LIBRARY TUESDAY, SEPTEMBER 20, 1994 CONDUCTED BY THE GROSSE POINTE PUBLIC SCHOOL SYSTEM WAYNE COUNTY, MICHIGAN

TO THE QUALIFIED ELECTORS OF THE SCHOOL DISTRICT AND THE GROSSE POINTE PUBLIC LIBRARY:

NOTICE IS HEREBY GIVEN that a special election for The Grosse Pointe Public Library will be held in the Grosse Pointe Public School System, on Tuesday, September 20, 1994, between the hours of 7:00 a.m. and 8:00 p.m. Eastern Standard Time, for the purpose of submitting the following proposal to vote of the qualified electors of the school district:

## PUBLIC LIBRARY OPERATING MILLAGE INCREASE PROPOSITION

Shall the limitation on the amount of taxes which may be imposed on all taxable property in the library district of the Grosse Pointe Public Library, Wayne County, Michigan, for the support and maintenance of the Grosse Pointe Public Library, be increased commencing in 1995 by one dollar and seventy cents (\$1.70) per one thousand dollars (\$1,000.00) (1.7 mills) of the state equalized valuation of taxable property of the library district (estimated to produce \$3,524,700 of revenue collections during the 1995-96 fiscal year)?

Each person voting on the above proposition must be:

(a) A citizen of the United States of America over eighteen (18) years of age;

(b) A registered elector of the City or Township in which he or she resides.

SCHOOL, 15430 Kercheval, Grosse Pointe Park, Michigan.

The places of voting for the special election to be held on September 20,1994, will be as follows: PRECINCT A — All voters in the City of Grosse Pointe Park vote at PIERCE MIDDLE

PRECINCT B — All voters in the City of Grosse Pointe vote at MAIRE ELEMENTARY SCHOOL, 740 Cadieux, City of Grosse Pointe, Michigan.

PRECINCT C - All voters in the City of Grosse Pointe Farms vote at BROWNELL MIDDLE SCHOOL, 260 Chalfonte, Grosse Pointe Farms, Michigan.

PRECINCT D — All voters in the City of Grosse Pointe Woods vote at PARCELLS MIDDLE SCHOOL, 20600 Mack, Grosse Pointe Woods, Michigan.

PRECINCT E — All voters in the Township of Grosse Pointe vote at the GROSSE POINTE SHORES ADMINISTRATION OFFICES, 795 Lakeshore, Grosse Pointe Shores, Michigan.

PRECINCT F — All voters in the City of Harper Woods portion of the Grosse Pointe Public School System vote at POUPARD ELEMENTARY SCHOOL, 20655 Lennon, City of Harper Woods, Michigan.

ABSENT VOTER COUNTING BOARD: — (All absentee voter ballots) Voting place at BARNES SCHOOL, 20090 Morningside, Grosse Pointe Woods, Michigan.

Each person voting in the district must be a registered elector in the City or Township within this School District in which the person resides.

This notice is given by order of the Board of Education of The Grosse Pointe Public School System, County of Wayne, Michigan.

LINDA SCHNEIDER, SECRETARY

Board of Education

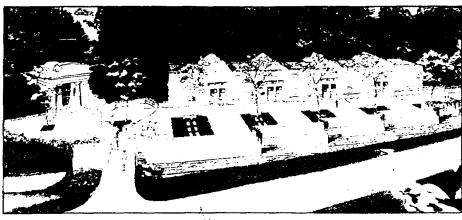
Dated: August 8, 1994

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## You read me? Not entirely

Summer reading has always been a private pleasure.

My school system never assigned a summer reading list, but with no school to go to and my hour of piano practice cut to 30 minutes, that's what I spent the three summer months doing.

I was an asthmatic child not very adept at sports, so while other kids were at Little League practice or just running wild, I was on my patio solving crimes with Encyclopedia Brown (later with Hercule

Leatherstocking Tales. I wasn't terribly picky, so I read everything from biographies to adventures to how-tos to "Rebecca," which I read because I'd seen three-quarters of the movie on late-night television and I wanted to see how it turned out. I was a pre-VCR

Poirot) and wading through the

Sometimes, when everyone was away, I'd pull my older sisters' books off their shelves, set them on the spine and let them fall open to the good parts. I learned lots of things from those books, including the fact that dictionaries often leave out certain words.

I took a few trips to Middle Earth where Frodo and Bilbo ran around avoiding trolls and eating mutton while in hot pursuit of some magical ring. My Boy Scout friends all read those

I Say

Ronald J. Bernas

books and, in order to be in the loop, I forced myself to read them at summer camp.

Billy, one of the troop's biggest promoters of those books, had actually taken the time to teach himself to write in the secret script of the Middle Earth dwellers. (He also lost his glasses down an outhouse, so take it from there. I soon lost interest in the rings and the Hobbits, but to this day I

wonder what Billy was looking at when his glasses fell off.)

The library always had a promotion and kids got gold stars or something on a chart for reading books during the summer. At the end of the summer the kid with the most gold stars got a gift.

It's a good idea, but problem was, you had to sit down with the overworked, bored and harried children's librarian and It was a laborious process

that was not worth the prize whatever it was - that went to the summer's best readers.

tell her the plot of the book to

prove you read it before you got

I was never any summer's best reader. Nor will I be this summer.

I spent Labor Day weekend furiously plowing through the last 800 pages of James Michener's "Texas" just so I could say I finished half of the books on my summer reading list.

I didn't make it.

Perhaps my list was too ambitious, what with "Pride and Prejudice," something, anything by Sir Walter Scott, something, anything by Toni Morrison and "Jane Eyre."

And that was just the "good stuff." The rest included lighter reading like "Interview With a Vampire" and "The Godfath-

I magneted the list to my refrigerator and it mocked me all summer when I opened the freezer for Popsicles before I went to a movie to cool off.

As I grow older, summer reading is getting more difficult. It's getting harder to justify sitting alone when there are so many other things to do.

That's why winter reading has taken over. Bags of books, fresh from the myriad used book sales held this time of year, get assimilated into my shelves, upsetting the alphabetical and categorical order I've tried so hard to establish.

Which is why I was so keen on finishing "Texas." While I enjoyed it, and learned quite a bit about history, 1,100 pages is a lot of shelf space.

September 15, 1994, Page 7A

# Grosse Pointe News The Op-Ed Page September 15, 1994, Page 7A The Op-Ed Page





Six billion people. The numbers have sneaked up on us shockingly enough, during our own lifetime.

You know the saying about life happening to you while you were making other plans. While we were busy baking cookies and building houses and going to the lake for the weekend, the population explosion happened.

And now they tell us it could double in the next 50 years. That's still within the lifetime

I don't know about you, but I don't welcome the idea of that many more people shopping while I shop, driving on the expressway while I drive, swelling the lines at the bank and the McDonald's. If I wanted that, I could live in Florida.

So, all praise to the Clinton administration for getting us back into the world population planning game.

All the talk at the just-finished UN conference in Cairo. and indeed at all such conferences, seems to center on the developing nations. True, they have a great need for family planning and health clinics. But our Western notions of the Third World runaway growth patterns just might be getting out of date. Washington Post columnist David Broder reported last week that the birth rate in developing nations is down to 3.6 children per couple and that contraception is practiced by half of all couples in the world. Not enough, but a big improvement.

What about our responsibility in all this? The United States has a fairly low birth rate (though not as low as Western Europe's). What we are less willing to look at is the fact that our high consumption rate creates the impact of a much larger population. We must either slow our heavy consumption rate or actually shrink our numbers.

And the only way to do that is to control immigration.

That kind of thinking is getting a lot of flak. No matter how you turn it over and examine it, the one is cussedly inconvenient and the other is selfish.



If the anti-immigrant argument is an ugly one, try pushing non-consumerism. Try telling Americans to ride mass transit and sell the extra cars and get off the electricity grid and quit driving up north every other weekend.

It won't happen. So long as we have the economic means to carry it off, we're going to live the way we want to, and for most of us, that means a material life. It's the American way.

So that leaves immigration. Liberals hate being thought selfish. So we're looking for a better face to put on it.

The one approach that sounds valid is to find ways to improve the economy and living standards of all countries so that people won't need or want to emigrate. Despite the worldwide diaspora going on every day, people would really rather stay in their community, their homeland, if they can. My gut says that almost all immigrants come for economic rea-

Vice President Al Gore has been criticized for suggesting that immigration is part of the population planning task. Even so, he was only applying the immigration lesson to certain troubled African nations. What if he carries his suggestion a step closer to home?

Item: The Sierra Club, slightly left of mainstream environmentalism, hasn't yet taken a position on immigration issues. But Judith Kunofsky, their population expert, says the club believes that we are the most over-populated nation on Earth; measured by consumption patterns, Americans have the equivalent of the 40-child family.

Item: Negative Population Growth, way to the left of the Sierra Club, runs an ad about reversing our growth rate by restricting immigration. They

make it sound simple: by stopping at two children per family and returning to the historic rates of immigration (1924-1960), the United States' population would actually be reduced over time to about 150 million.

But it means closing the door to about 800,000 immigrants now coming to our shores (or airports) every year. It means forgetting about the promises to the world's huddled masses.

For a nation founded on immigration, is that selfish or realistic?

Yikes.

#### Food, fun from Pointe to Pointe

It was something like the State Fair right here in town, complete with clowns and calliope music,

even bouncy ride. And the weather last weekend was perfect for it.

For two great days, Pointers and others admired art for sale at the

War Memorial, toured shops (and took a chance on good deals) on the Hill and chowed down in the Village among the booths of ten local restaurants.

Ken Eatherly

It even had a garden tour. As the free trolley bus shuttled up Moross on its way to the Hill, someone remarked from its high windows that at last they could see what was planted on the other side of the Moross wall.

But what was really fun was all the people: From Gwen Samuel at the Grosse Pointe Theatre table, FYI learned her daughter Stephanie Samuel is a singing, dancing star of the Hollywood and Broadway reviews aboard the cruise ship Carnival, touring the Caribbean from October to next it more than all the other goods

April.

tract on a cruise ship," says her proud mom.

And from hammy sculptor Jim Webers, a story of the lady who came over to order a vase made. After an hour or so of discussing shape, size, price and such, she told Jim he had the job and asked how long it would take.

"A few hours to throw it on the wheel, then three days for the clay to dry out ... " Jim be-

"Three days?" she said. "But the cremation is tomorrow. Judging from the crowd both

days, the three-event extravaganza was a success. At closing time at 6 p.m. Sunday, volunteer Joann Kramer, who owns Kramer's Bed & Bath with her husband, Mike (he's Village Association president), is all

"I think everyone who chaired it is pleased," she says, crediting Blue Point owner David Muer, Nancy Renick Village Toys and Mary Wells, who works with Robert Loomis.

'We'll do it again next year, even bigger and better."

#### Unearned medal

It's only a round, gold medal a bit bigger than a half-dollar but Pointer Liz Lesiak values someone helped "disappear" from her black Chrysler Condream job and a 10-month conquest Saturday before last. And

that includes her briefcase, wallet, 100 checks and the deeds to her house and commercial

"It was awarded in 1944 to my uncle, Nicole Pesce, who was a general in the Italian Army, and it's the only thing my son has left from his grandmother," says Liz.

She asks anyone who might see the medal, which has red and black insignia on the front and general Pesce's name on the back, to contact City police. You may not get a medal for helping, but there's a reward.

#### Rainbow child

"I think his hair was black," says one. "No, definitely medium brown," states another coworker of circulation manager Debbie Greene, who delivered Robert James Greene at Bon Secours Hospital on the first day of September.

The posted announcement on the board at the Grosse Pointe News announces his hair is red, but adds a question mark. No one disputes that he was 5 pounds 4 ounces and 19 inches long. Or that dad Robert is mighty happy. But what about that hair - black, brown or

I'd say it's Greene.

If you have an FYI tip or another suggested baby hair color, call Ken Eatherly at 822-4091.

## Cable

From page 1A

maining half will be split among the five cities based on the percentage cable revenues generated by the cities over the last five years.

Nicholson said that once Comcast gains 100 percent of Grosse Pointe Cable's stock, the five cities and the War Memorial will no longer have any control over the system. He added that the existing advisory board will still be around to offer advise Comcast representatives on how the cities would like the system to be

."The War Memorial's share of the sales proceeds, approximating \$11 million, will be placed in its endowment to ensure the future of this institution," said Bruce M. Rockwell, chairman of the War Memorial board of directors. "Under the agreement, the War Memorial will continue to provide local origination programming, the schools will continue to program the educational access channel and the cities will continue with their role in govern-

ment access programming.' The Grosse Pointe Cable board hired two experts, John Evans of Washington, D.C., and Charles James of Daniels and Associates in New York to advise them on how to proceed with the development of a management agreement and on how to handle the sales negotiations.

Evans told the cable board

1.

that Comcast is one of the bestrun cable companies in the industry and that only large systems will be able to compete in the face of changing technol-

Ausherman, who represented the five cities' interests in the August negotiations, said that with phone companies suing the federal government to allow them to provide cable service as well as phone service, now was the best time to sell.

"In two years, the phone

casting could make Grosse Pointe Cable worthless," said Ausherman. "Now is the optimum time to sell to realize value for the company's assets. If we wait, we could see the value of the company drop dramatically."

Nicholson assured officials from the five cities that Comcast will go ahead with the planned \$7 million cable upgrade. In fact, he said, Comcast might proceed even faster now

companies and satellite broad- that it will own 100 percent of the company's stock.

The cities will continue to collect a 5 percent franchise fee for permitting cable to operate within their borders, said Weber. The fee has generated \$2.2 million since 1979.

"During the last seven years, Comcast has been an outstanding partner, and I am fully confident that it will continue to provide the community with superior cable services in the years ahead," said Nicholson.



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## Must every tenth person drop out of the health care system?

Public opinion surveys consistently have shown that universal coverage is the most popular aspect of health care reform, supported by more than three-quarters of the popula-

However, in spite of such strong public support, we increasingly hear that we don't need a health care plan that covers everyone, or that we

can't afford to provide universai coverage to 91 percent of us, or 95 percent, in five years, or ten years - maybe. These proposals are also characterized by the absence of any systematic effort to contain costs — the primary reason why so many of us are currently without health care coverage.

Those who make these proposals, which basically continue the status quo, don't explain why the United States should be different from the rest of the industrial world which has provided universal health care coverage for decades - at a cost much less than we are spending, and with better health outcomes.

There are 30 million people in the United States - over a million in Michigan - who have no private health insurance and who are not covered by publicly sponsored medical care programs. In addition, there's an equally large number of people who are insured. but whose coverage is inadequate to protect them against the costs of a serious illness.

out insurance are employed, usually in small businesses, or are dependents of those workers. If their employers do make health insurance available, the cost of premium-sharing to the employee is often not affordable. Health insurance for small business is usually subject to pre-existing condition exclusions, experience rating, and

Almost all of the people with-

high premiums. This is even more true for individuals seeking insurance, which is often unavailable at any price. (We in Michigan are better off than people in many other states, because state law requires that Blue Cross Blue-Shield provide coverage to any individual or group - affordability is another question for many.)

Further, even the well-insured can't be confident that they will keep their coverage. Because of the high and rapidly increasing costs of medical care, many - if not most employers who do provide health insurance are trying to reduce or in some cases even eliminate their health insurance costs. Many have restructured their workforce, increasingly using part-time employees to reduce the number of people they insure. Even where employers make insurance available, more and more middle-class people aren't eligible or can't afford their share of the premium.

The result of all this is that people are afraid to change jobs because the new employer's in-

surer might not cover them for pre-existing conditions. They're afraid that if they lose their jobs, they'll lose their health insurance - and two million people lose their jobs every year, many of them perma-

People who don't have insurance tend to postpone care. Conditions that could have been prevented or treated inexpensively become more serious and are often treated in hospital emergency rooms with higher costs and poorer outcomes. Since the uninsured can't pay those emergency room bills, the costs are subsidized by individuals who do have insurance - another reason why those among us who have insurance should be concerned about those who don't.

In the final analysis, the only way any of us can be sure of keeping our health insurance is if we as a nation - through congressional and state legislative action - guarantee universal coverage, with comprehensive benefits, kept affordable by spreading the costs of illness

over the entire population. The American people understand and support this - not just because we're anxious about our own insurance, or concerned about paying the extra costs of emergency care for the uninsured, but because Americans are fair-minded, concerned about their fellows.

We want a just and decent society, and don't want to deny others access to essentials like health care. But if we're going to get that society, we have to do better than 91 percent coverage by the year 2002. Health care coverage and benefits as good as those available to public policymakers - with the costs spread among all Americans, as policymakers' costs are - is the approach which should be used for all of us.

This essay was written by Eugene Feingold, professor emeritus of health services management and policy at the University of Michigan School of Public Health, board chair of the Michigan League for Human Services and the president of the American Public Health

## Losing poise in the attic

According to statistics, most accidents occur in or near the home. I had never given it much thought, however, but now that I am a statistic, I think it must have something to do with attitude. Most of us feel relatively secure within the confines of familiar territory. Hence, it is conceivable that we tend to be less cautious, perhaps even careless concerning the execution of daily chores and routine activities in our

I plead guilty to relegating "stuff" to the attic. Whenever I am in doubt as to where to put something, it seems to be banished to the third floor for consideration at a later date. Naturally, that date rarely comes on my calendar. Only because I had no choice and am on the last legs of a journey through my parents' home in preparation for a sale, did I venture into my own attic. I reasoned that this would be a good opportunity to clean out our own clutter and perhaps reap some small monetary rewards for my labors.

Those who know me are aware that once committed, I seldom attack a project casually. I dig in with a vengeance. I began in the single large room which had become home to unused furniture, hundreds of boxes (too good to discard), a sewing machine, cartons of baseball cards, old cassettes, wedding dresses and decorations, lamps, luggage, old fans, filing cabinets . . . you get the picture. My son was briefly in residence and I jumped at the opportunity-to enlist his help. As I dug into the corners, pitching objects to the center of the room, he gathered the rejects in plastic bags and took them out to the garage.

This teamwork continued for approximately 45 minutes. Then, while our son was making a trash run to the curb, I tripped over my own junk, in this case a three-tiered shelf, and crashed into the debris on the floor as the sewing machine and console fell on top of me. I imagine it wasn't a pretty sight. After the stars in my head began to dim, I commenced to assess the bodily damage. I was certain I had broken my right wrist and shoulder as well as my left ankle. Then I started to laugh and the combination of absurdity and shock had me giggling hysterically as my son returned for the next load. Poor soul, he looked stricken, probably wondering how he would ever get me down two floors and to the hospital. After a few minutes it was apparent to both of us that I would indeed see another sunrise and that the damage was minimal. He helped me to my feet and I sat around a while monitoring various body parts and the progression of swelling in each.

X-rays confirmed there was no serious damage and I was grateful to learn that only the right wrist had sustained a fracture. Thankfully, no setting would be required and a cast for four weeks ought to put me back in the game.

It amazes me how much we take our health and good fortune for granted. This song has been sung many times, but bears repeating. If nothing else, I have learned to be more careful, use stair rails, pot holders, caution in kitchen and bathroom areas, etc. My accident could have been so much worse and even though I am right-handed and limited in routine functions such as hair care, brushing teech, etc., I am lucky. Who cares if I have toothpaste on my blouse and my bills aren't being paid as quickly?

I have great admiration for those who will and do live graciously with handicaps of all kinds. There is such a fine line when dealing with people who might require assistance. I feel it is worth taking the risk of injuring their pride by offering to open a door, fix a meal, tie a shoe or facilitate their lives in any acceptable way. And, the next time I stub my toe and want to scream, I'll try to remember to bite my lip and be grateful that I didn't break the darned thing.

- Offering from the loft

## Full fall slate of lectures scheduled at War Memorial

This fall the Grosse Pointe War Memorial will offer many interesting lectures, beginning with "Media Max: Making the Most of Publicity for Your Organization," on Wednesday, Oct. 19, from 7 to 8 p.m. Speaker Joanna Charles, who has been in the newspaper business for more than 25 years, will answer questions and offer tips and hands-on experience for writing press releases, contacting print and electronic media decision-makers and deciding what's news. The cost is \$10.

"Organizing the Creative Person," is the topic on Mondays, Sept. 26 and Oct. 3, from 7 to 9 p.m., featuring speaker Dorothy Lehmkuhl, president of Organizing Techniques in Bloomfield. She is also a consultant, author, speaker and seminar leader and is on the board of the National Association of Professional Organizers. Lehmkuhl offers insights into the workings of the creative mind, along with fresh ideas and dozens of useful tips on how to master disorganization. The cost is \$29 for the two-session seminar.

On Wednesday, Oct. 5, from 7 to 8:30 p.m., learn a creative thinking technique that can be used in business or home to solve problems, resolve conflict and create new products and services. "Creative Thinking Hats" will be presented by Barbara G. Stanbridge, an organization development consultant and president of CHANGE Human Resource Development. a consulting and training firm

founded in 1976. The cost is \$8. "A Gathering of Angels" will be presented on Thursday, Oct. 6 through 20, from 1 to 2:30 p.m. Have you ever though there was an angel looking over your shoulder? Would you like to get in touch with your angel? Suzanne Siegel will speak on this thought-provoking three-part seminar that will open your mind to a new dimension of thinking and bring happiness into your life. The cost is \$25 for the series of three or \$10 a session.

'Cosmetic Dentistry" by Dr. Mary Sue Stonisch, one of two dentists in Michigan accredited by the Academy of Cosmetic Dentistry, will look at state-ofthe-art dentistry and help you choose what's right for you and how it's done. The adult class will be on Thursday, Sept. 22, from 7 to 8 p.m. The parents and children class is on Saturday, Oct. 22, from 1 to 2 p.m. The cost is \$3 for adults; children accompanied by an adult are admitted free.

At "Does My Child Have An Attention Problem?" on Wednesday, Sept. 28, from 7 to 9 p.m. learn to recognize the

signs and symptoms at an early stage of attention deficit disorder and related problems, such as obsessive compulsive disorders, depression and learning disabilities. Speaker Terry Rudolph is a pediatric psychologist in attention problems. He practices at Bon Secours and the cost is \$3.

"What Did You Say?" with Dr. Susan J. Rossi and Sabina Schwan will show you where you can go and what can be done to help in diagnosis and management of hearing. Two lectures are available: Monday, Oct. 10, from 7 to 8 p.m., or Wednesday, Oct. 26, from 3 to 4 p.m. The cost is \$3.

"A Three Week Tour of Poland" on Tuesdays, Oct. 18 through Nov. 1, from 7 to 9 p.m. will travel to Warsaw with speaker Don Samull and continue on a whirlwind visit to the northern part of Poland: Wrocław, Poznan, Torun, Gdansk and some villages in the northeast. Finish the visit to Poland by returning to Warsaw and its environs including Lowicz and Chopin's birthplace at Zelazowa Wola. The series of three is \$35 or pay \$13 an eve-

Social worker Christine Brail will present "How You Can Make Adoption Work" on Wednesday, Oct. 19, from 7 to 9 p.m. The class will help you understand the new Michigan Adoption Law, which becomes effective in January. The new law will allow couples and birth parents to add private placement to their adoption plan. Brail is the director of the Keane Center for Adoption and has five years' experience and has completed more than 160

The cost is \$5, or \$8 a couple. For additional information, call 313-881-7511.

#### Go North for Entertainment

adoptions.

"The Grosse Pointe North Parents Club is selling the 1995 edition of the Entertainment Book for \$40. Proceeds will be used for scholarships, gifts, awards and financial aid.

The books can be purchased by calling Madelyn Kleitch at (313) 882-5422 or by contacting Grosse Pointe North High School at 343-2187.

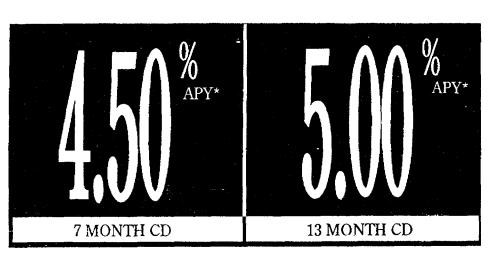
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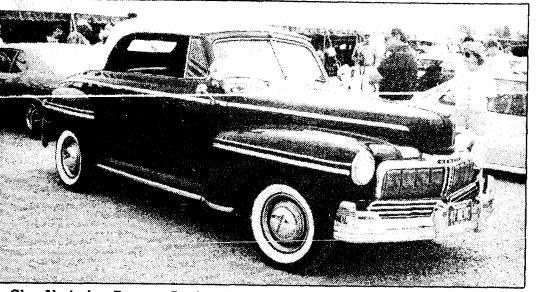


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completely-restored dove-gray 1951 Chevrolet with black convertible top sat in the dusty gravel parking lot outside the Kruse auction building awaiting its turn on the block.



Glen Alysford, a Traverse City-based collector of post-war convertibles, was ready to part with this maroon 1947 Mercury convertible at this year's Auburn extravaganza. The attorney figured if it didn't fetch his reserve (over \$20,000) at auction, he'd deal with a buyer in the



The outdoor car Corral attracted close to 3,000 vehicles up for sale this year. The Kruse fees were \$220 for a spot in the shade. \$145 apiece in the open area. Some buyers checked prices of similar vehicles as they went through the auction, then raced outside to make some deals of their own with sellers in the corral.

#### Ford announces electric vehicle charging

to develop an electric vehicle (EV) that will one day meet consumer needs, Ford Motor Co. and a group of interna-non-competitive areas of EV tional automakers are working development. together to ensure that a seemingly simply, yet crucial, standard is not overlooked — the charge plug.

Ford announced today it is among six automakers that have agreed on a standard design for a "conductive" charging connection for electric vehi-

Conductive charging is a traditional method of connecting electrical equipment with power sources using mating contacts to transfer the electricity. Home electric dryers, with their specially designed mating plugs, use conductive charging. Like them, EVs will use a unique - yet standardized -

plug. "Ford is pursuing the conduc-'tive method for numerous practical reasons," says Lawrence Simmering, manager of Ford's Electric Vehicle Component and System Engineering department. "It has proven safe, efficient, reliable and cost-effective and is well understood today by installation professionals. It also will make future technological innovation easier because it does not constrain either vehicle or infrastructure designs."

Charging connection design is just one of many infrastructure challenges faced in EV development. In the broadest sense, infrastructure refers to the equipment required to safely, conveniently and cost effectively connect an EV to the electric power supply network. The issues of infrastructure including charging standards have been among the first taken up by an industry working group which has been meeting under the auspices of the Society of Automotive Engi-

As part of a continuing effort neers (SAE) and the Japanese Electric Vehicle Association (JEVA). The group is working to address common interests in

> by agreeing on standardized infrastructure requirements, the group will assist utility companies, automakers and

regulators who will be responsible for facilitating the installation of the EV charging network.

"We believe this cooperative effort is the most constructive manner in which to establish a common EV infrastructure that will best serve the needs of consumers," said Simmering.



## Autos

From page 14A

take their chances going nose. to-nose with prospective buyers for a more modest \$100 a vehicle. A Kruse spokesman said close to 3,000 cars were here over the six-day event.

"I always visit the corral," said Bill Howitt of RM Classic Car Productions, headquartered in Chatham, Ontario. "Sometimes you'll find someone selling something unusual for a very reasonable price."

RM Classic recently expanded its auction business into the United States, staking a foothold in the Detroit suburb of Canton, after buying dozens of vehicles from the renowned collection of Detroiter Richard Kughn late last year. By early August, RM Classic already had run two classic car auctions in southeastern Michigan. It was one of several major auctions/dealers at Auburn.

'We brought close to 100 vehicles down here to sell," Howitt said. "That includes a British Bond - it's just plain homely, but Elizabeth Taylor reportedly owned one - a Rollston-body Duesenberg and

"This is the third time we've owned the tank," he said. Buying and selling is the nature of the business, he added.

His wasn't the only military vehicle sighted. Bill Ziegenbein, owner of Prestige Motors in Madison Heights, brought a tank to sell. Ziegenbein also had a Mohs Safari Car which, he boasted, sleeps four. "You can remove the top and hunt from it," he added.

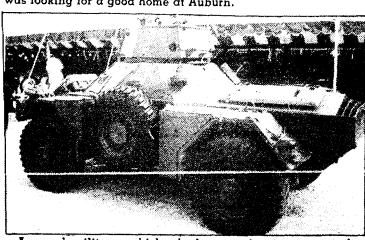
Ziegenbein was optimistic about the sale. "This year will be much, much, much better than last," he predicted from his dealership a day before the sale got under way. Both Ziegenbein and RM Classics had entire tents to themselves on the Auburn auction grounds.

Over in the corral, protected only by some nearly leafless, sickly looking sycamores and maples, Corvette restorer John Warunek displayed a half-dozen cars. His 1949 black Hudson with tan convertible top attracted attention. He was planning to convert it into a street rod with modern running gear if it didn't sell over the weekend, he said.

On the other side of some Corvettes from Warunek's Classic Restorations in Richland, Mich., a late-'40s soft-yellow Ford convertible provoked disappointed groans. The slightlyfaded nostalgic coupe bore a

"sold" sign on the windshield. Glen Aylsford planned a sim15A

A charming green-and-black, wooden-body mail truck also was looking for a good home at Auburn.



Armored military vehicles had a certain presence at the annual Labor Day weekend auction in Indiana. With this one, it was hard to tell whether it was coming or going.

Mercury convertible he had trucked to Auburn. The attorney and collector from Traverse City sat behind the steering wheel of his post-war beauty in the unusually mild, dry September afternoon, waiting his turn on an auction lane.

"I've been coming down here for about 12 years," he said. "I bought this car out of Colorado about five years ago and have decided to sell it - I like my other late-'40s cars better.

"I've put a reserve of over \$20,000 on the Mercury," he said. "I will sell it one way or another before I leave."

As much wheeling and dealing takes place outside the main auction building as goes on within the cavernous structure. Frank Spittle thought the corral was attracting greater numbers of cars each year.

"Kruse probably ought to restructure the fees for the auction," he said, citing the \$550 it cost him to run through the Mercedes with its impressive badges on the grille and "SS" letters on the license plate.

Disappointment alone won't keep people from coming. The cars are too magnificent. And there's always the chance you'll find just what you're looking for, maybe at 1 a.m. in the auction building, at high noon in the corral or anytime in the field across the highway that serves as a parking lot. For anyone who likes cars, this is one of the greatest shows on Earth.



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## Grosse Pointe Triple Play

Inky the Clown enter-tained children on the steps of the central library, at the right; and Matt Ireton and Kathleen McGraw admired painted wooden birds created by Ron Bainbridge, upper left, one of the artists who displayed his work at the War Memorial.



The Grosse Pointe Artists Association's 35th annual art festival was one of three attractions in Grosse Pointe's first Triple Play last weekend, Sept. 10 and 11.

Sunshine and balmy breezes provided an ideal setting as more than 150 artists displayed their work on the grounds of the Grosse Pointe War Memorial.

A Taste of Grosse Pointe, sponsored by the Grosse Pointe Village Association, offered the best of a dozen local restaurants on the plaza at Kercheval and St. Clair.

Fun and Games on the Hill gave children and adults a chance to get creative, play some games, get their faces painted and sample ice

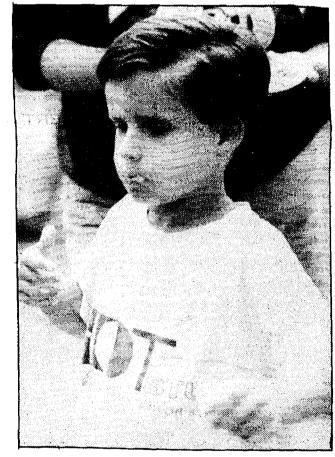
A trolley provided free transportation among the three locations.

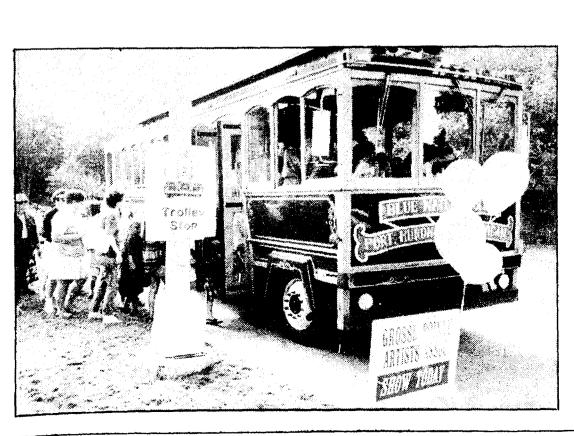
## Photos by Leah Vartanian



Andreana Tassopoulous, at the right, got her face painted; Michael Vertregt, far right, sampled some ice cream. At the left, local restaurants set up tents on the Plaza in The Village and sold their specialties to hungry Triple Playgoers.







A trolley, at the left, shuttled people back and forth from the War Memorial, to The Village and The Hill. Entertainment on the grounds of the War Memorial included a literary reading by Anne Finger, above right; and music by the Cavorting Porpoises.







## Diving for Engler

Grosse Pointe Shores resident Leon Sehoyan, left, presented Gov. John Engler with a Great Lakes Diving Association jacket during a reception last week at the Lakeshore home of Darlene Soave, right, and her husband Anthony. Sehoyan, an avid diver and member of the Grosse Pointe Farms Marine Rescue Team, would like to enlist divers' assistance in reporting Great Lakes environmental conditions to the governor.

## Woods man awaits fate in flag flap

By Jim Stickford

Staff Writer Five months after being ticketed for flying an illegal flag in front of his business, Grosse Pointe Fish owner Ed Schmidt. is still hoping that he can work out a solution with Grosse Pointe Woods officials.

"I guess I'm going to the wall on this," said Schmidt. "The planning commission was supposed to have reworked the ordinance that forbids businesses from flying flags by now. I am scheduled for a pre-trial hearing in the Woods municipal court on Sept. 24. I still have my flag up and I am still waiting for clarification. Right now I am afraid that I will be charged with court costs.

Schmidt ran afoul of the law last spring when he was cited for flying a flag outside his store for commercial reasons. Schmidt's awning had been damaged by winter weather, and instead of replacing it, he decided to fly a flag that had a

fish displayed on it. He was stunned to learn that the flag violated city ordinances, and said he'd fight the citation in court.

Woods city attorney George Catlin said that the flag ordinance was about 5 years old and allowed only the U.S., Michigan and Grosse Pointe Woods flags to be flown outside a business. All other flags were considered advertising and therefore banned, he said.

Schmidt said that he met with fellow members of the Grosse Pointe Business and Professional Association of Mack, and that they worked out a proposal to present to the city planning commission.

"I haven't heard back from anyone yet, and I'm getting worried," Schmidt said.

Joyce Piasecki, president of the Mack association, said that she has not had a chance to present Schmidt's proposal to the entire association.

"I really couldn't present they might want to use flags."

anything to Woods officials without giving all association members the opportunity to comment on it," said Piasecki. "We'll be meeting later this month and should be presenting the proposal to the Woods shortly after that.'

Woods administrator Peter Thomas said he seriously doubted very strongly that the city would object to Schmidt getting an adjournment until the city had had a chance to review his proposal at his pretrial hearing.

"It's not up to the city to grant an adjournment, that's the judge's right," said Thomas. "And it's the not the city's job to ask for one; only Schmidt and his lawyer can do that. It's really in the interest of the city to come up with an ordinance that makes everyone happy and keeps Mack looking nice, especially with the holi-days coming. Merchants do like to decorate their stores, and

## Alley dispute leads to zoning change

By Jim Stickford

The new zoning ordinance adopted by the Woods city council in a 5-1 vote Monday was proposed as the result of hearings last June on whether or not to grant a variance to a property owner on Mack.

Last June, Dr. Matthew Fontana asked the city council to rezone some property he owned at Brys and Mack from residential to commercial. The property in question is directly behind another piece of property owned by Fontana that is already zoned commercial.

It was Fontana's intention to build a commercial building on both pieces of property. Before

the council rejected Fontana's request, the question of what to do with the alley that separated the two pieces of property

When Fontana acquired both pieces of property, it was discovered that the alley between them was in an ambiguous position. According to city records, half the alley was in the commercially zoned section and the other half in the residentially-zoned section.

The council did not know the legal status of the alley, which does not connect Brys with Aline off Mack. If the city vacated the alley, would the property be all residential, all commercial? Could the city even

vacate the alley? Could someone who builds on the residential or commercial part of a vacated alley within city ordinances?

"These questions really showed that there was a glitch in the city's zoning ordinance that needed revising," said city planning commission member Robert Fraley. "Alleys that aren't specifically zoned carry no legal classification. That's why I proposed that the council adopt an ordinance that would zone vacated alleys the same as the surrounding property. That means if the Brys alley is vacated by the city, it will now be half commercial and half residential.'

## Library

From page 1A

The library district comprises the same area as the school district.

The 1.7-mill tax is essentially a renewal of the expiring voterapproved millage levied by the school district. (See related story.)

"There are some people who 'are not perceiving that the li-

Nearly every year in

the last seven has pro-

duced one issue or an-

other concerning the

Grosse Pointe Public Li-

brary. The following is an

1987 — Voters reject an

\$8 million bond proposal

to expand and renovate

the Central Library on

1988 - The school

board determines that an

additional .4 mills is

needed to supplement the

1.3 mills currently being

levied. Voters approve the

additional mills, which

have a six-year limitation...

1.3-mill renewal for three

years.

1989 – Voters approve

1990 - Voters reject a

Kercheval and Fisher.

abbreviated history:

Library millages:

A brief history

brary is not associated with the school system and are not understanding the tax issue,' Bruce said.

Library administrators expect to raise an estimated \$3.5 million in tax revenues for the 1995-96 school year. In August the library board adopted a \$2.6 million budget for 1994-95.

Should voters reject the proposal, the district library agreement will be nullified and the

the Brownell Middle

School field in Grosse

1992 - Voters renew a

1994 — Michigan voters

pass Proposal A, which

disallows school districts

from levying a separate

millage for public li-

braries. Supplemental .4-

mills expires on June 30.

The school board and the

Harper Woods city council

enter into a district li-

brary agreement, which

hinges on the passage of a

millage to support the

newly independent insti-

tution or the district li-

brary automatically re-

verts to the school system.

1.3 mills expire on June

30, 1995.

1995 - The remaining

three-year, 1.3-mill tax

Pointe Farms.

rate for the library.

"If people realize that we are still not fully in place, they will understand how necessary this election is," Bruce said. "Every-body is still in limbo as to what

Library director Charles the polls next Tuesday.

Off-date elections are the

Library supporters like the Friends of the Grosse Pointe Public Library and members of the pro-millage campaign group, "Love Your Library," were busy distributing fliers at the Friends' annual book sale last week and the Triple Play events held last weekend on The Hill, in The Village and at the War Memorial.

In addition, the library has ters around Grosse Pointe and

There is a very strong effort to inform the community,"

library and its assets and employees will revert to the administrative and financial support of the school system, Bruce said. The library board will have a second chance to ask voters to approve a millage rate, he added.

is going to happen."

Hanson said his biggest concern right now is making sure the voters remember to go to

most difficult to get people to remember," Bruce said. "We're hoping we have done enough to inform the people."

mailed newsletters to all households in the district and distributed informational fliers at all library branches, public school buildings and community cen-Harper Woods.

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# Shores man took part in both D-Day and Okinawa invasions

By Chip Chapman Staff Writer

"Hey Skipper, I thought you said this was going to be a dangerous landing," said an apprentice seaman to Joe Callahan during the D-Day invasion.

Within seconds, one of the numerous mortar shells dropped about 30 feet away, spraying water, sand and metal fragments in all directions. The seaman scurried to the rear of the boat and was quiet for some time.

The Shores resident was a student majoring in journalism at the University of Detroit when he joined the U.S. Naval Reserve in 1942.

A year after graduating from college, Callahan was commissioned as a Navy ensign at the Columbia University Midshipman School in New York.

"I was assigned to the amphibious landing craft training in the Chesapeake Bay as a skipper of LCT 708 (Landing Craft Tank)," he said.

LCTs were 125 feet long and capable of carrying several tanks or trucks.

"I was 22 years old and completely inexperienced, like everybody else," Callahan said. "The first day we saw the ocean, they said, 'there's the ocean, and here's the ship that you're the skipper of.' There were 80,000 landing craft and they were desperate to have anybody with an education."

Aboard an LST 496 (Landing

Ship Tank) Callahan joined a convoy across the Atlantic to Southampton, England.

Two weeks after the LCT 708 was off-loaded from the LST 496, the LST 496 was sunk by a German PT boat torpedo while practicing an invasion (Operation Tiger) off the English coast. Eight other LSTs were also hit, resulting in the loss of about 900 soldiers and sailors.

"After some more training, on June 4, 1944, we set out with a huge convoy and snaked through the English Channel for the invasion," Callahan said. "We were assigned to go into Gold Beach and to carry a company of British troops. We had a couple of tanks aboard, several trucks and about 60 sol-

Gen. Dwight Eisenhower did not like the weather forecast and decided to postpone the invasion.

"After a couple of hours' sleep, we had a briefing," Callahan said. "Our commanding officer said that the Germans had installed an 88 mm cannon in the middle of Gold Beach. That, to say the least, was pretty disturbing."

On the afternoon of June 5, Callahan's LCT 708 again joined the invasion.

"Along the way, we saw an aircraft over us that was shot," Callahan said. "We watched with fascination as this plane exploded and the pilot parachuted out, drifting down right near our ship and we bailed him out.

"He was a British pilot. He thanked us for bailing him out. He asked what we were doing and I told him that he was about to invade the coast of Normandy. He thought the war was over for him.'

During that night, Callahan said he was so fixed on staying close to the ship in front of him in the darkness that he was "too busy to be frightened."

At 11:30 a.m. on June 6, the LCT 708 dropped anchor about 600 feet off shore. Then the LCT went full speed ahead to get as close to land as possible, allowing part of the British 50th Infantry Division to get ashore with the least difficulty.

The soldiers had been on the LCT since June 4 and were anxious to get off.

"Our job was to hit Gold Beach with the seventh wave," Callahan said. "It turned out, fortunately, that Gold Beach was the least dangerous beach of all. There were about 450 casualties compared with 2,500 on Omaha Beach and 5,000 in Normandy altogether.

"The worst thing we encountered was a lot of mortar fire. The Germans were in fields behind the beach and they kept lobbing these shells over to us. We didn't hear anything from the 88 mm cannon. Apparently, it had been knocked out by battleships firing from behind us."

It took a half hour to unload the tanks, trucks and troops. The LCT retracted from the beach back to the point where it had dropped anchor.

"Our other job was to tie up to LSTs, Victory ships and other ships, taking cargo and people into the beach," Calla-

On June 19, Callahan was awakened in the middle of the night and told the LCT was

"I saw our refrigerator float past my quarters," Callahan

The storm, one of the worst in the Channel's history, combined with an open engine compartment from unfinished repair work, resulted in the LCT's flooding.

After three hours, the tide retracted and the ship was sitting on sand. Eventually, the LCT was taken to England for repairs and Callahan and his crew continued their duty off France aboard another ship.

Callahan returned to the United States on leave after 1 1/2 years in Europe, but his Navy career was not over.

"I was assigned to an LSC 92 (Landing Craft Support) a couple of days after the invasion of Okinawa, replacing an officer who was injured by a kamikaze attack," Callahan said. "We spent about three months in Okinawa before heading to Leyte Gulf in the Philippines in August 1945.'

There, the LSC 92 went to the Sea of Japan to monitor or intercept any Japanese naval or air forces.

"While in Leyte Gulf, we got the tremendous news that atomic bombs had been dropped on Japan," Callahan said. "Our euphoria was tremendous. No one knew anything about atomic bombs, but for some reason we had a feeling this would end the war, which it did."

The LSC 92 was anchored about a half-mile away from the USS Missouri when Gen. Douglas MacArthur and the Japanese officials signed the peace treaty aboard that ship.

Callahan was named skipper of the LCF 424 (Landing Craft Flotilla Flagship) where the headquarters and living quarters of U.S. Navy Capt. James Johnston, commander of Amphibious Forces, in Japan were stationed in Yokohama harbor.

He returned on the LSC 424



Joe Callahan was a Navy skipper who participated in both the Normandy and Okinawa invasions.

to San Francisco in July 1946. He came home to Detroit where he became a copy boy at the Detroit Times. He eventually became a Times reporter, the engineering editor of the Automotive News and the editor of Automotive Industries magazine. Callahan was also WJR's daily automotive com-

mentator for 18 years. Callahan and his wife, Halina, revisited Normandy for the 40th anniversary in 1984 and three months ago for the 50th anniversary of the D-Day invasion. They stayed with the

same French family both times. "We witnessed five major events during the 50th anniversary celebration," he said. "Almost the entire town of St. Lo

turned out to honor the 29th Army Division. The French people were tremendously friendly and hospitable."

On June 5, Callahan returned to the Gold Beach town of Arromanches.

"On June 6, we went to a celebration on Omaha Beach where President Clinton, Queen Elizabeth, President Mitterrand and 11 other heads of state participated," Callahan said. "The only gripe I had was that the Army had no provisions for individual servicemen coming over. We had to battle to get in to see any of these ceremonies. If the organization in '94 had been the same in '44, the invasion would have been a

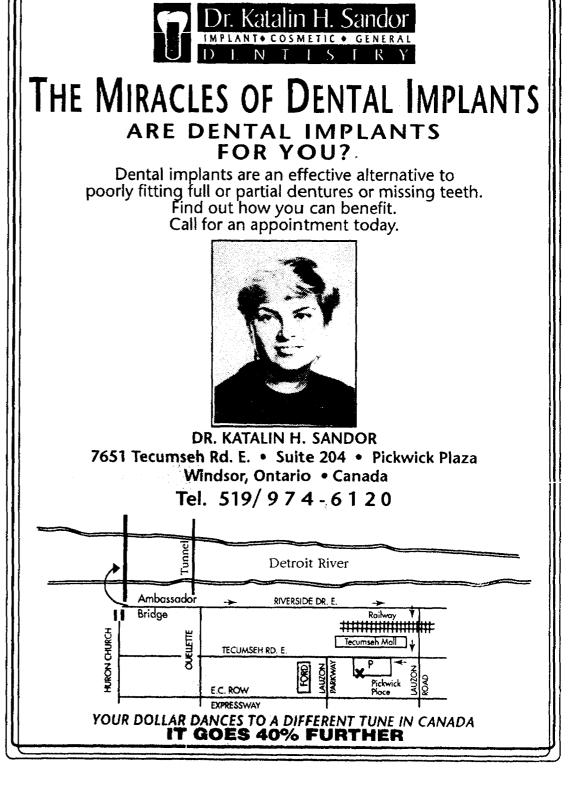
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Joe Callahan and his wife. Haling, revisited Normandy 50 years after the D-Day invasion.







