

# Tests are good; Farms beach is open

By Chip Chapman  
Staff Writer

Even after the heavy rains of two weeks ago, the e coli bacteria counts in Lake St. Clair off the Grosse Pointe Pier Park remain low so far this summer.

"We spoke with the Wayne County Health Department last Friday and the highest (e coli) count was six," said Julie Krueger of the Farms parks

and recreation department. "This is even after the heavy rains last week. We haven't seen results like this in ages."

Results from earlier in June had counts of nine, also very low.

"I think the cut through (along the breakwall) has worked out really well," said Dick Huhn, Farms parks and recreation director.

Part of the breakwall was removed

in order to improve flow near the beach area.

Bacteria levels during the last couple of summers have been above acceptable health department levels, and as a result the beach has been closed.

The Pier Park beach will be open for the July 4 weekend and, as long as test results remain low, the rest of the summer.

**Happy Independence Day!**  
**Please, make it a safe one.**

Your Community Newspaper

# Grosse Pointe News

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Grosse Pointe, Michigan

Since 1940

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July 4