Twin 6-year-old brothers, Sean and Steven Kosek of Ottawa Lake, Michigan, strike a delightful pose for Monte Nagler's camera. Autofocus helped capture the spontaneity of the moment.

## Autofocus: How it works, using it

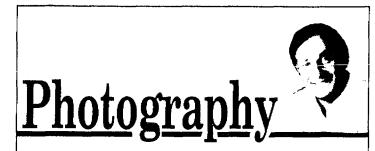
Many of today's cameras have autofocus lenses. Whether your camera is a simple point-and-shoot or more sophisticated, autofocus allows spontaneity and ease of operation when photographing to help you retain the essence of a particular moment.

Basically, autofocus is similar to radar. The autofocus camera emits an invisible infrared beam which bounces off the subject and back to the camera. The camera then analyzes this information and sets the focus to the correct distance by means of a small electric motor.

It all sounds simple and it really is. But there are some important things to remember to keep from spoiling what may have been a good shot.

On most simple autofocus cameras, the area analyzed by the autofocus mechanism is in the center of the viewfinder. This is where the camera will focus even if the subject is to one side. So if you're not careful, you'll get a shot with a sharp background but an out-of-focus subject.

To correct for this, point the camera at your subject and gently depress the shutter release part way. This will "set" the autofocus mechanism on the subject in the foreground. Keeping the shutter release button depressed, move the



camera to the desired position so that the picture is composed satisfactorily. Now push the shutter fully and you'll have a picture of which you'll be

An autofocus camera helped in this delightful shot of 6-year-

old twins Sean and Steven Kosek. Because of autofocus, I was relieved of the need to keep the brothers in focus and was able instead to concentrate on capturing the joyful and spontaneous moment shown in the photograph.

By Monte Nagler

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## Court date set for Milk River suit

By Jim Stickford Staff Writer

A lawsuit against the Milk River Intercounty Drain Board filed in December 1993 has been given a March 7, 1995, court date, which is pretty fast, according to the attorney who brought the suit.

"We filed the suit in late '93 and got a mid-'95 court date," said plaintiffs' attorney William McIntyre. "That actually means that the suit is moving through the system fast. When I first started practicing law back in 1967, a suit like this would take four years to get a trial date."

McIntyre filed the suit on behalf of plaintiffs Ken Kane and Charles and Liberty Starr. They are St. Clair Shores residents whose property abuts Milk River, which is used by Harper Woods and Grosse Pointe Woods as a discharge point for sewage overflow created during heavy rainstorms.

The two cities have been using Milk River as a combined sewage overflow discharge point for over 40 years. The DNR, which issues permits to discharge CSOs, told officials from both cities, that they would have to clean up their discharges before the DNR would issue a new discharge permit. Their current permit expires in October.

In order to meet DNR standards, Harper Woods and Grosse Pointe Woods began two years ago to design and build an 18-million-gallon retention basin that would process CSO water before it was discharged into Milk River. The cost of the project ballooned from the first estimate of \$17 million to just over \$33 million.

Part of the \$33 million went toward dredging accumulated trash from Milk River and installing an erosion control system along its banks. Some area residents whose property abuts the river felt that the intercounty drain board, consisting of representatives from Wayne and Macomb counties and the state, violated their rights when the board put in rip-rap

style erosion control system.

McIntyre said that St. Clair Shores ordinances require steel sheeting to be used as erosion control for waterfront property. Rip-rap consists of crushed stone held in place by mesh spread over a river bank or lake shore.

"We are suing in federal court under the Fifth Amendment," said McIntyre. "We are maintaining that by placing rip-rap on the river shore, which required some reshaping of the river's banks, the drain board has taken away property without proper hearings and proper compensation, as the Fifth Amendment requires."

McIntyre said the easement the drain board used to gain access to the property was issued in 1960 and intended for work done in 1960. He claims

that the board was incorrect in using the 1960 easement for work in 1994, which, he said, required a new easement and hearings.

hearings.

McIntyre will have until the March 7 trial date to complete the discovery process and take depositions.

While McIntyre was able to get a relatively speedy trial, he has suffered some defeats. Earlier this summer U.S. District judge Julien Cook ruled against McIntyre's motion to make the suit against the drain board a class action suit. That would have broadened the scope of the suit, and increased the number of plaintiffs.

Victor Papakhian, counsel for the drain board, declined to comment on the case while it is pending.

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## Auburn auction: Serious business in a fair-like atmosphere

According to its organizers, the annual Labor Day weekend Kruse International auction in Auburn is the third most popular spectator event in the Hoosier State. It's only overshadowed — narrowly, they claim — by the Indianapolis 500 and the state fair.

In truth, it's a wonderful amalgamation of the two.

Like the Indy 500, Auburn is cars: magnificent, expensive, hand-crafted classics; red-and-white mid-'50s convertibles; charming antique trucks with wooden bodies; mysterious foreign makes; exotic, ground-hugging sports cars, and even little pedal cars that cost more per square inch than the full-size models that inspired them.

And Auburn is a fair: vendors peddle toys, jewelry, T-shirts and children's dress-up clothes; pyramids of hot potato chips are carried from food wagons to picnic tables; neoncolored cotton candy is deftly removed from paper cones by clever tongues, and banks of turquoise-and-white portable toilets offer relief to those who couldn't resist the ice-cold sodas.

Auburn also is serious business, both for the folks at Kruse International and for individuals and dealers who come here each year to buy and sell.

This year, close to 2,000 vehicles were scheduled to pass through one of the two auction lanes in the huge permanent building that becomes the hub of the week's activities. Thirteen Duesenbergs — the expensive classic make that was built in Indiana from 1920 (first Indianapolis, then Auburn) until it succumbed to the Depression in 1937 — were on hand. They brought some big bids, but none of them sold.

When the dust settled around 4 o'clock Tuesday afternoon, over half the cars and trucks offered at auction had been sold. (Twenty-five to 30 percent is considered acceptable in this business.)

"Our highest bid was \$2,050,000 for a 1935 Mercedes-Benz 500K roadster," said Chris Williams, spokesman for Kruse International. "Nine Duesenbergs brought bids ranging from \$1.2 million down to \$575,000."

But that wasn't enough, their owners figured. Buyers refused to go much over the half-million mark. A 1938 Mercedes-Benz 540 K cabriolet brought the highest sale price: \$510,000. Williams said a 1933 Cadillac all-weather phaeton was second at \$335,000, followed by a gaggle of Mercedes and Packards, an Auburn Boattail Speedster and a Chrysler LeBaron, vintage 1931.

Some of the best Auburn stories are written in the parking lots and under the red-andwhite striped awnings surrounding the auction building.

In one of the many staging areas, Frank Spittle sat Saturday afternoon in the olive green-and-black 1939 Mercedes-Benz limousine he had brought up from his business, Performance Promotions, in Cornelius, N.C.. It hadn't sold. So far, he wryly observed, prices were not as high as everyone had hoped they would be.

"Each year we think the market is coming back," said the part-time classics dealer and full-time commercial developer. "I put a \$23,000 reserve (minimum) on this Mercedes, and the highest the bidding went was \$18,000."

There was always the chance that someone would still make him an acceptable offer here outside the main arena before he heads home, he said.

A year ago he had sold his favorite vehicle here at Auburn, a 1931 V-12 seven-passenger Cadillac. It had brought \$33,000 at 1 a.m., seven hours after its scheduled time on the block. Spittle said his annoyance at the delay was erased by what he felt was a good price.

"Last night (Friday), they were done at 6 p.m.," he said. "In the late-1980s we were

"In the late-1980s we were really making money," he said. "Now all I'm doing is giving it back."

An auctioneer's cajoling could be heard through an open doorway in the main building. A man in a black tux was pub-



#### By Jenny King

licly scolding the bidders for not following his direction namely, up in price. The subject was a late-'30s yellow Packard 120 convertible with an off-white top. The bidding was stalled at \$29,000.

"Now's when it really counts, ladies and gentlemen," he said. "Sir, are you bidding or waving?"

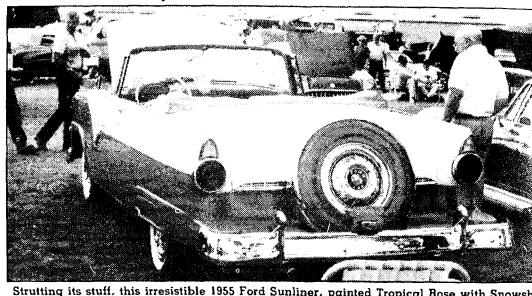
Suddenly the reserve — higher than the \$29,000 — was lifted. "Think what you're saving," he called out. "For the price of a Model A, you are buying a Packard!"

No amount of humiliation or persuasion worked. His cadence of "\$29,500, do I hear \$29,500" met no response. Time was up. The classic with its finely-shaped fenders was driven quickly from the auction block to a spot outside where a lucky

buyer — the last bidder — would exchange \$29,000 for this storybook car.

Behind the main building, beyond the vendors' stands and picnic tables and past a modest chainlink fence was the car corral. Here individuals who don't want to pay the rather stiff auction fees and commissions

See AUTOS, page 15A



Strutting its stuff, this irresistible 1955 Ford Sunliner, painted Tropical Rose with Snowshow White and featuring matching fuzzy dice, was looking for a loving home. Taking advantage of the outdoor car corral at Auburn, its owner had knocked the price down to 20,000 — or b.o. (best offer).

#### Sidonie D. Brown, MA, LPC

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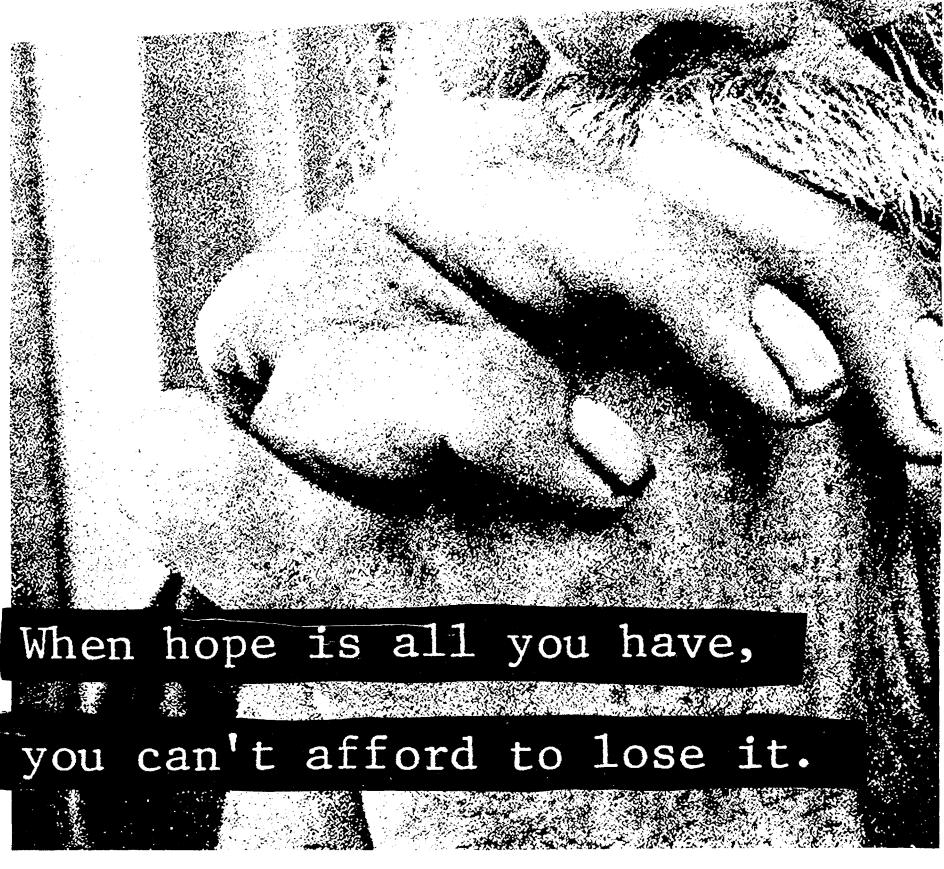
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MICS-2123 1094

140 agencies in Wayne, Oakland and Macomb counties that help people overcome problems like these. And because nearly 90 cents of every dollar you contribute goes directly to those in need, you can be sure your donation

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1:

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is sponsoring this message in the interest of the Greater Detroit community. United Way Torch Drive contributions are not used to pay for this ad.

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Schools in... We're the back to school clothes specialists with a large selection of fall and winter merchandise, even in huskies and slims. Come shop with us - Receive 20%-40% off on winter outer garments — use our lay-away... Watch for our move four doors down this fall — we're doubling our store... 23240 Greater Mack Avenue, one block south of 9 Mile, 777-8020.

#### edmund t. AHEE jewelry co.

edmund t. AHEE jewelers has assembled a new exciting collection of gold bracelets. Right now, they have a larger collection than ever before including a vast collection of hand-made bracelets. They also have a new terrific collection of diamond bracelets and tennis bracelet jackets. See their selection today at 20139 Mack at Oxford (between 7 & 8 Mile roads) in Grosse Pointe Woods. Open Monday-Saturday 10:00 a.m. - 6:00 p.m., except Thursday, 10:00 a.m. - 8:00 p.m., 886-4600.



ON-THE-HILL

We have re-opened with lots & lots of NEW antiques...Come see us Monday-Saturday from 10:00-5:00 p.m. Evenings by appointment only...at 5 Kercheval on-the-Hill, 882-0164.



Elegance for sizes 14-26

— SIDEWALK SALE — Three days only... Thursday-Friday-Saturday-September 15, 16 & 17. Transitional clothing at clearance prices — up to 80% OFF... Hurry in to Lisa's... Elegance for sizes 14-26... 19583 Mack Avenue (between 7 & 8 Mile) Grosse Pointe Woods, 882-3130.

### KISKA JEWELERS

New line of Chatam Emerald Jewelry has just arrived ... rings, pendants and earrings... at 63 Kercheval on-the-Hill, 885-5755.

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Weekdays 9:00 to 5:00... at 16835 Kercheval In the Village, 885-1232 or

(800) 233-2233.

### Jacobson's

Calendar

Now through Sept. 30th Receive a special gift with any Wacoal or Parfage purchase of \$60.00 or more. You'll receive a nylon wash bag and a 2 oz. sample of Wacoal lingerie wash (while quantities last).

Intimate Apparel Department.

September 15th (Thursday) St. John Knits Trunk Show - Fall 1994 from 10:00 a.m.-4:00 p.m. with informal modeling. In the Designer Salon.

September 15th, 16th and 17th Thursday, Friday and Saturday

CREATE-A-BOOK...Meet Sharon Whitt, from Create-A-Book Thursday and Friday 1:00 p.m.-8:00 p.m. and Saturday from 10:00 a.m.-4:00 p.m. Create your own computerized book for only \$14.95. Toy Department, Children Store.

September 16th (Friday) Lansford II Fall Collection Show 1994. Meet Rosemary Macri, designer for Lansford II (for the fuller figure) from 10:00 a.m.-4:00 p.m. with informal modeling. Clairwood Department.

September 17th (Saturday) Breakfast with the experts...Join us at 10:00 a.m. for breakfast and a cosmetic seminar (Estee Lauder). Call 882-7000 ext. 113 for your reservation. Cosmetic Department.

<u>September 20th (Tuesday)</u> Rena Lange Spring 1994 Trunk Show from 10:00-4:00 with informal modeling. International Salon.

September 21st (Wednesday) Mark your calendar...View the Designer Sweater Caravan Collection from 10:00-4:00 with informal modeling. Sportswear Department.

September 22nd (Thursday) thru October 8th

Clinique Bonus — Receive a gift with any Clinique purchase of \$13.50 or more. Cosmetic Department.

<u>September 24th (Saturday)</u> Breakfast with the experts...Join us at 10:00 a.m. for breakfast and a cosmetic seminar (Christian Dior). Call 882-7000 ext. 113 for your reservation. Cosmetic Department.

September 24th (Saturday) Personal appearance of B. Michael, Millinery Designer from 2:30 p.m. to 4:30 p.m. with informal modeling. Fashion Accessories, Millinery Department.

September 28th (Wednesday)
Paws with a cause ® — Benefit Fashion Show at the Grosse Pointe War Memorial from 7:00 p.m. — 9:00 p.m. Tickets available at door (\$5.00). For more information, call 882-7000, ext. 415.

September 29th (Thursday) Hana K. & Co. Sherlings Collection Show from 11:00 a.m.-8:00 p.m. with informal modeling. Coat Department.

September 29th (Thursday) Gem Remount Show from 10:00 a.m.-4:00 p.m. Fine Jewelry.

September 29th (Thursday) Daniel Green Slipper Collection Show from 10:00 a.m.-8:00 p.m. Hosiery Department.

#### DETROIT **CUSTOM FRAMING**

HIGHEST QUALITY — LOWEST PRICE... you can't afford to do it yourself. Come on in and see our newest selection of traditional, contemporary, neo-classical and country frames. We have something for everyone in every price range... at 19571 Mack Avenue, Grosse Pointe Woods, 881-6922 or 881-6956.



Ann Arbor **Antiques** Market

Our 26th Season...Antiquers...Plan on the Ann Arbor Antiques Market, Saturday and Sunday, September 17th & 18th. There are over 350 dealers in quality antiques and select collectibles. All under cover. All items guaranteed as represented. The time is 8:00 a.m. through 4:00 p.m...at 5055 Ann Arbor-Saline Road, (Exit 175 off I-94). Only \$4.00 admission. FREE Parking.



Ed Maliszewski Carpeting

End of summer SALE on Custom Weave, Karastan, Lees, Milliken and Alexander Smith carpeting...at 21435 Mack Avenue, 776--5510.



Two BIG September SALES!! Candles, candles, candles.... On our box candles receive 20% off each box - choose from a large variety of colors and sizes...AND...it's time for our annual Christmas card album sale. Receive 20% OFF our Album Christmas cards ordered in the month of September. We have the largest selection of albums to choose from...most companies offer free envelope imprinting. Hurry in and order now...at 72 Kercheval on-the-Hill, 882-6880.



#### HARVEYS Compleat Traveler

Back packs, fanny packs, shoulder slings, string wallets in fabric or leather — more of a variety than you can find anywhere else. From \$18.00...at 345 Fisher, Grosse Pointe Farms, 881-0200.



Come in and see the collection of fall separates, sweaters in sizes 4-18 and small-extra large...at 20148 Mack at Oxford, 886-7424.



Join us on Tuesday evenings during the month of September for a \$10.00 LOBSTER NIGHT that will melt you like butter! Call (313) 567-1088 for details. Don't wait to make your reservations for our Dinner-Theatre package featuring Miss Saigon at the Temple Theatre. Masonic Reservations include dinner, dessert, tax and gratuity, shuttle service and Main Floor seating. Call Deanna Hammes at (313) 331-8527 for date availability.

kathleen stevenson

#### ATTENTION EXERCISERS

Vital Options at the Grosse Pointe War Memorial has Aerobic, Step and Combination Classes. We are also adding a Tues., Thur. 7:30 a.m. Aerobic class starting Tuesday, Sept. 13th. Join our fitness classes anytime Mornings — Evenings Saturdays. Call 881-7511 for more information.

#### "MIKE'S ANTIQUES"

New and used hand made Persian rugs have arrived. Many different colors, designs and sizes...Keraman, Koshan, Mashad and more ... plus ... American and French furniture... at 11109 Morang, 881-9500.



cordially invites you to a Special

#### "FALL PREVIEW"

on Thursday, Sept. 22, 1994 from 12:00-8:00 p.m. at our showroom 28983 Little Mack, S.C.S. Guest speakers from the Michigan Design Center (informal trunk shows) (810) 772-1196



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Getting your home ready for fall?... We have a large selection of green plants, many of which are beneficial to the home environment... at 174



Kerby Road, Grosse Pointe Farms, 885-3000.

Beautiful fall and winter fashions have arrived in regular sizes 6 thru 18, petite and 1/2 sizes... at 23022 Mack Avenue (across from S.C.S. Post Office — parking in back). 774-1850.



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To advertise in this column call Kathleen Stevenson at 343-5582 by 2:00 p.m. Fridays September 15, 1994 Grosse Pointe News

# Features

# AIA presents tour of six local homes

By Margie Reins Smith Feature Editor

The spacious Arts and Craftsstyle home on Lincoln in the City of Grosse Pointe was designed by Detroit architect William Graves and completed in 1911.

Architect R.O. Derrick was responsible for renovating the stately home for the Waterman family in the late 1920s. The addition of a ballroom with a cathedral-style ceiling and oak-paneled walls proved the perfect location for Prohibition-era parties. Panels hid a secret stairway to the basement liquor safe.

The house later fell on hard times and stood vacant for long periods. The gardens grew wild, paint peeled, the roof leaked, repairs were put off.

At one point the house was so neglected that neighbors discussed pooling their resources to purchase and renovate it.

The present owners are restoring the home and its formal gardens to their original splendor.

The Detroit chapter of the American Institute of Architects will present this home, now called "Lincolnview," and five other well-designed Grosse Pointe homes on its 10th annual tour Sunday, Sept. 25.

Nationally known architects Alden B. Dow and Wallace Frost are also among the designers of the selected homes, which represent construction dates as early as 1911 and as recent as 1968.

Proceeds from ticket sales will benefit the Detroit branch of the AIA's academic scholarship and public awareness programs, which include high school career day presentations, design competitions and

public tours of architecturally significant buildings.

A Tudor home on Three Mile was designed in 1925 by C.L. Phelps for the Joseph E. Black family. It was remodeled by Moiseev/Gordon & Associates in 1991, extending the kitchen, adding a

iseev/Gordon & Associates in 1991, extending the kitchen, adding a breakfast room, a mud room and a two-car attached garage while maintaining the flavor of the original design.

A Wallace Frost home on Hen-

drie Lane is one of only six of the noted architect's designs in the Grosse Pointes. It was built in 1926 with steep roofs, small uniquely placed windows and a combination

combination of materials and textures: brick, stone and slate.

A new, larger kitchen was created from the former kitchen and former servants' quart-

The elegant 5,000-square-foot Federal style home built on Bishop in 1931 was designed by architects Kotting and Stanton of Detroit. Kotting designed

was built in oofs, small windows and a

Photos by Beth Singer - Photographer Inc

A Grosse Pointe Farms home designed by Wallace Frost, above, was built in 1926 on the original Hendrie estate. A Federal style home, below, was built in 1931 by architects Kotting and Stanton of Detroit. It was renovated by the present owners in 1989. A Spanish Tudor style, at the left, was designed in 1925 by C.L. Phelps and remodeled in 1991 by Moiseev/Gordon and Associates. These—and three more—will be open for the annual AIA tour Sept. 25.

See HOUSES, page 2B

Can your Terrier carry a tune?

Does your Collie look good in a kilt?

Gotta Chihuahua that's big on charm?

Or a mutt that's mastered the social graces?

Then enter your pooch in this pageant!

it's a show for purebreds and mutts. For you and your pet. And

for dog lovers everywhere! It's for all of you! **E** astland Center's All American Dog Pageant! Saturday, September 17 at 2

contestants will be judged on appearance, personality, poise,

friendliness and talent. Come by the information booth in

the Kohl's Court for pageant rules and entry forms. Time to show the world why you love your pet and let your pet do a little showing-off of its own!

who knows? Your canine may walk away with the crown!

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## **Community**

From page 1B

the building; Stanton was responsible for the landscaping.

The home, designed originally to suit a formal lifestyle, included kitchen, pantry, detailed moldings, plaster crown cornices, fluted pilasters and raised panel wainscoting. The garden contains some of the original plantings from the 1930s, including azaleas, rhododendrons and many old trees: birches, dogwood, sycamores and horse chestnuts.

. The house was unchanged until 1989, when the present owners (he's an architectural designer; she's a landscape designer) renovated the first floor for a less formal lifestyle with a first floor laundry, a breakfast room, a family room and a new four-car garage.

An International style home

Michigan architect Alden B. Dow, who was a student of Frank Lloyd Wright. When the home was completed in 1937, neighbors immediately objected to its stark, modern appearance and filed a lawsuit complaining that it resembled "a barbecue place" and that it looked more like a garage than a house.

The judge dismissed the suit and the unique home remains. White painted concrete block walls define a two-story living room overlooked by a balcony and featuring a wall of figured glass blocks.

Detroit architect Constantine Pappas designed an addition for the present owner that incorporates abundant natural light and large wall surfaces for displaying the owner's collection can art. The new design also provides access to the gardens. A formal French style home

of 20th century Greek and Afri-

Houses

on Pemberton was designed by on Stratford Place was designed '
on by architect Clarence Gould and constructed in 1968 on a portion of the original D.M. erry estate.

The home boasts panoramic views of Lake St. Clair from the kitchen, family room, living room and master suite and from a spacious lakefront patio.

Tour groups will depart by motor coach from the Neighborhood Club, 17150 Waterloo in Grosse Pointe, from 11 a.m. until 3 p.m.

Tickets are \$13 in advance; \$15 at the door. Children under 12 are not permitted. Tickets are available at Jacobson's Store for the Home and Harmony House Classical, both in the Village; Third Coast Booksellers, 15129 Kercheval in Grosse Pointe Park, and Higbie-Maxon Realtors, 83 Kercheval on the Hill.

For more information, call (313) 965-4104.

#### Rotarians meet

Marge Byington director of the office of economic development for the City of Detroit. addressed a well-attended joint meeting of the Grosse Pointe and Harper Woods Rotary clubs Aug. 29. She was introduced by Grosse Pointe Rotarian Theresa DiVirgil.

Byington was previously chief deputy of the Michigan Chamber of Commerce, spearheading economic development in the state. She is also a Rotarian from the Grand Rapids-East club.



Photo by John Minnis

#### DIA needs more volunteers

The Detroit Institute of Arts will hold a volunteer orientation from 12:30 to 2 p.m. Sunday, Oct. 2, in the DIA auditorium, followed by a reception in the Crystal Gallery and a short tour of the museum. Refreshments will be served.

Volunteers are most needed for greeting and assisting visitors in the museum's galleries and assisting visitors at the in-

formation desk. The museum is located at 5200 Woodward in Detroit. For more information, call 833-0247 between 9 a.m. and 5 p.m. weekdays.

YOU CAN ADVERTISE TOO! CALL 882-3500 To Reserve Display Advertising Space By 2:00 p.m. Friday



#### One woman who made a difference for doctors.

Elizabeth Blackwell was the first woman to receive a medical degree in the United States. However, no hospital would let her practice because of her gender so she chose to open a small clinic in a slum district of New York City. Just four years later, she and two woman doctors she had hired opened the New York Infirmary for Women and Children. In 1868, Elizabeth Blackwell founded the Women's Medical College of the New York Infirmary so other women could more easily choose to become doctors of medicine.



### One doctor who makes a difference for women.

"In many ways, Family Practice is like old-fashioned medicine – the community doctor that everyone comes to for every kind of health problem. And now we have all the benefits of modern medicine to go along with that personal attention. I think it's the absolute ideal in health care."

> We created WomanWise to enhance the connection between you and the many services available through Henry Ford Health System on the East Side. But we believe the most important relationship in your health care is between you and vour doctor. Doctors like Susan Schooley - the first physician her patients come to when they need medical attention.

"Family Practice is personal, primary care. I get to know my patients and they get to know me. We understand each other better. I don't just specialize in a part of their health care ... together, we look at the whole picture."

> Doctor Schooley joined our Family Practice staff in 1991. As a primary care physician, Susan is specially trained to diagnose and treat a wide variety of health problems. Because she develops long-term relationships with her patients, she is more able to understand their lifestyles and spot potential health risks. The focus of Family Practice is communication - promoting health to prevent sickness before it starts. The care is comprehensive, covering all members of the family throughout their lives.

"I really enjoy building a lasting relationship with my patients. I recently delivered a baby at Cottage's Family Childbirth Center with three other generations of the family in the room, all of whom are my patients. That's something that is truly unique to Family Practice medicine - the ability to be the primary care physician for an entire family."

> Susan was educated at the University of Massachusetts and is Board Certified in the specialty of Family Practice. Today, she is both a practicing physician and a teacher of physicians training for careers in her field. Because Susan is a part of Henry Ford Health System, she is able to refer her patients to over 2,000 physicians. And like most of our primary care physicians, she practices in conveniently located neighborhood primary care centers so her patients can visit her easily.

"I believe in Family Practice. It's what I've always thought was the best kind of care. It's the reason I became a doctor. And it's what I choose for my own family."

When you call the WomanWise information and referral number or send for a free subscription, you will also receive our bi-annual newsletter, special invitations to WomanWise health seminars, and information about all other upcoming events.



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Metro Medical Group Center, Roseville

As part of our ongoing commitment to keeping you healthy, we'd like to offer you a FREE 3-month subscription to one of these three magazines, compliments of WomanWise and Henry Ford Health System East Side. Each is filled with information and health ting

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GPN-1/2-F Prac



The Match Box is a listing of local events. To be included, fill out the form on this page. Call 882-0294 with any questions.

The Detroit Symnhony Orchestra kicks off its 1994-95 concert season at 8:30 p.m. Saturday, Sept. 17, with the music of Shostakovich, Kamen and Dvorak under the baton of music director Neeme Jarvi. Guest soloist is Branford Marsalis. Call (313)

Framing and Gallery, 18743 Mack, will exhibit the watercolors of Grosse Pointe artist Charmaine Kaptur throughout the month of

September. Call (313) 881-3030.

The Detroit Institute of Arts will offer "Court, Village & Monastery: South Asian Paintings from the Permanent Collection" and the works of John J. Audubon will be on display through Oct. 23. "Fann Wa Tarab," a celebration of Arab American art, music and poetry is also on display. Call (313) 833-7900.

The pottery of Beth Lo, Carrie Anne Parks, Leah Hardy and Wesley Anderegg will be on display through Nov. 2 at Pewabic Pottery, 10125 East Jefferson in Detroit. Call (313)

Ambleside Gallery, 375 Fisher in the City of Grosse Pointe, presents English watercolors by Phil Hobbs, Nigel Price and Rita Smith, botanicals by Vicky Cox, marine paintings by Kenneth Denton and wildlife by Richard Sloan, Matthew Hillier and Pat Preuit, Call (313) 885-8999. - -

The seventh annual Lac Ste. Clair Fine Art Fair will be from 10 a.m. to 5 p.m. Saturday and Sunday, Sept. 17-18, at Memorial Park in St. Clair Shores. For information, call (810) 293-1232.

The work of Harold Altman will be on display at Park West Gallery, 29469 Northwestern Highway in Southfield, through Sept. 22. Call (810) 345-2343.

An exhibit featuring full-sized drawings and colored sketches of stained glass windows will continue at the Marygrove College Gallery, 8425 West McNichols in Detroit, through Sept. 22. Call (313) 862-8000, ext. 290.

. . Focus: HOPE will exhibit "Countdown to Eternity," photographs of the life and times of Dr. Martin Luther King Jr. by Benedict J. Fernandez. The free exhibit at Focus: HOPE's Center for Advanced Technologies, 1355 Oakman Blvd., is open seven days a week from 10 a.m. to 8 p.m., Sept. 24-Oct. 23. Call (313)

"Coming Home," the Detroit Gallery of Contemporary Crafts' first show of the season, will feature furnishings, lighting, wall hangings and accessories. The gallery is located on the first floor of the Fisher Building. Call (313) 873-7888.

The Majestic Cafe, 4140 Woodward in Detroit, will exhibit paintings from Galerie Haitien, a Detroit gallery dedicated exclusively to the promotion of fine art from Haiti, through October. Call (313) 833-0120.

The Second City performs a revue. "Kevorkian Unplugged," a collection of scenes and songs about social and

political issues in a run ending Sept.

18. Call (313) 965-2222.

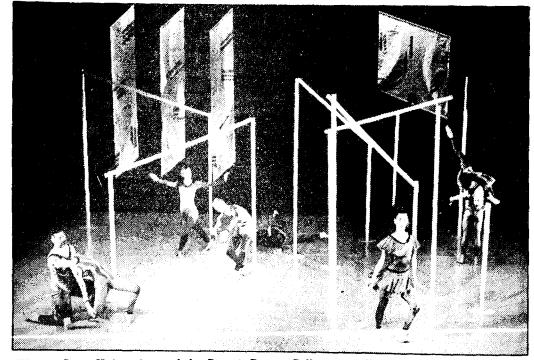
Rodger McElveen Productions and The Heidelberg, 43785 Gratiot in Mount Clemens, will present "Deadwood Dick" on Saturdays, through Oct. 15, and Friday, Sept. 23. Dinner is at 6:30 p.m. and show is at 8. Dinner and show package is \$22.50; show alone is \$10. Call (810) 469-0440 or (810) 296-8688.

"Saving Grace," a comedy by Rodger McElveen Productions, will run Fridays and Saturdays through Oct. 8 at the Golden Lion, 22380 Moross. Dinner is at 7: the show begins at 8. Dinner and show are \$22,95 a person. Call (313) 886-2420 or (810) 296-8688.

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## THE MATCH BOX -

Compiled by Ronald J. Bernas



Wayne State University and the Detroit Dance Collective will present GalleryDance during the Detroit Festival of the Arts Sept. 16-30. Call (313) 577-2423.

The Village Players of Birmingham presents "Arsenic and Old Lace" Sept. 23-25; Sept. 30 and Oct. 1. Tickets are \$10; students are \$8. The theater is located at 752 Chestnut Street in Birmingham. Call (810) 644-2075. . . .

INEMA

The Detroit Film Theatre at the Detroit Institute of Arts presents "Bhaji on the Beach," a 1993 English film about a group of women on a day trip to the beach Friday through Sunday, Sept. 16-18. Tickets are \$5. Call (313) 833-2323.

The Detroit Science Center's Omnimax Theater will offer"The Discoverers' daily through October; and several educational programs through September. Call (313) Third

Booksellers, 15129 Kercheval in Grosse Pointe Park, will hold a Third Coast Conversation from 7 to 9 p.m. Friday, Sept. 16, at the store. Call (313) 822-1559.

Detroit's Cultural Center will celebrate the arts with its eighth annual Festival of the Arts Sept. 16-18. Call (313) 577-5088.

The Grosse Pointe Newcomers Club will hold a dinner/dance at 7 p.m. Saturday, Sept. 17, at the Detroit Athletic Club. Tickets are \$58 a couple. Call 886-7221. . .

Michigan Renaissance Festival will celebrate a Highland Fling Sept 17-18 at the festival's grounds in Holly. Call (800) 601-4848. \* \* \*

The Amateur Radio Club will hold its 22nd annual Swap and Shop from 8 a.m. to 2 p.m. Sunday, Sept. 18, at Pointe War Memorial. Tickets are \$14. Call (313) 881-7381.

p.m. Sunday, Sept. 18, at the Grosse

The Grosse Pointe War Memorial will host a country-western dance from 7 to 11 p.m. Sunday, Sept. 18, at the center, 32 Lake Shore Drive in Grosse Pointe Farms. Tickets are \$8. Call (313) 881-7511.

. . Grosse Pointe Park resident Richard Sax, associate professor and chair of the department of English & Communication Arts at Madonna University will give a lecture on Annie Proulx's novel "Postcards" at the Baldwin Public Library Birmingham at 7:30 p.m. Wednesday, Sept. 21. Call (810) 647-1700.

Freedom Hill County Park will host the Fall Festival of Pets from noon to 7 p.m. Sept. 24-25. The event features exotic animals and pets, as well as petting farms and hayrides. Tickets are \$4 for adults; \$2 for children and those under 5 and over 60 are free. Call (810) 979-7010.

2 2 2 Women comedians will be at Pete and Frank's, 18592 East Nine Mile in Eastpointe to raise money for Gilda's Club Sunday, Sept. 25. Call (810) 776-

. . . The American Association of University Women will hold its annual used and collectible book sale Sept. 28-Oct. 1 at the Grosse Pointe Woods Community Center, 20025 Mack. Hours are 9 a.m. to 9 p.m. Wednesday through Friday and 9 a.m. to 3 p.m. Saturday. Call (810) 296-4449.

. . .

## DO YOU

L'Anse Creuse High School in Mount

Clemens. Tickets are \$5 at the door.

hold its annual steak roast, square

dance and members round up at 6

The Grosse Pointe Ski Club will

Call (810) 465-2797.

want to be included in The MATCH Box?

Then fill out this form and turn it in to The Grosse Pointe News by 3 p.m. the Friday before publication.

Event \_ Date\_\_\_\_\_Time\_\_\_ Reservation & Questions? Call

## **Audition Notices**

Auditions will be held this month for the 1994-95 season of the Macomb Symphony Orches-

The 70-member orchestra performs a subscription series, a youth series and special events at the Macomb Center for the Performing Arts, M-59 at Garfield.

Positions are available in all string sections plus selected wind and percussion instruments. For more information or an audition date, call the symphony office at (810) 286-2045.

Center for Creative Studies Institute of Music and Dance is holding auditions for

Children's Choir - For boys and girls 7-10; from 2:30 to 4

Youth Choir - For boys and Thursday, Sept. 15.

Noontime Chorus women 18 and older; from noon

For more information, call the Center for Creative Studies

the choral classes listed below: p.m. Saturday, Sept. 17.

girls 11-14; from 6 to 7:30 p.m.

to 1 p.m. Monday Sept. 19.

at (313) 872-3118.

#### Twist From page 7B

Like Silas, he is betrayed by

a small Virginia town where he ruin his political career. becomes a recluse, going out only to deliver the furniture he Mathilda grows into a happy,

coins he collects. He takes them built to hold them. When they are stolen, his world is once again shattered.

Fate intervenes one wintry night when a baby girl toddles into his cabin. Her mother lies dead in the snow outside his door. Martin is convinced that the child has been sent to replace his coins. He adopts her. names her Mathilda and makes

her the center of his new life. Under normal circumstances

Washington where Michael down by the adoption agency McCann, (Martin) is a teacher. but the baby's biological father, John Newland (Gabriel Byrne), secretly intercedes. He is afraid Brokenhearted, he moves to if the truth comes out it will

Martin is a doting father and well-adjusted little girl while His only solace is the gold Newland keeps an eye on her.

When she is 10, he decides to tough decision. out in a nightly ritual, counts claim her because his wife canhorses, he gives her riding les- quiet guilt to keep him from sons and a horse of her own being totally despicable. from his stables. Finally he seeks custody in court.

With convoluted custody battles currently a hot topic, the film is timely.

While we admire Martin's McCann for his sincerity and devotion, the scenes most enjoyed are those showing him in his usual role as a wild and

he would have been turned crazy guy, such as one where, as an inexperienced father, he flings his body around after Rated PG-13; profanity, scalding his wrist with too-hot milk, and when he and Math-

> "Running Bear." Alana Austin, as 10-year-old Mathilda, rates close attention as the spunky, intelligent child who is wise enough to make a

ilda dance and pantomime to

Catherine O'Hara, as a small them, polishes them and re- not have a child. He begins by town coin dealer, adds comic returns them to a chest he has inviting her to his mansion. lief. Byrne as the wealthy poli-When he discovers her love of tician displays just enough

"A Simple Twist of Fate,"

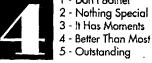
## A Simple Twist of Fate

some drug use

Starring: Steve Martin and Gabriel Byrne



I - Don't Bother



while not a typical Martin vehicle, has enough charm to make it enjoyable.

## Last week's puzzle solved

**ACROSS** 1 M.D. group 4 CIA's fore-

runner

in the sun 11 Source of a flash

13 Fabled bird 14 Away from the weather

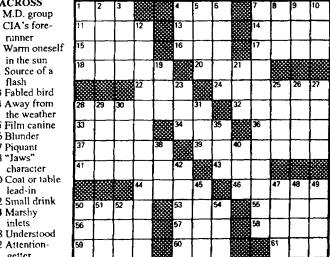
15 Film canine 16 Blunder

22 Small drink 24 Marshy inlets 28 Understood

32 Attentiongetter 33 Shoemaker's

17 Piquant 18 "Jaws" character 20 Coat or table lead-in





56 Anagram for rode

quest 5 Classify

6 Prepare for

the operation

7 Game of horse

block 34 Menu item 57 Past 36 Irritate 37 Kind of card of Poker -59 Large amounts or suit

39 Slipped 61 Before sideways 41 Coronets DOWN 1 Sleeveless 43 Chang's

44 Legendary story 46 Sacred book of Islam

50 Marceau's 53 Pirate's drink 55 Company

"signature

58 "The Outcasts

60 "Fantastic!"

flyers 19 Untanned calf garments 2 Thick

21 Joplin opus 23 Vigor porridge 3 Canadian 25 Roman poet prov. 4 Prospector

26 African river 27 Winter vehicle 28 Fill to excess 29 Raja's wife

30 Mapmaker's

big job?

31 Prefix for arm

a min. 10 Board or hole lead-in 12 Touring stunt

35 Supplement 8 Pie - mode 9 Part of 38 Negative vote 40 It's often

42 Cainel's back breaker? 45 Author Victor

47 Actor's quest 48 Culture medium 49 Observe

50 Witty saying 51 Altar promise

54 Cut the grass

52 "Three — and a Baby"

Don't Forget...

(A Benefit for St. Ambrose Academy) Monday — September 26, 5:00 p.m. till?

remember... 50¢ OYSTERS Every night after the kitchen closes

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TERIYAKI CHICKEN

FLAME BROILED SALMON GRILLED SWORDFISH TEMPURA SHRIMP SHRIMP SCAMPI LINGUINI LEMON-HERB CHICKEN BREAST HONEY GLAZED ROASTED HALF CHICKEN

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- Always a skilled, attentive, caring staff at your beck and call.
- So relaxing an atmosphere, you can't help but feel at home.
- So exclusive and limited a membership, best to sign up now than be sorry later.
- Next time you're in The Village, remember--we are, too. In the Waldenbooks block. Novice or pro, you're always welcomed. Drop in and see for yourself. We're everything you want us to be. Very Grosse Pointe.

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## Jacobson's J Board presents benefit for Paws with a Cause

the Village will present a fashion show at 7 p.m. Wednesday, Sept. 28, at the Grosse Pointe War Memorial.

Paws with a Cause, an organization that trains dogs to serve people with hearing and mobility problems, will benefit from the \$5 admission fee to the annual fashion show.

Jacobson's J Board is a group of local high school sophomores and juniors who are interested in retailing. They work as sales clerks, gift wrappers and stock helpers and assist in planning activities sponsored by Jacobson's - the annual Santa Claus parade, for instance.

"We are proud of our J Board's hard-working young women and men," said Peter Northcott, sales promotion manager. The fashion show benefit will help raise funds for a young adult in the metropolitan Detroit area to receive a hearing/service dog.

Paws With a Cause is a national non-profit organization that trains dogs to assist people with disabilities; trains people with disabilities how to work with service dogs; and educates the public about access rights and the use of service dogs.

Tickets to the J Board fashion show benefit are available in Jacobson's Miss J Shop or from any J Board member.



The honorary committee for Jacobson's J Board's fashion show/fundraiser for Paws With a Cause are, in the back row, from left: Timika Boyd, a senior at Martin Luther King High School; Jessica O'Grady, a senior at Grosse Pointe South High School; Peter Northcott, Jacobson's sales promotion manager; Sara Kocik, a senior at Regina High School; and Rolanda Rascoe, a junior at Martin Luther King High School.

In the front row, from left, are Cindy Brown, I Board adviser; Grosse Pointer Lisa C. Wauga-

man, a Paws With a Cause recipient; and Chester, Waugaman's service dog.

dedication of a 7,200-square-foot refrigeration/freezer addition to its warehouse storage facility at 2131 Beaufait in Detroit. The final construction phase will provide another 25,000square-feet of dry storage area and is scheduled to be completed this fall.

The cocktail reception begins at 4:30 p.m.; dinner is at 5:30; the theater curtain rises at 7:30

Grosse Pointers involved with the planning of the benefit include Mr. and Mrs. Benson Ford, Mr. and Mrs. Paul Alandt, Mr. and Mrs. Alfred J. Fisher III, Mr. and Mrs. Alfred Glancy III, Dr. and Mrs. Donald Austin, the Honorable and Mrs. Michael Connor and Dr. and Mrs. Peter Shumaker.

Tickets are \$150, \$200 and \$500 a person. For ticket information, call (313) 923-7855.

#### Gators with gusto:

Every time a customer at The Shores Inn orders an alligator appetizer (through Sept. 22), a portion of the price will go to the Michigan Cancer Foundation. This is the third annual Gourmet Gator promotion sponsored by the Shores Inn, 23410 Greater Mack in St. Clair

Donations: Spangle Portrait Design, 21024 Mack in Grosse Pointe Woods, is participating in a fundraiser for the University of Michigan trauma burn center. A portion of fees for family photography sessions during September will be donated to the center.

- Margie Reins Smith



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Members of the Friends of Bon Secours recently gathered at the home of Wayne and Amelia Inman of Grosse Pointe Shores to address announcements of the group's annual Autumn Ball.

The fundraiser will be held on Friday, Oct. 21, at the Country Club of Detroit. Proceeds will go toward the acquisition of a gastrointestinal manometry unit.

Seated, from left, are Marie Brady, president of the Friends of Bon Secours, Judith Pelok, Jane Nugent and Thumper Haggarty. Standing, from left, are Dr. Larry Pelok and Robert L. Nugent.

Tickets to the ball are \$175 a person. For information, call the Bon Secours Foundation at (313) 343-1652.

Fiddles and food: Gleaners Community Food Bank, an organization that distributes 13 million pounds of food annually to 184 soup kitchens, shelters and pantries in southeast Michigan, will hold its biggest fundraiser ever - Dinner and The Theatre - on Sunday,

Cocktails and dinner will be served in the lobby of GM's world headquarters. Then guests will walk across the street to the Fisher Theatre for a performance of "Fiddler on the Roof."

Phase I of Gleaner's \$3 million capital campaign was com-



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# Eastside

The Grosse Pointe United Church warmly invites you to share in our third year of a practical seminar and support group for adults recovering from Divorce or the end of any long-term relationship.

- Self Esteem
- Anger and Depression
- Letting Go of the Past
- Co-Dependency
- Single Parenting
- Personal Freedom

Workshop

Where: The Grosse Pointe United Church **Eight Tuesday Evenings** 

7:00 — 9:30 p.m. Time: **Childcare Provided** Please call...884-3075 to register.

Sept. 20th — Nov. 8th

Cost — \$40 Donation Scholarships Available

Grosse Pointe United Church is located at 240 Chalfonte in Grosse Pointe Farms, one block east of Mack, on the corner of Chalfonte & Lothrop next to Brownell Middle School



#### **MIDWEST** ANTIQUARIAN **BOOK FAIR**

25 Outstanding Dealers FRIDAY, SEPT. 16

SATURDAY, SEPT. 17 9:30 AM - 5:30 PM

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> Main Library 5201 Woodward

Something for everyone from the nostalgia buff to the general reader.

For more information call

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Nine new fall classes offered

The Lay Theological Acad-

emy, an ecumenical coalition of

seven local churches, will offer

nine new educational opportun-

The first class, "Being and

Becoming: Stained Glass Workshop," will meet from 10 a.m.

to noon Saturdays, Sept. 24,

Oct. 1, 8, 22 and 29, and Nov.

5, at the Jefferson Avenue

Presbyterian Church, 8625 E.

The Rev. Brian E. Hamilton,

associate pastor of Jefferson

Avenue Presbyterian Church,

will offer participants hands-on opportunities to create and to

reflect on what it means to ex-

ercise the various aspects of our

human character. Each person

will conceive, design and exe-

cute his or her own stained

glass creation while pausing to

read and evaluate selected phil-

osophical and religious pas-

sages. The materials fee is \$50.

register, call Nadine Hunt at

(313) 885-4841 or mail a check

and registration information to

the Lay Theological Academy,

St. Paul Lutheran Church, 375

The Lay Theological Acad-

emy comprises the following

congregations: Christ Church

Grosse Pointe, Jefferson Ave-

nue Presbyterian Church,

Grosse Pointe Memorial

Church, Grosse Pointe Woods

Presbyterian Church, St. Paul

Lothrop, Grosse Pointe, 48236.

Enrollment is limited. To

ities for fall 1994.

Jefferson in Detroit.

by Lay Theological Academy

## The Pastor's Corner Reading

By the Rev. Jack Ziegler Grosse Pointe Woods Presbyterian Church

Recently one of the sayings on our church sign read:

ONE WHO DOES NOT READ HAS NO ADVANTAGE OVER ONE WHO CANNOT READ

As a minister associated with the "Good Book," it may be only natural that I have a love for reading. Through books I have met countless unforgettable characters and traveled to places bounded only by the limits of imagination.

One of the clearest memories from my days in seminary is that of the chapel and the library, side by side, at the end of a long hallway.

You could not enter one without being very conscious of the other. Each had its own hushed sense of reverence. There was truly something sacred about the library, as well as the chapel. One became immediately aware of the power of Wisdom eternal in both.

My little home town in Ohio is just completing a new library. When I was there recently for a high school reunion. I was amazed at how proud the community is of this new facility. It is a huge multifaceted complex with state-of-the-art computers along with oldfashioned books. What a wonderful resource for learning and enjoyment.

In the seven years I have lived in Grosse Pointe, I have come to love this community and the larger metropolitan area of Detroit. Along with all of you, I am eager to see it prosper and I know it can.

You would, of course, expect me to say, as a minister, that for us to cope with the problems confronting us, we need to build up the churches. And I do say that with all my heart.

But as I remember the chapel next to the library, I can speak with no less fervor for the corresponding need for building up our libraries.

Is any price too high for this treasured resource and the legacy that it will be for future generations?

In the biblical book of Job I read the other day: "The price of wisdom is above rubies."

I believe that while an excellent library system certainly is not free, a people who are truly concerned for sustaining it will be.

## First English Lutheran Church offers educational programs

The cost is \$10 a family.

A study of the Book of Reve- cah will be held at church.

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Christian Science Sunday School!

Come visit or enroll during our

Sunday School Open Enrollment

Sunday, September 18th

First Church of Christ, Scientist 282 Cinalfonte

Grosse Pointe Farms

(Just North of Brownell Middle School)

Registration 10-10:30 a.m.

o you want to:

-Grow in strength?

"Parenting With Purpose: lations is offered in an adult Six Proven Steps to Better class from 9:45 to 10:45 a.m. Families," is the topic of the Sunday mornings. The Epistle first of four educational pro- to the Romans will be the topic grams sponsored by First En- of a group that meets from 9:30 glish Evangelical Lutheran to 11 a.m. Thursdays. A Men's Church, 800 Vernier in Grosse Club Breakfast and Bible Pointe Woods. The parenting Study will resume at 8:30 a.m. course will be offered for six the second Wednesday of the weeks from 7:30 to 9 p.m. be- month at the Big Boy restauginning Wednesday, Sept. 21. rant at Nine Mile. After breakfast, a study of the Book of Mi-

Vrite or Phone Toll-free 1-800-543-7040





## Champagne tea

The Jesuit Seminary Association will hold a champagne tea on Sunday, Sept. 18, at the home of Mr. and Mrs. Howard Crane II. For more than 40 years, the annual event has raised money for Jesuit seminarians and retirees and supplied funds for scholastics studying in the Detroit area.

Standing, from left, are Mrs. John E. Young Sr., past chairman; and Mrs. John E. Young Jr., this year's tea chairman. Seated, from left, are Mrs. Jesse Cardellio. unit chairman; and Mrs. C. Howard Crane.

Other officers are Mrs. Marcellus J. Sweeney and Mrs. Brian Molloy Jr. Grosse Pointers working on committees include Mrs. Jacques Beaudoin, Mrs. Edmund M. Brady. Jr., Mrs. J. Burns Cody, Mrs. Reginald N. Forcade, Mrs. John B. Hastings, Mrs. Patrick McKeever, Mrs. Hal Messa-

car, Mrs. John Nolan, Mrs. Thomas J. O'Neill, Mrs. Thomas P. Sullivan, Mrs. Marcellus J. Sweeney and Mrs. John R. Wagner.

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## SERVICES

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9:00 & 11:15 a.m. Worship 10:10 a.m. Education Hour

Nursery Available Rev. Fred Harms • Rev. Colleen Kamke

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AFFILIATED WITH THE UCC AND ABC 240 CHALFONTE AT LOTHROP 884•3075

"Who is Most Important?" Mark 9:30-37

10:00 A.M. FAMILY WORSHIP (CRIB ROOM AVAILABLE) 10:00 A.M. CHURCH SCHOOL 1:00 A.M. ADULT EDUCATION & CHOIR Rev. Nancy Rohde, Interim Minister



Grosse Pointe WOODS **PRESBYTERIAN** Church

19950 Mack (between Moross & Vernier)

9:00 a.m. Worship & Children's Hour 10:00 a.m. Adult Education

11:00 a.m. Worship & Children's Hour

Nursery Services Available from 9:00 a.m. to Noon

886-4300

**GRACE UNITED CHURCH OF CHRIST** 

Kercheval at Lakepointe Grosse Pointe Park 822-3823 Sunday - Worship 10:30 a.m. Tuesday - Thrift Shop 10:30 - 3:30 COME JOIN US

First English Ev. Lutheran Church Vernier Rd. at Wedgewood Dr. Grosse Pointe Woods 884-5040

8:30 & 1100 a.m. Worship 9:45 a.m. Sunday School Dr. Walter A. Schmidt, Pastor



CHURCH 20475 Sunningdale Park Grosse Pointe Woods, 884-4820

Saturday 5:00 p,m. Holy Eucharist Sunday

8:00 a.m. Holy Eucharist Choral Eucharist and Sermon Story Hour (Nursery Available)



#### CHRIST **EPISCOPAL** CHURCH

Saturday 5:30 p.m. Holy Eucharist Sunday

8:00 a.m. Holy Eucharist 9:15 a.m. Family Eucharist 10:20 a.m. Church School and Adult Forum Holy Eucharist or 11:15 a.m.

Morning Prayer 9:45-11:15 a.m. Supervised Nursery

61 Grosse Pointe Blvd. (313) 885-4841

#### ST. MICHAEL'S EPISCOPAL Christ the King Lutheran Church Mack at Lochmoor

884-5090

St James Lutheran Church

170 McMillan Rd., near Kercheval

Grosse Pointe Farms • 884-0511

9:00 Sunday School Opening

9:30 Worship and Sunday School

Pr. Troy G. Waite

**Redeemer United** 

Methodist Church

20571 Vernier just W. of 1-94

Harper Woods

884-2035

10:30 a.m. Worship

9:15 Sunday Bible School

8:15 Adult Study

Worship

9:00 - 10:30 a.m. Worship Services 9:00 a.m. Sunday School & Bible Classes

Randy S. Boelter, Pastor Joseph P. Fabry, Pastor

THE SUBJECT FOR THIS **SUNDAY IS:** 

"Matter" First Church of Christ, Scientist Grosse Pointe Farms,

4 blocks West of Moross Sunday 10:30 a.m.

282 Chalfonte Ave.

Sunday School 10:30 a.m. Wednesday 8:00 p.m.

ALL ARE WELCOME

The Rev. Brian Hamilton for adults in order that they may grow in knowledge, ma-

ture in Christian faith and become better equipped for ministry in the world. Officers for the 1994-95 season are Denise B. Crenshaw, chairman; the Rev. Fred

Harms, vice chairman; Robert Snyder, treasurer; Mary Kay DuCharme, secretary; and the Rev. Gordon Mikoski, assistant secretary.

For more information or course booklets, call Mikoski at (313) 883-5330.

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Grosse Pointe Unitarian Church Us And The Need for Reproof." 10:30 a.m. Service & Church School

**17150 MAUMEE** 881-0420 Rev. John Corrado, Minister

**Grosse Pointe** UNITED **METHODIST** CHURCH

A Friendly Church for All Ages 211 Moross Rd. **Grosse Pointe Farms** 886-2363

9:30 a.m. Worship





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The 1928 Book of Common Prayer Sunday 8:30 a.m. Holy Communion Adult Bible Study 10:15 Holy Communion - Church

School & Nursery 12:10 p.m. Holy Communion

Mariners' on Hart Plaza at the Tunnel Free Parking, Ford Garage Enter at Woodward & Jefferson The Rev. Richard W. Ingalls, Rector 313-259-2206

882-5330

9:00 Worship

Ecumenical Men's Breakfast, Friday, 7:30 am

16 Lakeshore Drive, Grosse Pointe Farms

The Grosse Pointe Memorial Church The Presbyterian Church (USA)

**Baptism Sunday** THE REV. DR. V. BRUCE RIGDON preaching

10:00 Education for All

11:00 Worship 8:45-12:15 Crib/Toddler Care

Grosse Pointe Baptist Church Established 1865 21336 Mack GPWoods

Children

Loving Infant-Toddler Care/Sunday School Preschool - Register Now for Fall Junior High - Tuesday 6:30 PM Senior High - Sunday 6:30 PM The Bible Taught Here! Sunday 9:45 AM Worship - Sunday 11 AM

Youth

Believers

 Classes 10:30-11:30 a.m. (For young people up to the age of 20)

### Henry Ford Hospital to offer free prostate cancer screenings

Early detection could save your life.

Prostate cancer is the most common cancer among American men and the second leading cause of male cancer deaths.

It will strike more than 132,000 men this year. That means one in 11 men will be affected. Among African-American men, one in nine will develop the disease.

"Prostate cancer is the leading cause of cancer deaths because it produces no symptoms until it is advanced," said Dr. James O. Peabody, senior staff urologist at Henry Ford Hospital. "Our best chance to cure it is by detecting it early, before it has a chance to spread."

The Henry Ford Medical Center-Grosse Pointe (Pierson

Clinic), 131 Kercheval, will offer free prostate cancer screening tests during National Prostate Cancer Awareness Week, Sept. 19-23.

Men over age 50, those over age 40 with a family history of prostate cancer, and African-Americans, are encouraged to make an appointment.

Pre-scheduled appointments are necessary as screening days and times are limited. Those wishing to take part in the free screening should call 876-1350 between 9 a.m. and 4 p.m. weekdays.

Callers should have their Henry Ford medical record number available. For callers who do not have a medical record number, one will be assigned before an appointment is

### Republican clubs meet to hear candidate for secretary of state

The 1994-95 season of the Women's Republican Club of Grosse Pointe will begin with an appearance by Candice Miller, Republican candidate for secretary of state in the November election. The joint meeting with the East Side Republican Club will be at 7:30 p.m. Tuesday, Sept. 20, in the council chambers of Grosse Pointe Woods, 20025 Mack.

Refreshments will be served and the community is invited. The event is the first joint effort by the two groups. Alice Baetz is president of the Women's Republican Club of Grosse Pointe and Cheryl Costantino is president of the East Side Republican Club.

For more information, call Baetz at 882-9260.

#### Women's Connection meets Sept. 22

The Women's Connection of and empowerment of women in Grosse Pointe will meet Thursday, Sept. 22, at a local club. The speaker will be Darra-Lee Walker, a licensed professional counselor who will discuss women's issues, relationships and communications.

The Women's Connection is a support group for women that is dedicated to the enrichment 19.

their business and personal

The social hour will begin at 6 p.m.; dinner is at 6:30; the program begins at 7:45. Guests are welcome. For information or reservations, call Nancy Neat at (313) 882-1855 or (810) 777-0888 before Monday, Sept.

#### Children's Home of Detroit plans workshop on raising healthy families

The Children's Home of De- Pointe Woods. troit's community services' Parenting Academy is offering a free workshop: "Families in the 90's: 15 Tips for a Healthy Family," at 7 p.m. Wednesday, Sept. 21, in the conference room of the Children's Home, Cook Road in Grosse

The video and discussion will look at the skills necessary to raise happy and healthy families. The presenter will be Sharon Ranke.

Guests are welcome. Call

#### ::Woman's Club will meet Sept. 21

Club will open its season at WDIV-TV. The topic of Spen-12:30 p.m. Wednesday, Sept. cer's speech: "Ruth to the Res--21, with a tea and program in cue." the Grosse Pointe War Memori- Members planning to invite al's Crystal Ballroom.

President Pat Wilson will introduce Joyce Cook, first vice man at 882-8232 or 885-4994 president and program chairman, who will introduce Ruth Sept. 17.

The Grosse Pointe Woman's Spencer, reporter and anchor at

guests must make reservations by calling the hospitality chairno later than noon Saturday,

#### Grosse Pointe Herb Society meets

Pointe unit of the Herb Society were Carol Lentz, Mary Glasof America held their first sco and Josephine Shea. meeting of the 1994-95 season Academy. President Ann Eath-

#### Society needs help from handicappers

The Metropolitan Society for Crippled Children and Adults, 287 North Ave. in Mount Clemens, wants handicapped people in the Detroit area to call them to be placed on its mailing list.

'A computer virus destroyed the organization's list of 2,000 handicappers. Each person who calls will get a free copy of the society's Handicapper's Calendar of Events.

Can (810) 465-5522.

#### ROMP will meet

Recovery of Male Potency (ROMP) is a support group for men who have had or are contemplating penile or sphincter implant surgery. It meets the third Tuesday every other month at 7 p.m. at St. John Hospital and Medical Center.

The next meeting will be Sept. 20. For more information, call 1-800-237-5646 weekdays between 8 a.m. and 5 p.m.

Members of the Grosse erly presided and hostesses

The unit wishes to extend an Sept. 13 at the Grosse Pointe invitation to the community to visit the academy's south entrance to see the progress on the Lottie Crawley Memorial Herb Garden, the latest project of the Grosse Pointe unit.

#### Questers No. 147 selects officers

New officers for the 1994-95 season of Grosse Pointe chapter No. 147 of Questers are: Mrs. Douglas J. Rasmussen, president; Mrs. Vincent Galbo, vice president; Mrs. John D. Durno, secretary; and Mrs. David V. Martin, treasurer.

#### Cancer support group meets

A group providing support to adult cancer patients, their families and significant others meets the third Thursday of each month from 5:30 to 7 p.m. at St. John Hospital and Medical Center.

The next meetings will be Sept. 15 and Oct. 20. The philosophy of the group is that people can better cope with cancer if they share their experiences and concerns. For more information, call 343-4813 or 343-3684, weekdays.



#### New president

The Grosse Pointe chapter of the Woman's National Farm and Garden Association held its annual meeting recently. Mrs. William Vititoe, retiring president, at the left, passed the gavel to new president Mrs. Wilbur M.

#### G.P. Camera Club begins new season

The Grosse Pointe Camera slide program. Refreshments Club will begin its 57th season at 7 p.m. Tuesday, Sept. 20, in Room C-11 at Brownell Middle School. The meeting will feature print and slide competi-

Meetings are usually held on the first, third and fourth Tuesdays of each month. Two of the monthly gatherings are devoted to judging and analyzing members' work and the last meeting of the month usually includes a guest speaker, a workshop or a 824-9064 or (313) 881-8034.

are served. The club sponsors several

Saturday field trips during the year and rounds out the season with an awards banquet.

The club is part of the Greater Detroit Camera Club Council and the Photographic Society of America. Visitors and prospective

members are welcome at meetings. For information, call (313)

#### Fort Pontchartrain-Elizabeth Cass will meet on Saturday, Sept. 17

The Fort Pontchartrain-Eliz- Department. abeth Cass chapter of the Daughters of the American Revolution will meet Saturday, Sept. 17, in the Shore Room of the Georgian Inn in Roseville. Luncheon will be followed by a program on safety presented by the Macomb County Sheriff's

Donations of school supplies will be collected for the local American Indian School. Call Marjorie Allen at (810) 356-1554 for more information regarding the DAR or about attending the meeting.



## EMILIA CASTILLO

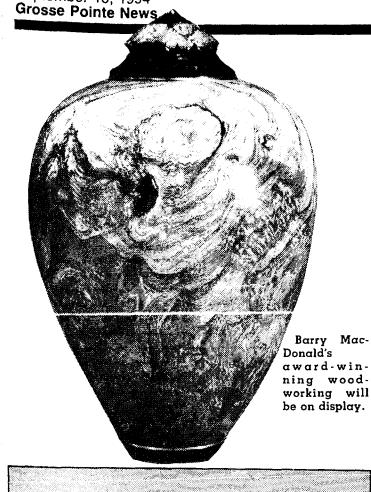


Because of its rich silver mine, the city of Taxco has been home to expert silversmiths for generations. Carrying on a family tradition, the Los Castillo clan creates stunning works of art, incorporating ceramics and unusual finishes into sterling silver and silver-plated bowls, pitchers, trays, vases, and jewelry, all reflecting themes inspired by the Mexican landscape.

#### Meet Emilia Castillo Wednesday, September 21,

from noon to 4 as we present this handcrafted collection, including many pieces exclusive to NM. The next generation of Los Castillo, daughters Cristina, 7, and Alexandra, 9, will also be in attendance. The artists will be available to sign selected purchases in The Galleries.

The Somerset Collection 2705 W. Big Beaver Road 810-643-3300





Glass creations by James and Tim Harkenrider will also be

celebration

the arts

Art, wherefore thou?

If that's a question you've asked yourself, the answer, obviously enough, is in Detroit's Cultural Center, especially this weekend during the eighth annual Detroit Fes tival of the Arts running Sept. 16-18.

More than 200,000 people are expected to attend the free, three-day multicultural festival of music, art, dance and culture.

The main focus of the show is the 115 visual artists several from the Pointes — from across the country who will display and sell original works in the Artists Mar-

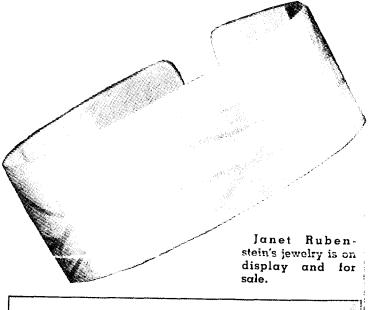
Barry MacDonald of the City of Grosse Pointe will display his award-winning woodworking. Janet Rubenstein of Grosse Pointe Park will show her jewelry. Twin brothers James and Tim Harkenrider of Grosse Pointe Woods will show their glass creations and Victoria Palazollo, also of the Woods, will display her artwork.

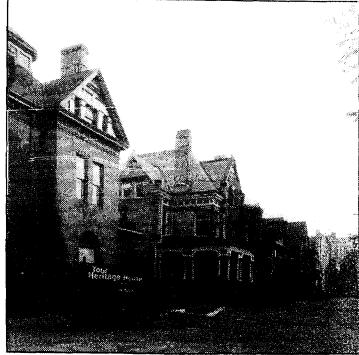
MacDonald, Rubenstein and the Harkenriders won awards at last year's festival.

In addition to the art show, there will be a poetry festival, book fairs and sales, carriage rides, a film and video festival, street performers, concerts, dance shows, raffles, tours of historic buildings and a special section dedicated to the children who will be tomorrow's artists.

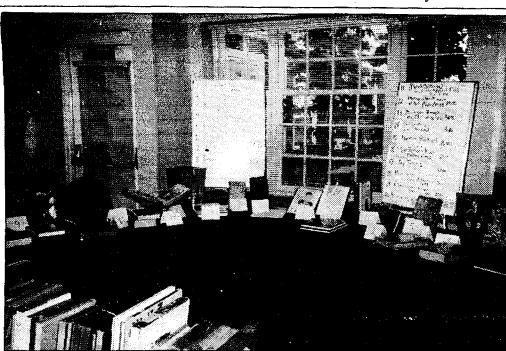
Festival hours are 11 a.m. to 7 p.m. Friday and Saturday and 11 a.m. to 6 p.m. Sunday.

The Detroit Festival of the Arts is produced by the University Center Cultural Association and Wayne State University. For more information, call (313) 577-5088.





Part of the weekend's festivities includes Preservation Wayne's Mansions of Ferry Avenue Tour. Call (313) 222-0321.



AAUW used book sale will once again include a silent auction for rare and collectible

## The AAUW used book sale: Now things are really cookin'

By Ronald J. Bernas Assistant Editor

Carolyn Sullivan and her crew is nearly finished sorting and marking the thousands of books which have been donated to the American Association of University Women for the group's 32nd annual used book

The sale, a four-day extravaganza of used books, rare books and bargain books, is scheduled for Sept. 28-Oct. 1 and is a book-lovers paradise.

This year, it is a cookbook lover's paradise, too.

"We don't have a lot of nice restaurants in the area," Sullivan said. "But judging from the cookbooks that have been donated, it's because they do a lot of cooking and entertaining at

For sale this year will be another extensive collection of cookbooks. Some rare, some not-so-rare, but if this year is like previous years, they'll all go out the door early.

"There are some collectible cookbooks," Sullivan said. "For

example, the first Pillsburv Bake-Off cookbook, which is a pamphlet, is valued at \$65. There's also a book called 'Dining Car Recipes from the Southern Pacific' that's interesting.'

There are wok cookbooks, rice cookbooks, chocolate cookbooks, Time-Life cookbooks, Junior League cookbooks from across the country, gourmet cookbooks and more.

With fiction, there are thousands of copies printed," Sullivan said. "But with cookbooks, the number of copies printed is much less, and when they go out of print, they're gone. So you have to go to used bookstores to find them."

But the cookbooks are only part of the sale which members hope will get rid of the 40,000 books the AAUW collected over the summer.

There will also be a rare and collector-book silent auction which will include a signed, numbered limited edition of James Fenimore Cooper's "The Prairie" illustrated by John Stewart Curry. Other first editions include Little Golden

Books and a 1943 Boy Scout Handbook which boasts a Norman Rockwell painting on the

But don't get the impression that the sale is only for collectors and collectibles. Books will be as cheap as 80 cents. And on the last day - Bag Day - scavengers can load up a bag for \$4 with as many books as will fit.

But even at those prices the AAUW fills its coffers. Last year more than \$18,000 was raised. All the funds go to scholarships given by the AAUW to women.

If the books don't sell, they end up back in Sullivan's - or another member's - garage. Until next year.

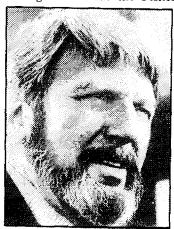
The book sale will be held Wednesday Sept. 28 through Saturday, Oct. 1 at the Grosse Pointe Woods Community Center, 20025 Mack. Sale hours are 9 a.m. to 9 p.m. Wednesday-Friday and 9 a.m. to 3 p.m. Saturday. Wednesday prices are marked up 50 percent. Friday, they are half off. Saturday, a bagful of books can be had for

## 'Fiddler' still has magic

By Marian Trainor

It seems appropriate that "Fiddler on the Roof" should celebrate its 30th anniversary at the Fisher Theatre where it first appeared in July 1964.

In this 30th anniversary presentation, which will run through Oct. 2 at the Fisher,



Theodore Bikel is Tevye, a role he has played more than 1,000

With his booming voice and firm-footed strut, he makes a majestic, human and comic

problems. He puts his own twists on passages from the Good Book and comes up with practical interpretations that suit his thinking.

Occasionally he bemoans the trials thrust upon him, then good naturedly shrugs them off. Based on a book of Shalom Aleichem stories, the play faithfully reproduces Tevye's peasant village ruled by tradi-

The Fisher "Fiddler" is a first-class production that warms the heart even as we laugh at Tevye's wise witti-

cisms that are perfectly timed. Although dirt poor, with five daughters who have no prospects of marriage without dowries, Tevye seems unconcerned. Just once does he question his lot when his horse is lamed and cannot pull the heavy milk truck, forcing Tevye to pull it himself. As he sinks down in fatigue, his lament is the brilliantly done, "If

His easygoing manner is not matched by his practical wife, Golde, played with intensity by Marcia Rodd. She is deter-Tevye who irreverently calls on mined to find husbands for her God to help solve his many daughters and solicits Yenta Fisher.

I Were a Rich Man.'

## Fiddler on the Roof

The classic musical starring Theodore Bikel.

At the Fisher Theatre through Oct. 2. Call (313) 872-1000



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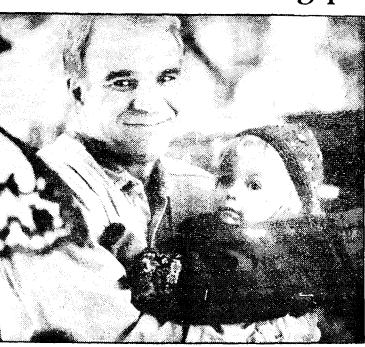
(Chevi Colton) whose choice is hilariously ridiculed.

"Fiddler on the abounds with memorable songs, such as "Miracle of Miracles," "Far From the Home I Love," and the lovely "Sunrise, Sun-

It has a splendid cast of tal-, ented performers, notably Daniel C. Cooney, who plays the young revolutionary, Perchik, and the three older daughters with their enthusiasm for love, family and home, and Marcia Rodd as the stern, bustling Golde.

But it is Bikel, who plays Tevye with such care and craftsmanship, you will most remember. "Fiddler on the Roof" is an auspicious opening for a season of theater at the

## Martin adds a 'Twist' to a classic tale about the saving power of love



Steve Martin stars in "A Simple Twist of Fate."

By Marian Trainor

In "A Simple Twist of Fate," Steve Martin, a talented comedian, straightjackets his playful humor to portray a man who becomes a hermit after a bitter

Comedy takes second place to pathos in this film, an adaptation of "Silas Marner," written in the 18th century by George

While there are some lighthearted sequences showing Martin coping with the challenges of fatherhood, he seems to be searching for another "Roxanne" and a role with the poignancy of Cyrano.

In this updated version of "Marner" the locale moves from an English village to 1976

See TWIST, page 9B

## What's next? A travel superstore

It was bound to happen. After all, we have super drugstores, super sports stores and super bookstores. Now, there is a super travel store.

At least that's how it is billing itself. Leave it to the Texans to do it first.

The store is called TravelFest and is located in Austin. It has been getting lots of attention from the retail travel industry, including coverage in its major trade periodicals.

I happened to be in Austin recently so I stopped by Gateway Plaza in the northwestern part of the city and checked it out. The store opened on July 16 and has been running ahead of projections in sales, according to the staff. I asked if they cared if I took photos and notes (as I didn't want them to think I was involved in retail espionage) and they said to go right ahead, that lots of people were doing so.

There are actually three parts to TravelFest: the retail store, an educational center and a travel agency.

Yes, of course, TravelFest is first and foremost in the business of selling airline tickets and trips. No big surprise. But it is impressive how they have put it all together.

When you enter the store located, I should note, on a corner where its fanciful sign can be seen from the U.S. 183-freeway - you first encounter large racks of travel magazines



By Cynthia Boal Janssens

and Sunday newspapers from all over the world. Then you walk down an aisle that has retail racks on the left (cleverly arranged on movable carts so they can be instantly rearranged) and small rooms on the

Each room is devoted to a different part of the world and contains books, videos, maps and other relevant resource materials. It was the most comprehensive collection I'd seen, possibly only rivaled by that at the Rand McNally bookstore in Chicago.

There are bulletin boards with clippings posted about the areas. Also, each room contains a kiosk with an interactive video monitor (the sign over it says "Point of Departure") on which you can look up information by author, subject, word or

I typed in "Michigan," the name of a new photo book by my friends photographer Dennis Cox of Dearborn and essayist Dixie Franklin of Marquette, that I have had some difficulty finding, even here. I punched "Title" and it drew a blank. Then I tried "Subject," another blank. Huh? I couldn't believe they didn't carry any books about our state, so I tried again under "Word" and a listing of some 15 books came up, including the one I was seeking. You figure.

Anyway, in the United States/Canada room I found quite a few Michigan books on the shelf and right out front was the one I was looking for. I was impressed.

The retail area is also fascinating to wander through. There is a selection of luggage, mostly inexpensive soft-sided duffel type stuff, and lots of backpacks, waistpacks, toiletries kits and such. Then the usual travel stuff - converters, blow-up pillows, passport cases, money belts, clocks, language translators and even lots of umbrellas.

I knew that I needed a new 110/220 electricity converter because the old one I had did not accept the new grounded plugs that are on most of our appliances. However, I did not know there were so many different kinds. So I studied a bit, reading all the packages, and decided to go for the full kit: The model which converts for either 50-watt and 1,600-watt appliances (I didn't know the difference, which could explain how I have burned out so many) and has four plugs with different prong arrangements. That should do it.

Then there was the games section - all types, both video and manual. In another area, there is a large selection of wall-size maps and even — and these are hard to find — a nice selection of globes. There is also a large section of language tapes.

One small room is devoted to children with travel-related tapes, games and toys.

At the far end of the room is



A travel superstore? It's got everything you need for a perfect vacation.

a space that looks very much like an airline ticket counter. On the back wall are listed all of the daily airline departures from Austin. Very clever. Just makes you want to stop and pick up that airline ticket you've been meaning to buy. Next to it is a lower counter for the travel agency.

A large overhead sign lists the trips from Austin that TravelFest is currently promoting. These are also heavily advertised in newspapers and fliers. One gets the feeling that this is not so much a full-service agency as it is a retail tour operator.

The learning center is a large room where talks and video presentations are given to the public and to teachers' groups. Most are free. Upcoming programs were about diving on the Great Barrier Reef,

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the U.S. National Parks and Mozart's Vienna. There is also a do-it-yourself reference center that contains all the resources usually available only to the industry, like the Star Service's rating of cruise ships, the Official Airline Guide, the U.S. State Department's travel advisories and the Hotel and Motel Guide. These are great for browsing, particularly if you are planning your own trip.

TravelFest is the brainchild of entrepreneur Gary Hoover, locally known as the person who created a bookstore chain which was sold to Barnes & Noble in 1989 for \$41.5 million. The store has 6,000 feet of floor space and while local agents were at first skeptical, worrying that it would sap their business, most now say that TravelFest's promotions have generated interest in travel and

increased their business as

My trip to TravelFest netted out at \$99.40. I bought the book about Michigan as a gift for friends (\$34.15, discounted from \$39.95), the electricity converter (\$25), a toiletries kit (\$25) and a cruise guidebook (\$15.25) that I also had been searching for.

This is why TravelFest probably will succeed. No doubt. franchises will be forthcoming.

TravelFest is open seven days a week from 9 a.m. to 11 p.m. It discounts all travel books by 10 percent. It is located at 9503 Research Blvd. in Austin. Phone (512) 418-1515.

Cynthia Boal-Janssens Travel Trends column runs on alternate weeks in this section.

## Autumn leaves brighten Michigan

Some of the state's most stunning fall color can be found at Michigan colleges and universities.

Many state campuses were carved out of heavily forested areas where a wide variety of tree species still stands, according to AAA Michigan. "On the campuses of Central, Western and Michigan State universities, for example, fall color buffs will find about 100 different species of trees," said AAA Michigan travel and member services director Peter Erickson. The grand color show extends to urban campuses as well, Erickson said, noting: "Detroit's Wayne State University is a good example of a city campus heavily populated with ash and maple trees - both of which make for an excellent

ing added another reason why fall color on college campuses is often spectacular.

"In addition to the original foliage, trees not necessarily native to the region have been planted on some campuses to enrich teaching and add to the diversity of color," he said.

Whether viewing color on a college campus or in Michigan's 18 million acres of forest, this year's display promises to be outstanding, Erickson said.

"As of mid-August, we've already seen a substantial number of leaves changing in the Upper Peninsula and the northern Lower Peninsula, which indicates we've had the bright, sunny days and cool nights necessary for vibrant color," he said. "We've also had an adequate amount of rainfall which has encouraged healthy tree forestry professor Melvin Koell- growth and bigger, more vivid leaves."

During the fall color season, which begins in mid-September in the Upper Peninsula and ends in late October in southern lower Michigan, many businesses report tourist counts rivaling those of summer.

This year, AAA Michigan has created nine maps of colorful state campuses, starting from the far western section of the Upper Peninsula, home of Michigan Technological University in Houghton, to the southeastern corner of the Lower Peninsula, where Detroit's Wayne State University and Ann Arbor's University of Michigan are located.

Beginning Sept. 15, travelers can call the Michigan Travel Bureau at (800) MI-4-FALL for a report on fall color conditions across the state, updated by AAA Michigan each Thursday through the end of October.

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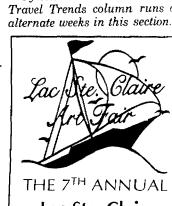
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#### MOT tickets now available

Tickets for Michigan Opera Theatre's 1994-95 season are now on sale.

MOT is calling this collection a season of masterpieces.

From the opera masters Mozart, Pucinni, and Donizetti, to the orchestral genius of Tchaikovsky, this season promises to be one of excitement, glamour, humor, drama and intrigue.

MOT opens its fall season with Pucinni's "Madame Butterfly," Oct. 21-30 at the Fisher Theater. The tragic drama of Cio-Cio-San's love for American Navy Lt. B.F. Pinkerton is famous for Pucinni's heartwrenching melodies and has been the basis for other works, such as "Miss Saigon" and "M Butterfly.'

"The Daughter of the Regiment" by Gaetano Donizetti is MOT's second production of the fall season, and is also at the Fisher Theater, from Nov. 11-20. The opera is a delightful story of a child, found in a battlefield by a regiment of soldiers, who grows into a tomboyish and determined woman. When reclaimed by her longlost family of means, she refuses to become the "proper young lady" they want her to

Don Juan himself, "Don Giovanni," will open MOT's spring season at the Masonic Temple April 22-30. The master manipulator, Don Giovanni's bravura gets the better of him when he challenges death to the ultimate showdown as the dead father of one of his conquests leads him to the gates of hell.

The season progresses with ballet as Peter Ilich Tchaikovsky's brilliant "Swan Lake" is set to motion with choreography by Detroit's Iacob Lascu and will be at the Masonic Temple May 5-7, reviving the fairy tale story of a princess transformed into a swan by an evil enchanter with her only hope being the love of a prince.

The spring season comes to a dramatic conclusion with Pucinni's "Tosca," about a woman who does battle with the devil himself in this powerful and passionate drama which also will be at the Masonic Temple, running May 13-21.

Tickets range from \$11 to \$63. The Michigan Opera Theatre box office is located in Detroit's New Center Area just off of East Grand Boulevard at 6519 Second Ave.; or call (313) 874-SING.

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#### 'Miss Saigon' will run to Jan. 1

Due to overwhelming demand, "Miss Saigon," the Broadway and London blockbuster musical, has been ex-

tended to Jan. 1. From the creators of "Les Miserables," "Miss Saigon" tells a story of love and self-

sacrifice between a young Viet-

namese girl and an American soldier at the time of the fall of Saigon in 1975.

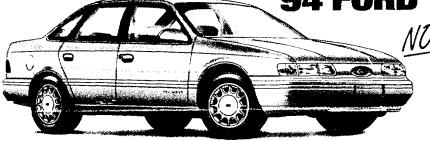
The classic love story opens Tuesday, Oct. 11 at the Masonic Temple Theatre. Call (313) 832-2232 for more information.

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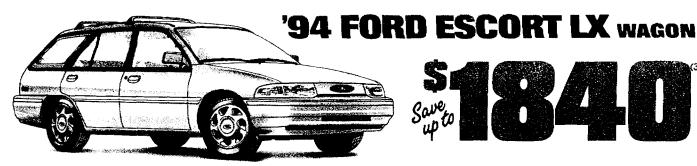


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**September 15, 1994** Grosse Pointe News

# Sports

Section	C
Girls basketball	2C
Prep football	
Classified	4.00

## North swimmers shock Seaholm in opener

By Chuck Klonke
Sports Editor
What is Grosse Pointe North's girls swimming team going to do for an encore?

Their opening act is going to

be tough to follow.

The Lady Norsemen began the season with a stunning 97-89 victory over Birmingham Seaholm, which finished second in last year's Class A state

"They have most of those kids back, plus they added a superstar swimmer in (freshman) Jenny Vanker, who was fifth in the senior nationals,"

said North coach Mike O'-Connor

The Maples, who won two of the three relays in last year's state meet and were runner-up in the other one, pushed North to some excellent performances.

"We had nine state cuts and I can't ever remember doing that in one meet before - especially not in the first meet of the year," O'Connor said. "We've only been in the water about 10 days, but most of the girls worked pretty hard during the summer.

A couple of gambles paid off for O'Connor.

One was putting freshman Cortney Piper in the 200 medley relay to swim the breaststroke leg.

"She hadn't swam the breaststroke in two years but she did a great job and so did our other freshman, Rachelle Atrasz, in the butterfly," O'Connor said. Michelle Vasapolli and Christine Jamerino also swam on the winning medley relay

Another good move was putting Atrasz in the 100 butter-

fly.
"She's more of a 200 butterfly person, but she won and Susan Cornillie came in third in that event," O'Connor said.

The meet came down to the final event - the 400 freestyle relay - and North's team of Piper, Jamerino, Atrasz and Vasapolli came in first. Vasapolli led off the relay with a 55.23 leg, which is under the state qualifying time for the

"We broke our pool record that was held by Ann Arbor Pioneer," O'Connor said. "Piper had just come out of swimming the breaststroke and Jamerino just came out of the backstroke, but they both had good legs in the relay. I'm not making any predictions this early in the year, but this could be a real

The Seaholm relay team that North beat in the 400 was also a state champion last year.

A key event for North was the 50 freestyle, which was won by Vasapolli with Made-

line Emery taking third. "That's an event we usually get beat up in because our strength is in the distances, but we came out with a 9-7 edge,' O'Connor said.

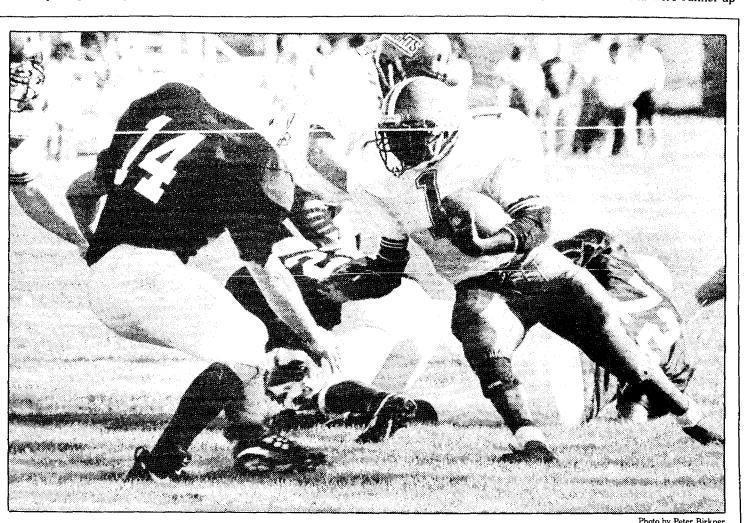
State cuts were posted by Jamerino in the 100 backstroke and 200 individual medley, Atrasz in the 100 butterfly and the 500 freestyle, Piper in the 200 freestyle and 100 breaststroke and the 200 medley and 400 freestyle relay teams.

North won six of the 10 individual events. Jamerino was first in the 200 IM and 100 backstroke, Atrasz won the 100 butterfly and 500 freestyle and Vasapolli was first in the 50 and 100 freestyle races.

O'Connor was impressed with Piper's second-place efforts in the 200 freestyle and 100 breaststroke.

'Vanker beat her each time, but Cortney made state cuts in each," he said. "Her breaststroke time was 10 seconds better than her personal record she set two years ago."

Other top performances by North swimmers included Cornillie's thirds in the 200 IM and 100 butterfly; a third in the 50 freestyle and a fourth in the 100 freestyle by Emery; Jaime Taylor's third in the 100 freestyle; a third by Jeanine Taylor in the 500 freestyle; fifth places by Beth Janutol in the 500 and 200 freestyle races; a third in the 200 freestyle and a fourth in the 100 breaststroke by Melissa Beck; and a third in



No room to run

University Liggett School running back Steven Adams finds his path blocked by a Harper Woods player during last weekend's Metro Conference game. The Knights came away with a 16-13 victory - their first varsity football win since 1992. ULS plays its home opener Friday at 4:15 p.m. against Livonia Clarenceville.



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## Diamond champions

The Grosse Pointe Braves won the American Amateur Baseball Congress District championship en route to a 32-12 season that included a 19-6 record in the Macomb Amateur Baseball Federation. In the front row, from left, are Joey Evola, Brian Hitch, Keith Smith, Rich Turri and Dave Keenan. In the middle row, from left, are Dan

Sylvester, Greg Sieszputowski, Brandon Welch, Joe Schmitt and Chris Copus. In the back, from left, are coach Curt Sylvester, Steve Lentine, John Fincham, Ryan Ermanni, Kevin Schroeder, Joe Slomski and head coach Roger Smith. Not pictured are John Spath and Chris

for him.'

back off for a mile and come

back to finish strong. It's some-

what unusual, but it's working

Jon Van Hoek was the Blue

Devils' second finisher, taking

13th place in 17:29. Also scor-

ing for South were Tim Nichol-

son (17:47), Ben Butler (17:55)

Alex Keros and Brandon

Barefield moved up to the var-

sity seven for South's next

meet with their performances

in Algonac. Other good efforts

came from Josh Boseley, Chris

Goldsby, Corey Johnson and

and Nat Spurr (18:07).

Gabe Slimko.

#### South girls first, boys second at Algonac then run a mile hard, then

Grosse Pointe South's girls cross country program just keeps growing and growing.

Coach Steve Zaranek has 70 runners on this year's team.

"It's our largest team ever, and again, the largest in the state," Zaranek said.

And while it's growing, the squad is also winning.

The Lady Devils opened the season on a successful note last weekend when they finished first in the 11-team Algonac Muskrat Invitational for the sixth straight season.

South had 48 points while runner-up Ford II had 75. Grosse Pointe North was third with 99 points, L'Anse Creuse North had 105 and Romeo was fifth with 111.

South's first five runners each won medals for finishing in the top 20. Aimee Vasse led the way with a second-place time of 20:02. Amy Zanglin was sixth (20:45), Katie Weed seventh (20:49), Laura Stuckey 14th (21:42) and Lisa McCurdy 19th (22:02).

Yvonne Krywyj was the first runner across the line in the

junior varsity race with a 22:32 clocking. She was followed by teammates Rebecca Padilla (22:45), Melissa Balok (23:29), Kate Callas (23:52) and Nicole

Among the goals Zaranek and his team have set for the season are a 16th straight league championship, a fifth straight undefeated season, a fifth straight regional title and a 15th consecutive year of qualifying for the state meet.

'We currently have the longest streak - boys or girls - in the state," Zaranek said of the state qualifying string.

South's top returning run-ners are Vasse and Weed, who were among the Lady Devils' top three last season. Other veteran varsity runners are Stuckey, McCurdy, Dara O'-Byrne and Sarah Gordon. Last year's freshman standout, Kate Crowley, will miss four to six weeks because of an injury.

"Track record holder Amy Zanglin has joined cross country and will made a strong impact as will freshman Jennie Vasse," Zaranek said. "Others run the first half mile easy,

providing depth include Yvonne Krywyj, Melissa Balok, Rebecca Padilla, Stephanie Keim, Elizabeth Borowiec and Danya Bour-

#### South boys

Grosse Pointe South's boys cross country team didn't quite get out of its second-place rut in the Muskrat Invitational, but coach Tom Wise is hoping for better things next year.

"We're very satisfied with finishing second, but next year I think we can win it," Wise

Sterling Heights Stevenson won the meet with 68 points and South was second with 97. It was the third time in four seasons that the Blue Devils have been runners-up in the meet.

Senior Matt Debski led the South delegation with a fourthplace finish in 16:57.

"Matt's trying a different strategy this year that was suggested by (assistant coach) Mike Novak," Wise said. "He'll

## Lady Devils learn from losses

and that never happens."

ished with nine points.

City League team," Van Eck-

oute said. "They had one girl

who was able to outrun Katy

ing game with 13 points, 18 re-

bounds and three steals.

Amanda Defever collected eight

points and eight rebounds, Geer

had eight points and 11 re-

bounds and Amy Wendt fin-

South is now 2-2 overall.

McGratty had an outstand-

Grosse Pointe South girls basketball coach Peggy Van Eckoute was able to find a silver lining in her team's two defeats at the Regina Invitational last week.

"Playing teams like (Flint) Powers and (Detroit) Cody can only make us better," she said. "Nobody we play the rest of the season, except for (Grosse Pointe) North, will be any tougher. I thought the tournament was a good experience for

South suffered an 84-39 setback against Powers in the opener of the tournament, then dropped a 55-42 decision to Cody in the consolation game.

"We were down 12 points at halftime against Powers and I felt good about it," Van Eckoute said. "Five turnovers really hurt us in the first quarter and we played them even in the second.

The third quarter was the killer, however. Powers outscored the Lady Devils 23-5 and put the game out of reach.

"We had some breakdowns and they don't miss their Van Eckoute said. shots," "Some of the people from Powers said their goal is to win the Class B championship this

Good defensive performances by Katy Lupo and Shannon McGratty held the Chargers' top guns in check for most of the game, but Powers had enough other players to pick up the slack.

McGratty led South with 12 points, Carrie Geer collected seven and Jodi Giroda

Missed free throws were the man iced the victory. story against Cody.

"We couldn't hit a free throw to save our souls in the first half," Van Eckoute said, pointing out that the Lady Devils missed 12 attempts from the line, including six on the first half of bonus opportunities, "And we were in the bonus with three minutes left in the first quarter."

South, which trailed 34-18 at halftime, outscored the Comets in the second half,

"That's a well-disciplined

## Barons win

The Grosse Pointe Red Barons opened the East Suburban one-yard run by Scott Koerber, Sunday with victories in two of a 50-yard run. their three games with the K.C. Cleary, who earlier Mount Clemens Barracudas at caught a 30-yard pass from their three games with the Grosse Pointe South.

The Red Barons' varsity won 20-14 and the freshmen posted a 14-6 victory. The junior var- three tackles. sity suffered a heartbreaking 20-13 defeat.

In the varsity game, the Red Barons scored early on a twoyard run by quarterback Jim Louisell. The touchdown was set up by a 38-yard pass from Louisell to Danny Griesbaum.

Josh Lorence scored on a 16yard run and Andrew Hendrie kicked the extra point. The Red Barons' final TD was a oneyard run by Louisell.

Matt Tocco, Jon Paquin and Jeff See blocked well on the offensive line.

led by Rickey Pesta and Jeff sive line blocked well. Janise. Also making tackles were Steve were Sean Friedlund, Eric Dun-Rusko, Chris Gray, Darall Yanlap. Tom Davis. Brian Granger dle, Ryan Rogers, Haider Samand Solom A last-minute interception by Jeff Her-

The Viel Baren scored early at Inkster.

two games in the junior varsity game on a

Football League season last who set up the touchdown with

the other touchdown on a 51yard run in which he broke Joe Herman, Steve Rhodes, Don Northey and Tyler Matthews blocked well for the JV

quarterback Andy Hill, scored

squad. The defense received solid performances from Jason Rusko, Mike O'Neil, Tom Manion, Tony Gatliff, Sean O'-Sullivan, Dan Brosnan, Remy Fromm, Andrew Vlasak and

Noah Cheek. Outstanding offensive performances by Kyle Hacias and Scott Schaft led the Red Barons' freshmen. Schaft scored both touchdowns - one on a Grosse Pointe's defense was 61-yard run. The entire offen-

> at and Barry Novak. Gray had an interception.

The Red Barons play Sunday

## North's Karber keeps Phoenix from rising

By Chuck Klonke Sports Editor

Gary Bennett was one of the few people who didn't get excited about Sue Karber's outstanding performance in Grosse Pointe North's girls basketball victory against Detroit Renaissance last week.

That's because the Lady Norsemen's coach expects to see more of the same from his senior center as the season progresses.

"She played a fine game, but I think we'll see Sue play even better than that," Bennett said after Karber scored 28 points and collected 19 rebounds in North's 52-44 victory over the Phoenix.

"She has the ability to dominate a game. She can rebound, she can dribble the ball and she has a great touch inside. She and Maureen (Zolik) can both really assert themselves."

North trailed by 12 points with 3:31 left in the second quarter, but then Karber scored the first 10 points in a 12-2 spurt that cut Renaissance's margin to 24-22 at halftime. Zolik capped the surge with a steal and layup in the final sec-

The Lady Norsemen continued to dominate the third quarter and they opened up a 14-point advantage in the first minute of the final period.

Renaissance used a 10-0 run to cut North's lead to 46-42 with 3:43 left in the game, but a basket by Karber and a basket and two free throws by Molly Peters sealed the win for the Lady Norsemen.

Zolik finished with 10 points, five steals and three assists, while Kristen Loeher had five points, four steals, six rebounds and three assists.

"A lot of people don't notice what Kristen does for us, but Ray (co-coach Ray Ritter) and I know that she makes us a better team," Bennett said.

North dropped a 59-43 decision to Bloomfield Hills Marian championship squad.

in its next outing, but Bennett wasn't disappointed.

"We found out where our weaknesses were so it was a useful game," he said. "We might have gained more from this by losing than if we'd have won because now we know what we have to do to get better. One thing we have to do is take better care of the basketball.

North trailed 22-20 at halftime, but it was outscored 21-9 by the Mustangs in the third quarter.

Zolik got into early foul trouble and spent most of the last three quarters on the bench.

Karber had 20 points and 12 rebounds, while Peters added eight points, three steals and three assists.

Earlier, North opened the season with a 46-31 victory over Ford II that was easier than the final score indicates. At one point, the Lady Norse-

men were ahead 40-13. Karber scored 10 points and Zolik and Loeher added nine apiece. Zolik also had eight

### Aerobics classes

The Fitness Firm is offering a series of aerobics classes in the area.

There will be classes at Christ the King church on Mondays and Wednesdays at 9:30 a.m. and Tuesdays and Thursdays at 6:45 p.m. There will also be a class at the JFK Library on Mondays and Wednesdays at 6:45 p.m.

Classes begin this week. For more information, call 886-7534.

Missing players
Two members of the Our Lady Star of the Sea volleyball team that won its pre-season tournament were omitted from the list of players that appeared in the Sept. 8 issue of the Grosse Pointe News. Sarah Rahaim and Jennifer Janowski were also members of that



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NEW GARAGE DOORS & REFRAMING

# South quarterback puts on an aerial show

By Chuck Klonke

Sports Editor Mike McLeod had trouble containing a smile after his Grosse Pointe South football team's comeback fell short at Port Huron last Friday night.

"You're never happy with a loss, but I'm proud of the way these kids bounced back," Mc-Leod said after the 34-26 loss to the Big Reds in which senior quarterback Todd Drake threw for a school-record 374 yards. "I think maybe we've turned the

Forget the fact that the Blue Devils are 0-2.

There was no comparison be-

tween the opening 44-0 loss to Rochester and last week's de-

When tailback Bob Kazma broke loose for a 31-yard gain on South's first play from scrimmage, the Blue Devils had already exceeded their rushing total of the previous

And Drake, who had little protection in the opener, found the time to throw and got into a rhythm with his receivers. He threw touchdown passes of 24 and 82 yards to Matt Agnone and hit Kris Erickson with a 12-yard scoring strike in

the second-half comeback that nearly overcame a 21-0 halftime deficit.

Drake finished with 26 completions in 48 attempts, while Kazma rushed for 135 yards in 18 carries.

"These kids came into this week with a different attitude." McLeod said. "We didn't make any changes in the offensive line. We just worked a lot harder in practice. Our captains really came through and stepped up the tempo. We came to play this week. The line did a great job, especially a couple of sophomores, Zach Meyers and Chris Campbell."

Although South's first-half performance was much better than a week ago, it looked like Port Huron's potent offense would be too much to handle. The Big Reds went 76 yards in six plays on their first possession with quarterback Steve Seppo hitting 6-foot-3, 250pound tight end Ed Williams over the middle for a 24-yard touchdown

South drove to the Port Huron one the next time it had the football but the Blue Devils were stopped on downs at the five. On Port Huron's first play,

tailback Shaun Haskins found a hole, cut to the outside and raced 95 yards for a touchdown.

A five-yard run by Haskins on the second play of the second quarter boosted Port Huron's lead to 21.0, but South's defense kept the Big Reds in check for the rest of the first

"I thought we played great defense," McLeod said. "Their backfield looks like the MAC Red all-league sprint team."

Haskins' 46-yard touchdown run on the third play of the second half gave Port Huron a 28-0 advantage, but South wasn't about to give up. Drake completed four passes for 49 yards and Kazma ran for 26 yards in an 80-yard march that ended with the 24-yard touchdown pass to Agnone.

It was three downs and out on Port Huron's next possession and South began a 70-yard, 13play drive with Kazma going in

from the one after a 37-yard burst by fullback Paul Dwaihy.

South's Campbell recovered a Port Huron fumble at the South 20 and Drake engineered an 80-yard drive with key completions to tight end Nate Kuhl covering 20 and six yards. Drake also hit Erickson with an 18-yard pass before finding him in the corner of the end zone for a touchdown with 6:09 left in the game. A pass to Agnone on the conversion cut Port Huron's lead to 28-20.

South attempted an onside kick but it was scooped up by Port Huron lineman Chris Rogers, who returned it 48 yards to the Blue Devils' two. Seppo scored the deciding touchdown on a keeper on the next play.

That didn't end Drake's aerial show. He hit Agnone in stride at the Port Huron 40 and the fleet receiver raced untouched into the end zone to complete an 82-yard play.

# Norsemen drop a heartbreaker

Sports Editor

Grosse Pointe North's performance against Sterling Heights Stevenson last weekend nearly left coach Frank Sumbera speechless.

"I could hardly talk to the kids after the game," Sumbera said after the heartbreaking 7-3 loss to one of the state's topranked teams. "I kept choking up. We've played a lot of great games since I've been coaching here, but this was probably as good a game as North's ever played. These kids aren't nearly as big as Stevenson, but nobody has bigger hearts than my team.'

Titans' coach Rick Bye agreed.

"That's the first time we've ever played Grosse Pointe North and we're fortunate to get out of here with a victory, Bye said. "That's a good football team. They force you to make mistakes. They're 0-2 but they've lost to Fraser, which is a good team, and to us, and we think we're a pretty good

team. Stevenson, which won two games in last year's state Class playoffs, didn't score the winning touchdown until Jim Johnston went in from the onefoot line on fourth down with 45 seconds remaining in the

fourth quarter. "We thought about going for

the field goal, but I could see it was only a foot," Bye said. "If we couldn't make a foot, we didn't deserve to win.

Although sophomore tailback Dan Valik had several long gains in the Titans' 71-yard scoring drive that started with 5:44 left in the game, there was no question Johnston, who moved from tailback to fullback when Valik entered the contest, was going to get the ball on the final play.

"Jim just breeds confidence in the huddle," Bye said. "He asked for the ball and there was no one else who was going to get it."

The Norsemen got the ball on their own 24 after the kickoff, but quarterback Steve Champine's first-down pass was intercepted by Stevenson's Frank Guastella and the Titans were able to run out the clock.

Saturday's game reminded Sumbera of another disappointing loss to one of the Macomb Area Red Division powers.

"The play that killed us today - sending two backs out and cutting under our linebackers - was the same play Eisenhower used to beat us 17-0 to end our 26-game winning streak in '87," Sumbera said. "It was almost as if they got out the old Ike films.'

North begins MAC Blue Division play Saturday at 1 p.m. at L'Anse Creuse and Sumbera is hoping for a replay of last year's game with the Lancers.

"We went into that game 0-3 and beat them 31-0," he said. "Now we just have to pick up the pieces and go on from here. I think we're very capable of winning our next seven games and taking the league championship. And if we finish 7-2, I think we'll have a shot at the

L'Anse Creuse lost its first two games to Roseville and Romeo by a combined score of

"We're at the same crossroad as a year ago," Sumbera said. "Now we have to respond the same way."

North dominated the first half against Stevenson, but could do no better than a 3-0 lead on Steve Champine's 28yard field goal with two seconds left in the second quarter.

Don Galovich's second interception of the game stalled a Norseman drive at the Stevenson 20 midway through the second quarter. Champine kicked his field goal after the Titans stopped North at the Stevenson

"We had our chances," Sum bera said. "We could have had more than a 3-0 lead at half-There were a couple times Eric Peters just missed breaking away."

North suffered a costly injury

when tight end Dan Vormelker twisted his left knee late in the second quarter and was unable to return. To make matters worse, his backup, Kevin Collins, had an emergency appendectomy Friday night.

Joe Slomski, normally a wide receiver, replaced Vormelker and did a good job, but North wasn't able to utilize him the way it would have with Collins.

"The third guy at a position doesn't get that much practice time," Sumbera said.

North's offensive line of Kevin Halicki, Donny Tocco, Tim Northey, Tom Zorwick and Ryan Ruttan and the tight ends did an excellent job against Stevenson's huge front

"They have college-size linemen, but there were only a couple times they threw us for losses," Sumbera said. "We did a lot of angle blocking."

North's linebackers did a good job of bottling up Stevenson's offense. Brandon Hacias had 18 tackles, including three solo stops, while Wayne Ford made three solo tackles among his 14 stops. Ford also had three tackles for losses and a quarterback sack.

Tocco, Nick Chapie, Mike Lucido and David Keenan were also among North's tackling leaders, while Chapie, Keenan and Peters had interceptions.

# ULS ends drought

The University Liggett School football team won its first varsity game since the 1992 season with a well-played 16-13 victory at Harper Woods

last weekend.

The Knights improved to 1-1 overall and are 1-0 in the Metro Conference. When the league's coaches were polled before the season, ULS was picked to finish ninth in the 10team conference. Harper Woods was picked for eighth place.

The Pioneers fell to 0-2 in the Metro and overall.

ULS opens the home portion of its schedule Friday with a 4:15 p.m. game against Livonia Clarenceville.

Last week the Trojans dropped a 20-19 decision to preseason favorite Cranbrook. Clarenceville was shut out 31-0 at Redford St. Agatha in its

Eight starters return on defense for the Trojans, headed by linebackers Jesse Lynn and Ray Kastl. Split end John Rose scored two touchdowns last week for Clarenceville.

The afternoon started out like it might be a long one for ULS when Harper Woods took the opening kickoff and ate up the first seven minutes of the game with a 12-play drive that was capped by Kevin Pace's seven-yard touchdown run on a fourth-down play.

Pace carried six times in the march that gave the Pioneers a 7-0 lead.

"They have a good program t Harper Woods," said Knights' coach Bob Newvine.

Quarterback Scott Balester used pitches to Pace to control the ball during the first half, which ended with the Pioneers maintaining their 7-0 lead.

"We can move the ball," said Harper Woods coach John Mohr. "It was our game to win."

ULS quarterback Brian Legree failed to complete any of his four first-half passes, but he came out with renewed confidence in the second half. Although he completed only four of eight passes for 55 yards after the intermission, he made the Harper Woods defense aware of his receivers and that was enough to get the Knights' offense moving.

Steven Adams picked off a pass and gave ULS a first down at the Harper Woods 24yard line. Five plays later, Legree went in from the one as time expired in the third quarter. Legree then tossed a two-point conversion pass to freshman Brian Bruenton to give the Knights an 8-7 lead.

"When we went to the pass it was effective," Newvine said. Mohr blamed his team for ULS' revival.

"Mental mistakes really hurt us," he said.

The Pioneers had two touchdowns called back — one a 79-yard run by Pace — in the second half because of penalties. ULS took advantage of an-

other mistake when it got the ball deep in Harper Woods territory after a seven-yard punt. With 5:16 remaining, Legree lofted a high pass into the end zone and Adams gathered it in for the touchdown. Legree then passed to David McCormick for the two-point conversion.

An interception by Bruenton gave the Knights the ball late in the game, but Legree fumbled at his own 10 and two plays later, Pace went in from

The extra-point attempt failed, but Harper Woods recovered an onside kick, only to have time run out with the Pioneers on the ULS 17.

"It was great to come back extremely positive," Mohr said.

Newvine said he expected the rivalry between the neighboring schools to continue, but with more at stake in the fu-

"ULS will be battling for the Metro (title) in two years," he said. "The ULS-Harper Woods game will be the game of the season in a couple of years."

# New-look Knights win own tournament

By Chuck Klonke Sports Editor

University Liggett School's soccer fans might not know this year's team without a program, but one thing has remained the same. The Knights still know now to win.

ULS posted shutout victories against Notre Dame and Alpena last weekend to win its own invitational tournament and improved its record to 2-0-2. The Knights are ranked 10th in the first state Class C-D coaches poll.

"We've had a big turnover we lost five starters from last year's team - but some freshmen and some kids up from the junior varsity have stepped up nicely," said coach David Backhurst.

'We're still looking for of-

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fense, but the defense has come along very well."

One of the keys to the defense has been the play of sophomore sweeper Mike Gressman. Gressman moved into the critical sweeper position after playing an outside defense position last year. His play enabled Backhurst to move last year's sweeper, Chris Corneau, to for-

Corneau scored the winning goal 25 seconds into overtime in the championship game against Alpena and he scored the first goal against Notre Dame and assisted on Brendan Thomas' tally in the Knights' semifinal win.

"We wouldn't have been able to move Chris up front if we didn't have a replacement for him in the back," Backhurst

said. "We always try to build of the participating coaches. our team from the back up.'

Veteran goalkeeper Chris Adamo had an outstanding tournament, making 14 saves against Notre Dame and turnaway 10 shots in the

The rest of the defensive corps, which was instrumental in the shutout, includes Chris Ford, Steve Verb and freshman Brad Cenko. Midfielder Scott Lanzon has also been a major factor with his defensive play.

"It's a young and inexperienced team, but I'm hopeful," Backhurst said.

Adamo, Lanzon, Gressman and Verb were named to the all-tournament squad in a vote

ULS opened its season with a pair of non-league ties.

Thomas took a pass from Corneau and scored five minutes into the second half to tie Bloomfield Hills Roeper 1-1.

A 2-2 tie with Bridgman was

a result of the Knights' inexpe-Berc Backhurst knocked in Corneau's rebound early in the

game and Thomas picked up a loose ball and gave ULS a 2-1 lead late in the second half, but the Bees got the equalizer with about two minutes left.

"There was some confusion on a throw-in and the ball wound up in the back of our net," coach Backhurst said.





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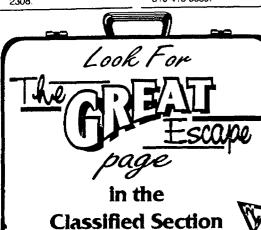
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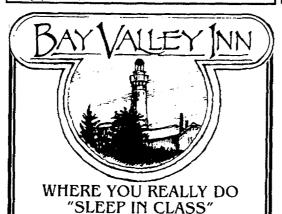
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- exhaust- \$1,500, 313-882-1989 Volvo 740GL, black with leather. \$7800. Must sell. 882-5427
- 1985 Volkswagen GTI, foreign red. Runs great! \$950. C.V. Auto, 1-810-772-0700
- 1993 BMW 535i, 9,800 miles, white, all options, trade accepted. 810-775-3739.

- lent condition. \$6000 or best 1990 EAGLE Talon black loaded exc condition \$6,400. 810-751-3018.
  - CHEROKEE 1992 Laredo, loaded, 4 door, 24K, \$15,500. (9-7), 313-882-1111, (7-9), 313-881-4588. 1993 Jeep Cherokee Country,
  - 4 door, 4x4, dark blue loaded. Warranty. 882-4425 1993 GEO Tracker hardtop, all black, AM/FM, air, tilt, auto,
  - alloy wheels. \$10,900. 881-1994 Wrangler, 5,000 miles, 4 wheel drive, 5 speed, forest green & tan interior, detachable stereo. Mint. John, 821-
  - 1990 Ford Bronco II, 75,000 miles, alarm. Perfect. Really perfect! \$11.750. best. 881-0070, days, 884-7494, eve-
  - 1993 Grand Cherokee Laradoloaded. 42,000 miles, new Goodyears. Tow package, Thule rack- \$20,900. 313-

# 608 AUTOMOTIVE PARTS/TIRES/ALARMS

- BLAZER Parts- (1977). For more information please call Chris at 810-296-0288 after
- ALARM- Used, good condition, needs fuse. \$25. Call 526-0547 after 5 p.m.

- 1978 MGB, 44,000 miles. Great condition. New top. \$5400. 886-3855
- 1991 Corvette Coupe, red every option, 24,000 miles Winter stored. Immaculate! \$21,900. 1-810-779-3243, Pager- 1-810-466-2527

- 1984 S10 pick up, extended cab, V6. \$2,200. 885-5489 75K miles. \$2500 or best of 1986 F150. Excellent condition. 6 cylinder. Kenwood, rims. sharp. \$2600 526-
  - 4874. 612 AUTOMOTIVE

884-2541

305 cc,

with trailer. \$850. 885-1532

1980 Smokercraft 17' includes

653 BOAT PARTS AND

MARINE WOODWORK

Custom designed & built

Repairs, dry-rot. 20 years

cabinetry.

experience. Have Portfolio

& References

NEW Gil bracket for twin en-

655 CAMPERS

21' SUNLINE (1993)

\$10,200/ OFFER!!!

810-294-4688

656 MOTORBIKES

RED Spree, needs repair.

656 MOTORBIKES

1992, under 1,000 miles,

used one year. Perfect condition- \$550. 313-881-8557.

657 MOTORCYCLES

KAWASAKI 1990, "Enduro"

best. 882-0311.

type, low miles, helmet &

cover included. \$1,800/

1992 Suzuki Katana

GSX600F- black/ purple,

under 3000 miles, helmets

net, bra.x \$3,800. 527-3626.

658 MOTOR HOMES

1978 TOYOTA, mini- motor

100,000 miles. Engine ex-

cellent, body rough. \$1800.

660 TRAILERS

mobile, jet boats or medium

hauling (new condition).

Pointes/Harper Woods

6 X 8 flat tilt trailer for snow

700 APTS/FLATS/DUPLEX

1111 Wayburn- upper 2 bed-

room, new paint, carpet.

\$375. No utilities included.

FREE RENT

Two bedroom apartment

on Lakepointe in Grosse

Pointe.

Updated. \$450 per month

\$800. 517-394-5292.

ONE bedroom apartment,

Mack/ Lakepointe area. 881-

\$400. Jerry 886-6985.

822-2303.

room

Self- contained.

\$200, 469-3075.

gines. \$1200. Days 810-296-

evenings 810-598

810-435-6048.

9595/

1022

all equipment, boat motor &

trailer. Ask for Mike, 886-

27'

- tion, leather, loaded, low mi- 1993 Mercury Villager LS, platinum gray, mint condition. \$18,500. 343-0049.
  - 1991 Dodge conversion van with rear electric chair lift, 18,000 miles, excellent condition. Call Patty 886-2454.
  - 1989 GMC Rally STX, excellent condition, loaded, 350 V8 with heavy duty supen-\$10,900. 886-0680. Ask for Mark.
  - 1993 Starcraft Conversion 12,500 miles VCB TV Loaded! \$22,500. 810-779-
  - 1991 Toyota Previa. Mint condition, loaded with extended warranty. 886-5870 after 6:00 p.m. 1990 Oldsmobile Silhouette.
  - High mileage. \$7,000 or best offer. 810-779-3706. 1989 Ford Club Wagon XL, 8 passenger, V-8, well equipped, one owner, war-
- ranty. \$8600, 882-3294 1989 Dodge Caravan, 7 pas-1983 HONDA CIVIC, runs exsenger. None cheaper cellent, \$1,000. Firm. 778-\$2,500. C. V. Auto, 1-810-772-0700
- 1990 Grand Voyager LE, 24,000 miles, loaded, full power, 7- 70 warranty as new. \$12,500. 886-3825. ber 30th. \$8,399 or best of-Dealer 1991 Ford Econoline 150 con
  - version van, TV/ loaded. 56,000 miles, \$11,500, best Very good condition, 1-810-1986 FORD Clubwagon 9 pas- TOMOS Golden Bullet- 1991/
  - senger van. Runs great! \$700. C. V. Auto, 1-810-772-GRAND Caravan SE, 1990.

Air, AM/FM cassette, power

locks, cruise, tilt. \$9,500. 810-228-7673. 1986 Dodge Caravan 7 passenger. Looks good! \$750.

#### C. V. Auto. 1-810-772-0700 613 AUTO WANTED TO BUY

JUNK cars with good motors. Towing available. Call 810-465-3427

We pay top dollar for any car, any condition. \$100-

TOWS ARE US

#### **Anytime** 24 hours- 7 days 372-5876

- JUNK autos & trucks wanted. Will pay up to \$1,000. 24 hour pick- up available. 885-2277 or 315-7105.
- ALL cars wanted! The good! The bad! The ugly! Top dollar paid! \$50.- \$5.000. Seven days, 293-1062 614 AUTO INSURANCE

#### payment, \$125. Doesn't matter what your driving record's like. Partners Insurance, 795-3222

AUTO Insurance- Low down

- 651 BOATS AND MOTORS 1989 Miro Craft, 16', deep fisherman, 25 horse Evenrude long shaft. \$2500. 810-
- 294-8318. 14' Sea Nymph 18 HP Johnson, trailer, \$1,700. 313-823-
- BAYLINER Saratoga- 25'. Looks and runs great. New engine and other parts, Vbunk, head, stove, ice box. Lots of storage. Outboard with stick steering. Sonic wave fishfinder. Other extras. Trailer. \$7,500. 779-
- 4334 WELLCRAFT 1982 23'. Asking \$8600. Fully equipped, extras, winter storage cluded. Call 775-5320, leave message.
- C & C 29, 1977, new awtgrip hull & deck 1994, updated deck hardware, full spinnaker gear, 7 sails, depth, knotlog, autohelm, windspeed. \$26,500. 885-6449. 1990 Sea Nymph GLS 195

Fish-n-Ski, 128 horse I/O.

low hours, Sonar, new

cover, on trailer, \$10,000

negotiable, 598-1136.

- BOATER'S Dream Home 30 minutes from Grosse Pointe on St. Clair River near Algonac. Private boatwell & brand new townhome, with 2 bedrooms, 2 1/2 baths. Large 2 car attached garage. Great layout with balcony off master bedroom & entertainment deck off living room, both overlooking private boat harbor with deeded boatwell directly in front of unit. Unbelievable low price of \$119,900. Contact: Wynne
- Westrick, 810-765-8861. 1984 Forty foot Egg Harbor Sport Fisherman T-350. Custom interior, like new, two staterooms, new Loran-\$124,900. 810-646-4415.

Achatz, Real Estate One

OUTBOARD motors, 10 h.p. Johnson, \$275. 35 h.p. Johnson, \$375. 885-1532.

#### 700 APTS/FLATS/DUPLEX 651 BOATS AND MOTORS

- 1988 Four Winns 215 Sun- PARK updated 2 bedroom lower on Wayburn \$425/ downer, V-8 engine, Cobra month. 822-1519 outdrive, red/ white, compackage including REAL find- Park, immaculate 2 trailer. This boat is definitely
- bedroom, oak wood work, a 10! 882-5886. new carpeling, washer/ 1990 Cruisers Inc., 3060 dryer. No smoking or pets. Rogue twin Volvos, low \$600. 886-1821. hours, immaculate. \$48,000.
- PENTHOUSE. Unique 3 room plus Florida room, hardwood floors, appliances, heat CHRIS CRAFT Comlaundry, parking. Available mander Sports Express, fly-October. \$495. 886-8058. bridge, 10'3" beam, plat-
- **EXCELLENT** three bedroomvery good. \$10,500. 771garage, fireplace, lower unit. Newer updates. \$500 plus security. 821-2474 16' Starcraft aluminum 35 h.p.
  - TWO bedroom apartment- upper, 815 Beaconsfield, appliances, \$475 per month. 810-647-3944, 810-693-

SPACIOUS 3 bedroom lower.

\$1,300/ month. Heat included. No pets. 881-3829. TWO bedroom lower flat on Wayburn- appliances included. \$450 plus utilities.

822-0755.

- APARTMENT for rent. 15226 Mack, Grosse Pointe Park Two bedroom, carpeted and appliances. \$400 monthly plus security. 313-886-7511. GROSSE Pointe Woods- one
- ers, no pets- \$450, 313-886-HARPER Woods- one bedapartment near St room John Hospital. \$450. 884-

bedroom upper. No smok-

0501 SPACIOUS 3 bedroom in Park, Freshly painted, newly refinished oak floors, front balcony, half garage, half basement, laundry facilities. All utilities included except

heat, \$800, 881-4893.

- UPPER tour bedroom, 2 1/2 bath. 950 Trombley. \$1,250. CADIEUX/ Mack area, one 882-0462.
- **BEACONSFIELD** below Jefferson, beautifully remodeled lower 3 bedroom flat. Appliances, parking. \$600. 884-9461
- RIVARD- 342, newly renovated Historic Pointe Residence 3 story Townhouse with 3 bedrooms, larger new kitchen, 1st floor laundry, all appliances. Library, central air, over 2,000 square feet. Like new. Lease at \$1200. 886-2496.
- land. Very attractive one ceiling fan, faux fireplace air, in-house laundry \$440. UNIQUE! Lower 2 bedroom

GROSSE Pointe Park- Mary-

\$850. Heat, water included. Davs. 1-810-268-9100, evenings, 1-810-264-4443 BEACONSFIELD 6 room upper, very clean, stove, refrigerator, immediate occu-

pancy. \$550. 821-9232 after

- 7 p.m. RIVARD spacious 2,200 COZY 1 bedroom, "studio" on secluded island. Enjoy vacasquare feet, lower 3 bedtion like setting. Fantastic bath, fireplace, refrigerator, appli-Grosse Pointe annex. Appliances, window treatments, ances- \$985. No pets. 313carpeting & heat included Clean and serene, \$350
  - HARCOURT upper 2 bedroom with large sunroom, dining room, newer carpeting throughout. Available Octo-

plus security. (313)823-0000.

- discounted. 882-8212 atber. \$800. 884-6372. NOTTINGHAM south of Jeffer-BEAUTIFUL three bedroom, 1 son. 3 bedroom upper \$650. bath duplex. Neighboring Village and 2 lovely parks. month. Security deposit required. No pets. 824-1674.
  - CARRIAGE House with new kitchen & bath. Private entrance. Courtyard. Utilities included. 822-6899.

FALL

# Grosse Pointe/Harper Woods



# **SAVINGS** \$399 FIRST FULL BEDROOMS' Only a Few Remaining!

- Choose from 8 spacious 1 & 2 bedroom floorplans
- 2 clubhouses including a new
- professional fitness center
- 2 sparkling swimming pools Walking distance to Eastland
- Mall & restaurants Convenient access to I-94 & I-696

From only \$525.

Call our Leasing Center at (313) 886-1783 Hours: Mon.-Fri. 10-6, Sat. 9-5, Sun. 12-5 Located just west of I-94 on Vernier

\*Some restrictions apply.

# 700 APTS/FLATS/DUPLEX

- NEFF 1st block off Lakeshore. 2 bedroom, 1 1/2 bath duplex. Fireplace, air, garage, self- cleaning oven, frostfree refrigerator, dishwasher.
  - \$825. 313-884-5751. PARK- 2 bedroom, 2 story duplex 1317 Maryland near Vernor, Rear unit, Newer house, large rooms, dish washer, deck, paved parking. \$525/ month. 882-4096.

881-7062

- UPPER flat in Grosse Pointe Park, 2,200 square feet, 4 bedrooms, 2 baths, spacious living room, formal dining room, functioning fireplace dishwasher stove refrigerator. \$800/ month. Immediate occupancy. Call
- 824-2454 for appointment. TWO bedroom upper, stove refrigerator, heat included, no pets. \$300 security deposit. 331-2740.
- SOMERSET Grosse Pointe Park, 6 room upper, 1 1/2 bath, hardwood floors, puebic tile, natural fireplace, garage, freshly painted, no pets. \$600 plus utilities. 313-

#### 701 APTS/FLATS/DUPLEX Detroit/Wayne County

881-3027

- cently remodeled, Devonshire/ Mack, fireplace, excel-
- 7065 CHALMERS 2 bedroom, decorated, carpeted, \$275/ month. Security. 882-4469
- or 600-0940. APARTMENT- one bedroom, Whittier/ Harper. Senior discount. \$295. 882-4132.
- NOTTINGHAM/ Morang Duplex, appliances, 2 room. Immaculate. References, security deposit, 839-

4567

pancy.

bedroom, newly decorated, appliances, \$325/ month plus utilities. 810-651-2021. STUDIO apartment- 9520 Heat, water included. Immediate occu-

Security deposit,

- credit check, references \$270. per month. 881-8974 ALTER/ Jefferson- Pointe Manor Apt. Nice one bedroom, \$280. Studios, \$260. Stove, refrigerator, Cable TV, utilities included. 331
- APARTMENT- one bedroom, Morang/ Duchess. New carpet, decorated, clean. \$365. 882-4132
- MACK/ Cadieux- large one bedroom apartment, stove. refrigerator, \$400/ month. 810-726-0004. renovated, new kitchen, large deck. 1250 square INDIAN Village. Studio, 1 bedfeet. Rivard, off Jefferson.

# room, pool, tennis courts, private parking, 882-1627. 702 APTS/FLATS/DUPLEX S.C.S/Macomb County

ST. CLAIR

SHORES 8 1/2 Mile & Mack area, close to all shopping. On bus line, clean, one bus line, clean, one bedroom units. New appliances and carpeting. Ceiling fans, plenty of off street parking, cable T.V. available. Rent includes excellent heat and maintenance

service. A nice quiet place to call home. Open

Monday thru Friday, 9 to 5. Sat. 10-3

\$465 Sec. Dep. \$100 777-7840 CHAPOTON **APARTMENTS** 

# 701 APTS/FLATS/DUPLEX

- BEDFORD near Mack- 3 bedroom lower, fireplace, appliances, clean. \$450 plus security. 882-4245.
- ON water- 2 bedroom, \$450 month plus utilities. 823-
  - INDIAN VILLAGE. Very private carriage house. Two bedrooms, deck, off- street parking, laundry, yard. \$600/month. 824-7422.
  - 4191 Bedford, 2 bedroom upper, dining room, fireplace. sunroom. No pets. plus utilities, 886-9463.
- HARPER & Whittier, Clean 1 bedroom upper flat. Sepautilities. Real cute. \$300. 884-5616.
- EAST English Village- Spacious, 2 bedroom apartment, appliances & garage. \$425 month. For appoint ment call 810-588-5796.

TWO bedroom lower flat- ga

rage, refrigerator, stove.

- Washer/ dryer. Water in-cluded. \$450/ month. 313-865-1022. FOUR room flat, all utilities, furnished. \$450 month.
- 17136 Waveney, near Cadiuex. 810-559-0974. OUTER Drive- one bedroom
- upper, \$350 plus security. 372-7274. lent condition. \$400. 882- MOROSS- one bedroom upper. All appliances, utilities included. Close to St. John.
  - Available September 15th. 884-4581. CLEAN, cozy one bedroom Kitchen with appliupper. ances. Near Cadieux and i-94. ADC welcome. \$300.
  - Pointe side). Studio, \$250. One bedroom, \$280, Includes heat, 885-0031. CONVENIENT apartment. 2 bedrooms, utilities included.

ALTER/ Charlevoix- (Grosse

810-644-1304.

881-1540.

- OUTER Dr. area, E. Warren-Chatsworth. Large 5 room extras. Negotiable. 882-2079.
- S.C.S/Macomb County A one bedroom apartment townhouse style with basement, includes appliances,

available. 885-2229.

newly decorated, \$430/

1/2 Mile Rd. & Greater

Senior discount

702 APTS/FLATS/DUPLEX

- Mack, one bedroom apartment, stove, refrigerator, air conditioner, heated, carpeted, newly decorated. Call 286-8256, until 8:00 p.m.
- ST. Clair Village Apartments, 20103 E. 8 Mile, St. Clair Shores. One & 1/2 bedroom available. Call 778-4872. ST. CLAIR Shores and Rose ville. One & two bedroom apartments, central air, carports, new carpeting. \$435

and up. No pets. 772-0831

SENIORS 😭 ONLY AGE 55 + over YOUR TURN

To Relax...

★ Maintenance Free Living ★ Social Activities ★ Transportation GRANT MANOR SENIOR CITIZEN APARTMENTS 17100 Nine Mile Road

Eastpointe

771-3374

# From \$375 Month ROSEVILLE

Frazho - Kelly Rd.

Extra spacious 1 bedroom units.

Quiet smaller community. Private basement for each unit.

Air, swimming pool and cross ventilation. \$465.00 **CHIPPENDALE APARTMENTS 810-772-8410** 



# RENTAL ADS

Continued

after

The Great Escape...

COMPETENT

IN-HOME CARE SERVICE

TLC: elderly, children.

Hourly, overnight rates.

Experienced in the

Grosse Pointe area. Li-

censed and bonded.

Sally, (810)772-0035.

24924 Lambrecht, East-

in your home. Errands. Own

LOVING, reliable elderly care,

pointe.

# 200 HELP WANTED GENERAL

NEW exciting hair salon- booth rental available. Wanted hairstylist, manicurist, facialist and massuese. Many exciting features. Call 777-9320! Make your own hours. Receptionist available. St. Clair Shores area.

**EXPERIENCED** Waitstaff needed at American Bistro Downtown Detroit, lunches & weekend nights. Call &

HIGH School student- strong boy age 15- 17 for yard work (not mowing) and odd lobs on Fisher near Kercheval. Call 886-7347.

our new location at: 8 Mile/ Kelly, Harper

Apply at McDonald's 9 Mile & Schroeder in Eastpointe or 9 Mile & Mack in St. Clair Shores.

MEMBERSHIP Assistant, recessing in membership decommunication & organiza sume & cover letter to: Detroit Yacht Club, Belle Isle, Detroit, Mi. 48207.

COOK FOR Harper Woods but will train, 372-2055, between 9 a.m. & 4 p.m.

WAITER needed. Some experience preferred. Call Antonio, 884-0253.

some experience necessary. Call 313-886-3248.

HAIR Stylist to join Lucido's Hair Care, Eastpointe on Kelly Rd. 773-8044, ask for Joe or Sheila

More L-Bow Room, 25100 Kelly, Roseville

**DRIVER** needed for company van to handle deliveries & pick ups. Family- owned business located near Downtown Detroit. Only qualified persons with valid drivers license need apply. 313-259-9132.

GRASS cutting Foreman needed for landscaping company plus gardeners. Good pay. 882-3676.

TELEMARKETING- part time days. Easy, non threatening NO SELLING. Earn up to hour, with bonuses. Call Dave 881-1100.

DANCE exercise trainee. Must type. Live-in. 293-7171

benefits. No fee. Nanny Network 739-2100 A line mak needed. Good sal-

Machine. 526-1500. GENERAL landscape help,

over 18 years old. \$6.00

RECEPTIONIST needed part day. Please call 778-0055. 10:00 a.m. to 3:00 p.m.

**Grosse Pointe Woods** Has openings for the following positions

One Part-time **Building attendant** for Community Center starting at \$5. an hr. Must be able to work evenings. assist public, set up rooms

Three Temporary Laborers for DPW 40 hrs per week for

& clean facility.

20025 Mack Plaza. Phone 343-2446 for application. E.O.E./A.D.A. Employer PRINTING press operator, 1 &

21541 Gratiot, Eastpointe. 810-774-6838.

MAIL Boxes Etc. Part time employment available. Looking for bright people with bright smiles. Excellent working conditions, 810-779-

IMMEDIATE position available with funeral home for trans fers from homes & nursing homes. On call overnight, availablity is required. Re spond to: Grosse Pointe News, Box V-200, 96 Kercheval, Grosse

PART time positions available in funeral home. Requirements: big heart, neat & professional appearance, a wide variety of job responsibilities and duties. Please send resume & references to: Grosse Pointe News, Box V-200, 96 Kercheval, Grosse Pointe Farms, MI

PART Time maintenance worker needed, evenings and Sundays, Christ Church Grosse Pointe, Attn: Mike Scott, 61 Grosse Pointe Blvd., Grosse Pointe Farms, MI 48236, 885-4841,

available at Aroon James Salon on The Hill. 884-7151 BAKER, cake decorator, pas-

try cook- full and part time. Pastry Shop in Grosse Pointe area, culinary graduates and work experience required. Send resume to: P.O. Box 806175, St. Clair Shores, MI 48080.

ing Hall. Must have Italian Cuisine experience. 810-773-4040

KITCHEN help, full/ part time, \$5./ \$6. hour. Start immediately. Call 884-5080 after 12

weekends and evenings. license and be able to drive manual transmission. Only responsible need

Caregiver

Infant thru Preschool positions available. Includes benefits. Degree and/ or experience required. Send resume to: P.O. Box 36051 Grosse

phone person, pizza mak ers. delivery drivers. 526-0300. 313-469-2935.

MONOGRAMMER Wanted minimum 2 years experi-Computerized equipment. Apply in person: 18747 Mack Ave. Monday

quality retail store near WSU. Full or part time, flexiole hours. Call 313-831-7201.

DRIVER/ Delivery: 30- 40 plus hours per week, company's vehicles. 1st Class Chauffeur License preferred but not required for occasional 2.5 ton truck. Good driving

**DEPENDABLE** Landscaper needed for weekly lawn service. Competitive wages. Timberline Landscaping, Inc. 886-3299.

Colzani, 24055 Jefferson Ave. Suite 200. St. Clair

Shores, 48080. DIET cookie is back- less fat, less calories, give samples.

313-371-2869, 403-8845, **DRIVER** wanted for downtown business- good driving re-

cord a must. \$7.50/ hour plus benefits. 313-965-5090. Ask for Chip or Janis. full or part. 65%. 445-0400.

HAIRSTYLIST experienced,

#### 200 HELP WANTED GENERAL 200 HELP WANTED GENERAL

WAIT STAFF for Private FINANCE staff secretary- east- BABYSITTER needed to care Country Club in South Florida. Room & board provided. Send resume to: JIC P.O. Box 375 Hobe Sound, Florida 33475.

B.F.A. for purchasing department of art gallery. Office skills important. Mr. Bell,

WARREN hardware store seeking dependable, full and part time help. \$5.00/ hour. 810-776-4120.

PARKING lot attendant- East Side Tennis Club. Eveningsapproximately 20 hours per week. \$5.00 per hour. Ask for Gary, 886-2944.

COUNTER person wantedapply in person. 18747 Mack Ave. Monday or Friday, 10-5.

MARILYN'S on Monroe-Greektown area. Part time bartender and waitress wanted. Call after 2 p.m. 963-1980

NOW accepting applications for landscape maintenance professionals. Two years experience, start at \$6.25. Also experience Snow Plow Operators, minimum 2 years experience, start pay \$8.75/

**RECREATION** worker wanted with experience. Eighteen & over for after school & weekend hours. Apply at Neighborhood Club, 17150 Waterloo, Grosse Pointe, Mi. 48230. 885-

RESTAURANT HELP Cooks, busboys, hostesses and waitresses. Are you looking for a full part time job? Come talk with us at THE ORIGINAL PANCAKE HOUSE, Mack Avenue, between 7 & 8 Mile, Grosse Pointe

CAR Wash help. No experience necessary. Must have valid drivers license. Apply at Mr. C's Car Wash, 18651

CAREGIVERS for infant and toddler rooms. Apply at Lakeshore Family Y.M.C.A.

MR C'S DELI No experience necessary, will train: Cashiers, Deli clerk, Pizza Cooks, Must be at least 16. Flexible working hours. Starting pay based on experience. Apply at:

Mr. C's Deli 18660 Mack **Grosse Pointe Farms** 20915 Mack **Grosse Pointe Woods** 

ALARM Installer/ TechinicanSome experinced preferred. Will train. 839-4830.

RELIABLE part tim stock person. Day time & evenings. Apply in person: House of Lights, 20497 Mack, Grosse

GROSSE Pointe Hunt Club is seeking qualified individuals for wait staff positions. Apply

in person, 655 Cook Rd. LANDSCAPE, full time help needed, experienced or will train. 885-4045.

record, reliable. 313-259- VAN Driver/ Maintenance worker. Transport clients, responsible for the maintenance functions for Calavary Center. E.O.E. Calavary

Center, 4950 Gateshead (Mack/ Moross area), Detroit. 48236. 881-3374. **DELIVERY PERSON** Delivery/pickup of party

rental equipment, setting up tents, loading & unloading. Full time. Must have clean driving record & valid Michigan drivers license. Call or apply at: THE RENTAL PLACE 22400 Harper

PAINTER needed, experienced. Own tools & transportation. 881-6405 or 882-INSURANCE office in Grosse

773-1230

Pointe seeking full time person. Work to include light bookkeeping and customer service. Flex time, competitive salary and benefit package. Send resume to: 18118 Mack. Grosse Pointe 48224. IMMEDIATE opening part

time receptionist with experience for Grosse Pointe hair salon. 313-884-9393. SHAMPOO person needed.

Grosse Pointe salon. Call 884-7151, Robert LATCHKEY Caregivers and

substitutes needed. \$6.00 per hour. 7:00- 8:35 a.m. and 3:15- 6:15 p.m. Experience with children, grades K- 5 a plus. Apply in person at the Grosse Pointe Public School System, 389 St. Clair Ave. 8-4. DISHWASHER/ Prep person.

Apply in person: Irish Coffee Bar & Grill, 18666 Mack Ave., Grosse Pointe Farms. BEAUTY Salon needs assistant or shampoo person.

DISHWASHERS part time, weekends, weeknights. Apply: L Bow Room, 20000 Harper, Harper Woods. 313-

# 200 HELP WANTED GENERAL

side Detroit area. Qualified candidates will possess the following. Pleasant phone voice, knowledge of PBX phone system, computer skills, accurate typing skills/ 65 WPM. Submit resumes to: 10900 Harper Avenue, Detroit, Michigan 48213, Al-

GROSSE Pointe Park Cafe/ Coffee House needs reliable help, Assistant Manager position. Flexible hours, 313-

tention: Lisa Munn.

PAINTERS wanted- high quality. Experienced & references Start immediately. 886-7602.

SOCIAL Worker- Case work for Eastside older adults. E.O.E Calvary Center, 4950 Galeshead (Mack/ Moross area), Detroit. 48236.

PAINTERS wanted for full time positions including winter hours. Reputable company. 884-0303

# 201 HELP WANTED BABYSITTER

CAREGIVER for 2 toddlers in BABSITTER to pick-up boys our Grosse Pointe home. Non- smoker, cheerful, fun active person who loves children. Light housekeeping. 4 days a week from 8a.m.- 4:30 p.m. with on call status on the 5th day. Salary negotiable. References requirement. 331-0725, message.

PART time 6-8 a.m. weekdays. Own transportation to drive nine year old to Ferry Leave message. 881-9285.

BABYSITTER/ Namny needed in my home. Full time for infant. Ann. 313-884-3544.

DAYCARE provider needed in my St. Clair Shores home for two children, age one and four. Full time Monday through Friday. Own transportation. Non-smoker. Strong swimmer, 492-4685. Leave message.

PROFESSIONAL couple seeks full time child care provider for three year old girl. Seeking quality child No housekeeping. Own transportation and references a must. Call 222-0583, days. 881-0490, evenings. PART time sitter needed for

busy, curious 1 year old girl. Hours and pay negotiable. 313-824-1807. BABYSITTER- 2 year old boy

EXPERIENCED, loving, capa-ble sitter needed for 1 day in our home, temporary position, Tuesday & Thursday. Non-smoker. Leave message, 313-526-4374. CONSCIENTIOUS, responsible EXPERIENCED, loving baby-

person with own transportation to help with childcare old. Other responsibilities include driving & starting dinner. Non-smoker & references required for interview Please call 886-3120 or 882-

**EXPERIENCED**, loving Nanny needed in my home for 3 children ages 5, 3 & 7 months. Three days per week currently, 5 days after January 1st. Transportation required. Call 884-5677, atter 4:00 p.m.

STUDENT for after school ented boys. Monday Tuesday and Thursday, 3-6 p.m. Own transportation. 331-0654, evenings.

OCCASIONAL babysitter needed. Call Sue at 777-

WANTED part time babysitter for my 3 year old and to help with newborn. Must be reliable, fun and have own transportation. Needed days. 886-7290. ADORABLE 3 month old

needs a sitter with TLC, in my home, 3 days a week while parents work. 884-LOOKING for a loving care

giver for 2 small girls. Part time, experienced with infants, 3 references required. BABYSITTER needed part

time, my home or yours. Harper Woods. 527-4793

# 202 HELP WANTED CLERICAL

# TEMPORARY SERVICE, INC. Office & Industrial Personnel WORDPROCESSING SECRETARIES

MSW with Windows • Word Perfect 5.1/6.0 Excel • Powerpoint • Pagemaker • Lotus 1,2,3

EMPLOYERS TEMPORARY SERVICE, INC. (313) 372-8507

Equal Opportunity Employe

Clerical - Real Estate 🗐

Real Estate office has opening for 30-35 hours per week including

882-5200

1:

# 202 HELP WANTED GLERICAL

SECRETARY- Typing, Word for 2 children. Ages 1 & 3, 2 Processing, data input for to 3 days per week. 4 hours computer accounting sysper day. Own transportation. tem. Computer and accounting experience would be very helpful. 313-923-8988. DEPENDABLE Sitter with car

# **CAREER POSITIONS**

Experienced people needed for long and short term assignments. Some are temporary to permanent

Legal & Executive Secretaries Word processors Data- Entry Clerks Receptionists 45 w.p.m. Pleasant Working

**RUTH PARADISE TEMPS** 964-0640.

Aides, Homemakers New baby care

# **Bon Secours** ages 3 and 5 from school

Choice private duty home care assignments in your community. All shifts available. ESPECIALLY DAYS! Reliable

INDIVIDUAL wanted for mediportation, flexible, experience helpful but not necessary. Approximately 30 hours. Ask for Maureen 810-

WARREN dental office seeks experienced Hygienist to work 2 days per week. Scaling & root planing a must. ellent work environment. Top notch sterilization & disinfection, 810-751-3100 **DENTAL** Hygienist for family

20 plus hours, negotiable. Call 810-773-1212. post grad experience re-

quired. 1-810-773-1421. **DENTAL** Hygienist. Wednesdays 11 to 8. 10 Mile/ Kelly

estate firm looking for full time receptionist. Computer skills important. Contact Mr. Moss, 884-6200. HOME

HEALTH

**AIDES** Immediate full & part time positions. Find out more about our:

 Incentive Plan 1 year of experience

vacation & holidays. Office

204 HELP WANTED DOMESTIC

Grosse Pointe Farms family,

3 children, grade school age

and older, full time. Must

have reliable transportation.

Light housekeeping, child

care, some cooking and er-

rands. Occasional overnight

stays. Please mail resume

with salary requirements to:

Housekeeper, 21 Kercheval,

off I-94/ Vernier

# 202 HELP WANTED CLERICAL

SECRETARIAL position, part time for This End Up Furniture regional office moving HYGIENIST- flexible hours for ise Pointe Word fect, Lotus 123 skills de-

ADMINISTRATIVE Assistant-Wholesale Distributor seeks individual to assist owner in all office areas. Position re-MEDICAL Assistant, experiquires; Good communication skills. Sales & tele-marketing experience helpful. Full time salary position. Call Friday, between 9 am &

GROSSE Pointe builedr seeks experienced office assistant, must have working knowledge of Wordperfect 5.1. accounts payable, all office machines. Good phone & origanizainal skills self starter. Flexible hours/ full time potitional. Fax resume with salary requirements to: 313-881-6874

RECEPTIONIST. Must have pleasant phone manner with message taking experience. dows. Human Resources, 810-263-7750.

## Suite 200, Grosse Farms, MI 48236. **GROSSE POINTE EMPLOYMENT AGENCY**

60 years reliable service Needs experienced Cooks, Nannies, Maids, Housekeepers, Gardeners, Butlers, Couples, Nurse's Aides, Companions and Day Workers for private homes. 18514 Mack Avenue

885-4576

Grosse Pointe Farms SECRETARY/ Housekeeper,

Dance exercise trainee, live in. PO BOX 396, Roseville, MI 48066-0396.

**CLASSIFIED ADS** 882-6900

LEGAL Secretary to \$32,000. Heavy litigation, some medical malpractice experience, prominent firm, opportunity, great benefits. Call Kathy, 810-772-6760.

RECEPTIONIST needed for

FIELD service assistant- good driving record, must be willing to learn. Flexible sched-PC skills helpful. Call 882-7110.

# 207 HELP WANTED SALES

**EXCEPTIONAL** income opportunity for reputable international cosmetics firm, For tune 500 subsidiary. Flexible hours. Training available, 10 job! Jeanne, 810-777-3831. SALES ASSISTANT

Experienced Broker of a large Wall Street firm looking for assistant. experienced preferred but not required, must type 30 w.p.m., Word Perfect and Lotus a plus. Please call 313-259-5808

# **OPTICAL SALES**

D.O.C. Optics is seeking enthusiastic, self motivated people with customer service related or sales

cal office in Eastpointe & backgrounds. We will train Southfield. Must have trans- the right candidate. Optical background will receive top pay. Excellent wage plus full benefits. To apply call Krystin at 810-354-7100, ext.2436. INTERNATIONAL cosmetics

company needs consultants for busy season. Offering only nature's best! Jennifer, 810-296-6289 **FURNITURE SALES** Mid to Upper

Merchandise

SALES CAREER

Also, new Thomasville Gallery. Design experience. part time. Call 810-469-4000, Jim. A FREE REAL ESTATE

> **SEMINAR** Discover the Coldwell Banker Difference. Thursday, September 22nd at 7 p.m. Grosse LADY wishes day work, City Pointe Woods office, 21300 Mack Ave. For reservations, call George Smale at 313-886-4200 Coldwell Banker

Schweitzer Real Estate.

#### SELL REAL ESTATE TOP TRAINING TOP COMMISSIONS. YOUR SUCCESS IS MY GOAL

Banker Schweitzer Real Estate, 74 Kercheval, Pointe Farms, Grosse Mi. (313)885-2000.

Call Nancy Velek, Coldwell

# **300 SITUATION WANTED**

CHILD care in my licensed Grosse Pointe home. Part time accepted, 886-6624.

**EXPERIENCED**, responsible adult available to babysit full CLEANING lady available, time in vour home. Refer available. 810-268-8572. 2 day on Saturdays. Paid LICENSED Harper Woods

mom has toddfer openings References, meals. 881-1090, Doreen LOVING, mature, experienced

woman wishes to babysit full time. Not licensed. Excellent references. 886-6152. RECEPTIONIST for medical DEPENDABLE fun babysitter with references looking for

full time babysitting job in

your home. Call Erin 810-

751-7754.

EXPERIENCED babysitter can work full time in your home. References available. After 7 810-776-8317 ask for Janie or leave message.

HOUSEKEEPER- Child Care: LOVING, responsible mother seeking babysitting position Monday thru Friday. Not licensed- in process. Call Shannon, 777-3959. NON licensed mom on Buck-

ingham/ Kercheval has after school openings to 6 p.m. for snacks and great arts & crafts for your children. \$3.50/ hour. 886-2046. 302 SITUATION WANTED CONVALESCENT CARE

# Affordable Home Care

#### 24-hour Live-in Personal Care

Cleaning, Cooking, Laundry Bonded and Insured A+ Live-ins, Ltd. 779-7977 WELCOME



1-800-910-1177

Fax (313) 595-6806

Nursing Care 7 Days / 24 Hours

Bonded, Insured, State Certified Call For More Information (313) 595-6137

Insured teams ready to

839-5616.

clean your home or business. Gift Certificates Available

582-4445

apply after 2 p.m. 568-0390.

MCDONALD'S Accepting applications for

Woods

sponsible for all Data Propartment. Excellent tional skills. Must be able to interact well with private Membership Department

bar. Experienced preferred

TEACHERS Assistant needed for pre-school. Part time,

WAITSTAFF wanted- apply at

LOVE WORKING WITH CHILDREN? Be a nanny. Full time/ parttime. Must have experience. Good salary and

ary and hours for a small bar/ restaurant. R.J.'s Flying

time, 12-5 Monday thru Fri-City of

outside work & leaf pickup. Apply at:

5240.

Farms, MI 48236.

48236.

HAIRDRESSERS- Chair rental

CHEFS needed for busy Cater-

VALET/ DOORMEN **GATE ATTENDANT** Positions available for luxury riverfront high rise. Must be willing to work Must have valid driver's

apply. 824-8288 **Head Preschool Teacher** 

Pointe, Mi. 48236. LITTLE Italy's Pizza needs

or Friday. 10- 5. SALES or stock positions in

**GOURMET** Cook. Experienced in Italian cooking. Occa-sional cooking only. Not full time. Respond to: Jerry Lou

Earn money, 881-4011. VALET and security guard attendants needed- great pay.

2 color. Great opportunity.

30LSTEN STAFFING SERVICES has IMMEDIATE AND SHORT-TERM ASSIGNMENTS with major companies in exciting industries. Positions could lead to permanent employment and are available for the following:

ADMINISTRATIVE ASSISTANTS—Must be skilled

with MS Word for Windows and/or WordPerfect 5.1

Position Yourself For Progress

Dictaphone, steno, Lotus and Excel a plus WORD PROCESSORS-Requires experience with MS Word for Windows, Excel, Lotus, WordPeriect for Windows and Desktop packages

DATA ENTRY CLERKS—Must have experience with

alpha numeric and numeric data entry and custom data

Let our experience make the most of yours.

(313) 962-9650 MOIsten Staffing Services

Equal Opportunity Employer M/F/D/

Nonsmoker. 886-5978.

for Saturday evenings.

Grosse Pointe City home

SITTER wanted, part time

week days, my home, non-

smoker, own transportation

BABYSITTER wanted for 3

BABYSITTER needed, 2 year

kids- 1 in school- in my

home, 2 or 3 days per

old, newborn, teachers

hours, nonsmoker. Must

have own transportation

Grosse Pointe Farms. 881-

person needed to care for 3

month old in my Grosse

Pointe home. References.

SITTER needed part time for

my home. 885-6525.

area. 884-6509.

3:15 to 8 p.m. 884-2643.

BABYSITTER needed for tod-

dler in my home Thursday

evenings, 5:30 p.m.- 10:00

p.m.- flexible, occasional

weekend evenings. 810-445-

a.m. to 5:00 p.m. Ages 18

months and infant, my

home, nonsmoker. 884-

needed for Sunday morn-

ings 9 a.m. to 12:30 p.m.

We will pay \$20/ Sunday.

You must be at least 18

years of age. Please stop in

& fill out an application. We

will set up interviews later in

the month. Christ Church.

Grosse Pointe, 61 Grosse

Pointe Blvd. Grosse Pointe

week (8-5) for 3 children, 4

months, 5 years, 3 years in home. Non-smoker, own

transportation. 886-1371

sitter needed for toddler in

my home one day per week

(flexible, 10 a.m.- 6 p.m.),

nings. 313-480-4523, leave

BABYSITTER in my home.

Monday, Tuesday, Thursday

Saturday- Thursday.

6497, leave message

CHURCH Nursery. Babysitter

CHILDCARE, 2 days, 9:00

33 children after school in

and after school care at

home for a Grosse Pointe

couple. Pay \$5. per hour

plus gas. Please call 881-

PART time/ full time mature

references. 882-2075.

week. 882-5392.

881-6226

AVAILABLE

atmosphere

# 203 HELP WANTED DENTAL/MEDICAL

**Home Care** 

BABYSITTER 3:30- 6:15 p.m. Wednesday, Thursday, Fritransportation required. day. 9 & 11 year olds. Must Call 886-2273 have car. Kerby School RELIABLE Sitter with car for 2 boys. Grosse Pointe City home. Tuesday & Thursday.

practice in St. Clair Shores. MEDICAL Assistant- 1 year

810-775-4260 GROSSE Pointe Farms real

 Excellent Healthcare Benefits Bonus Hour Program

#### & Friday. 2 kids ages 5 & 2. required. Own transportation & references needed, 823-2371 (810)772-5360

**FLEXSTAFF** a part of the ST. JOHN Health System full or part time position. Excellent salary plus borius. sired. Call 810-380-4090. No evenings. Occasional 1/

Road. 884-0040.

48236.

enced preferred no weekends or evenings. Salary commensurate with experience 810-779-7717 12 noon. 810-294-5900. office, part time, experience with computer and billing. Send resume to: The Grosse Pointe News, 96 Kercheval, Box M-800, Grosse Pointe Farms, MI

TOP PAY FOR TOP LEVEL SKILLS Long and Short Term assignments

Active Grosse Pointe Saturday. If interested, contact William G. Adlhoch.

205 HELP WANTED LEGAL

# 206 HELP WANTED

Wednesday, Friday and Saturday. Computer experience

> transportation, 6 years experience. Excellent ences. 776-7718. 24 hour care in my beautiful new facility in Harrison Twp. Private rooms, cooking &

# housekeeping for the elderty. Call 810-954-2934.

**AFFORDABLE** HOME CARE 24 Hour/ Day, Live- in personal care, cooking, housekeeping and errands. Experienced, caring, dependable and

bonded. 810-380-8237.

WILL care for the sick or elderly in your home. Years of Pointe references. 313-841-5851 LADY seeking work as care-

giver for sick, elderly. Can

live in 3 1/2 days or 12

hours daily. No weekends. Excellent references in Grosse Pointe, 25 years. Own transportation. 810-465-7859. 303 SITUATION WANTED DAY CARE

DAYCARE in my loving home.

882-7694

7653

Activities, meals, persona

care. References. Licensed.

#### TWO loving mothers to babysit in Harper Woods home. Nonsmoking. Transportation available to and from area schools. References. In pro-

cess of being licensed. 884-

day. 6:30 a.m. to 5:30 p.m. Licensed, meals, references. 9/ Harper, 810-776-8590. 304 SITUATION WANTED

GENERAL

CHILDCARE Tuesday thru Fri-

ATTENTION Business Ladies. Enjoy the comfort of your own home while receiving a pedicure or any nail service. 20 years experience. Outstanding low prices. For appointment call Virginia at 774-9534

references. Call 313-567-

**HOLIDAY SPECIAL!!** 

10% Discount 1st time

305 SITUATION WANTED HOUSE CLEANING **CARMEN'S** CLEANING SERVICE

Senior Citizen discount Reasonable References Experienced

Insured

Bonded

LIDIA'S European Style Cleaning Service professional ironing, Residential & Com-Excellent refermercial. ences. 884-5451.

584-7718

# ences. 885-7740. COMPLETE Cleaning Service. Weekly, Bi- weekly House Cleaning. Wall Washing. Windows. Call Todd. 777-

**EXPECT THE** 

BEST **KNOWN AND FAMOUS** Old fashioned European style house cleaning, with special personal attention done to your satisfaction. Reliable, honest & dependable. Excellent Grosse Pointe references. Insured & bonded. Workmen's Comp. Call us anytime to discuss your individual

# 884-0721. Serving Grosse Pointe since 1985. We care

HIGH quality housecleaning-

service. 313-371-3468.

excellent references, de-

pendable, honest, 1 woman

CLEANING lady desires days

work. Grosse Pointe refer-

ences. Call anytime 331-

needs in detail.

**Classified Advertising** 313 882-6900

MOTHER & Daughter Clean-

we do it all. 810-773-2164. ALWAYS on the go? No time to clean? Call Colleen's Cleaning. 839-5616. Reasonable, dependable.

ing! Heavy duty cleaning,

THE HOUSE-KE-TEERS **CLEANING SERVICE** Professional, Bonded and

\$5.00 Off With This Ad First Time Callers Only!

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# HOUSE CLEANING

NO time to clean? Reliable, DOWNTOWN Romeo...the anreasonable home cleaning. References, 882-2740.

EUREOPEAN lady looking for housekeeping, live-in or taking care of elderty women. 313-873-7904.

HOME & Office Cleaning. 13 years experience. Excellent Grosse Pointe references. Cathy, 775-7532 after 5 p.m. METICULOUS cleaning for

your home, condo or office. Dependable, references. Call 773-7003 GENERAL house cleaning.

laundry, blinds. Reliable honest. Give me a call. 313-822-9722 HOUSECLEANING- family

worked business. References, dependable. Available now. Call Patsy, 885-

GENERAL Housekeeping with a special touch. Mature, dependable. Residential/ commercial. Reasonable. 778-

# 307 SITUATION WANTED NURSES AIDES

DO you need a very caring and loving nurses aide? ! would like to work for a loving family. Own transporta-tion & references. 331-5788.

E.D.P. INC. HOME HEALTH CARE Home Health Aides, Home-Companions. makers/ Live ins. Live outs 7 days per week. 24 hours. Expect The Best. Call anytime. Serving Your Personal

Needs Since 1985.

884-0721

LOOKIII

THE POTPOURRI OF ADS At The End Of The Classified Section..

# 400 MERCHANDISE

# **ANNOUNCING** SOUTHFIELD **PAVILION ANTIQUES**

EXPOSITION Southfield Civic Center 26000 Evergreen at 10 1/2 (Evergreen exit off I-696) **SEPT. 23, 24, 25** 

Friday 2 p.m.- 9 p.m. Saturday 12 noon- 8 p.m. Sunday 12 noon- 5 p.m. Free Parking

Lunch & Dinner Daily \$1 OFF WITH G.P.N AD COUNTRY Rocker- refinished,

excellent condition, \$200. 810-778-2471. MIDWEST ANTIQUARIAN & Collectible Book Sale. 25 dealers offer books, prints & related materials. Something for everyone- from the nostalgia buff to the general reader. Come browse & buy. Sponsored by The Friends of The Detroit Public Library on Friday & Saturday. September 16th & 17th at the Main Detroit Librarv. Woodward at Kirbv 9:30 a.m. to 5 p.m. Admis-

ANTIQUE Jewels gas stove, approximately 60 years, excellent condition, \$300, 810-661-6225

call 313-833-4048

# 400 MERCHANDISE

tique capital of Michigan for the best selection of quality antiques, and fair prices visit Town Hall. We're sure you'll be pleased. 361 days a year, 10- 6. 810-752-5422.

GRANDMA'S moving saleoak table, 6 pressed back chairs, Victorian hanging lamp, art deco lamps, collectibles. Saturday & Sunday 9- 5. 26190 Harding, Oak Park.

QUALITY antique show and sale- September 16, 17, 18. Teutonia Club, 55 Edinbor-ough Street, Windsor, Ontario. Friday, 6 p.m- 10 p.m., Saturday, 10 a.m. 9 p.m., Sunday, 11 a.m.- 5 p.m. Think about exchange on dollars! Admission \$3.00. Proceeds to Heritage Village

Manchester Antique Mall Antiques & Collectibles 116 E. Main, Manchester Open 7 Days, 10 to 5. 313-428-9357

## Classified Advertising CALL 882-6900 For Your convenience in space reservation please have your Visa or

MasterCard available. VISIT Lovejoy's Antiques. 720 E. 11 Mile, Royal Oak. Between Main & Campbell. Hours Tuesday thru Sunday 10 to 6. Things you will love, quality you will appreciate. 545-9060.

TURN of the Century "sideboard", marble top, mirror back, 2 doors, 2 drawers. Appraised \$400- \$600. By appointment only 313-886-

Antique & Collectible SHOW AND SALE Macomb Mall, Roseville. September 15 through 18. Mall hours

FURNITURE refinished, repaired, stripped, any type of caning. Free estimates, 345-6258, 661-5520

**GOT A BUSY SIGNAL?** 

# **RELAX! USE OUR FAX** 343-5569

When time is short and our lines are busy, you can simply FAX the copy along with your Visa or Mastercard number. expiration date, phone number, signature and category information.

.....Classified Advertising

882-6900 SUPERFEST Antique & Collectors Event. September 17- 18. Monroe County Fairgrounds, Monroe, Ml. On M-50 between US-23 & I-75. Ten shows in one! Six hundred dealers from 15 states. Antiques indoors and out. Paper nostalgia, toys, dolls, bears, gerns, jewelry, coin show & more. Ten buildings, hundreds of exhibitors. Don't miss Michigan's largest collectors show. Saturday 8- 6. Sunday 9- 4. Adinformation 517-676-2079.

**ANTIQUE WAREHOUSE** 105 N. Fairbanks (M-29) in Belle River Plaza Open 7 days, 10-5 (810)765-1119.

# Du MOUCHELLES AUCTION At the Gallery

mation.

Friday, September 16th at 6:30 p.m. Saturday, September 17th at 11 a.m. Sunday, September 18th at Noon

Exhibition Hours:

FREE VALET PARKING ALL SALE DATES Friday, September 9th, 9:30 a.m.-5:30 p.m., Saturday, September 10th, 9:30 a.m.-5:30 p.m., Monday, September 12th, 9:30 a.m.-5:30 p.m., Tuesday, September 13th, 9:30 a.m.-5:30 p.m., Wednesday, September 14th, 9:30 a.m. 8:30 p.m. Thursday, September 15th, 9:30 a.m. 5:30 p.m., Friday, September 16th, 9:30 a.m. noon FREE PARKING WEDNESDAY EVENING

Featuring furniture and Oriental rugs from the Estate of Dr. William J. McNabb, from Watervilet, Michigan, formerly from Chicago, Illinois; an important collection of Libbay glass from Maumee, Ohio; properties of the scion of a prominent Detroit area family; as well as French furniture formerly belonging to the Estate of Anna Thompsen Dodge, Rose Terrace and selected lots from the Estate of Edith Scotten Odeil

FINE OILS BY EDOUARD CORTES, JAN MYTENS, JULES DIDIER, GUILLAUME WINTZ, DOUGLAS ARTHUR TEED, ALEXANDER WYANT, OLAF WIEGHORST, AND ETCHINGS BY JAMES ENSOR, ROBERT HENRI PENCIL SKETCHES, BRONZE SCULPTURES BY GRACIELA RODO BOULANGER.

EXCEPTIONAL FURNITURE INCLUDING THREE LOUIS XVI 18TH C. EACEPTIONAL FURNITURE INCLUDING THREE LOUIS XVI 18TH C.
ARMCHAIRS, LOUIS XVI OAK CABINET, GEORGE II CHEST ON CHEST,
GEORGE III KNEEHOLE DESK, STEINWAY & SONS 1911 MAHOGANY CASE
GRAND PIANO, KITTINGER NEWPORT SIDEBOARD, FEDERAL SHERATON
SIDEBOARD, AMERICAN TIGER MAPLE CHEST, 18TH C. ENGLISH DROP.
FRONT DESK, ENGLISH REGENCY DINING TABLE, GEORGAN STYLE DINING
SUITE BY BAKER, GEORGE III SECRETAIRE, VICTORIAN HANDPAINTED THREEPANEL SCREEN.

FINE BUCCELLATI STERLING TEA SERVICE, REED & BARTON "MARIBOROUGH" FINE BUCCELLAII STERUNG "ELA SERVICE, RED & BARTON "MARLBOROUGH" FLATWARE, INTERNATIONAL "CONTINENTAL" FLATWARE, ROSENTHAL "SANS SOUCI" DINNER SERVICE, MEISSEN ORNITHOLOGICAL PLATES, ROYAL DOULTON "COACHING DAYS" LUNCHEON SET, AMERICAN CHALKWARE STAG FIGURES, WEINER WERKSTADT ART DECO FIGURES, LOETZ IRIDESCENT VASE, LAIRQUE VASE AND STEMWARE, IFFANY STUDIOS LAND AND PEACOCK BLUE VASE, BACCARAT STEMWARE, MOSERT OVERLAY CRYSTAL VASE, 19TH C. CHINESE CHRYSOPASE JADE BOWLS.

COLLECTIONS OF 19TH C. STAFFORDSHIRE, 18TH C. DUTCH TOBACCO BOXES, FRENCH AGATE SNUFF BOXES, MAJOLICA POTTERY, 19TH C. ENGLISH PEWTER, 19TH C. COIPER LUSTER, HAND-PAINTED MINIATURES, AND BRASS MINIATURES.

LUXURIOUS 19TH C. AUBUSSON CARPET, ANTIQUE FERAGHAN SAROUK RUG, SEMIANTIQUE MESHAD CARPET, SEMIANTIQUE FERAGHAN RUG, AND MANY OTHERS IN A VARIETY OF SIZES, AS WELL AS A STUNNING ARRAY OF JEWELRY.

409 E. Jefferson Ave. Detroit, MI 48226 (313) 963-6255 OR 963-6256 FAX # (313) 963-8199

Du Mouchelles (Across from the Renaissance Center)

ANN ARBOR ANTIQUES MARKET- THE BRUSHER SHOW, Saturday & Sunday, September 17th & 18th, 8:00 a.m. to 4:00 p.m. 5055 Ann Arbor Saline Road, Exit 175 off I-94. Over 350 dealers in quality antiques and select collectibles. Admission \$4. 26th season. The original!! ANN ARBOR AN-TIQUES MARKET eagerly looking forward to WEEK-END OF ANTIQUES with second of two day shows September 17 & 18, after record breaking Summer of sales and attendance Hours for two full days 8:00 a.m.- 4:00 p.m. both days. Lots of fresh merchandise and many dealers new to Ann Arbor including BABES ANTIQUES BOYTON BEACH FLA antique JEW-ELERY & ENAMELES STERLING SILVER SMALLS ART NOUVEAU & PORCELAINS: CARA AN-TIQUES LANGHORNE PA MAJOLICA MOORCRAFT QUIMPER GOUDA CLAR-ICE CLIFF & WALLACE NUTTING prints; CARTERS ON DELAWARE MILWAU-KEE WI AMERICAN COUN-TRY QUILTS STONEWARE FOLK ART: LINDA CHRIS-TENSEN CARMEL IN walnut work TABLE ENGLISH c1740- 60 traveling BRANDY CASE c 1830- 40; DROPPED SHOP RESTO-RATION STUDIOS AU-RORA NY professional glass restoration services will be avilable during the show. Grinding & polishing of chipped & broken crystal. stemware, bowls & other glass objects. Also consultation & estimates on restoration of china pottery porcelain figurines ivory frames & gold leafing: JAYNE ELIOPOULOS KEY-PORT NJ TOYS including 1933 KEYSTONE NO.79 aerial PUMPER, Period FURNITURE including 2 drawer BLANKET CHEST PA c 1800: SEAMANS CHEST ENGLISH 1841, ART, CRYSTAL: GREGS ANTIQUES CINCINNATI OH ARCHITECTURAL including FIREPLACE MAN-BRASS CHANDE-LIERS BEVELLED GLASS DOORS FRETWORK CHIMNEY POTS & STREET LIGHTS: KATHY'S KORNER ARLINGTON HEIGHTS IL DOLLS CUT GLASS nice collection over 30 FIGURAL NAPKIN RINGS, rare MERSHAM PIPE INDIANS HUNTING **BUFFALO** wonderful ART NOUVEAU 12 piece STER-LING dresser set; ARTS & CRAFTS pedastal LAMP with stained glass: DICK AND JOAN MINNICK SA-LINE MI back after several years with big collection CHILDRENS ITEMS including many TEA SETS NORI-TAKE ÉNGLISH GERMAN & boxed AKRO AGATE: sets of COOKWARE, TA-& CHAIR sets; set TOOTSIETOY metal doll furniture, collection PLATES incouding WORLDS FAIR, MAJOLICA, SPODE CLAR-ICE CLIFF MASONS LIM-OGE MAASTRICT GRIN-DLEY: collection old BADGES & POCKET KNIVES & more: POTTLE & PANNIKANS MARVIN & SOR CT early IRON FOR HEARTH 18- 19 C LIGHT-ING, COUNTRY FURNITURE: ANTONIO RAIMO FINE BOOKS COLUMBIA PA over 500- 600 volume including leather bound: ROGER ROBERTS BE-THANY BEACH DEL several hundred pieces BAKE-LITE including LEAH STEIN work: DENISE SCOTT PLEASANT RIDGE MI back after a year in Britian with early 18th c ENGLISH OAK HANGING CUPBOARD, late 17 c ENGLISH OAK COFFER, set 4 ENGLISH 18 c COUNTRY CHIPPEN-DALE ELM CHAIRS 18 & 19 c HEARTH pieces; AN-DREW SMITH & RITA GRIMSHAW PUNTA GORDA FLA JEWELERY STERLING ART GLASS: JOY WEMYSS HUNTING-TON NY nice collection 18 & 19 century CERAMIC including BLUE & WHITE TRANSFER, PEA FOWL SPATTER, DELDARE, WHELDON, BENNINGTON, PEARLWARE, STONE-WARE MOCHA YELLO-WARE SEWER TILE POT-TER. "WAKEFIELD" RUGS, HOOKED & PENNY; INVALID'S CHAIR, WORLD WIDE REFINISH-ING SYSTEMS TECUM-SEH MI selection repaired & reglazed ANTIQUE CLAW FOOT & PEDESTAL IRON TUBS, PEDESTAL SINKS & KITCHEN SINK COUNTER TOPS. Regulars returning ROBERT & CYN-THIA BAKER NILES MI just back from Summer on Cape Cod bringing a pair CHIL-DRENS RUSH SEAT HITCHCOCK TYPE CHAIRS in original paint & decoration: HEPPLEWHITE four drawer chest with French feet & original oval brasses FLAME BIRCH

# 400 MERCHANDISE ANTIQUES

fine TIGER MAPLE SHERA-TON STAND with reededlegs c 1830: terrific 8' x 4' hooked rug MASS C1880-1900: BRANCHWATER BOOKS BRANCH MI BOOKS & GRAPHICS including 2 SPENCERIAN CALLIĞRAPHY'S 3' x 5' among largest known to exist, the EAGLE accomplished by W E DENNIS a top 20 master c 1880, the second a STAG; original 1937 "A" MOVIE POSTER DISNEYS WHITE & 7 DWARFS": original 1871 PATENTS issued by Congress for first two moveable CAST IRON TOY BANKS: MARCIA CALCATERRA WASHING-TON MI BUTTERNUT CUP BOARD, SHIPS DESK: COMINS & BOYER RINDGE NH 18 & 19th c ENGLISH POTTERY HIS-TORICAL BLUE & WHITE GAUDY WELSH & IRON-STONE STAFFORDSHIRE ANIMALS & FIGURES: GARY FOSS EAST AU-RORA NY fine LADIES ACCESSORIES & PER-FUMES: JOAN DARNELL AKRON OH AMERICAN COUNTRY FUNITURE & CCESSORIES: CHARLES FRAZHO ST. CLAIR SHORES MI small collection over 20 pieces SPATTER, 4 color COVERLET DAVID STEINER: wonderful 8 drawer hanging SPICE CABINET in old green, old TOYS including NOAHS ARK: DAVID GOOD FAIR-HAVEN OH his usual WON-DERFUL AMERICANA: GEYPHONS NEST KALA-MAZOO MI fine European dec arts including GÉOR GIAN STERLING: JUDY HUDSON & NORWOOD BARNES CHARLOTTE NO Decorative pieces GLASS-WARE & SILVER, good election BEACON BLAN-KETS: KALAR HEIRLOOMS CHAMPAIGN IL 40- 50 antique CLOCKS & REPAIR FRED KRIZAN FILLMORE NY ART GLASS SILVER ORIENTAL: MARGARET LEE BOOKSELLER OR-TONVILLE MJ with hundreds of 19th century DOC-UMENTS relating to EXPLORATION of US terri tories TRANSPORTATION ROUTES NAVIGATION, DEVELOPMENT OF THE FISHERIES AND STEEL INDUSTY with hundreds of accompanying maps including map of the STRAIGHTS OF DETROIT 1842, PRIVAT LAND CLAIM SURVEY OF ANCHOR BAY MI 1810 GEOLOGICAL SURVEY OF TERRITORIES 1879; GEO-LOGICAL MAP OF ISLE ROYAL LAKE SUPERIOR MI 1846, SURVEY OF NEW YORK 1849 reprint of 1728 survey: LARRY & JUDY MELVIN LEBANON OF good early smalls, GLASS, EARLY LIGHTING: JAMIE MERIDA EASTON MD CONTINENTAL FURNI-TURE & ACCESSORIES including large 19th c TRU-MEAU MIRROR 3 1/2 x 7 1/ 2 with painted floral center panel: LARGE CHANDE-LIER CAPITTIMONTE: wonderful PRISON ART DRESSER: MARGARET MERIDA FARMINGTON KY EPHEMERA; BIB NEIMAN WILMETTE IL BUTTONS, LACE & TEXTILES: AL RAPPAPORT WARREN MI CAROUSEL FIGURES 1880- 1920: M L SPEERS ANN ARBOR large variety DOLLS including BISQUE, KESTNER, S & H, BAR-PRO CHILD, MON CHERIE, BYE LO, CRECHE POURED WAX BABY, SCHOENHUT: collection 25 TOY SEWING MACHINES, Late 1800 SEWING MACHINES, NEW ENGLAND, FAMILY, COM-MON SENSE, WILCOX & GIBBS: THE STONE MER-CHANT SARATOGA SPRINGS NY with over 20 pieces STONEWARE in cluding extremely rare BEN-NINGTON EAGLE J & E NORTON BENNINGTON T, JIM & DEDE TAYLOR BIR-MINGHAM MI first show atter Summer buying in Maine tots of VICTORIAN STER-LING & SILVERPLATE STAFFORDSHIRE & CAN-TON, WINDSOR CHAIRS, collection 15 beaded & mesh PURSES: THREE FRIENDS AKRON OH RUSTIC & COUNTRY FUR-NITURE ACCESSORIES & SPORTING ITEMS: PAT-RICK & MARIE WALSH CRETE IL with 100- 150
ORIENTAL CARPETS NOMADIC & TRIBAL & DECORATIVE PIECES, DORIE STOTZ GROSSE ILE COLLECTION SILHOU-ETTES many from Peale museum. Come to our desk in Building A for information, locating that special dealers or items. On site delivery and shipping service available. No buying or selling between dealers during brief unloading time. No outrageous early buyers entrance fee. Lots of custom made food. REMEMBER ENTIRE WEEK END OF ANTIQUES IN ANN ARBOR SEPTEM-

# 401 APPLIANCES

wave, Tappan gas range, almond. \$250 Good condition. 881-2302

CORNING range, green, \$75. Tappan gas range, Ken-more refrigerator harvest gold., \$100 each. Kenmore washer, needs simple repair, \$40. 882-5164.

G.E. electric dryer, white, \$30. 882-1644.

ELECTRIC stove \$50. Gas stove \$95. Refrigerator \$100. Washer \$100. Dryer \$95. 15 inch tires. \$10 each. Delivery. Call 293-2749

GENERAL Electric. Stove with double oven. Good condition. \$125. 886-7757.

KENMORE electric dryer, Signature washer (large capac ity) excellent condition, \$200 each. 810-778-2471.

GAS stove, General Electric self cleaning, one year old. \$410/ best, 313-885-1196

# 403 BICYCLES

CANNONDALE R-900. Road 58cm. Ultegra STI, custom. \$850, 541-1649.

REBUILT bikes, most sizes reasonable, also do repairs.

# BASEMENT SALES

SATURDAY 9- 2 p.m.- 751 University, Grosse Pointe. Toys, new tools, household. "POP Machine"-Perfect for rec room. Works great. Only

GARAGE Sale, Friday, Saturdav. 10- 4, 20904 Erben, St. Clair Shores. GARAGE Sale-1040 Blair

4' tall. \$200, 885-1532.

moor, Friday/ Saturday/ Sunday, 9-4. MOVING Sale- Saturday, 8-

12. Couch, bikes, snowblower, lots more. 1366 Nottingham. FRIDAY- September 16th, 9-

4, 1565 Fairholme, Grosse Pointe Woods

GARAGE Sale- 22901 Maxine, St. Clair Shores, 10-3, Saturday, Sunday. Childrens clothes, baby equipment, miscellaneous.

GIGANTIC Street Garage Sale! Statler on the Lake, St. Clair Shores. September 17, 9-4,

ESTATE/ garage sale. Furniture, toys, clothes, miscellaneous. Thursday- Saturday, 9-5. 29913 Taylor (north 12/ west Harper).

FOUR family- Thursday/ Friday/ Saturday, 10-Household items, 22321 Mylls, St. Clair Shores between Jefferson and Greater Mack

MULTI family- 518 Barrington, September 17, 10- 6. Antiques and many household

188 Merriweather- Saturday 10- 4 p.m. Clothes, toys, an tiques and much more. No earty sales!

GARAGE Sale, Friday, 9- 4. Saturday, 11- 3. 932 University, off Mack.

NEW salesmans samples, young childrens toys and more Thurda day, Saturday, 8:30- 5:00. 504 Barrington, Grosse Pointe Park.

GARAGE Sale- September 15th, 16th, 17th, 9 to 5 pm-22200 Madison (Jefferson/ 10) Everything must go!! Household, clothing, etc.

ESTATE/ garage sale- Silver, dishes, humidifier, tent, wedding dress. Saturday 8-5, Sunday 12- 5, 21308 Erben (south of 11/ off Harper). MOVING Sale- Saturday, Sep-

tember 17, 9-6. Furniture, appliances, toys, miscella-neous. 22206 Lakeland (north of 10, west of Jeffer-

GARAGE & Household, humidifiers, small appliances, drapes, fighting, 10 speed Schwinn (new), gifts, etc... 61 Handy. Friday & Saturday, 9-4.

Moving Sale, 9- 17, 9- 5. Tools, furniture, sports equipment, lot of goodies. 23516 Talbot (Harper/ Jefferson, north of 14).

30 BEVERLY - Grosse Pointe Farms -Fri., Sat. 9-2

Mint condition baby items hi-chairs, wicker changing table, pack n'play etc. Two 10 speed bikes, many antique items, oak, marble top tables, dresser, kitchen items, paintings & much more.

BER 17 & 18, 8:00 a.m. to

4:00 p.m. SATURDAY & SUNDAY. For pre- show information 313-662-9453.

NEW HAMPSHIRE c 1790; SAWBUCK TABLE with

bread board- ends, seats 6-

8, RHODE ISLAND c 1800:

# 404 GARAGE/YARD BASEMENT SALES

G.E. refrigerator and micro- FIVE family Friday 9- 4. Jewelry, housewares, baby and toddler clothing, womens size 8- 20. Toys, furniture, oak tailgate bar for full size van. Much more! 260 Merriweather.

> GARAGE sale, September 20th- 23rd, 31255 Pecla, Warren (1 block north of 13, 1 block west of Hayes). 9-5.

GARAGE Sale- Saturday, 9- 3, 22521 Stephens, St. Clair Shores (off Jefferson).

GARAGE Sale. Saturday only, 10 to 4. Ladies designer clothes, 8- 12. Men's shirts 16 1/2/ 35. Kids clothes windsurfer, car seats, stroll-

ers. Etc. 915 Hampton.

PRETTY good yard sale, 2086 Hollywood at Helen- between Mack & Harper, 3 blocks north of Vernier. Saturday, Sunday, 9-5. MOVING sale. Furniture, lin-

ens, glassware. Tools, some small boat items- 169 Lakewood, Detroit, Saturday/ Sunday 9- 5.

SUNDAY September 18th, 1-5. Womens sizes 4 & 6, crystal, miscellaneous home items. 332 Mckinley (Farms)

BIG moving sale- 95 Crestwood Drive, Grosse Pointe Shores, between Lakeshore and Morningside. Friday, Saturday, Sunday, 9:30- 4. Household goods and furniture.

GARAGE Sale- 2 houses. 21705 Englehardt (between Harperl Greater Mack). Sep[tember 15, 16. House hold, furniture, stove, toys.

GARAGE sale- September 17th/ 18th, 9- 5, 3523 Grayton off Mack. Furniture, miscelianeous.

GARAGE Sale- Friday 9- 5, Saturday 9- 12. Great stuff! 56 Hawthome.

THREE Family Garage Sale, Saturday, September 17th, 8:30- 3:00 p.m. NO PRE-SALES. Eureka storm shield tent 10x10, drafting table and chair, mirrors, exercise bike, swing set, IBM PC. lamps, tables, xmas tree, boat ladders, scooter, Nutone range hood, Little Tikes, toys, kitchen sink. 341, 351, 353 McKinley.

113 Merriweather (between Kercheval and G.P.Blvd.)

## Saturday, 9-4 Household items,

collectibles, books, framed prints, sports equipment, bicycles...and much more.

GARAGE Sale! Appliances, furniture, glassware, clothing. Saturday, September 17. 9 a.m. to 5 p.m. 1669 Bournemouth, Grosse Pointe Woods.

GIANT garage/ estate sale. Thursday, Friday, 9- 5. Furniture, appliances, miscella neous items. 25513 San Rosa (off 10 Mile between Little Mack, I-94).

GARAGE Sale 719 Washington Road. Saturday 10- 4. Bookcases, couch, misc.

GARAGE Sale. saturday September 17th, 8 a.m.- 3 p.m. 364 Roosevelt Place Grosse Pointe City, comer of Maumee between Washington & Rivard. Furniture, appliances, piano, etc.

THIS is a good one! Many treasures. Little Tykes, maternity clothes, antiques, etc. Saturday, Sunday, 9- 4, 412 Calvin (between Mack/ Chal-

THURSDAY, Friday, 10 to 4. 14835 Toepfer, Eastpointe. West of Gratiot. Old tiques, collectibles, household items, good junque FIVE family sale (in a four car

garage). 17330 Maumee. riday, Saturday, 10 to 4. Furniture, appliances, Christmas, bicycles, collectibles, household, and some just plain strange stuff!

Huge **Condo Complex** 

Thurs. 15th - Sun. 18th

9 - 5 Many Different articles, including clothes, furniture & appliances

Spring Meadow Condominiums on Union Lk. Rd.

# **Garage Sale**

1040 Somerset G.P. Park • (Bet. Jefferson & St. Paul) 🗒 Lots of Neat Stuff!

Antique furniture, old department store Christmas 🛂

much more.

404 GARAGE/YARD BASEMENT SALES TOOLS, car, RV and sailing parts. Clothes, bike, power lawnmower, and other good items, 1914 Beaufait, Sep. tember 16th/ 17th 9-5.

TWO family garage sale- 9/16-9/17, 9- 4. Baby furniture clothes, toys, table and chairs, lawnmower, stereo equipment, household items galorel! 20292 Beaufait Harper Woods.

858 Washington. 2 family sale. Clothing, kids toy table, books, furniture. Friday, 10-3. Saturday, 10- 2.

22209 Lakeshire (between 10 & 11 off Jefferson). Thursday, Friday, 8-4.

GARAGE Sale, 395 Mt. Vernon, corner of Chalfonte Friday & Saturday, 10- 2. New sofa bed, chairs, tables, baby accessories and clothes, kitchen & decor items.

MULTI family garage sale! Saturday only, 9- 3. No Pre-sales!! 329 & 330 Ridgemont.

YARD sale, September 17th, 18th, 11-5. 4552 Guilford (Cadieux/ E. Warren area) Household items, clothing including womens petite.

IAPLETON Block Sale. Saturday September 17th 9 to 4. Antiques, Waterford, Silver, Clothes. Furniture, Chil-

SALE- Friday, Saturday 9 a.m. Glassware, tools, miscellaneous, 22222 Grossedale, off Harper between Twelve and Thirteen Mile.

GARAGE Sale Thursday & Friday. 9 to 5. Saturday 9 to 3. 18300 Mott, Eastpointe Childrens toys, bikes & housewares.

CHURCH garage sale! Saturday, Sept. 17, 9 to 4. No presales. Miscellaneous items, collectibles, bake sale. No clothing, 3927 Audubon, between Mack and East Warren, Detroit

EASTERN bi- county Mothers of Multiples club- used clothing and equipment sale. Saturday September 17th, 9:30- 12:00. St. Gertrudes Church, 28801 Jefferson (between Martin & 12 mile).

GARAGE sale- cribs with mattresses, strollers, nursery items. Like new children's clothing 18 months- 6 years, toys (Little Tykes), house hold items and more. Saturday only 8-2, 1071 Roslyn.

HUGE garage sale! 23243-23255 S. Rosedale Ct., off River Road, Sept. 15-17, 9 to 4. Little Tykes, children's items, Holloween costumes clothing, housewares and

GARAGE Sale! 835 Harcourt. Saturday, 9- 5. Sunday, 9-

YARD sale, 1001 Beaconsfield at Jefferson, Grosse Pointe Park, Saturday 8- 2. Come find your treasures! Jeweiry including Avon, cabinet sewing machine, typewriter, dishes, books, miscellaneous.

**HUGE** three family garage sale. Friday/ Saturday 9- 5. Furniture, linens, clothes miscellaneous. landale, Harper Woods.

SATURDAY Only! 9- 4. Ga rage sale & new items from gift business. 29 Briarwood Pi. (off Grosse Pointe Blvd. across from Muir Rd.), Furniture, Schwinn girl's bicycie, tawn mower, small appliances, tamps, drapes, bedspreads, exercise bicvcle, books, jewelry & other misc. items

**HUGE** garage sale! Clotnes exercise equipment, appliances, household items. Toro snowblower. Friday, Saturday, Sunday, 9 to 6. 24884 Schroeder, Eastpointe, near 10 mile

MULTI family garage sale, Thursday 10- 4, 20276 Mc-Cormick (I-94/ Moross).

# 404 GARAGE/YARD BASEMENT SALES

THIS is getting outta hand Quality infant thru clothes, household, small appliances, furniture, antiques, autos, 1376 Lochmoor, Friday, Saturday, 8-

YARD sale- Furniture, clothes, bikes, car stereo equipment, Christmas craft.

Washtenaw, Harper Woods, Friday, 9-5. GARAGE Sale, Silwick out of business. Saturday & Sun-

day, 9- 3. 19184 Woodside.

SATURDAY, 9 to 3. Quality children's clothing, Little Tykes, household items, 154 Moross, corner of Kercheval

**ESTATE SALE-**465 ALLARD RD **Grosse Pointe Farms** (Mack/ Moross area) Antique linens, anitique singer sewing machine, tables, lamps, mirror, jewelry, houshold items, bikes, hockey skates, keyboard & games. Thursday, Friday,

9 am- 4 pm. MOVING Sale- Saturday, 8-12. Couch, bikes, snowblower, lots more. 1366 Nottingham.

Saturday

END Of Summer Sale. 4995 LaFontaine. Across from Grosse Pointe Post Office. Everything must go. Antiques, furniture, appliances, clothing. Saturday & Sunday, 10 to 5.

MOVING SALE!

Leather furniture, antique leather clothing, clock. neon signs, pictures, dishes, glasses, stainglass windows, French doors, computer, hot tub with enclosed Gazebo, Juke box, Grandfather clock, etc. 162 Crocker, Mt. Clemens. September 16, 17, 18. 10 a.m. to 6 p.m.

TOYS and kids stuff, Saturday only, 9- 3, 72 Blairmoor, Grosse Pointe Shores.

FINAL Moving Sale, 465 Washington Rd., Grosse Pointe. Saturday only, 9-3. TWO Family Garage Sale!

Don't miss this one! 28973 Jane, St. Clair Shores. 12/ Little Mack area. Thursday, Friday, Saturday. 9:30- 4:30. GARAGE Sale- 4 Families!!! 946 Westchester, Friday & Saturday 9 to 4. Lot's of

ing, misc items!!! HUGE Sale- Friday, Saturday, Sunday 9- 5. 335 Ridge mont. 2 Families. Jewelry, clothing, misc.

great stuff!! Fumiture, cloth-

GARAGE sale, 19775 Kenosha, comer of Balfour. Friday, 10-3.

SATURDAY only! 9 a.m. 2005 Vernier. Great selection of pictures, clothing & furniture. Men's bike- excellent condi-

FARMS, 478 Cloverly. Moving sale in basement, Saturday 9- 3. Wrought iron lawn furniture, household furniture & miscellaneous items.

TOOL! ladders, misc. Saturday 10 to 4- 25848 Lawn, 10 1/

GARAGE Sale- 387 Merriweather Grosse Pointe Farms. Starts at 8:30 a.m. Saturday.

QUALITY adult and childrens clothing, children items, double stainless sink, exhaust stove hood. Schwinn girls 10 speed, many household, toys, jewelry, much more! Thursday, Friday, 8:30- 5. 20688 Roscommon, off Harper, Harper Woods.

MOVED- Have too much stuff! Double oven, three piece desk set, toys, clothes, loveseat refrigerator, drapes, and much more. Saturday, September 17th, 9- 1, 348

# GIGANTIC GARAGE SALE SATURDAY, SEPT. 17

9 a.m. to 4 p.m. Rain or Shine

at GROSSE POINTE BAPTIST CHURCH 21336 Mack Ave.

**Grosse Pointe Woods** 

ANTIQUES CHINA CRYSTAL FURNITURE HOUSEWARES LINENS SMALL APPLIANCES

SPORTING GOODS Tools MUSICAL EQUIPMENT AND MUCH, MUCH MORE!

To benefit: Life Line Counseling Center where someone who cares is just a phone call away. (313) 882 L-I-F-E المصصصصصصصصصصصصطا

Between Shook & Metro Pkwy,

display, military prints, oak wall unit, black lacquer entertainment center, G.E. dishwasher, lots of chairs, old ice box, store display items, cash drawer, small selections of fine antiques & model ships, wicker furniture, painted leather fire screen, walnut sideboard, pecan dining room set, brown leather loveseat & much, much more

Fri. & Sat. 9-4 p.m. • No Pre-Sales < < < < < < < < <

# 404 GARAGE/YARD

GARAGE SALE- Saturday Onlyl 710 Westchester 9:30 am- 3 pm. Lot's & Lot's of interesting stuff!! Furniture, bikes, toys.

1492 Hollywood and Charlevoix. Saturday & Sunday, 10- 5. Toys, clothing, furniture, dryer, many miscellaneous items. No presales!

MOVING Sale. Assorted furniture. (Twin bed set, dressers, couches. Much more.) Call now! 886-6408

75 Stonehurst, Grosse Pointe Shores, off Lakesore/ Clair view. Quality assortment including 80 piece Johnson Brothers Asiatic Pheasant; beautiful silk designer bridal gown: furniture, etc. No birds! Saturday 9:00 a.m., Sunday 10:00 a.m.

GARAGE sale Friday, Saturday, 9 to 4. 20940 Sunnydale, St. Clair Shores, one block north of Frazho, 1 1/2 blocks west of Harper, 1/2 block east of Little Mack. Misc. old and new items for young and old. Everyone welcome!

RUMMAGE Sale. Friday 9 to Saturday 9 to 2, 12530 Kelly. Great prices.

DRIVEWAY Sale, newborn to 2T clothes and equipment, household, crafts, stereo system, maternity clothes. Salurday, 8:30- 12:30. 2138 Hampton.

BIG Lot Sale! Saturday, September 17. 8- 6. Lotsa everything. 1543 E. Outer Dr. at Conant.

GARAGE Sale. 455 Lakeland. Friday & Saturday 9 to 1. Nintendo, Nintendo games. Goosbumps, Basketball hoop. Boys toys.

GARAGE SALE 1 year old couch, \$150/ best, computer desk, \$25. Everything from soup to nuts! 25875 Hoffmeyer (5 blocks east of Gratiot off Frazho- 10 1/2 Mile). Thursday-

MOVING sale- 21184 Norwood (east of Harper). Saturday, 9-3.

GARAGE Sale! Saturday, Sunday. 9 to 5. Furniture, toys. microwave. 19944 Roscommon, Harper Woods.

GARAGE Sale, September 17th, 18th. 10-5:30, Baby clothes/ items. Queen size boxspring, mattress & more. 18766 Eastwood.

MOVING after 23 years- 1501 Oxford. 9- 3, Saturday, 9/ 17. Linens, collectibles, siver serving pieces, 12 place settings of China plus extras, rowing machines, trundel bed, handmade iewelry clothing, power mower, bike, much more. Rain much date 9/24.

FURNITURE, books, miscellaneous. Saturay 9- 2, 311 Hillcrest

**Classified Advertising** 313 882-6900

**405 ESTATE SALES** 

ESTATE Sale- Old Clocks; wall, mantel, grandfather, cuckoo. Bikes, wheels, parts. Skates. Furniture, tools, clothes, collectibles, antiques, September 24, 25, 10- 6, 25530 Schoenherr, Warren. (North of 10 Mile).

**ESTATE FURNITURE** AT

**RELICS In Hamtramck** 10027 Joseph Campau 874-0500

Sat. Traditional furniture, accessories, antiques & collectibles. Good quality at affordable prices.

Open 11- 6, Tues, thru

ESTATE Sale. 11652 Lakepointe. West of I-94 between Morang & Moross, Friday & Saturday 11 a.m. Cash &

**ESTATE SALE** ST. CLAIR SHORES Friday, September 16 Saturday, September 17 9 a.m. to 5 p.m.

Antiques, Queen Anne buffet, table, misc. collectible glass and pottery pieces, Royal Haegar purple peacock, complete set of desert rose china, very large collection of craft items. sewing materials, records. trophies, toys, games, dolls, bikes, country

loveseats, tables, chairs, T.V. lamps, 2 single beds, misc. household items. Many more items still to be unpacked.

**DIRECTIONS:** Located east of Harper, 1 block north of 14 Mile in the second block. 23329 De-

ALLSERV INC. Center Line, Williamston, Highland Park. Detroit Eastern Market (313) 869-0022

ESTATE sale. September 16th, 17th, 18th, 9-5, 22421 Detour, St. Clair Shores Two blocks south of Masonic, east of Harper. Everything must go- including house. No early admission. 810-791-6392.

30'S & 40'S collectibles, Harker, Hall, Siesta, antique furniture, TVs, stereos, designer clothes, boys clothes-6-8, toys, bikes, vanity, marble top, Louver doors, large parrot cage, lots of miscella-neous, something for everyone. Friday & Saturday, 10-No presales, 1372 Ballour, Grosse Pointe Park.

405 ESTATE SALES

**WE BUY BOOKS AND LIBRARIES JOHN KING** 961-0622

Bookstore

Michigan's Largest Clip and Save this ad .

Estate Sale Saturday, Sat. 9-4 5776 Three Mile Dr., Detroit (between Harper & E. Outer Dr.) South of Whittier

Two beautiful mahogany china cabinets, piano, Colonial secretary, leather top drum & step table, dining room set from the 20's mahogany twin bedroom set, antique full size bed & dresser, 3 Oriental rugs.

Four Hummels, Royal Doulton, Royal Copenhagen figurines, bone china, cups & saucers. Haviland, Beswick, Royal Copley, Wedgewood,

Franciscan (Desert Rose), Royal Doulton China (Glamis), Homer Laughlin. Maytag stainless steel ringer washer, refrigerator

stove, file cabinet and many more household items. Sale Conducted by K.J. Gerlich No Presales Street numbers honored at 8 a.m.

Rainbow Estate Sales

Excellent References Complete Service Glen and Sharon Burkett

**Organize Unlimited** Ann Mullen ■ Joan Vismara

331-4800

**MOVING SPECIALISTS** 

■ Sort and Pack ■ Coordinate Move

■ Unpack & Organize



Katherine Arnold

and associates

\* Estate Sales

\* Moving Sales

(810)771-1170

\* Appraisals

\* References

**EXPERIENCED - PROFESSIONAL SERVICE** 

# 405 ESTATE SALES

21300 Francis St. Clair Shores Sept. 16 & 17, 10 to 4

. 405 ESTATE SALES

This quality sale offers c. 1890's - 1990's Sheraton buffet, 12x15 Kerman Oriental, traditional sofa, chairs, tables, lamps, art,

p.m.

Venetian smalls, new orthopedic bed, Hoosier lower cabinet. All items in

mint condition. ESTATE Sale. Thursday & Friday. 9 to 5. Saturday 9 to 3. 18300 Mott, Eastpointe, Furniture, collectibles & an-

# 406 FIREWOOD

SEASONED firewood, \$60 face cord. Delivered and stacked. Mixed hardwoods. Guaranteed to burn. Free kindling. 882-1069 or 824-

Finest Northern Hardwood EXCEPTIONALLY FINE MIXED HARDWOOD Oak • Ash • Hickory Maple • Wild Cherr 1 - 2 - 3 Year Aged & Guaranteed Delivery Included ~ Stacking Available 810-264-9725

#### 409 MISCELLANEOUS ARTICLES

GIRL'S bedroom set- antique white, includes canopy twin bed, dresser, mirror, chest, stand, desk, chair, bookcase. Mint condition \$1,200. or best offer. 885-7802

HENREDON large lighted double door display cabinet. Mirrored back. All bevel glass, burl walnut. 7' high, 5' 4" wide. Excellent condition. 5 years old. \$4,100. Marine City. (810)765-1367.

> Classified **Advertising** Saturday Hours

> > 405 ESTATE SALES

10a.m. to 1p.m.

best offer. 313-882-0989. **405 ESTATE SALES** 

NINE piece mahogany dining

room set, reduced to \$500/

Mouchelles - Art Galleries Co. Presents..

"SPECIAL ESTATE AUCTION PREVIEW" To be held on September 20th & 21st 12:00 noon — 7:00 pm Featuring The Estate of MARGARET A. KAMMER 214 Cloverly Road • Grosse Pointe Farms, Michigan

Highlighting 18th century Chinese Export, silver, glassware, fine oil paintings, and antique furniture...

By appointment only, please call the gallery at 313/963-0248

# RAINBOW ESTATE SALES

2 SALES Sat., Sept. 17th (9:00-2:00) 2 Small Estate Sales

4627 FARMBROOK **DETROIT (Behind Pointe Dodge)** 

Featuring: Beautiful, mahogany Drexel dining room set with table. Five chairs, large china and mahogany double bedroom sets, formica kitchen set, tier table, loads of kitchen goodies, lamps and more.

> 21440 BOURNEMOUTH HARPER WOODS (Unit 206)

(Ring to be Buzzed Up)
Featuring: Walnut slant-front desk, traditional striped sofa bed, portable t.v., small kitchen set, 30's walnut bedroom set with dressing table, vacuum, small walnut dining set with china cabinet, window a.c., set German

> NO NUMBERS THIS WEEK PLEASE NOTE TIME CHANGE, THIS WEEK ONLY. LOOK FOR THE RAINBOW!!!



Grosse Pointe Estate Sales, Inc. Estate - Household - Moving

MARY ANN BOLL

PATRICIA KOLOJESKI 885-6604

**ESTATE AND MOVING SALES Conducted By JEAN FORTON** 

822-3174 

SUSAN HARTZ

886-8982

**GROSSE POINTE CITY** 

HOUSEHOLD SALES

Trust your sale to us knowing that we are the most experienced moving and estate sale company in the Grosse Pointe greg.

For the past 15 years we have provided first quality service to over 850 satisfied clients.

CALLTHE 24 HOUR HOTLINE - 885-1410 FOR UPCOMING SALE INFORMATION

# MISCELLANEOUS

dresser/ mirror/ twin bed. handmade, burgundy \$175. Pine occasional tables Fine condition. 885-0793

409 MISCELLANEOUS

\$65 each. 810-774-8947.

ROYAL blue Winter coat. Dou-

ble breasted. Size 18. Like

new. Also ranch mink stole

(large). Call after 4 p.m.

uphoistered Parsons off

white dining chairs, \$175.

Faux white marble cocktail

table, \$300. Diptick, \$100.

Silk Ficus tree, \$25. Good

quality & condition. 810-661-

DON'T WAIT

Until Tuesday morning to

REPEAT your classified

ad!!! Call our classified

882-6900

thopedic mattress. Unused,

cost \$1,000. Sell \$325 cash.

With matching veil. Bought

WEDDING gown. Size 10.

in 1990. \$175. 774-8215.

LEATHER couch, chair and ot-

Odd irons, 882-8618.

313-881-9405

293-6594

886-5249.

CUSTOM rug, peach with

navy border 11X23, \$300.

General Electric dryer, \$75.

SQUARE Dance clothes-

Western Style. Dresses size

Skirts, biouses and slips.

Mens shirts, size large, 810-

TWO GE air conditioners, as

is. \$100 for both. Call 313-

Tuxedo style (3 cushion)

couch. Rust color, \$250. 2

living room chairs, (his &

hers). Green, rust & beige,

yellow, brown, floral print.

10 1/2" L/B, many others,

Rockwell plates, Hummel

plates. 810-294-4473.

\$75/ each. Call 882-7154.

Fridays, Mondays

422-1856

810-792-9249

6225

HOT tub, 6-8 person, electric with enclosed cedar Gazebo, \$4,500. 810-465-5768, 313-980-1184

BEDROOM set, 5 piece, twin beds, complete. Must sell. 810-774-8577.

AS low as \$72.10 quarterly for no- fault insurance on pickups and vans owned by service contractors. Also auto mobiles, homes, contents and health insurance at very low rates! At Thoms Agency, 790-6600.

GENERAL Electric washer and advertising department dryer. Three years old. \$120 Wednesdays, Thursdays, each. Call 810-669-0097 after 4:30. K2 5500 skis- 195 cm with Sol-BRASS bed- Queen with or-

omon 747 bindings. Solomon SX81 boots, size 10 1/ Thool Olympic auto skiholder. Best offer for each, or reduced price for entire package. 313-882-2283.

MATCHING sofa & loveseat with oak trim, excellent condition, \$250 set, 882-8545.

toman, dark gray, \$2,000. 810-465-5768, 313-980-42" round kitchen table, leaf & 3 chairs, \$30. 65' kitchen GOLF Clubs For Sale. New sink & metal cabinet unit, and used. Complete sets. \$15. 882-5164. BAHAMA Cruise- 5 days/ 4

nights. Underbooked! Must sell! \$279/ couple. Limited tickets. 407-767-8100 ext 4711, Monday thru Saturday, 9 a.m. to 10 p.m.

1906 Steinway Baby Grand Piano. Ebony finish, appraised in 1990 for \$12,500. sacrifice \$8,500. Antique dining room table, buffet and chairs \$1,100. Owner moved out of state. 810-754-

COUCH & Two Chairs" 86" O'SULLIVAN computer desk with printer stand and corner leaf. Excellent condition \$100. Kenmore portable washer and dryer, \$100. Electric stove, \$50. Sears 6HP tractor, \$375. Yardman HUMMELL collection, Friends lawnmower, \$35. Schwinn boy's BMX bike, \$35 Schwinn 10 speed, \$45. 773-5227

> BABY crib and matching dresser. Changes to youth bed. \$200. 886-2674.

INFORMAL Wedding Gown, white size 10. Beautiful lace, satin and chiffon. Matinee length, small train. Asking \$175. 810-293-6594. DINING room set, maple with

burled wood insets, includes 5 leaves, 6 chairs, large buffet and cart server, seats 10- 12. \$750 or best. 884 7156. FULL length ladies raccoon

fur- size 12. Newty cleaned. \$2,500 new, asking \$1,000. 810-542-4967. SEWING machine, stepper/ calorie counter, bar stools,

misc. furniture, 881-8096. TWO window air conditioners. \$50 each. Apple Imagewriter printer, \$50. Slide project tor, screen & trays, \$150. Sears portable dishwasher,

fore 9-22-94. WHITE metal trundle bed, \$125. Wardrobe trunk, \$60. Rattan screen, \$75. 886-4217.

\$25. Call 810-776-0157 be-

HENDREDON King size bed, (complete). Triple dresser hutch mirror, armoire, night table. \$600. or best. 823-

WALNUT headboard, Queen size, triple dresser & mirror. Men's highboy chest, nightstand. \$349. 882-8274.

UPRIGHT freezer. Breakfast table with extra leaf- 6 chairs. 822-3323.

ROYAL Doutton signed china piece, "LION ON ROCK", 17 x 10". \$1,100. Respond to Grosse Pointe News, Box M-100. 96 Kercheval, Grosse Pointe, Mi. 48236

DINING set, walnut. Light oak bedroom set. Mahogany bedroom set. Desk. Sewing machine/ cabinet. Side by side refrigerator. King size waterbed. Tables. 885-3029

SET of 8 Armetale (poor man's pewter) dinner plates, lunch plates, bread plates, bowls, goblets. 6 mugs, creamer, suger bowl. Set just used a few times. Best offer. 881-

JIM Hjelm custom wedding gown size 4, sheath with wrap-a-round detachable train. \$2100 asking \$1,000. 810-737-4507.

PATRICK Nagel silk screen, signed & dated. 810-465-5768, 313-980-1184.

DAY bed white/ iron, brass with popup trundle & 2 orthopedic mattresses. Unused- cost \$800. Sell \$325 422-1856. MOVADO Museum watches GUTTER cleaning business,

(New). 3 womens & 1 gentlemens, gold tone case black dial, black leather band, \$150 each, 810-774-3684, leave message. BEDROOM set- French Provin-

cial. Dresser with mirror. chest of drawers, two nightstands, headboard, new full size mattress and boxspring, \$500, 884-7511.

mens datejusts, 14K & SS, excellent condition, \$1400 & \$1650. Must sell. 810-774-3684, leave message.

SAILBOARD/ Wind Surfer, O'Brian beginner, like new. 12' long, \$300. Call after 7:00 p.m., 810-445-9676.

FRENCH Provincial. HENRE-DON bedroom set. White. King bed, triple dresser & chest. \$2,000. 885-9321 or 885-1868.

Baby Precious,\$100. Mint! 313-884-3997. TRUE 400 treadmill, 2 years old. Great shape! \$500, 884-

MADAME Alexander- 1979

Madame, \$300 and 1975

8254, evenings, leave message LIVING room furniture, 84' sofa, 2 matching chairs, like new. 772-1443.

BRAND new king size mattress set with frame, still in box! \$475 or best. 810-791-

WANTED bedroom set with

twin beds also dehumidifier. in good condition, 771-4338. wool suits, size 38 Regular, Quality labels- ex-

cellent condition, 881-6264. APPLE MacIntosh portable computer, 40 MB hard drive, software loaded, carrying case. \$600. 884-

0623

BRASS floor lamp with glass Two brown base lamps with brass trim. Two glass base lamps with brass trim. Four brass back chairs with upholstered seats. Two decorator rods. Sears type writer, four TV trays with stand, American Pure Water System. 810-772-2635.

CUSTOM made sofa. Chairs, Yahama organ. 313-881

WATER bed, queen size, bookshelf headboard, \$110 or best, 313-885-1196. LARGE oblong table with at-

tached leaf. Mediterranean 4 side chairs, 2 arm chairs, large coffee. Table, dark walnut. Negotiable. Cash B10-573-7650.

one beige/ mauve/ blue sofa, glass/ brass & black tables. \$700. 810-772-8913. DOG house, \$25. Lawn mower. \$10. Best offers!

TWO blue wing back chairs,

885-6328. REMINGTON model 760 pump 30.06 with 4x power scope Excellent condition. \$295. Call after 6, 313-881-7705

HUMMEL- large unbrella boy

girl, purchased 1961

Price negotiable. 810-772-MUST sell, good price, excellent condition, pecan dining room set, 6 chairs, seats 12

9368, after 5:00 p.m. GENERATOR portable, AC power, 5,000 watts, never \$485. Doll house model for miniatures, wood, assembled, needs wall pa-

MAYTAG washer, new, \$350 Dryer, GE microwave, desks, chairs, lamps, wrought iron patio furniture, miscellaneous, 772-9009.

per & trim, \$60, 884-4529

# **MAHOGANY INTERIORS**

(Fine Furniture) & Antique Shop) 506 S. Washington Royal Oak, Mi

(5 Blocks North of 696 Freeway at 10 Mile. Take Woodward/ Main Street exit.)

Monday through Saturday 11 to 5:30 Closed Wednesday and Sunday

Queen size 4 poster Mahogany bed. Mahogany baby grand piano & bench. Green leather ball & claw Chippendale Camelback sofa. Mahogany china cabinet with OLD Oriental Rugs wanted. curved glass front by Drexel. Fabulous Partner's Executive desk with leather top. (Made in England). Solid mahogany Chippendale buffet, server, dining room table with 4 leaves & 8 Chippendale Ribbonback dining room chairs. Many other sets of dining room chairs. Mahogany twin & full size 4 poster beds, chests, dressers, nightstands, Secretary/ Desks. Wingback chairs, lamps, sofas, Oriental rugs,

# 545-4110

chandeliers, more.

300 solid jobs- every Spring & Fall. All in Grosse Pointe, low overhead, huge contracting potential, huge growth potential through referrals alone, \$30,000 income- 6 months work off just gutters alone. Make your money back in profit in just 3 months. \$19,000 or best offer. Jason or Chris, 885-0685 or 331-2978.

# 409 MISCELLANEOUS

ESTATE MOVING SALE VERY nice dark walnut BOKHARA Oriental rug- 11 X ROLEX watches (2), gentle- GOLD naugahyde love seat, maple end table, captain's chair, entertainment center

882-9285 sland, 2 day beds, one twin head board, 2 school desks Call 775-1036, before 2:00

p.m. GARAGE wanted for storage of car for Winter, 885-2061.

table, 2 leaves, opens to

with gold accent, good con-

dition, \$100. 810-774-3684,

ANTIQUE oak dining set (9

daybed \$175, 881-2036.

software, Excellent condi-

SINGLE hide a bed couch,

pieces) \$675. oak & glass

7:00 p.m.

leave message.

810-758-8547.

885-6274.

MEDICAL Equipment, EKG's, Ultrasound, Defibrillators, Computers, and many miscellaneous items. 313-884-1139 SOLID cherry drop leaf dining

FREE to a good home. Black 12 886-0051, after medium size, 9 months. All TAG Heur ladies watch, black

ITALIAN Greyhound, grey &

cocktail & 2 end tables \$135. Beige recliner, 1 year old. \$140. Genuine brass MACINTOSH Performa 4/ 120. Color monitor. Stylewriter II printer. Fax/ Modem. Plus

tion. \$1125. 313-884-2181, FREE to good home. Loveable

blue tweed slip cover, \$65. FOLDING ping-pong table, gas grill, weights, porcelain kitchen table, desks, sofabed, vanity, lamps, de-

humififier, Mikasa dishes, etc. 884-4718. 10 weeks-4 1/2 months. ALSO, ADULT 100 year old library table \$175. DOG OBEDIENCE 19" color TV \$75. End table For information

BABY dresser/ chifforobe. With hidden changer. White, like new. \$185. 884-2796

OAK crib complete, changing

table. Good condition, \$375. 810-294-4695. 410 MUSICAL INSTRUMENTS

HAMMOND T-500 Organ, good condition, reasonable. 884-6259.

**USED PIANOS Used Spinets-Consoles Uprights & Grands** 

TOP CASH PAID PIANO- Yamaha console, walnut. Approximately 60 hours of use. Half of new- \$1,600/

ACCORD Trumpet, \$375. Exafter 5:00 p.m.

Over 150 rolls, new in 1977, love. Please call 882-5659. LOST! Black/ tan female Tabby, ("Freckles"). Mack/ Cook area. Reward! 343-

# 601 AUTOMOTIVE

1983 Plymouth Reliant- 67,000 miles. Looks and runs great, \$950. 313-526-9288. Leave

best offer. 810-725-8232. 1987 Sundance 2 door, air. auto, cruise, clean, extras. \$2,000 firm. 110,000 miles.

auto, excellent condition low mileage, very reliable. \$1,800. 810-771-7462. 1991 Dodge Spirit, automatic.

mirrors, cruise, AM/FM cassette. \$6250. 885-6449. 1987 Dodge Omni, 65,000

miles, automatic. \$1150. 773-1543. 1986 Dodge 600ES. Great

343-0321. 1986 Dodge Colt, great transportation. \$200. 1-810-772-0700

1991 Plymouth Laser RS, 59,000 miles, air, alarm, 5 speed, nonsmoker, turquoise. Excellent condition. \$7,300. 1-810-384-1134

1987 Dodge Lancer ES turbo, loaded, mint condition, Very dependable, \$3,250, 886-

Buyers & Brokers of Jewelry, Diamonds 772-0700 & Sterling Silver By Appointment



# 412 WANTED TO BUY

NEED new or used cabinets for kitchen, 2 x 4's, plywood sheets for cottage.

5740. WIN bed with matching night- HELP! Need used baby jogger. Dad's training for marathon. Mom's desperate.

#### 500 ANIMALS ADOPT A PET

886-5537

FREE Siberian Huskey- AKC 'Tyler" 4 years old. Affectionate, loving, great with kids Heatbroken family moving and must find a good home to love him. Call (313)417-8958.

Lab/ Shepherd mix, male, shots up to date. Great with kids- needs love and attention. 810-293-8194.

white, 3 years old, female. Free to good home. 313-980-1184

THELMA & Louise want to settle down. A gentle golden retriever mix and her companion need a loving home or homes. Call 924-9032 evenings & weekends.

puppy, Cocker/ Setter mix, 3- 4 months old. All puppy shots. Call 313-886-6708, leave message.

CALICO beautifully marked,

very loving needs a home and somone to love. Moving. 810-772-9836 after 4. PUPPY OBEDIENCE

Carolyn House

884-6855

501 BIRDS FOR SALE

HAND fed Cockatiels, all types

ers and females. 810-776-

FOR SALE

MALTESE pups, 3 males, 1

DOG obedience- Puppy, begin-

ner, intermediate.

cameo. 885-6710.

794-9902

832-3680

female, shots, papers, ready 9-17, 521-5742.

evening. \$55/ 7 weeks. 810-

AKC Bullmastiff pups. Male.

505 LOST AND FOUND

spayed dog, black- gray

head & legs. Found in Park

HAVE 2 sweet 4 month old kit-

tens that stray kitty gave us.

Had shots. Will pay for fu-

ture neutering. Bundles of

show quality, black slate pedigree. 757-1204 after 5

\$20. 2 sets stack tables. 886-1792.

including Silver and Whiteface, splits available. 776-7483 CANARIES, 1994 male Sing-

BALDWIN spinet piano: very good condition. \$750. 882-

ABBEY PIANO CO 541-6116 PERSIAN Kittens. Color- Shell ROYAL OAK PIANOS WANTED

offer. 884-8723. cellent condition. 882-8118, FREE friendly medium large

VITO Alto sax, excellent condition, \$450. 886-7534 PLAYER piano- Aeolian "The Sting" upright with bench,

manual & electric controls

412 WANTED TO BUY

lawn mower, must be in

MINT condition. 881-6147.

DIAMONDS

GM FORD CHRYSLER

THE GOLD SHOPPE

22121 GRATIOT

EASTPOINTE

810-774-0966

WANTED- Older fruitwood din-

SMALL dog house(s) wanted

343-6480.

443-7740.

882-1647.

ing room table and chairs, end tables, coffee table.

Call after 5:00 p.m. 313-331-

Any size or condition. 1-800-

ins wanted. Collector. 886-

guns; Parker, Browning,

Winchester, Colt. Luger.

others. Collector. 478-5315.

ELECTRIC chair lift for lady.

DUAL stroller, bookcase, toy

chest, full size headboard

(maple, oak, etc.). 886-7095.

I.M. Francis & Co.

Antique & Estate Jewelry

Diamonds

(313) 881-0070

Consignment

16980 Kercheval

Grosse Pointe, MI 48230

GUITARS, banjos and mandol-

SHOTGUNS, rifles and hand-

#### walnut finish. \$2,000. Call 313-884-8581.

OLD toys, pedal cars, electric Collector, 313-372-0569. WANTED John Deere riding

message. WANTED!! 1988 Horizon- 4 door, auto, JEWELRY, WATCHES, air, 60,000 miles. \$2,500 or **GOLD & SILVER** Promotional Model Cars

> 881-2743. 1982 Plymouth Reliant. Air,

air, power windows/ locks/

condition- \$2,000, must sell. 313-823-3226 1992 Duster. V6, 34,000 miles.

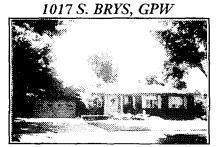
\$8,800 or best offer. 313-

1986 Chrysler Laser, auto sunroof. \$750. C.V. Auto, 1-810-



MICROGRAPHIC & ELECTRONIC IMAGE CONVERSION **SERVICES • SYSTEMS • CONSULTATION** 

# A FIRST OFFERING



GREAT LOCATION...great house is this three bedroom, 1.5-bath brick ranch boasting of a natural fireplace, newer kitchen, basement recreation room, great deck, situated on a large pie-shaped private lot, absolutely spotless, 2-car attached garage. \$189,900

# A FIRST OFFERING 316 McKINLEY, GPF



IMPECCABLE Tudor featuring a large master bedroom with private bath and walk-in closet, panelled den, Florida room and paved rear patio, sharp oak kitchen with nook, refinished hardwood floors, excellent condition and

207 CHALFONTE, GPF — THE WELCOME BLISS of remodeling comes with this three bedroom, semi-ranch home with a modern kitchen, beautiful finished basement with recreation room with hot tub, natural fireplace, lavatory and glass block windows, doorwall from master bedroom to elevated wood deck leading to the private yard.

581 SHELDEN, GPS — LIVE THE GOOD LIFE in this stately four bedroom, 2.5 bath house that offers a large family room with a stately four barbard floor formed him. natural fireplace, hardwood floors, formal dining room, walk-out basement leading to a built-in swimming pool, sprinkling system, 2.5-car attached garage and more!

72 MICHAUX CT., GPS - ENTERTAIN SPLENDIDLY in this spacious and free-flowing four bedroom, three and two half bath Executive Colonial which features a lovely kitchen with a walk-in pantry, recessed brick range area, hardwood floors and sharp eating area in addition to the formal dining room which offers beautiful french doors which lead to the rear patio and grounds, sharp library, 3-car attached garage. (Open house visitors enter off Vernier near Lakeshore)

1127 BEDFORD, GPP - YOU'LL LOVE TO COOK in this spectacular "Mutchler" kitchen with ceramic tiled flooring, a recreation room with a natural fireplace, beautiful oak family room, three large bedrooms, 2.5-baths, cac, attached 2.5-car garage.

806 PEMBERTON, GPP — TWO BLOCKS from Trombley School is this distinctive Tudor featuring four bedrooms, 2.5-baths, a lovely southwestern family room with fireplace, finished basement with a mirrored gym, 2-car garage, and beautifully landscaped.

591 OXFORD, GPW - YOU'LL BE DE-LIGHTED with the double fot that surrounds this six hedroom, four and two half bath Colonial that features four fireplaces, large family room, billiard room, lighted tennis courts, indoor/outdoor pool.

ouses SUNDAY, September 18th Open 2-4
1245 Audubon, GPP 72 Michaux Ct., GPS 1154 Balfour, GPP 1114 Balfour, GPP 562 N. Rosedale, GPW Open 2-5 806 Pemberton, GPP 20259 Lancaster, HW 1017 S. Brys, GPW 1205 Edmunton, GPW Open 12-2 1214 Aline, GPW Open 3-5 2158 Hawthorne, GPW

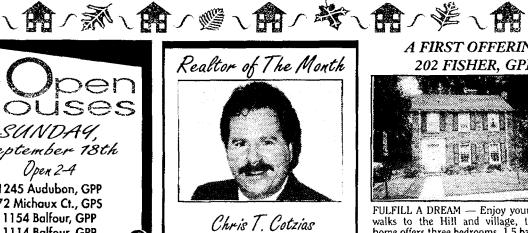
688 BALFOUR, GPP - THIS REGAL CO-LONIAL commands attention with its every detail: kitchen with breakfast nook, circular family room with a fold down wet bar and natural fireplace, second bedroom with a natural fireplace, four and one half baths, five bedrooms, situated on stately grounds.

1114 BALFOUR, GPP - PROFESSIONAL-LY decorated Colonial that features a new cherry wood kitchen, new family room, third floor finished attic, master suite with a large private bath that is complete with a jacuzzi tub and glass shower, brick cobblestone drive/patio.

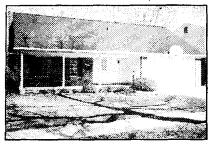
1245 AUDUBON, GPP - CUSTOM THROUGHOUT is this four bedroom, 2.5bath Mediterranean Colonial featuring a lot of leaded glass, pewabic tile, natural wood, arge finished recreation room, updated kitchen, finished third floor with skylights and many other amenities.

1315 BERKSHIRE, GPP — BOUNDLESS BEAUTY ABIDES in this Classic English Tudor boasting of five bedrooms, two and one half baths, great floor plan, updated decor, library, master suite with private bath, fin. third floor, fin. basement, 3-car garage situated on meticulously maintained grounds!

54 WEBBER PLACE, GPS — BEAUTY AND REFINEMENT GLOW from every detail of this gracious renovated home featuring a phenomenal kitchen, new bathrooms, four bedrooms in the main section of the home ith an additional two bedrooms in the guest area, new hardwood floors, four natural fireplaces, 4-car garage and professionally



A FIRST OFFERING 1430 YORKTOWN, GPW



VERY ATTRACTIVE three bedroom, 2.5-bath brick home with a slate entrance foyer, natural fireplace in the family room, master bedroom with large walk-in closet and bath, hardwood floors, two unfinished rooms could be 4th bedroom or den. Best priced home in the area!

1626 LOCHMOOR, GPW - WHO COULD ASK FOR MORE? This four-bedroom, 3.5bath Tudor has three natural fireplaces, cac, step-down family room, charming library, service stairs to 2nd floor and basement, breakfast nook, formal dining room and located on a great lot.

837 NOTRE DAME, GPC --- A GREAT OP-PORTUNITY and a great location is what this charming four bedroom home on an extra wide lot offers besides the newer kitchen, 2.5-car brick and block garage with a double driveway (a mechanics dream), newer roof, priced to sell at \$129,900.

1205 EDMUNTON, GPW -- CLASS PLUS This sprawling contemporary Colonial in the Woods boasts of five bedrooms, 2.5baths, a large family room that leads to the rear deck, lovely formal dining room, cac, hardwood floors and situated on a great 'open court" location, 2.5-car attached

15515 WINDMILL PTE., GPP — FIT-FOR-A-KING — Five bedroom, four bath Georgian Colonial featuring beauty and refinement with such amenities as a master suite with a private bath and walk-in closet, new kitchen, family room overlooking private grounds with your very own builtin-pool, pool house and tennis courts.

# A FIRST OFFERING 202 FISHER, GPF



FULFILL A DREAM — Enjoy your morning walks to the Hill and village, this lovely home offers three bedrooms, 1.5 baths, beautiful hardwood floors, formal dining room, new screened-in porch, natural fireplace, cac, and 2-car garage. Ready to be moved into.

# A FIRST OFFERING 20914 WOODMONT, H.W.



LOOK NO FURTHER! This three bedroom, 1.5-bath Bungalow has been completely redone inside offering a new kitchen, two natural fireplaces, new neutral carpeting, half bath on 2nd floor, finished basement with

2158 HAWTHORNE, GPW - PRIDE SHINES from every corner of this Cape Cod home that features three bedrooms, a large family room with a natural fireplace, kitchen with natural wood cabinets and eating area, finished recreation room with kitchen and lavatory, 1-car attached

542 N. ROSEDALE CT., GPW — ROOM FOR EVERYONE is in this stunning four bedroom, 2-bath ranch with hardwood floors, cove ceilings, formal dining room, nice family room with skylights, wood deck with a pond, brick paver driveway and front walk, 2-car attached garage.

1228 LAKEPOINTE, GPP - LOOKING FOR A LARGE DEEP LOT? This spacious three bedroom Colonial offers a new kitchen, roof and bathroom, natural fireplace in living room, formal dining room, den, mud room which exits to the wolmanized deck overlooking the large deep lot, 2-car garage.

1214 ALINE, GPW — AN APPEALING LOCATION — quiet cul-de-sac is where this three bedroom, one bath Bungalow is situated offering a cathedral ceiling in the upper master bedroom, wide open living room, lovely formal dining room, newly decorated and carpeted, 2-car garage,

773 TROMBLEY, GPP - PACK YOUR BAGS and move right in to this REDUCED five-bedroom, 3.5-bath home that's sharp, immaculate, tastefully decorated and situated South of Jefferson, offering a slate roof, finished basement, two natural fireplaces, cac, and much more!

# Looking For A Vacation Home? Anywhere In The USA? For free information on vacation homes of all types call 1-800-523-2460 ext. E520

Im Saros Agency, Inc.

17108 Mack, Grosse Pointe, MI • 886-9030

# m a g a z i n e BUYING • SELLING • GARDENING • IMPROVEMENT

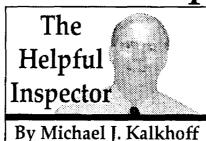
Featured Cover Home, p. 2
Real Estate Resource, p. 4
Houses for Sale, p. 6
Gondos/Apis/Flats, p. 7

# How to repair rails and posts on wooden fences

Loose or Rotted Posts

If the post is sound but just loose, dig out around it down past the end to the frost line depth. Plumb the post with a level and temporarily brace it. Add gravel to the base of the post, then pour in concrete around it.

When a post is rotted at the base and you just want to brace the post so you don't have to remove it, follow these steps. Cut the post off as close to the ground as possible. (Temporarily support the fence as necessary). Remove the rotted section and dig a hole next to the existing post for the new brace support post. The brace post should be about 5 feet long, and made



from rot resistant wood and should be the same size as the existing posts. Cut the top of the post on an angle so rain and snow will run off. Put gravel in the base of the hole so the post will extend 2 to 3 feet aboveground. Fasten it to the fence post with 1/2-inch carriage bolts. Check the post for plumb and fill the hole with concrete.

If a post is too badly damaged and removing it will cause problems, then leave the post where it is and add a post on either side of this damaged post, equally spaced as to look pleasing to the eye. Add the two new posts the same way the old ones are fastened.

#### Damaged Rails

To brace a rail with weakened post connections, attach blocks of wood or angle braces under the corners of the post and then fasten the rail to them. If the rail is damaged more seriously, place a full length rail under the existing rail and fasten it with corner blocks of wood, or brackets. Then screw the two rails together 18 to 24 inches, with rustproof screws.

As a last resort remove the fence material and replace the nails, or posts.

Michael J. Kalkhoff is the owner of the Hometeam Inspection Service, a local residential and commercial inspection company. Call (810) 412-0165 or write to The Helpful Inspector with your questions to the Grosse Pointe News, C/O The Helpful Inspector, 96 Kercheval Ave., Grosse Pointe Farms, Mich. 48236.

# Located Near Nine Mile and Jefferson...

Beautifully maintained Windwood condominium. First floor condominium with attached one car garage, two bedrooms and two full baths. Motivated seller has priced this one to sell.

Meticulous Lake View Condominium...

Leave the hassles of home ownership behind and let someone else worry while you turn the key and go. This much loved condominium features two bedrooms, two baths, multiple fireplaces, neutral decor throughout and much more. Another motivated seller. Make an appointment now.



23013 Liberty

Second floor unit 2 Bedrooms

| Bedroom

26560 Hidden Cove Stacked Ranch 2 Bedrooms

First floor unit





886-6010 114 Kercheval

EMBER OF GROSSE POINTE BOARD OF REALTORS AND MULTILIST SERVICE, MACOMB COUNTY ASSOCIATION OF REALTORS, MICHIGAN MULTIPLE

# ON THE COVER

# 1411 BISHOP

GROSSE POINTE PARK

Center entrance Colonial with a graceful Georgian appearance. Features include four generous sized bedrooms, one full bath plus half bath on the first floor. Natural fireplace in the living room. Large eating area in the kitchen. Pewabic tile in the entrance and bath. Alarm system. Updated electrical. Recreation room with excellent storage space. Sun porch 13.8 X 7.6. Two car detached garage. Approximately 2,400 square feet. Call for an appointment today.

# SHOREWOOD REAL ESTATE, INC.

20439 Mack Ave., Grosse Pointe 886-8710



# SHOREWOOD REAL ESTATE, INC.

20439 Mack Ave., Grosse Pointe 886-8710



		~		THE R. P.
			SSE POINTE HOMES	
20743 Christine Ct.			SEPTEMBER 18TH & 25TH, 1-4:00	
	Tri-Level	3 Bedrooms	2 baths. Family room	
1899 Hunt Club		, september 25th		
	Bungalow	3 Bedrooms	Newer window treatments.	\$126,900
16001 E. Jefferson				
504 Ct Ct I	Colonial	4 Bedrooms		
506 St. Clair		3 Bedrooms		
1411 Bishop	Colonial	4 Bedrooms		system. Outstanding buy.
438 Moross		arms — PRICED TO		4110.000
1315 U	Ranch	3 Bedrooms	Custom built, recreation room	\$110,000
1315 Hampton	Grosse Pointe		Lange Court and a second of the Unit of	lane and day
1476 Dansard	Colonial	3 Bedrooms	Large family room, remodeled kitchen,	
1476 Renaud	Grosse Pointe	woods	Inground swimming pool. Family room	n, den.
		.,	Remodeled kitchen. Spacious rooms.	
20615 Kenmore	OBELI CILITO IN		ARPER WOODS	
20013 Nenmore		, SEPTEMBER 18TH 3 Bedrooms		Mark and an #22 500
19111Roscommon	Bungalow		Recreation room.	Nicely priced at \$72,500
19111NOSCORIMON	Dup <del>l</del> ex	2 Bedrooms	Freshly decorated — perfect for singles	
20666 Woodmont	D. m. m. Jan.	1 5	or retiree.	Priced at \$39,000
20000 Woodmont	Bungalow	4 Bedrooms	Fireplace, Many updated features, Finished basement with bath,	Dadward to \$70,000
21420 Severn	OBENI CIINDAV	. SEPTEMBER 25TH		Reduced to \$79,000
Z 14ZO Sevein	Colonial	, seriemben zoin S Bedrooms		
21335 Bournemou			Two fireplaces, two full baths. Nice fam	ily nome.
Z1333 BOURNIOU	Bungalow	3 Bedrooms	Finished bardwood floor 2nd floor has	
18901 Eastwood	FIRST OFFERIN		Finished hardwood floors. 2nd floor bed	room recently rennished
10901 Lastwood	Bungalow	4 Bedrooms	2 hathe Motharin Incompton Almos	t an area of land
	DOLISAKOW		<ul> <li>2 baths. Mother-in-law quarters. Almos</li> <li>CLAIR SHORES</li> </ul>	t an acre of land
23150 Westbury	OPEN CHADAY	, SEPTEMBER 18TH		
23130 HESEDVIY	Ranch	3 Bedrooms	Newer windows	Priced at \$139,500
22401 Benjamin			SEPTEMBER 18TH, 2-4	11KeG at \$139,500
ZZ401 benjalina	TIKSI OTIERIM	u. Of the Sumbal,	Situated on a 88 foot canal. Family room	_
22440 Benjamin	Ranch	3 Bedrooms		
22951 Pleasant	Ranch	2 Bedrooms	Great starter home. Basement, FHA/VA	
28645 Kimberty		SEPTEMBER 18TH.		terms being orrered.
20043 KIRIDERTY	Ranch	3 Bedrooms		.m
	ratici		In perfect moverin condition. Sharp, sha SNDOMINIUMS	sip.
23409 Edsel Ford C	· ODEN CIINDAN			
T 240A Erraci 1010 C		Contemporary dec		Priced at \$62,900
19737 E. 8 Mile			Two bedrooms, Newer windows.	Priced reduced to \$50,900
1713/ L. O WIRE	3. CKII 310163 I		I WU ULUIUUIID, ITCHTI WIIRIUWS,	THE COLUCE OF STUDY

Remodeled kithcen. Appliances included. 1-1/2 baths \$69,900 2 full baths, laundry room, fireplace, waterfront complex \$139,800

Quiet, convenient location. Attractive price.

# Affordable Living On Lake St. Clair





# MMEDIATE OCCUPANCY!

Newly Remodeled • Brand New Studios from \$555 • One-bedroom from \$565 Two-bedroom from \$595

# Featuring:

- New carpet
- Patios/balconies
- •Individual intrusion
- alarmsExcellent roommatefloorplans
- floorplans
  •Dogs & cats welcome
- •HEAT INCLUDED
- Resort features include:
- Clubhouse with indoor racquetball court
- Health/fitness center
- Pool with waterfall
- Outdoor hot tub
- Beachfront sand volleyball court
- Village Suites-short term furnished rentals



Move In Just In Time For School!

L'anse Creuse School District

CALL ABOUT OUR MOVE IN SPECIALS!

I-94 to Metro Pkwy. Between Shook & Crocker on Jefferson Ave.

1 0 - 7 9 1 - 3 0 9

\*Some Restrictions Apply

# Classified Advertising

#### 800 HOUSES FOR SALE

# St. Clair Shores Brand new custom built brick and vinyl Ranch with full basement on a 50x129' lot. Priced for immediate sale at \$79,900

FHA VA.

St. Clair ShoresBeautiful completely updated 3 bedroom brick Ranch with full basement, new kitchen and windows, 2 car attached garage. \$89,900 FHA VA.

# St. Clair Shores

Brand new custom built 3 bedroom brick Colonial. Featuring: Full basement, great room with natural fireplace, 2 1/2 baths, 2 car attached garage. \$134,900.

# St. Clair Shores Canal Home

Located on LaVon, we've featured this Custom built 3 bedroom brick Ranch with full basement, huge family room with natural from, country kitchen, 2 1/2 baths and 2 car attached garage. Priced to self.

Lee Real Estate Ask for Harvey 771-3954

# ATTENTION EASTPOINTE BUYERS

Nice 4 bedroom brick bungalow in one of East-point's best all brick areas. New furnace, central air, windows & kitchen, family room & large garage. \$62,900.

# **2 LAND CONTRACTS**

- 3 bedroom with basement, 1 1/2 baths, cathedral ceiling, large kitchen. \$44,900.
- 2 bedroom with huge fenced lot, large master bedroom, updated kitchen & bath. \$42,900. CALL COLLEEN PRUETT Century 21 AAA 773-0123

#### FAX YOUR CLASSIFIED ADS!

Please include your Visa or MasterCard number, expiration date, name, address, phone number, signature & classification with ad copy. Refer to our classified index for deadline, rates & information.

FAX

343-5569

#### 800 HOUSES FOR SALE

# HARPER WOODS HONEY Brick bungalow, 1600 sq. ft. Living room with fireplace, formal dining room, efficient kitchen, basement and attached garage- on 1/2 acre. \$71,500.

# EAST ENGLISH VILLAGE Mint condition 3 bedroom colonial, huge living room with fireplace, big formal dining room, Mutschler kitchen, 1 1/2 baths, basement and 2.5 car garage. All terms.

#### **WARREN WINNER**

Sharp, modern ranch, queen size kitchen, big bedrooms, first floor laundry and garage. All terms. Low \$40's.

# **EASTPOINTE'S FINEST**

Sharp 3 bedroom brick ranch, huge family room, newer furnace & central air, finished basement, 2 1/2 car garage. \$83,000.

#### 10 1/2 MILE & HAYES

Ultra sharp Three bedroom bungalow, newer windows, modern kitchen and bath, finished basement plus 2 1/2 car garage. \$68,500.

#### CAROL 'Z' BON REALTORS, INC. 774-8300

NEFF/ East Warren. 3- 4 bedroom ranch. Clean/ modern, 1 1/2 bath, family room, finished basement, garage. Good area. \$19,750. plus taxes. 810-678-3454, 810-664-1551.

ST. Clair Shores- Brand new 3 bedroom brick ranch. 343-

# **PLAN AHEAD!!**

5000 square feet of Windmill Pointe living. \$300,000

Available Spring 1995. 822-3961 for info sheet. No Realtor Calls!

#### CANAL HOME 23269 Clairwood St. Clair Shores

9 & Jefferson area- 1,400 sq. ft. brick ranch with basement & modern kitchen on 60' canal. 884-7533

GROSSE Pointe City- 482 Rivard. Fantastic location, large private lot, totally renovated, 4 bedrooms, 3 1/2 baths, 3 natural fireplaces, Pewabic tile in family room and entry. By owner. \$419,000. 885-8117.

## 800 HOUSES FOR SALE

HARPER Woods- 3 bedroom brick Bungalow with large family room, new furnace, updated kitchen, 1513 square feet. more. Near hospital. \$79,900. 885-2255.

HARPER Woods- Two bedroom, one bath bungalow, aluminum siding. New deck. 20492 Washtenaw, \$50,500. By owner, 313-885-5146.

#### BEAUTIFUL COLONIAL IN G. P. PARK

Over 3,500. sq ft., 5-6 bedrooms, 3.5 baths, breakfast room and large family room with cathedral ceiling. Completely updated and redecorated. Additional features include: all new windows, large deck, wet bar in living room, central air on 2nd and 3rd floors... much more. \$325,000. By owner. Call for appointment.

1142 Harvard 881-8575

# HARPER WOODS

Sharp 2 bedroom brick ranch in very desirable area. 165'X168' lot, natural fireplace, large Florida room, could be family room, finished basement, new roof & furnace. Only \$84,900.

# ST. CLAIR SHORES PRICE REDUCTION

Completely updated 3 bedroom Colonial. 1 1/2 baths, completely updated throughout. 2 1/2 car garage. You won't find another house like this. Asking only \$77,900.

Stieber Realty 810-775-4900

#### NEW LISTING 1540 FAIRHOLME

Large 3 bedroom brick center entrance colonial. Huge family room, updates galore! \$199,000.

# WATERFRONT CONDO Fabulous 2 bedroom, 2

bath, every upgrade known to exist! Views galore! Harrison Twsp. \$229,000.

#### LAKESHORE VILLAGE Two bedroom Condo, new kitchen, new carpeting,

owner wants this SOLD NOW! \$59,900 22705 ENGLEHARDT Completely updated 3 bedroom brick Ranch, price reduced \$85,000.

Owner says sell! Lucido & Assoc. Realtors 882-1010

#### 800 HOUSES FOR SALE

WATERFRONT, Dock your boat behind this beautiful home. Four bedrooms, 1 1/2 baths, living room with fireplace, formal dining room, heated sunroom, dry basement, 45' of canal frontage with dock. This very desireable property offered at \$87,500. Lakeshore Realty, 313-331-8881.

#### REAL ESTATE DEADLINE FRIDAY, NOON!!

Please call 882-6900 Visa or MasterCard accepted.

## 803 CONDOS/APTS/FLATS

LUXURY first floor condo- St. Clair Shores, 2 bedrooms, 2 baths, many upgrades, first floor laundry, finished recreational room with bath, attached garage. Open Sunday 1- 4. Kelly, Johnstone & Johnstone, 881-6300.

\$10,000 less two income flat. I-94/ Whittier, 3 baths, 2 garage, finished basement, separate utilities, new paint. Income \$850 month. 810-778-4876.

LAKEFRONT- Gorgeous St. Clair Shores townhouse, 2 bedrooms, 2 1/2 baths, attached garage. \$194,900. 810-293-8636.

LAKESHORE Village. 22815 Lakeshore. Open Sunday 1 to 5. Extras. Refinished hardwood floors. Air. 774-8818.

SPACIOUS condo- air, carport, basement with half bath. \$44,500. Century 21 Mac-Kenzie, Johnson. 810-779-7500.

ONE bedroom Coop Apartment, first floor, end unit. Kelty/ 8 Mile area. Immediate occupancy. For appointment call 1-810-778-8421.

ST. Clair Shores- Edmunton Place Condo- 21472 Beaconfield. Spacious 1 bedroom, carport, low maintenance fee. \$45,500. or \$460 rent. 778-5601.

WOODBRIDGE East condo-2 bedroom, 1300 square feet, excellent neutral decor. 810-777-2407.

# REAL ESTATE DEADLINE FRIDAY, NOON!! Please call 882-6900 Visa or MasterCard accepted.

- ST. Clair Shores 1 bedroom condo, includes stove, refrigerator and carport, first floor. \$39,900. 771-5363.
- 23404 Edsel Ford- remodeled. Berber carpeting, \$53,500. Diana, Century 21 Kee. 810-751-6026.

## 807 INVESTMENT PROPERTY

TWO family flat. Excellent location- close to schools & transportation. Hardwood floors. 331-6770.

**EASTPOINTE-** 2 family, rents \$885 month. \$75,900. 810-293-8636.

HEREFORD/ East Warren. Three (2) bedroom apartments, separate utilities. \$36,000 cash. 313-881-8191.

## 808 LAKE/RIVER HOMES

# LAKE SUPERIOR FRONTAGE

Spectacular 10 acre parcels each with frontage on the worlds largest lake. Crashing surf, dramatic views, unspoiled, uncrowded. This area near Marquette has it all. Parcels on paved road with all utilities in. Priced to sell at only \$55,000 to \$78,000 with an additional discount for cash WON'T LAST sales. LONG!! Call owner 906-892-8282

A BOATER'S Dream Horne. 30 minutes from Grosse Pointe on St. Clair River near Algonac. Private boatwell & brand new townhome, with 2 bedrooms, 2 1/2 baths. Large 2 car attached garage. Great layout with balcony off master bedroom & entertainment deck off living room, both overlooking private boat harbor with deeded boatwell directly in front of unit. Unbelievable low price of \$119,900. Contact: Wynne Achatz, Real Estate One Westrick, 810-765-8861.

BEAUTIFUL, contemporary home on Anchor Bay. Outstanding view. Extra 2 car garage plus 2 room finished area for office, hobbies etc. Ten ton boat hoist, steel sea wall. Many extras. \$375,000. By owner, 810-725-6923.

CHECK
THE
Resource Pages
For A
QUICK
Reference Guide
To
BY OWNER
& REALTOR
LISTINGS OF
HOUSES

# CONDOS

That are currently on the market!!!!!

Cail 882-6900 for more information.

FAX 343-5569.

# 814 NORTHERN MICHIGAN

CHARLEVOIX/ Lake Michigan-2.7 acres, sand beach, hardwoods, breathtaking views. \$300,000 Judy Edger, ReMax, 1-800-583-9339.

## 817 REAL ESTATE WANTED

BUYING Homes!! Agent 882-5539. Ask for Bill

# CASH FOR HOMES

Serving Area Since 1938

Stieber Realty 810-775-4900

#### **819 CEMETERY LOTS**

St. John Cemetery Fraser- property for 2 plus stone. \$850. or offer. 939-9473

GLEN Eden cemetary- Livonia, property for two. \$1,050. 886-6718.

#### 820 BUSINESS OPPORTUNITIES

ST. CLAIR SHORES
Family restaurant in popular Shores location. Good gross. LC. terms.

## Stieber Realty 810-775-4900

RETAIL store for rent- 4000 square feet, opposite Eastland. 776-5440.

# A PROVEN WINNER

All Cash- continual income!
New snack vending

New snack vending machines for local route. Investment required. 800-821-8363 days/ eves.



When you advertise "Your Home" for sale in

The Grosse
Pointe News
&
The Connection
Newspapers.

Deadline noon, Friday

For professional assistance call one of our Classified advertising reps today!

(313) 882-6900 FAX 343-5569

# lassified Advertising

# **REAL ESTATE FOR SALE**

- 800 Houses for Sale
- 801 Commercial Buildings
- 802 Commercial Property
- 803 Condos/Apts/Flats
- 804 Country Homes
- 805 Farms
- 806 Florida Property
- 807 Investment Property
- Lake/River Homes
- 809 Lake/River Lots
- 810 Lake/River Resorts
- 811 Lots For Sale
- Mortgages/Land Contracts
- Northern Michigan Homes
- 814 Northern Michigan Lots

- 815 Out of State Property
- 816 Real Estate Exchange 817 Real Estate Wanted
- 818 Sale or Lease
- 819 Cemetery Lots
- 820 Business Opportunities
- Friday Noon deadline (subject to change during holidays)

CASH RATE: 12 words \$8.40 Each additional word 60¢

Real Estate Resource ads, \$8.50 per line Call (313) 882-6900 Fax (313) 343-5569

# 800 HOUSES FOR SALE

## FAX YOUR **REAL ESTATE ADVERTISEMENTS**

#### FRIDAY, NOON DEADLINE (313) 343-5569

AWARD HOME- Grosse Pointe Woods. 4 bedroom, 2 bath, 2 lots, family room, deck, central air. Owner. over \$163,000. 886-6761

FIRST Offering: Outstanding 5 bedroom, 3 1/2 bath brick colonial with every amenity imaginable. New features include a fabulous kitchen adjacent to the new family room with fireplace. The new library provides a quiet reireat and the first floor laundry is an added plus. For additional features and pointment to view this speciacular home please call Sine Realty 884-7000.

HARPER Woods- Fantastic updates. \$62,000. Under \$5,000 lets you move in Gift money accepted. Master bedroom, 28' X 12.4', doorwall off kitchen. Century 21 KEE. 810-573-0622.

FIRST offering "In The Park" 3 bedrooms plus! Perfect for the growing family. Possible land contract. Addie Bauer-Leggat, Tappan ciates. 884-6200

# CALL (313) 882-6900

TO CHARGE YOUR REAL ESTATE AD!!!

**VISA & MASTERCARD ACCEPTED** 

# 800 HOUSES FOR SALE

GROSSE Pointe Woods- 1394 Aline. Two full baths, three bedroom bungalow. Central air, large master bedroom suite. Immediate occupancy. \$116,900. 313-886-2544.

THREE bedroom- Beaconsfield near St. Paul, 2 blocks from schools. Hardwood floors. 331-6770

ST. Clair Shores- Custom built 2 bedroom brick ranch, famity room, large remodeled kitchen with Parkay floor, remodeled bath, semi finished basement, with 1/2 bath, patio, attached garage opener, central air. \$106,000. 810-773-7347.

#### **ATTORNEY**

For your Real Estate sale or purchase, \$250. Also living trusts or probate. Wolverton, 285-6507

LOVELY 5 bedroom home, Grosse Pointe Woods with all the extras including inground heated pool. Priced to sell. Call for appointment,

#### HARPER WOODS **Grosse Pointe Schools**

Immediate occupancy, 3 bedroom brick Bungalow, large kitchen, natural fireplace, central air. Florida room, rec room with 1/2 bath, new furnace & hot water heater, garage. \$86,900. Immediate occupancy, 3 bedroom brick Bungalow, dining room, central air, rec room with 1/2 bath, all appliances stay, 16x20 garage, close to shopping and transportation. \$85,900.

GM Field Realty, Inc. 771-8222

#### 800 HOUSES FOR SALE

#### THE **HOMETEAM** INSPECTION SERVICE (810)412-0165.

1301 Torrey- Attractive three bedroom center entrance Colonial in Grosse Pointe Woods. Living room, formal dining room, family room, air, wolmanized deck. \$189,900. 885-6459.

#### FAX YOUR **CLASSIFIED ADS!**

Please include your Visa or MasterCard number, expiration date, name, address, phone number, signature & classification with ad copy. Refer to our classified index for deadline, rates & infor-

#### FAX 343-5569

EASTPOINTE, \$59,900. Brick 2 bedroom ranch, clean, nice area. Agent, 886-8710 or 882-1004.

DISTINCTIVE Southern Colo nial Home, 2,500 square feet, 3 bedrooms 2.5 baths. Master suite has private bath, natural fireplace and separate dressing room. First floor includes library family room and deck. Great for entertaining. Excellent condition. Must see!! 886-

# **REAL ESTATE** DEADLINE FRIDAY, NOON!!

Please call 882-6900 Visa or MasterCard accepted.

### 800 HOUSES FOR SALE

ST. Clair Shores, 19709 Shady Lane. Three bedroom brick, updated kitchen, finished basement, 2 car garage. \$85,900. Open Sunday, 1- 5. 810-773-0646.

# CHECK THE **Resource Pages** For A QUICK Reference Guide

To **BY OWNER** & REALTOR LISTINGS OF HOUSES

# **CONDOS**

That are currently on the market!!!!! Call 882-6900 for more in-

formation.

#### FAX 343-5569.

GROSSE Pointe Farms: Charming 3 bedroom, 2 bath brick colonial on a very private lane close to schools, parks, and shopping. This wonderful home has a spacious family room, updated country kitchen, and some newer features you're sure to enjoy. All new windows, new landscaping and patio, and a tempting new price. For an appointment call Sine Realty 884-

GROSSE Pointe Woodsbedroom Colonial, 1 1/2 baths, family room, 2 1/2 car garage, central air. 2033 Country Club Drive. 371-1101

## 800 HOUSES FOR SALE

# **FIRST OFFERINGS**

Large Colonial, 4 bedroom, den, 2 1/2 baths, family room, fireplace, Mudd room, attached 2 car garage, enclosed patio, large lot. PRICED TO SELL!

#### **LUXURY RANCH**

Three bedroom Ranch 30x15 family room with wet bar, large patio, formal dining room, attached garage, finished basement. Asking \$204,900.

## **GROSSE POINTE PARK BEAUTY**

Four bedroom remodeled through out, new windows, 2 car garage. ONLY \$103,900.

#### ANDARY 886-5670

LAKEFRONT Home- St Clair Shores. Needs repairs, 293-

BEAUTIFUL four bedroom, Grosse Pointe schools, new kitchen, updates throughout. Reduced to \$79,500. 20202 Lancaster. MJM Realter, 588-6400.

HARPER Woods three bedroom Ranch plus complete Mother in Law apartment, large lot. \$82,900. Agent, 886-8710 or 882-1004.

#### BY OWNER 66 Hall Place

Great location- neighbors 3 bedroom, 1 1/2 bath, many improvements. \$210,000. By appointments. 884-0525.

#### 800 HOUSES FOR SALE

589 NEFF, 2 bedroom, new kitchen & bath. Family room, Huge heated loft over garage, Open Sunday 2-5. 882-1627.

#### Classified Advertising 882-6900 **Retail Advertising** 882-3500 **News Room** 882-2094

521 Rostyn. Charming center entrance colonial. Two natural fireplaces, three bed-rooms, 2 1/2 baths, screened back terrace, attached two car garage. Newer furnace with central air. Exceptional back yard. Well maintained family home. One half block from elementary school, one half block from lake. By appointment. 313-886-0409.

OPEN Sunday 1- 4. Grosse Pointe Woods. 1974 Ridgemont. Exceptional 3 bedroom ranch, oak kitchen, fin-ished basement, 2 car garage, 70x115 lot. (74RID). Red Carpet Keim American Heritage. 810-445-1200.

CLASSIC colonial- 4 bedroom, 2 1/2 bath, library, fireplace, large cherry kitchen, finished basement, central air, walk up attic, freshly painted inside/ out. 1385 Devonshire. No Brokers. \$229,900. 810-244-9669, 569-5273.

TWO family- 818 Neff. Excellent location, new roof, redecorating allowance. Appointment, John Albrecht, 313-

# **OPEN SUNDAY, 2-5 16207 MONTICELLO DRIVE**

Charming 4 bdrm 2,100 sq.ft. Colonial in prime Clinton Twp. location. No maintenance just move in & enjoy w/all lifes comforts. Air, alarm, sprinkler system. \$149,900

810-286-7239



Place a real estate advertisement in the "YourHome" section of The Grosse Pointe News and The Connection newspapers and reach over 150,000 potential buyers!

> Friday, Noon deadline (313) 882-6900 FAX (313) 343-5569

#### ST. CLAIR SHORES CANAL FRONT

Three bedroom brick ranch w/2 car garage, 2 full baths, lawn sprinklers, central air, attic fan, doorwall, going to patio, Ig. hoist to fit up to 27' boat. Only \$142,000

## **GROSSE POINTE**

Retirement Condo in St. Clair Shores. Only \$84,900. Two bedrm, 1 1/2 baths, lg. finished basement. 2 car carport. Nice private yard.

#### **EASTPOINTE** JUST LISTED

4 bedroom brick bungalow built in 1989. This one of a kind home has 3 full baths - one with jacuzzi, professionally finished basement. Large deck off kitchen.

#### **JUST LISTED EASTPOINTE**

Three bedroom brick ranch, w/2 full baths, Florida room, natural fireplace, finished basement, large cedar jacuzzi, garage. Only \$88,000

> 771-1211 Ask for John Kurczak
> Century 21 AAA

# Insects in your firewood? Here are some tips for you

Q. I am concerned about bringing insects indoors on my firewood. Should I be worried? What are some precautions I can take?

A. Many people are supplementing their heat supply by burning firewood. There are a number of insects associated with firewood which may cause unwarranted alarm to homeowners.

The insects found in firewood can be divided into two groups:

- wood boring insects
- · insects seeking shelter in firewood.

A number of different beetles may be found developing in firewood. Homeowners usually become aware of these insects when they find piles of sawdust created as the adult beetles emerge from the wood. Sometimes the homeowner also finds these large multi-colored, strikingly-patterned

Carpenter ants and termites may also be found in firewood but it is highly unlikely that these insects will invade the home. Both are social insects and the integrity of the colony is usually so disturbed when the wood is cut and split that establishment in the home is not possible.

Several insects seek overwintering sites under loose bark or in hollow trees. There are several large beetles found under loose bark that are totally

Some people don't want any of these "bugs" in their homes no matter how

# Housing starts slip

Michigan housing project starts for July 1994 fell from June 1994 by 14.5, however, 1994 year-to-date totals are up 10.6 over 1993.

"The housing market remains solid," said Mike Theunissen, president of the Michigan Association of Home Builders, "but it does seem to be leveling out in comparison to the tremendous growth we have seen from November 1993 to May 1994. The increase in mortgage rates, which rose to 8.68 in July, is the main culprit in this trend. Material availability and rising prices have also contributed. Even though lumber prices have not continued to explode, other material prices, such as gypsum wallboard, have risen."



Anteebo Publishing, Inc.

96 Kercheval. Grosse Pointe Farms,MI 48236

John Minnis - Editor 882-0294 Display Advertising 882-3500 Real Estate Resource 882-6900

innocuous they may be. Insect invasion of homes from firewood can be prevented by following these rules:

1. Do not stack firewood in or against the house or other buildings.

2. Bring in amounts of firewood that can be used up in a couple of days. Keep it stacked in the cold portions of the house (i.e., the garage or unheated

- 3. Do not leave firewood in the house over the summer.
- 4. Do not treat firewood with insecticides. It is unnecessary and expensive.
- Q. The leaves on my Japanese Red Maple are drying and browning and curling up. It is an old tree, but it seems to develop this problem every year around this time.

A. The tree is most likely suffering from stress induced leaf scorch. Check soil moisture after a rain or after watering to be sure the roots are getting a good soaking. Avoid getting the leaves wet as this can cause spots. Fertilize the tree next spring to improve vigor. Water during hot-dry times to avoid stress. Your tree should recover, but will always need a little TLC to be sure it gets what it needs.

Q. With the threat of frost, what are some precautions I should take when bringing my houseplants indoors for the winter?

A. Clean your plants off from top (foliage) to bottom (pots and saucers). An insecticidal soap solution, applied until dripping wet then hosed off with



a gentle but steady stream of water, will not only dislodge any hitchhiking pests but will also leave your leaves shiny and clean. If your pots were sitting directly on the ground or patio you may want to drench the soil with a solution of malathion. Do this when the plant is still outside and is ready to be watered. Be careful not to overwater your plants.

Begin holding back on the amount and frequency of water as the days get shorter and nights get longer. Try to make a gradual change from outdoors to in. This will reduce the amount of readjustment shock that the plant will have to go through. Once indoors for the winter you can expect your plants to shed some leaves as they acclimatize (get used to new surroundings). It is

important to provide the plants with as much light as possible for the winter months and to increase humidity around them. To do this, group them together, place them on a tray filled with water and stones or pebbles to raise the pot out of the water, or start the humidifier as soon as the furnace starts up. These suggestions should help make the transition from outdoors to indoors a little easier for your plants.

Q. What is the best variety of apple for home storage?

A. As a rule of thumb, the late maturing, harder fleshed varieties (such as Red Delicious, Ida Red. Northern Spy, Winesap, and Rome Beauty) tend to store much longer than the earlier, softer fleshed varieties like Macintosh and Jonathan.

Storage temperature plays a big part, however. Apples keep best in a storage area with high humidity and temperatures around 32 degrees F. Line higher the temperature, the quicker apples will become overripe and begin to rot. Because one rotten apple will indeed spoil the rest, store only apples that are free of bruises, dents, nicks, insect damage and other injuries that would give spoilage organisms a foothold.

This information is for educational purposes only. References to commercial products or trade names do not imply endorsement by the MSU Extension or bias against those not mentioned.



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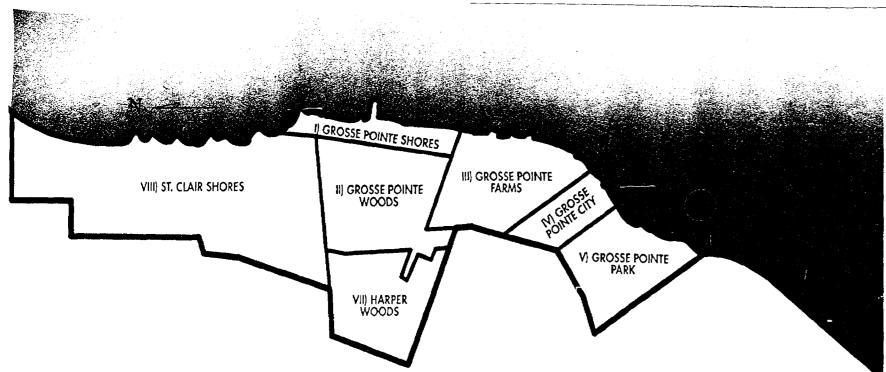
I. GROSSE POINTE SHORES					
Address	Bedroom/Bath	Description	Price	Phone	
49 Belle Meade	4/3	Spacious Colonial, 3,600 sq. plus Lib., many updates. Bolt		884-6400	

Address	Bedroom/Bath	Description	Price	Phone
1390 Oxford	3/2.5	Distinctive Southern Col., MBR w/separate dressing rm., nfp, private bath. Great floor plan.	\$279,000	886-5917
1549 Hampton	4/2	Award winn. home, 2 lots, large deck/fam. rm., new kit., bath, furnace, cen. air. By owner.	\$163,000	886-6761
1788 Vernier BERKSHIRES	3/2.5	OPEN SUN. 2-4. By owner. Townhouse, move-in condition, modern kitchen/appliances, garage.	\$141,500	881-0619
2033 Country Clu	b 3/1.5	Colonial, fam. rm., C/A, 2-1/2 car gar.	Call	371-1101
512 Roslyn	3/2.5	Center entrance Col. Prime location. (See class 800). By owner.	Call	313-886-0409
20020 Holiday	3/1.5	OPEN SUN. 2-4. Family bungalow near Sweeney Park! Higbie Maxon.	\$144,900	886-3400
2216 Hampton	3/1	OPEN SUN. 2-4. Lots of house for the money! Higbie Maxon.	\$89,900	886-3400
788 Woods Ln.	4/2.5	OPEN SUN. 1-4. Charming family home. Newer decor. Mutschler kitchen. Coldwell Banker Schweitzer Real Estate		886-4200
1539 Lochmoor	4/2	OPEN SUN. 1-4. Brk. bung. w/new kit. Fin. bsmt. Century 21, East.	\$299,900	886-5040
1313 Hawthorne	3/2	OPEN SUN. 2-4 NFP, NC, hardwood floors. Tappan & Associates.	\$139,900	884-6200
1974 Severn	3/1.5	OPEN SUN. 2-4. Modern amenities, price reduced for quick sale! By owner.	Call	881-0644 884-4866

° III. GROSSE POINTE FARMS					
Address	Bedroom/Bath	Description	Price	Phone	
66 Hali Place	3/1.5	By owner. Great location, many improvements.	\$210,000	884-0525	
231 Lakeshore Ro	4/3.5	OPEN SUN. 2-4. Totally redesigned kitchen and baths. Higbie Maxon.	1! New \$1,450,000	886-3400	
135 Moran	3/2.5	OPEN SUN. 2-4. Col. w/slate roof, numerous updates, incl. appl. Tappan & Associates.	\$340,000	884-6200	

Address	Bedroom/Bath	Description	Price	Phone
354 Washington	4/4	Georgian Colonial - carriage house, lot, maids quarters. R.G. Edgar & Associates	\$770,000	886-6010
854 Neff	2/1.5	Condo, bsmt. w/rec. room, 2-car g Jim Saros Agency, Inc.	ar. Call	886-9030
17111 Jefferson	2/2	1st floor condo w/formal dining rm CAC. Jim Saros Agency, Inc.	ı. Call	886-9030
350 Lincoln	5/4/2	OPEN SUN. 2-4. Enticing new cor Tappan & Associates.	struction. \$535,000	884-6200
578 Neff	4/2.5	OPEN SUN. 1-4. Brk. condo w/fin nfp. Century 21 East, Inc.	. bsmt., \$159,000	886-5040
482 Rivard	4/3.5	Great location, totally renovated, 3 fireplaces, fam. room.	\$419,000	885-8117

V. GROSSE POINTE PARK					
Address	Bedroom/Bath	Description	Price	Phone	
829 Harcourt		Multi-family w/separate bsmts., furnaces, nfp, 3-car garage and priced to self! Jim Saros Agency, Inc.	\$209,900	886-9030	



Address	Bedroom/Bath	Description	Price	Phone
1142 Harvard	5/6-3.5	By owner. Over 3,500 sq. ft. Beautiful Colonial.	\$325,000	881-8575
20696 Lochmoor	3/1	Br. bung., Ig. kit., nat. I/p, c/a, Fla. rm., new furn. & hot water. Gar., GP schools. GM Field Realty, Inc.	\$86,900	771-8222
19288 Eastborne	3/1	Br. bung., din. rm., c/a, rec. rm. w/1/2 bath, all appl. stay, 16x20 gar. GP schools. GM Field Realty, Inc.	\$85,900	771-8222
1338 Balfour	5/2.5	OPEN SUN. 1-4. Colon. w/many features & updates. Century 21 East, 1	nc. \$224,800	886-5040

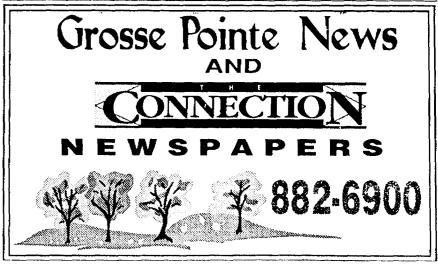
VI. DETROIT					
Address	Bedroom/Bath	Description	Price	Phone	
BUSINESS C	PPORTUNITY	Car Wash near G.P., 30 yr. business (bldg. incl.), equip. very well maintained. Jim Saros Agency, Inc.	Call	886-9030	
9214 Guilfo	rd 2/1	Brk. Colon. w/formal dining rm. Century 21 East, Inc.	\$28,200	886-5040	

Address [	Bedroom/Bath	Description	Price	Phone
20492 Washtenaw	2/1	Bungalow - aluminum siding. New deck. By owner.	\$50,500	885-5146
18901 Eastwood	3/2	Ranch w/complete mother-in-law apartment, Ig. lot.	\$82,900	886-8710 882-1004
20691 Damman	4/	Brick Bungalow, deep lot, nsp, family rm., rec. rm. in bsmt. 1.5-car garage. Jim Saros Agency, Inc.	Call	886-9030
20259 Lancaster	4/1.5	Bungalow w/custom kitchen, family rm. w/nfp, bsmt. rec. rm. Jim Saros Agency,	Inc. \$89,900	886-9030
20401 Damman	3/1	Brk. ranch w/n/p. Fresh paint & new carpet. Century 21 East, Inc.	\$77,950	886-5040
20831 Ridgemont	3/1	Alum. ranch in G.P. schools. Newly decorated. Century 21 East, Inc.	\$54,800	886-5040
19203 Rolandale	3/1	Bung., lg. fam. rm., new furnace, 1,513 sq. ft. By owner.	\$79,900	885-2255
20202 Lancaster	4/1	G.P. schools, new kit., updates througho Reduced. MJM Realtor.	ut. \$79,500	588-6400

Address	T. CLAIR  Bedroom/Bath	Description	Price	Phone
23269 Clairwoo	d 2/2	Canal Home, 1,400 sq. ft. br. ranch. Modern kit.	Call	884-753
1055 Woodbridg	ge 2/1.5	Open Sun. 1-4. Sharp Dorset unit. Stieber Really Co.	Call	810-775-490

Address B	edroom/Bath	Donasiation	Price	nt
19600 Parkside	3/1.5	Description  Completely updated brick col.  Stieber Realty Co.	\$79,500	Phone 810-775-4900
29132 Jefferson Ct.	. 2/2	Beautiful water condo. Built in 1990. R.G. Edgar & Associates.	\$300,000	886-6010
33376 Jefferson	2/2.5	Condo near water. Family room & more. R.G. Edgar & Associates.	\$139,900	886-6010
19709 Shady Lane	3/1	OPEN SUN. 1-5. Brick, updated kit., fin. bsr.t., 2 car gar.	\$85,900	810-773-0646
19627 Ridgemont	2/1.5	1st flr. condo, or rent \$615/month.	\$50,900	884-6898
21472 Beaconsfield	1/1	Spacious condo, carport, low maint. fee.	\$45,000 or Rent \$460	r 810-778-5601
21446 Beaconsfield	1/1	Spacious condo, carport, air, many updates. Century 21 MacKenzie, Johnso	n\$44,500	810-779-7500
137 Windwood Poi	nt 2/2	OPEN SUN. 1-4. 1st floor. Kelly, Johnstone & Johnstone.	Call	885-2455
102 Lac Ste. Claire	2/2.5	Gorgeous lakefront twnhse., att. gr. or rent \$1,500/mo.	\$194,900	810-293-8636
22815 Lakeshore	2/1	OPEN SUN. 1-5. Condo. Lakeshore Vill A/C. By owner.	\$62,000	774-8818
22210 11 Mile	1/1	First flr. condo, formal dining rm., freshl painted/newly carpeted and immediate occupancy. Jim Saros Agency, Inc.	y Call	886-9030
759 Claire Pointe C	ircle 2/2	OPEN SUN. 2-4. Raised ranch condo w attached garage! Higbie Maxon.	ith \$81,500	886-3400

Address	Bedroom/Bath	Description	Price	Phone
Eastpointe	2/1	Ranch, clean, nice area. Agent.	\$59,900	886-8710 882-1004
31540 Blair	6/2.5	Spacious Colonial w/lrg. fam. rm., formal dining rm., new roof/furnace, 2 car garage.	Call	886-9030
Harrison Twp.		50x150 with a new steel seawall/dox (2). Land contract terms. Must be sol		
		Trust! Jim Saros Agency, Inc.	Call	886-9030







# NESTEGG

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# YOUR BANKER WANTS TO BE YOUR BROKER

But as banks move into mutual funds, annuities, and wrap accounts, they'll be experiencing growing pains.

BY TIMOTHY MIDDLETON

here are 300 or 400 mutual fund complexes in the United States, "and there are 15,000 banks, not counting branches," notes Henry L. P. Schmelzer,

CONTINUED ON PAGE 4



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Learn which interior home improvements will return the biggest dividends when you decide to sell your home. PAGE 18

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ABOUT
THE BEST
INVESTMENT
OPPORTUNITIES

AVAILABLE TODAY
WITH



We welcome your comments. We also invite you to send in questions regarding specific financial management or investment strategies that can help you to protect your nest egg.

## QUESTION

For many years I've had cash-value life insurance largely to protect my children. Now that they're grown, does it make sense to drop the policy and save money on the premiums?

#### ANSWER

You'd be better off converting it to a reduced paid-up policy. In other words you would use your accumulated cash value to buy a policy that charges a single premium. Essentially, you'd convert your whole life policy into a single premium policy that still carries a death benefit — but one that's lower than your original policy. Making this conversion will give you a relatively safe investment comparable to a short-term bond fund.

## QUESTION

I've heard that it's possible to set up an automatic withdrawal program with most mutual funds. How do you go about it?

# ANSWER

Although they don't publicize it, most funds offer plans that allow you to receive monthly payments. But there are some restrictions. "You generally must have at least \$5,000 to \$10,000 invested in a fund in order to set up such a program," says Sheldon Jacobs, editor of The No-Load Fund Investor in Irvington-on-Hudson, N.Y. Some funds limit you to quarterly or even yearly payments depending on the amount you have invested. And since the fundwill have to sell shares to meet your payment schedule, you may be liable for capital gains taxes. In any case automatic withdrawal programs make it difficult to calculate your taxes.



Accordingly, Jacobs says that investors should consider other alternatives to meet their cash flow needs.

## QUESTION

I'd like to learn more about dividend reinvestment programs, or DRIPs. How can I find out what companies sell stocks directly to investors without brokers or commissions?

## ANSWER

You can get a free list of such companies by writing to the *DRIP Investor*— a newsletter— at 7412 Calumet Avenue, Hammond, Ind. 46324. Charles Carlson, editor of the *DRIP Investor*, is also the author of a comprehensive book on the subject called *Buying Stocks Without a Broker* (McGraw-Hill). You can buy stocks directly from more than 900 companies— including AT&T, McDonald's, and Pepsico. In most cases, however, you must first buy at least one share

panies are now allowing investors to make their initial purchases directly," says Carlson. Exxon, Mobil, and U.S. West are among the companies that permit investors to make initial stock purchases directly.

through a broker. "But a

growing number of com-

Some utility companies allow their customers to make initial stock purchases directly. Other companies permit residents of the states in which they operate to make direct initial stock purchases.

## QUESTION

Investors are always advised to avoid buying stocks that are overvalued. But what do the experts look for to determine whether a stock is a good buy?

#### ANSWER

Experts look at a number of factors to determine how accurately a stock is priced, including: its position in its market; an evaluation of its management; any new products or patents in the pipeline; its recent performance and its anticipated performance in the near term, among other issues. As a general rule, in today's market a stock would be considered cheap if its dividend yield were more than 3% and its P/E ratio were in the mid-teens or lower.

## QUESTION

Can I use my IRA savings as collateral to obtain a loan?

#### ANSWER

No. Under the law, using an individual retirement account to secure a loan is tantamount to withdrawing it. Therefore, you'd be liable for taxes on the amount you used as collateral as well as a 10% penalty if you're under 59 1/2. However, if part of the IRA represents nondeductible contributions, that portion of the de facto distribution is neither taxed nor penalized.

#### QUESTION

I was recently notified of an IRS audit that coincides with a major product launch for which I am responsible. Can I ask them to reschedule it?

# ANSWER

Yes. You have the right to ask the IRS to reschedule the audit to a time that's more convenient. The IRS is reasonable about granting additional time for business or personal reasons. Often taxpayers need more time to gather all their records. If you try to postpone an audit indefinitely, however, or ask to reschedule it repeatedly, the IRS may think you have something to hide, in which case their patience will wear thin.

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# SEND YOUR QUESTIONS TO:

Please send your questions about issues of personal finance to: Nest Egg, Two World Trade Center, New York, NY 10048. Include your full name, address, and telephone number. Questions can be answered only in the column, not by mail or telephone.

regional vice president of the National Association of Realtors in LaCrosse, Wis. "But you probably won't get your investment back if you spend thousands of dollars on specialized appliances and built-ins. Most people aren't gourmet cooks, so they probably won't want to pay extra for those things."

Nevertheless, return on investment shouldn't be your sole consideration when making home improvements according to real estate professionals. If a state-of-the-art media room is your ultimate dream, go ahead and create one. Just don't expect to recoup your investment when you sell your house. It may give you a lot of enjoyment, but few buyers will want to pay extra for the acoustical ceiling panels and inwall coaxial cable lines.

If, on the other hand, you are improving only with an eye toward selling, take a lesson from Wal-Mart and K-Mart.

"A trendy shopper might think that the merchandise offered by those discount stores is rather boring," notes Larry Ross, vice president and chief operating officer of Century 21 Region 5, Inc., a network of 110 real estate offices based in Ontario, Calif. "But there is a reason they're the two biggest retail chains in the world. They appeal to the greatest number of people."

Neutral colors, medium-pile carpet, and off-the-shelf kitchen cabinets and appliances may strike you as rather ho-hum, but they will give your home the broadest possible appeal. In any case, most buyers will have their own plans for transforming your home into their perfect nest.

# THE BOTTOM LINE

No matter what kind of interior improvements you make to your home, your neighborhood will impose an upper limit on the return on investment you can expect. Generally speaking, it is virtually impossible to increase the value of any property by more than 20% over similar properties in the same neighborhood. If the improvements you are considering will cost more than 20% of the value of your home, you may be better off selling it as is and trading up to a new home instead.

Michael McDermott writes on business, finance, and lifestyle subjects for a varicty of national publications.

# Return on investment on selected home improvements

	Cost	Increase in value of home	Return on investment
Minor kitchen remodel	\$ 6,368	\$ 6,427	101%
Major kitchen remodel	\$20,078	\$18,733	93%
Bathroom addition	\$11,441	\$10,570	92%
Bathroom remodel	\$ 6,269	\$ 5,298	86%
Master suite	\$19,210	\$16,400	85%

Source: Remodeling Magazine's 1993 Cost vs. Value Survey. Data based on national averages.

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# Your payoff can be substantial with the right improvements

Not only can you make your home more enjoyable to live in, but you can lower your capital gains bite when you sell your house.



ARE YOU LOOKING for an investment with favorable tax implications and a variety of "soft" returns? Try fixing up the inside of your home.

Actually, "fixing up" is a poor choice of words. What you

really want to do is "improve" your home. This distinction is not just a matter of semantic hairsplitting. In the eyes of the Internal Revenue Service, improvements are considered a tax deductible investment in your property, while repairs are not.

# REDUCING YOUR CAPITAL GAINS LIABILITY

The IRS has specific criteria to determine what constitutes an improvement and what constitutes a repair. According to IRS guidelines improvements "add to the value of your home, prolong its life or adapt it to new uses." Repairs, on the other hand, simply "maintain your home in good condition." That distinction holds important implications in two separate areas of tax liability.

First, the only consumer-loan interest that is still deductible is mortgage interest. However, you can only claim the deduction on an amount equal to what you paid for your house plus the cost of any improvements.

Therefore, improving your home not only raises its potential resale value, it increases your abili-

ty to borrow tax-leveraged dollars through a second mortgage or homeequity line of credit.

Second, when you sell your home, you are liable for capital gains taxes on any profit you make. You can postpone that liability by buying another home of equal or greater value within two years of the sale. Additionally, if you are aged 55 or older, you are eligible for a one-time exclusion of up to \$125,000 of that profit.

However, you can greatly reduce your ultimate tax liability by making improvements to your home. But you must make sure to keep careful records to document those improvements.

For example, let's say you bought a home for \$200,000 in 1990 and have made \$50,000 in improvements since

then. If you later sell the home for \$250,000, you would have no capital gains tax liability.

The money you spent on improvements completely offsets the profit from the sale. The fact that you got to enjoy all those improvements for as long as you lived in the house in no way affects the size of the deduction. In effect, home improvements are a depreciation-free capital investment.

"I think that many people fail to realize the importance of hanging on to all those receipts and canceled checks," says Larry Diker, a CPA with the Poughkeepsie, N.Y., accounting firm of Pangia & Co., P.C. "If the IRS ever challenges your cost basis (i.e., your purchase price plus the cost of any improvements), those receipts and canceled checks are the best evidence you can have to document your expenses. It also makes sense to have your accountant update your cost basis every year when you do your taxes."

## **IMPROVEMENTS VS. REPAIRS**

Differentiating between an improvement and a repair is sometimes a matter of interpretation. Some projects are routinely accepted by the IRS as bona fide improvements, including adding new rooms, replacing a roof, upgrading your plumbing or electrical wiring, installing a new furnace, or adding central air-conditioning.

Generally speaking, projects such as painting or wallpapering a room, repairing a broken toilet, or

servicing a heating or cooling system are characterized as repairs. Accordingly, they do not reduce the homeowner's cost basis.

Other projects fall into a gray area about which even experts disagree. For example, let's say you were to install new appliances as part of a kitchen remodeling project. They might be considered either improvements or repairs, depending on who you ask. In this case, Diker advises caution. "A general rule of thumb is that a purchase is not a capital improvement if you pay sales tax on it," he says.

Other tax specialists, however, might take a more aggressive stance. They could reasonably argue that a built-in dishwasher or cooktop, for example, is "permanently attached" to the property, which is one of the IRS's key tests to distinguish an improvement from a repair.

At the very least, you should hold on to such receipts. In most cases, the decision on whether you can claim the deduction won't have to be made for many years until you sell your home.

If you choose to include such improvements as part of your cost basis, keep in mind that you can only claim the most recent expenditure. If you replace a water heater several times during the period you own your home, only the most recent water heater might qualify as an improvement.

You should also be aware that if you choose to claim such items as home improvements, you might face an argument from the IRS. One tactic that can

help to bolster your case is to list all such items in your sales contract when you sell the house. But if the thought of locking horns with the IRS is worrisome to you, you'd probably be better off sticking with Diker's more conservative approach.



ally subjective. Homeowners like to create an environment that reflects their own tastes and preferences. What appeals to you may not appeal to every prospective buyer.

Real estate agents say the biggest mistakes to avoid are garish or offbeat colors in paint and carpet, overimproving, or overcustomizing.

"A gourmet kitchen is great if you're a gourmet cook," says Fred Prassas,

18 SEPTEMBER 1994

ILLUSTRATION BY DAVE JOLY

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\*Source: IBC/Donoghue's Money Fund Report for the 7-day period ended 6/7/94 at which the Money Market Fund ranked 2 out of 131 funds in the Stockbroker & General Purpose Category, Tax-Free Money Funds. There can be no assurance that the money market fund will be able to maintain a stable net asset value of \$1 per share, nor is the value of this Fund's shares insured or guaranteed by the U.S. Government.

† Yields for the period ended 6/8/94. Fund's total return from inception (5/2/94) through 5/31/94 is • 62%

† Yields for the 7-day period ended 6/8/94. During this period, certain fees were being waived by The Dreyfus Corporation for both funds and without which the ranking of the money market fund would have been lower. This waiver may be terminated or modified. Had these expenses not been absorbed, the money market fund's 7-day yield would have been 2.10%, and the equivalent taxable yield would have been 3.48%. The bond fund's 30-day yield would have been 5.76%, and the equivalent taxable yield would have been 9.54%. Past performance is no guarantee of future results. Tax equivalency is based on a 39.6% Federal income tax rate. Yield, share price and investment return of the bond fund fluctuates, so an investor may receive more or less than original cost upon redemption. Yield of the money market fund fluctuates. Income may be subject to some state and local taxes, and for some investors to the Federal alternative minimum tax. Dreyfus Service Corporation, Distributor.

1:

president of New England Funds in Boston. Access to that awesome distribution channel beckons, he says: "If we don't move into it, somebody else will, and they'll gain market share."

Welcome to the newest battleground for your investment dollar: Main Street Bank & Trust. Barred from the securities business during the Great Depression, and still subject to state-by-state limitations on what they can sell, banks are exploiting every loophole to satisfy the public's appetite for investments, notably mutual funds.

Bank-related funds have nearly quadrupled in the last five years — from 404 in 1989 to 1,535 in March 1994, according to Lipper Analytical Services. In the same period their assets swelled from 7% of the industry total to 11% — more than \$221 billion. And banks' actual market share is much greater, because many of them sell non-bank funds, as well. "About one-third of our sales comes from banks," says Lou Tasiopoulos, director of that business for Putnam Investments, the \$65 billion mutual fund complex based in Boston.

And banks are competing in every other investment arena. One in five U.S. banks owns a full-service brokerage firm. Some 52% of banks own a discount broker. In sales of tax-deferred annuities, "we estimate that about 11% of the business is going through banks right now," says Scott Dunn, senior analyst for the Life Insurance Marketing Research Association in Hartford, Conn. Even wrap accounts —which offer middle-class customers the kind of private money management once reserved for the very rich — are proliferating at your local bank.

"We offer the same products and many of the same services as non-bank broker/dealers," says John W. Logan, executive vice president of First American National Bank in Nashville, Tenn. "But with us you can actually visit with the registered representative who is your account officer."

Banks are even innovating in a few areas. Fleet Financial Group of Rhode Island sells its own proprietary Galaxy family of 23 mutual funds without a load, or sales commission, while also offering the kind of personalized financial planning services usually available only from vendors of load-bearing funds. "We're the only major bank who does it," says Richard H. Jones, president of Fleet Investment Services in Providence, "but we think many other banks will copy us."

As banks scramble for a share of investable assets, however, they are dogged by a reputation for dispensing poor — and even misleading — advice to their customers. "The greatest challenge in our industry is to train our representatives so they are on a par with the larger firms and to support them technologically," says Logan.

## WHAT YOU CAN'T BUY AT A BANK

Banks are still barred from underwriting securities' offerings. And because they're mostly regulated at

the state level, there can be numerous other impediments to offering a full line of investment options.

The result is that investment options at your local bank may be very slim — and not necessarily what you expect. Several banks have established excellent reputations in the mutual fund business, notably U.S. Trust Co. (the UST family), Chase (Vista), and Bank of America (Pacific Horizon). But in general, banks are forbidden from selling their customers shares in mutual funds for which they are the adviser. So some banks that manage their own funds only sell their rivals' funds in their lobbies, or they hire a third party to sell their own.

Salesmen in bank lobbies are often quite limited in what they can offer, either because they have a restrictive license or because the bank's policies limit them to certain products. While bank trust departments have always offered expert financial advice, banks are really geared toward borrowing money from depositors at low interest and lending it at a higher rate. But in recent years, low interest rates have lured depositors elsewhere, forcing banks to sell securities to survive.

# WHAT YOU CAN BUY: FUNDS

To grow revenues, banks are shifting from certificates of deposit — which consumers no longer want — to mutual funds. "Mutual funds are a typical choice for first-time investors," notes Logan. "You get diversification without a substantial investment."

Whether or not they have their own funds, most banks offer others as well. "Most banks, including ours, sell products other than their own proprietary ones," says David J. Kundert, president of Banc One Investment Advisors Corp. in Columbus, Ohio. "We sell Fidelity, Alliance, and Kemper funds, as well as our own One Group funds."

First Bank in Minneapolis pushes the IDS family of funds. It has a "strategic alliance" with IDS Financial Services Inc., which is also based in the Twin Cities. Best known for its 36 funds sold through its 7,800 financial planners nationwide, IDS "just decided in the 1994 strategic plan to get into this business," says Jim Choat, senior vice president of the financial institutions group.

"The banks were late to the party, but they've come in droves," says Don Fhillips, publisher of the Morningstar Mutual Funds newsletter. He notes that they tend to be neither the best nor the worst funds available, but the most conventional.

"A conscious decision is being made to run these funds in a more conservative style," he adds. "This may preclude having a noteworthy performance, but it also limits the chances of having a particularly bad performance."

# ANNUITIES AND OTHER PRODUCTS, TOO

Banks with securities operations can also sell stocks and bonds — with or without advice, depending on whether or not they have their own research department. Annuities — which resemble IRAs in that investment earnings aren't subject to current taxes, but differ in that contributions aren't tax deductible — are widely available. Annuities have an insurance feature and so can only be sold by insurance companies, but banks finesse this by setting up their own insurance subsidiary or contracting with an outside insurer, just as brokerage houses do.

Even sophisticated Wall Street products like wrap and asset-allocation accounts are being offered by banks. The former is an individual account with a particular professional money manager. The manager's usual minimum investment is likely to be \$5 million, but for wraps it is as little as \$150,000 to \$250,000, because the bank brings him so much business. Unlike a mutual fund, where assets are managed without regard to your particular needs, a wrap account is tailored to your personal preferences.

Asset-allocation accounts are a hybrid, and the minimums are usually around \$50,000. Moneys are invested in mutual funds and money market accounts and shifted by a professional manager among equities, fixed-income, and cash depending on market conditions.

If these minimums seem high, it's because banks are most interested in exactly the same customer as brokerage firms — the well-heeled. "We focus on national distribution to the affluent market," says J. Peter Benzie, president of Chase Manhattan Investment Services in New York. "Our client typically has \$100,000 in investable assets."

#### **RISKS AND COSTS**

The lack of experience among bank brokers is less alarming to many consumer advocates than the eagerness to sell high-risk securities to customers who expect no risk.

"We're very concerned about deceptive marketing practices that blur the distinction between insured and uninsured products," says Chris Lewis, director of banking policy for the Consumer Federation of America. While customers must sign a document that reveals the risks of investing, as opposed to saving, Lewis says: "Those being aggressively marketed to are traditional bank customers who are familiar with certificates of deposit, which are insured."

The consumer group is also alarmed by the high fees most banks charge. Commissions of more than 5% on mutual funds, and 7% on annuities, are commonplace. This is true of broker-sold investments in general, Lewis concedes, but "it's a particular concern at banks given the customer base, which is less familiar with Wall Street investments. The banking industry really needs to be the high-water mark of investor protection."

Brokers have to make a living, although Fleet says it will compensate sellers of its no-load funds from corporate profits. Certainly competition in the financial services industry has pushed commissions much lower in recent years: High-load funds were the norm 15 years ago. Today, no-loads set the standard.

"I think the move of banks into the fund industry is valuable," says Phillips of Morningstar. "You'll

# BEST BETS



QUALITY GROWTH STOCKS are selling at the lowest price/earnings multiples in more than 10 years, both absolutely and relative to the S&P 500. At today's prices, they are very attractive.

So says Ronald Schroeder, chief investment officer of J. & W. Seligman & Co.

Jeff Miller, manager of Enterprise Capital Appreciation Portfolio, agrees. "Price multiples on the strongly growing companies in our portfolio are approaching historic lows," he says. "Their prospects are excellent once the market gets out of its present mood of uncertainty."

These companies' stocks have been neglected twice. In the up phase of the market, they were overlooked by investors who expected better results from cyclical stocks as the economy picked up speed. They were hurt again by this year's comprehensive market decline.

"Investors have been paying up for concepts, trends, and fads," says Graham Tanaka, portfolio manager of Venture Advisers' Retirement Planning Growth Fund. So some of the steadiest growers in America are priced like value investments."

Many of the companies in Tanaka's portfolio with 15% growth rates are selling at multiples of 10 or 11.

In Miller's fund, the multiples are higher — around 18% — but so is their growth. In the latest quarter, Enterprise Capital Appreciation's companies recorded an average expansion over a year of 38%, compared with 18% for the S&P 500. Miller says that average sales of these companies were up no less than 25% in the quarter, three times as much as the S&P.

All these fund groups say attractive prices shouldn't imply a blanket endorsement. "This is definitely a stock picker's time," says David Watts, manager of Seligman Growth Fund. "Investors in winning stocks should be richly rewarded, but the losers could be impacted severely."

Tanaka says his way out of that dilemma is to look for companies "where something is going on, some internal dynamic that will keep them expanding whatever the state of the economy." The fund is strongly represented in specialized financial, energy, and technology companies that are leaders in their own niche. Seligman Growth also has more than its share of market leaders that are expected to go on growing whether the overall environment is friendly or not.

For Enterprise Capital Appreciation, Miller points to two quite different companies — Home Depot and Microsoft — that sum up his expectations. Both are dominant in their market with a broad range of top quality products and services. In the latest quarter, both had earnings more than 30% higher than a year earlier and both have some of the best managements in their industry. Yet in the last two years, neither has reflected its true strength, Miller believes. In fact, he adds, "to us they are like coiled springs."

Reg Green is the editor and publisher of the Mutual Fund News Service — a mutual fund industry-supported newsletter distributed to institutional fund managers.

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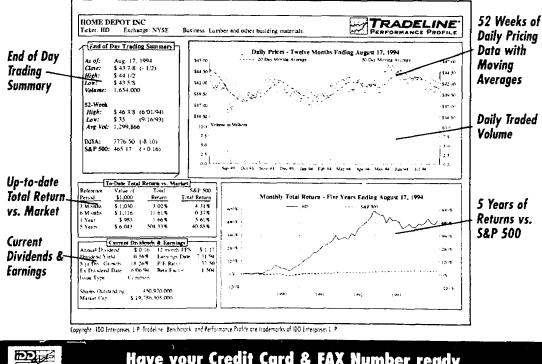


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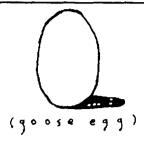


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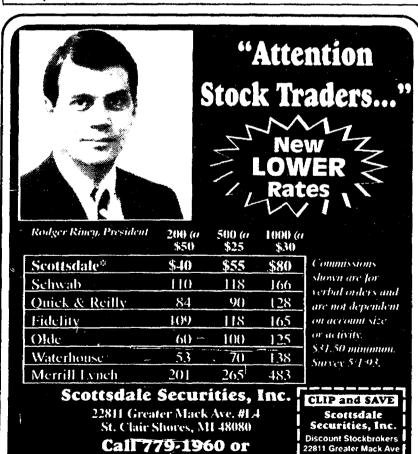
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# BANK FUNDS VS. ALL OTHERS

Total returns, 6/30/93 - 6/30/94, of top-performing bank-related mutual funds, average bank-related fund, and average of all open-end funds, by category.

BANK	% OF CHANGI
AGGRESSIVE GROWTH	
First Amer: Spec Equ	9.31
All bank-related funds	1.52
All agg growth funds	1.69
GROWTH	
UST Master: Bus & Indus	17.61
All bank-related funds	0.33
All growth funds	0.97
EQUITY INCOME	
Compass Cap: Equ Income	9.99
Ail bank-related funds	2.66
All equ income funds	1.82
INTERNATIONAL	
Schroder Cap: Intl Equ	26.60
All bank-related funds	16.99
All intl funds	20.10
BALANCED	
RBB: Balanced	5.27
All bank-related funds	-0.63
All balanced funds	0.22
GOVERNMENT BONDS	
Arch: US Govt Sec	-1.25
All bank-related funds	-2.37
All govt bond funds	-2.71
CORPORATE BONDS	
Nations: Dvsd Inc	0.22
All bank-related funds	-1.96
All corp bond funds	-1.93
	Source: Lipper Analytical Services In

see wider and wider choice, which is good for consumers. But it also means you've got to rethink the nature of your relationship with your bank. If you lose money in a brokerage account, that doesn't surprise you. But if you lose money on something you bought through the bank, you might react differently."

Thanks to efforts by the Consumers Federation and others, banks are doing a better job of disclosing fees and offering suitable advice than in the past. "I've never seen the degree of 'suitability and compliance' training since the banks have been in the business," says Tasiopoulos of Putnam. "That's the emphasis today."

But your only protection against buying a burn investment from your banker is to be well informed yourself and to deal only with people you trust. Everybody wants your business. Shop before you buy.

Timothy Middleton is a regular contributor to Individual Investor. Newsday, and Worth. He is also the host of a weekly business radio program on WCBS in New York City.

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# Retail banking breaks new ground

Banks are catching on as investment centers. But check out their fees and performance.



BANKS ARE selling mutual funds and entering the brokerage business in increasing numbers. This trend is not limited to money center banks and super regionals like Chase, Mellon, Nationsbank, and Sun Trust. Your local community bank is

right there with them. According to a survey of more than 1,000 community bank executives by the Grant Thornton consulting firm, nearly 20% of community banks currently sell mutual funds. That figure is expected to climb to 31% by the end of this year.

Why are banks choosing to enter an already highly competitive industry? One reason is that they're looking for new sources of revenue — also known as non-interest income in the jargon of the trade. Equally important, they're trying to retain customers.

# PRESSURE ON TRADITIONAL BUSINESS

The banks' traditional business of taking deposits and lending at a spread has come under increasing pressure. Large short-term corporate lending to Fortune 500 companies has either been lost to the commercial paper market or is done at minuscule margins over the cost of funds. Consumer lending (everybody's current favorite) is a battlefield with the likes of GMAC, Ford Motor Credit, and national finance companies all vying for a piece of the pie.

Credit cards are intensely competitive. How many unsolicited, preapproved applications did you get last week? How many did your dog get?

Loans to commercial real estate developers, loans to underdeveloped countries, and LBO lending didn't work out very well. Only residential real estate, middle market, and small business lending remain as traditional lines of business in which banks are dominant.

Service charge income can't replace lost business—although when one looks at current bank charges, it appears as if they're trying.

# **NEW SOURCES OF REVENUE NEEDED**

One way to replace the income is to enter the mutual fund and brokerage business. It requires little capital, has been relatively profitable, carries no credit risk, and is off the balance sheet. Management fees,

advisory fees, loads, and commissions look pretty appetizing to many bank managements. The downside is that the barriers to entry into this business no longer seem very stringent, so that it could become a commodity business. Banks hope not. They're already in enough of them.

Banks want to keep in touch with their old friends (your money in their institution) and make new friends (your money in someone else's place). When you move your CD to Fidelity, can your checking account be far behind? When you move it to Merrill Lynch, they're likely to capture some of your other assets as well. Bankers find that prospect extremely unappealing. They want to do the capturing and keep the business they have with you. This has been hard to do with traditional bankinsured deposit products, given the paltry rates of interest available in the short-term money market over the past year or so.

Don't blame the banks; the returns haven't been that hot on your brokerage firm's money market account either. The brokerage/mutual fund industry has been able to accommodate the customer's appetite for higher yields and higher risk. Banks who are not in the business have not. That may not be all bad. Utility stocks are off 20% this year. The Dow has gone nowhere, and prices of longer term bonds have declined sharply. At least you're even on your CD.

#### **MANY MODES OF ENTRY**

Banks have chosen to enter the business in several ways. Some, like Chase and Sun Trust, have hired experienced managers and started their own operations. Others have formed joint ventures with existing broker/dealers, as Nationsbank did with Dean Witter. Still others have gone the time-honored route of buying into the business. The merger of Mellon Bank and Dreyfus is the big news here. Smaller banks have tended to use third-party vendors. In such cases, a bank subcontracts the use of a vendor's back office, and usually has the option to subcontract the vendor's front office as well, or use its own staff. The bank's share of the commission and fee income increases along with its level of involvement.

The Independent Bankers Association recently formed a broker/dealer subsidiary in conjunction with Massachusetts Financial Services Company, which has managed money for 70 years and has \$34 billion under management for 1.6 million individuals and institutions. They have 48 domestic funds,

10 of which are available through banks that participate in the program.

Which method of entering the business will prove most successful is still in doubt. For community banks, a third-party vendor is clearly the most attractive option.

## **QUESTIONS REMAIN**

Should banks be in this business? As at the race track, opinions differ. But it's not a revolutionary idea. It has been done in Europe and in Canada for a long time. And there is a compelling logic to it. Banks want to serve all their customers' financial needs. But they're at a significant disadvantage to their nonbank competitors. They can sell you hamburgers, but they can't sell you pizzas. Yet banks have a long history of managing money on both the fixed-income and equity sides through their trust departments for both individuals and pension funds. And they have long handled back-office operations for the mutual fund industry. State Street Bank of Boston and Mellon Bank are both large players. But they have very little experience in distribution.

There are concerns. Do traditional bank customers understand the risks of uninsured products? This worry seems somewhat farfetched. Adequate disclosure would seem to take care of this issue. Are bank personnel adequately trained to advise investors? Looking at the past picks of some stockbrokers suggests that they might not always be adequately trained. Training is a valid concern, but here is the point: It's your money and your responsibility to know what you're investing in. Is there a risk that if the market drops, customers will hold the bank responsible? This is a real concern that has yet to be tested. Will banks be sued? Probably. Will they lose? It's anybody's guess.

Finally, does the world really need more mutual funds? There are already more of them than there are stocks listed on the New York Stock Exchange. But for now at least, the public's thirst for mutual funds seems to remain insatiable.

# A WORD OF CAUTION

So far, banks are enjoying great success in their new ventures. They're gaining market share and few problems have surfaced. But is a bank mutual fund better than a non-bank mutual fund? Not necessarily. Just because it's sold by your trusted bank of many years does not make it impervious to poor performance or high management fees. The old rules of mutual fund investing still apply. Pay attention to past performance in up and down markets. Pay attention to expense ratios. Make sure the fund's risk profile matches your own. Satisfy yourself that its performance justifies its load. And finally, make sure the person responsible for its good performance is still managing the fund.

Edward D. Green is president of the Middle Tennessee Bank, a \$215,000,000 community bank in Columbia, Tenn.

"You have all the characteristics of a popular politician: a horrible voice, bad breeding, and a vulgar manner."

Aristophanes c. 450 - 385 B.C.

\*

"It is a bad plan that admits of no modification."

Publilius Syrus first century B.C.



It was wild: Same damn helicopters, same damn mad scramble, only this time we're all trying to beat each other into Saigon.



"If a man look sharply and attentively, he shall see Fortune; for though she is blind, she is not invisible."

*Francis Bacon* 1561 - 1626

Ψ.

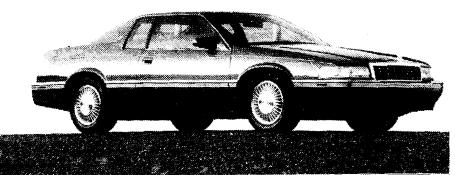
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> Mark Twain 1835 - 1910



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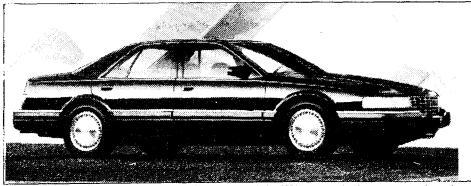
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# Individual investing tips from the pros

Amid current investment uncertainties, some useful strategies for managing investment risk.

J. Peter Benzie, president, Chase Manhattan Investment Services, New York, N.Y. "Since 1926 common stocks have delivered an annual average total return of 10.3%, compared with 5.0% for government bonds and 3.7% for Treasury bills, a cash substitute. There are ups and downs in the market, so



J. Peter Benzie

you look for an opportunity to buy equities. You can diversify your risk through mutual funds, asset-allocator accounts, or wrap accounts, so you have a multiple number of equities, and, if you're patient, you're going to do well. You shouldn't be 100% in equities, because fixed-income investments help control the volatility of your portfolio, and there are times when you'll want to build up cash. How you achieve a balance between equities, bonds, and cash in your portfolio is something that has to be tailored to your exact requirements. The second thing is to invest on a regular basis. No one is smart enough to know the top or the bottom of the market. So you regularly invest over time with as little or as much as you can afford to set aside every month."

Jim Choat, senior vice president, Institutions Group, IDS Financial Services Inc., Minneapolis, Minn. "I follow two cardinal points. The first is to be thoughtful and prudent over the long term. The second is diversification. I would use multiple mutu-



Jim Choat

al funds and even multiple mutual fund companies. If I had at least 10 years to invest my serious, long-term money, I would go 60% to 70% into stocks and 30% to 40% into bonds and other fixed-income securities — including tax-deferred annuities. I'd be keenly interested in international and global equities today, although I'd never put

more than 10% of my equity money there. Domestically, I would split it up between large-capitalization and small-cap stocks. I strive to achieve balance and diversification and to invest for the long term. But I don't have any secrets. If I were that smart, I wouldn't have to work for a living."

Richard H. Jones, president, Fleet Investment Services, Providence, R.I. "The first lesson investors need to learn is how to allocate assets across equi-

ties, fixed-income securities, and money market funds. Mutual funds make it easier for the average investor to achieve a balance of asset classes while retaining diversification within the classes. Then I think normal investors should devote 60% to 70% of their assets to equity markets and the rest to fixed and money market



Richard H. Jones

securities. That's the only way to get enough wealth accumulation to pay for yout kids' college education or to retire comfortably. After you understand asset allocation, then make sure you learn about tax avoidance and tax deferral options. Municipal bonds help you avoid taxation on your income, and deferral options include IRAs and variable annuities."

David J. Kundert, president, Banc One Investment Advisors Corporation, Columbus, Ohio. "People who say they'd like a return of 15% may not



be willing to take the risk necessary to achieve that kind of gain. Few people have the luxury of being able to assume significant risk. We believe the investor first and foremost should be concerned about volatility. To manage risk you should spread investments over multiple asset classes and styles. Investments that seem

very conservative can actually be very volatile. If you had purchased a utility mutual fund last November, your principal could have depreciated by 20% to 25% as interest rates went up. But if the utility fund

were mixed with a number of other investments, the portfolio would have been much less volatile. In a conservative portfolio, international exposure would probably be minimal. But those with a larger equity position almost have to have some international exposure nowadays. There are greater growth opportunities in a number of foreign markets than there may be in the United States."

John W. Logan, president, Ameristar Capital Markets Inc., Nashville, Tenn. "The most important thing for

a first-time investor is to choose a broker in whom he or she has some confidence. The best way to determine whether that broker is someone you can trust is to ask some leading questions. Ask them what they believe in; what kinds of things are they prepared to recommend, and not recommend. Then if there's a meeting of minds, in



John W. Logan

terms of risk-tolerance levels, it might be a good idea to choose that person. Before you begin investing, however, you should have enough money put aside in a risk-free account sufficient to cover six months' to a year's anticipated expenses, should your income dry up. We also believe it's critical to understand what you're investing in, including how it works and what the risks are."

Henry L. P. Schmelzer, president, New England Funds, Boston. "You have to work with someone you trust. The first thing to do if you're dealing with anyone in the financial services industry is conduct a background check. Check their credentials. A personal reference could be very important. Determine what the person specializes in and if they



Henry L. P. Schmelzer

can meet your needs. How long have they been in the business? What kind of client base do they have? Is it investors like you? Do they mostly deal in mutual funds, stocks and bonds, or insurance? Do they mostly service IRAs or develop programs to fund educational needs, and how does that mesh with your needs? You should also ask what

kind of compensation is associated with a particular product. How do they get paid? I'd ask what recommendations the broker has made in the last two years? Then I'd ask which worked out well and which didn't. Not all investments work out, but the answers to these questions will give you a sense of the integrity of the person you're dealing with."

# In today's job market, a college degree is the price of admission

Despite soaring tuitions, the payoff on a college education is well worth the investment.



IN THE 1991-92 academic year, students spent an average of \$7,584 at public colleges and \$16,292 at private institutions. Today that seems like a bargain. If costs continue to rise at the present rate, by 2005 the bill for four years at a public college

could reach \$68,000, and four years at a private college could cost a staggering \$194,000.

But as anxious parents scramble to meet the escalating expenses of higher education, they can take comfort in the fact that their efforts will pay big dividends. Studies show that a college degree has a major impact on career opportunities and salary levels.

# HIGHER EDUCATION EQUALS HIGHER SALARIES

In a report to be published this fall, Barry Bluestone, professor of politial economics at the University of Massachusetts, contends that a college education has become a "defensive good." In other words, those wishing to compete for well-paying jobs had better have a college education.

Studies by Bluestone and other experts show that if you have any college experience (i.e., any education beyond a high school diploma), you can earn as much as \$140,000 more over the course of your career than if you only had a high school diploma. With four or more years of college, that salary differential increases to \$500,000 or more over the course of a lifetime.

According to a 1992 U.S. Census Bureau report, the median annual income for a male with a high school diploma was \$26,766 in 1992. In that same year, a male with a bachelor's degree earned an average salary of \$40,381, while the median income for a male with a postgraduate degree was \$47,260.

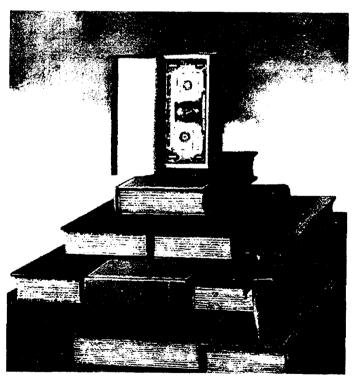
The salary gap is even wider for women. The median salary of a woman with a high school diploma was \$18,648 in 1992. A woman with a bachelor's degree earned an average of \$29,284 in that same year, and one with a master's degree earned more: \$35,018.

## A WIDENING SALARY GAP

Since the 1970s, the gap has been growing steadily wider. Now it could more accurately be called "the great divide." In 1979, for example, male college graduates in the workforce made 23.8% more than high school graduates. By 1986 the salary differential had risen to 39.2%. And by 1990, it had climbed to 44%. Again, the figures for women are even higher, rising from 27.9% in 1979 to 40.5% in 1986 and 54% in 1990.

"The numbers say it all," notes Peter A. Roberts, president of College Savings Bank, a Princeton, New Jersey-based institution that offers a federally backed college cost prepayment plan. "A college diploma is essential if you want to compete for good jobs."

Wages tend to rise with educational experience partly due to the need for more technically trained employees in today's workplace. "New skill-biased technologies reward highly skilled people and make low-skilled people redundant," Bluestone adds.



Other experts point out that educated workers on average have higher earnings not only because their pay is higher but also because they have shorter spells of unemployment than less-educated workers and they retire later in life.

Factors unrelated to education very likely contribute to the earnings gap as well. These include the economic shift from high-to low-paying industries, the erosion of high-paying factory jobs for high school graduates, and the rise in temporary and parttime positions.

# MORE STUDENTS VIE FOR BETTER OPPORTUNITIES

The realization that education is tied to job opportunities and salary levels has caused a steady increase in college enrollment. According to a report issued by the Economic Policy Institute, the median educational level in the United States has risen approximately one additional year for every decade since 1940. From 1940 until 1987, it had risen from roughly an eighth grade level to slightly over high school graduate level.

That trend continues today as greater numbers of students swell the ranks of colleges and universities. According to the *Digest of Education Statistics* (1993 Edition), college enrollment increased by about

20% — from 12.1 million to a record 14.6 million — between 1980 and 1992. The number of older students enrolling in college has also grown substantially. Between 1980 and 1990, the number of students age 25 and up rose by 34%. More people are completing college, too. A total of 935,140 bachelor's degrees were awarded in the 1980-81 academic year. That figure is expected to climb to 1,178,000 for the 1994-95 academic year, an increase of 26%.

# WHAT DOES THE FUTURE HOLD?

Although the Bureau of Labor Statistics projects slower general job growth in the coming years, the supply has not yet met the demand for more highly educated workers. Many of the fastest growing occupations over the next decade are expected to be those that require high levels of education and training and that offer higher salaries than average.

As for the less educated, obtaining a job that provides a middle-class standard of living will become significantly harder. Bluestone expects the earnings gap to continue to widen, which will put even more pressure on those

with moderate levels of education.

All told, while a college degree is no guarantee of financial success, it is undeniably a critical starting point for those who wish to compete for the better paying, more challenging jobs of the future.

Marcya Chudy is editor of CollegeSure® Investor, a semi-annual publication addressing saving-for-college and education-related issues.

### LIMITING FOREIGN EXPOSURE

Strategic income funds make changes within each class of bonds to take advantage of such trends. One early warning sign is that many fund managers moved in lockstep earlier this year to limit their exposures to foreign bond securities, particularly those in emerging markets, reflecting concerns over currency movements.

"We have just cut back international about 3% and put the money back into U.S. corporate bonds," says Peter Van Dyke, manager of the \$625 million T. Rowe Price Spectrum Income. "We don't invest in emerging markets or make rapid changes."

Jennifer Leichter, portfolio manager of the \$2.5 billion Putnam Diversified Income Trust, has maintained about a 30% foreign exposure for about a year — perhaps to the detriment of her fund, which has dropped sharply this year. She sees the international sector rebounding, however. "This is an environment in which we think those bonds will perform well because we anticipate some currency gains," Leichter maintains.

Some nagging doubts persist. Does the main theory behind these funds — diversification — stand up in good times as well as bad? It's a matter of how you slice and dice the numbers.

"It's cut your loss in half compared to the Treasury market's downslide," says Colonial's Ericson, referring to his fund's 3.9% negative total return for the first six months of 1994, which was exactly half the decline of the 10-year Treasury bond.

Meanwhile, John Hancock Strategic Income and T. Rowe Price Spectrum Income posted similar losses of 3.85% and 3.43%, respectively, for the same period. MFS Strategic Income was off 7.1%, and Putnam Diversified Income Trust posted a negative total return of 9.22% (at maximum sales charge) through the first six months. Indeed, most fixed-income funds suffered the same fates.

# MAXIMIZING RETURN AND MINIMIZING VOLATILITY

Maximizing return while minimizing volatility is, of course, the goal of portfolio managers. They keep a steady eye trained on volatility, measuring the projected total return for each market and balancing that against the risk trade-off.

In a recent study on volatility, Colonial found that in the last five years ended last June 30 an index evenly weighted in each sector fluctuated 26% less than First Boston's index of high-yield corporate bonds, 17% less than a portfolio of U.S. Government 10-year bonds, and 47% less than Salomon's index of foreign government bonds. Yet a fund like Colonial Strategic Income is yielding 8.2% on its A shares, slightly more than on the B shares.

Ericson says he isn't surprised. "The factors influencing bond prices differ in each of the three sectors," he points out. "Their movements tend to offset each other because one side zigs when the other zags."

A growing economy, for example, can hurt government bonds but help high-yields, by pushing up inflation and by strengthening the issuer's cesh flows. A weak dollar can depress domestic bonds but increase the returns on foreign holdings. Falling interest rates generally have a much more positive effect on government bonds than on high-yield corporates.

It's hard for investors to recognize that the obvious risks in high-yield and foreign bonds increase the stability of their holdings in U.S. Governments. Even so, recent sales figures suggest they now seem to be getting the message.

Considering the market's doldrums, some strategic income funds have sold especially well in recent years. John Hancock's fund, for example, has experienced fivefold growth since it changed to its current format in 1991. Colonial's fund has nearly tripled in assets to \$1.3 billion from the beginning of 1993.

Should you buy strategic income funds now? Most experts say yes. These managers foresee volatility ahead in all the bond markets as investors sort out the implications of the new level of interest rates. But, all say, broadly diversified shareholders have the best chance of doing well, whether bonds recover quickly or slowly.

Bruce Fraser is a regular contributor to Mutual Fund Market News and writes articles on business and finance for such publications as Financial World and The Financial Weekly.

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# Strategic funds can limit volatility

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INVESTORS FACING economic or market uncertainty have traditionally sought refuge in bonds and bond mutual funds. But there's no safe haven in today's topsy-turvy market. Rapidly rising interest rates have handed fixed-income investors unex-

pected losses after several years of bull market gains.

The U.S. Treasury bond market, especially sensitive to interest rates, has taken a shellacking, and high-yield and foreign bonds have also suffered declines. It's all the more wrenching for holders of bonds and bond mutual funds who think of them as long-term investments, once made and then left to professionals to manage.

Like CD buyers, bond investors are conservative and have come to rely on the income and lower volality that bonds provide. Unlike many equity investors, they usually recoil from going "in-and-out" or attempting to make a "quick killing" in the market.

For fixed-income investors, the idyll came to an end in February when the Federal Reserve began raising short-term interest rates to curb long-term inflation. The only comfort may be that while the U.S. Treasury bond market has experienced one of the worst pullbacks in 10 years, other normally rate-sensitive markets didn't fare so badly.

The high-yield market only slipped 2.5% for the first six months of 1994 compared to 6.6% for all of 1990. And the Salomon Brothers international bond index was off only 1% for the six-month period.

# **DIVERSIFYING CUTS RISK**

A relatively new market category, called strategic income funds, allows you to reduce your risk by investing in a wide variety of bonds.

Sometimes called flexible income funds, they provide built-in diversification and enable investors to span many different sectors around the world with one investment. Their three main components are U.S. Government, junk, and foreign bonds. Several hold a sprinkling of U.S. Government agency bonds such as Ginnie Maes.

Most started as high-yield bond funds. They began diversifying in the mid to late 1980s. Since then they have generated fairly consistent income over the long term, eschewing options, futures, and derivatives. Most come with heavy loads or sales charges.

Among the major players in this small but growing complex are Colonial Strategic Income, John Hancock Strategic Income, MFS Strategic Income, Blanchard Flexible Income, Janus Flexible Income, Putnam Diversified Income Trust, and T. Rowe Price Spectrum Income. The last two call themselves "multisector" funds because they were launched in their present format.

Proponents of these funds think investors should diversify in bonds as routinely as they do in stocks. "Investing in just one type of bond, when rates are rising, is like being on a single railroad track with the train coming at you," says James Swanson, manager of the \$49 million MFS Strategic Income. "In a diversified fund, you have multiple switching tracks."

Strategic income funds allow you to invest



in all three main sectors at once and also permit the portfolio manager to change the mix as conditions warrant.

"They give you the flexibility to move assets out of poorly performing markets into better performing ones, with the added advantage of the fund operating in many world markets at once," says Fred Cavanaugh, portfolio manager of the \$425 million John Hancock Strategic Income. "It gives you a diversification base that you don't get with other fixed-income products."

"By combining fixed-income sectors, each of which is driven by different economic factors, you create a portfolio with less risk, more price stability, and greater potential for a higher return," says Carl Ericson, who manages the \$1.3 billion Colonial Strategic Income Fund. "You avoid single market dips."

# REBALANCING GRADUALLY

These funds are not market timers. Nor typically do they place heavy emphasis on any one sector. Instead, they are conservative investments that keep a significant position in all three markets and rebalance gradually. Usually a cap or floor applies to all three sectors.

T. Rowe Price Spectrum Income typically has 50% of its holdings in U.S. Governments and corporates with the other 50% divided among high-yields, international governments, and other classes. Putnam Diversified Income Trust must maintain at least 20% of assets in U.S. Governments and be primarily

invested in all three sectors, with a limit of 25% to 45% of assets in each area at once.

John Hancock's fund has the greatest flexibility, with the ability to invest from zero to 100% in any one market at a time, though it is unlikely to go to either extreme. "Obviously," says Cavanaugh, "if I put 80% or 90% of the fund into junk, I'd have a hard time generating investment-grade quality."

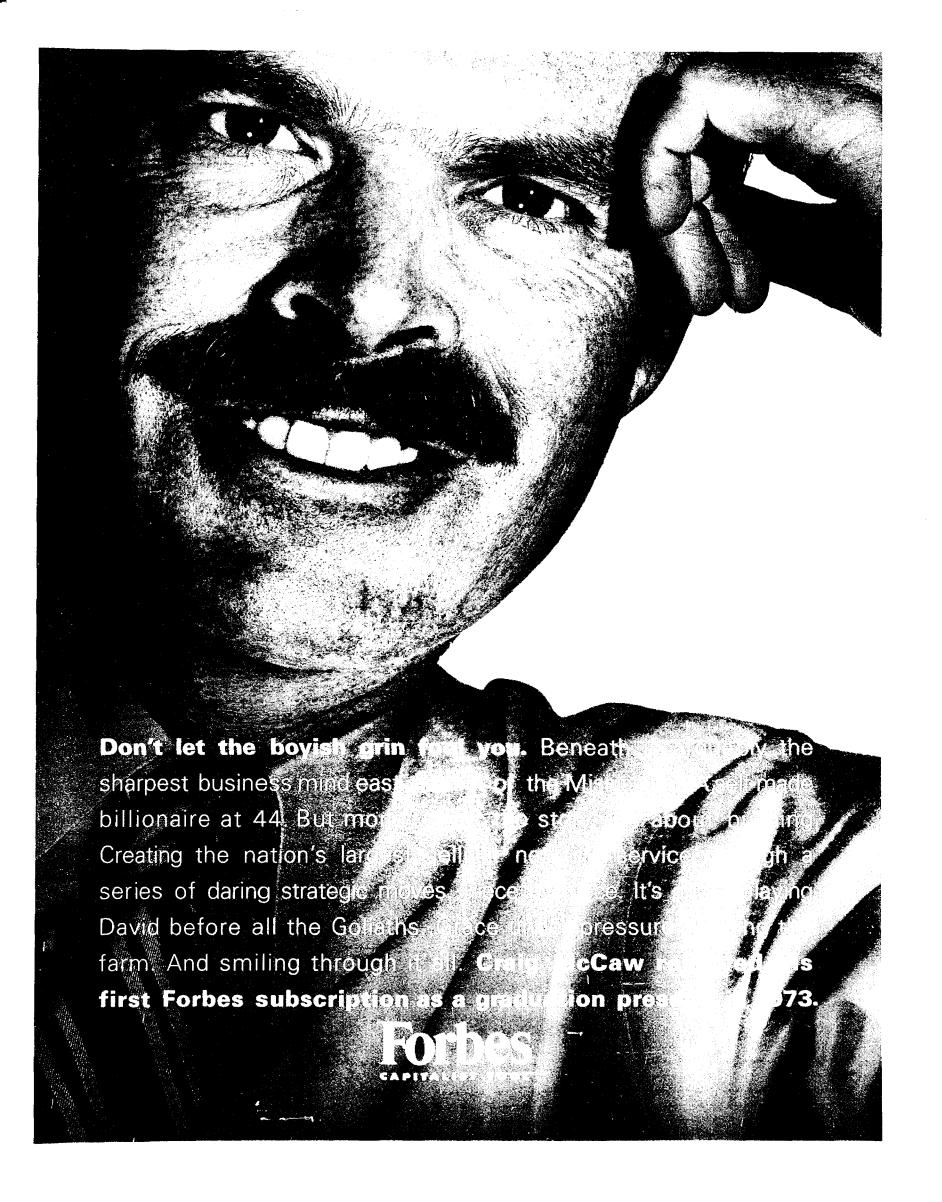
There are risks, however. All three major components — U.S. Governments, high-yields, and international bonds — show losses this year, which is very unusual. Since 1981 the three types of bonds have never fallen together in any one year. By contrast, investors who were confined to one type of bond lost money in five of the 13 years.

In previous periods like this, different markets figured out fairly soon where the trouble was. From April through September 1987, the average in all three sectors was down 5.7% but climbed 12.3% in the next six months. From September 1989 through February 1990, the three-market average dipped 3.2% but then gained 5.8% from March to August 1990.

The breadth of the downturn in the U.S.—and the steeper slide in Europe — took investors by surprise. What caught people off guard, says Cavanaugh, "wasn't so much the trend but its severity over a short period of time."

**12 SEPTEMBER 1994** 

ILLUSTRATION BY BARTON STABLER



# Value hunting with closed-end funds

Closed-end funds at a discount can represent a real bargain.



ALTHOUGH THERE'S no free lunch when it comes to investments, closed-end funds (CEFs) may be the next best thing.

CEFs are similar to open-end (mutual) funds in that both are professionally managed, diversified portfolios of stocks or

bonds. But there are differences, too, which give CEFs several advantages over their open-end cousins.

Unlike mutual funds, CEFs issue a fixed number of shares, which are publicly traded on exchanges like stocks. Their prices are influenced by supply and demand and changes in the value of the fund's portfolio. In comparison, the price of open-end shares - which are virtually limitless because fund companies issue and redeem shares upon request — is based solely on the net asset value, or NAV. NAV is the value of a fund's securities plus cash, minus lia-

The bottom line: The fixed-share format allows CEFs to trade at discounts relative to their portfolio's value, providing investors with "unique value," says Thomas Herzfeld, a veteran CEF investor and president of Herzfeld & Co., a brokerage/investment advisory firm in Miami.

# **ADVANTAGES OF CLOSED-END FUNDS**

The key advantage of CEFs is the ability to buy them at a discount and sell them at a premium to their NAV, unlike open-end funds, which are always bought and sold at NAV.

This is possible because CEFs trade at market prices that are usually higher or lower than their NAV. Buying a CEF at, say, a 10% discount to NAV, means you're purchasing \$1 of securities for 90 cents. Similarly, if you sell shares at a 10% premium, you're being paid \$1.10 for a per-share NAV of \$1.

Buying at a discount gives investors three main benefits. First, because discounts tend to narrow in rising markets, purchasing at a discount can enhance performance. Suppose you bought a fund at a market price of \$9 a share when its NAV was \$10.

If the NAV rises to \$11 and the discount narrows to 5%, that's a 16.1%

gain in the market price. The same rise in NAV in an open-end fund would have given you a smaller gain of 10% because open-end funds are always bought and sold at NAV.

Second, buying at a discount enhances dividend payouts. Consider a bond CEF that pays a 5% dividend on an NAV of \$10. Its dividend rate rises to 5.6% when you buy it at a 10% discount.

Third, a fund bought at a discount offers extra protection against a market decline. That's due to a process known as a narrowing discount, which occurs when a fund's market value declines more slowly than the slippage in portfolio value, or NAV.

Additionally, in bullish times, market sentiment can be a big plus for CEF performance. Growth in the underlying value of a CEF's portfolio - is what ultimately makes a fund profitable. But in the short term, investor euphoria can bid up the market price higher than NAV's increase. If the market is bullish enough, a fund could realize a short term gain in market price even though NAV declines slightly.

Most single-country funds are CEFs. That's because a portfolio comprised of, say, Mexican stocks, is potentially more volatile than a fund with stocks from several countries. Since CEFs don't have to plan for shareholder redemptions — as open-end funds must — they're better equipped to ride out bumpy

markets in narrowly focused or illiquid securities.

Single-country funds are sometimes the only practical means for U.S. investors to buy foreign securities. Madelynn Matlock, who manages Bartlett Value International, an open-end fund that invests in foreign equities, says she owns the closedend Korea and Taiwan funds because investing in those countries directly is difficult. Those nations require foreign investors to "register" before buying stocks, a bureaucratic process fraught with red tape.

Because CEFs trade on exchanges like stocks, you can buy funds at specific prices by using "limit orders." Also, CEFs trade throughout the day, so you can take advantage of intraday trading opportunities. Shares of open-end funds trade only once a day, after the markets close.

Moreover, since CEFs don't constantly issue and redeem shares, their portfolios are somewhat more stable than open-end funds, which must weather inflows and outflows of money each day. For that reason, CEFs are well suited for long-term, buy-andhold investing strategies, says Wilmot Kidd, manager of Central Securities Fund, a domestic equity CEF. Similarly, CEFs are ideal for investing in illiquid securities, such as stocks of emerging-market nations and non-publicly traded securities, he adds.

## A FEW CAVEATS

Despite these advantages, there are a few issues to bear in mind when choosing a closed-end fund.

For example, most experts warn against buying CEFs when they're first offered for sale — the socalled initial public offering (IPO). New CEFs are usually sold at a premium to NAV during the IPO phase and usually drop price within a few months of trading.

"We usually wait a year before we even look at a closed-end IPO," says George Cole Scott, publisher of The Scott Letter: Closed-End Fund Report in

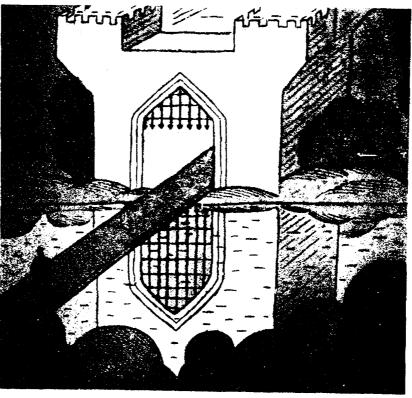
Richmond, Va.

Veteran CEF traders also suggest steering clear of funds that trade at high premiums, since they carry more downside risk than funds trading at discounts. While buying at a discount can enhance performance, there's no guarantee. Even a deep discount could get deeper.

Because CEFs trade on exchanges, you'll need a stockbroker to buy or sell shares, for which you'll be charged a commission. You can, of course, offset that charge by buying at a discount. (While you don't need a broker to buy open-end funds, some of them charge commissions, or "loads,") And because CEFs are traded on exchanges, there are no switching privileges within a fund family as there are with open-end funds. To move money from one CEF to another, you'll have to use a broker.

You should also be aware that CEFs

ILLUSTRATION BY BRIAN CRONIN



10 SEPTEMBER 1994

have the potential for short-term volatility. Market prices don't always follow NAV moves in the short term. If investor sentiment turns sour, a fund's market price can decline even when NAV rises. But in the long run, NAV moves have a much greater influence on a fund's market price.

Some CEFs leverage themselves (borrow money), a technique that adds risk. Although leveraging can enhance returns in bull markets, it can also increase losses in falling markets.

Finally, CEF portfolios are likely contain a smaller number of securities than open-end funds. That strategy can enhance performance if those stocks or bonds perform well, but it increases risk during bear markets.

# **CHOOSING A CLOSED-END FUND**

Choosing a CEF is, in some ways, similar to picking an open-end fund. For example, performance is the first benchmark to check when picking a CEF. For a long-term investment, check a fund's track record over the past three years or more and compare it to funds with similar investment objectives.

Keep in mind that there are two performance measures for CEFs — market-price and NAV returns. Remember that market-price performance is mainly a reflection of investors' enthusiasm — or lack thereof. NAV performance — which can deviate from market-price movement — is a direct measure of the fund's portfolio track record and its manager's investing skills.

Discounts and premiums are perhaps the most important issues to consider when choosing a closed-end fund. But the fund with the biggest discount may not be the best buy. A discount may be due to a poor track record. Look for a fund that's a sound investment and also trades at an attractive discount.

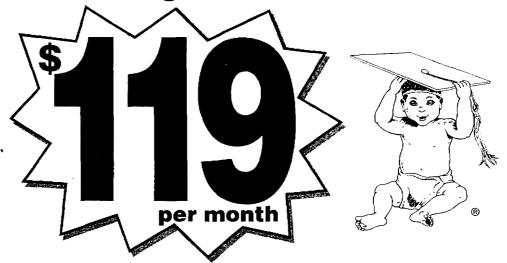
"Don't buy a fund solely because of a discount," warns Catherine Gillis, editor of *Morningstar Closed-End Funds*, a Chicago-based newsletter. Pick a fund that's well managed and has a track record to prove it, she says.

There are many reasons for a discount, says Herzfeld. They may include a lousy track record, high expense ratios, the recent departure of a highly regarded portfolio manager, a pending rights offering of new shares that will dilute existing share value; or a large, unrealized taxable gain in the portfolio, which poses a potential tax burden for new investors.

Assuming no significant negatives, Herzfeld likes to buy when discounts are lowest, based on the past six months. For aggressive traders, he says that some of the best buying opportunities are often found in single-country funds — the most volatile CEFs — when news from that country is negative. Conversely, Herzfeld tends to sell single-country funds when news is good, which often coincides with a premium or a relatively slim discount. To help identify buying opportunities, Herzfeld also suggests comparing a fund's discount to those of other funds with similar investment objectives.

James Picerno is associate editor of the Investment Advisor and a regular contributor to Barron's, Modern Maturity, and other magazines.

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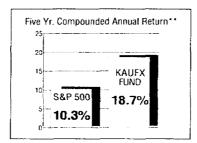
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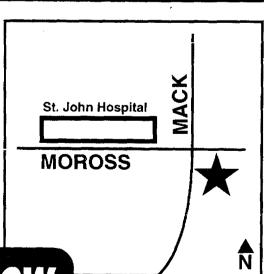
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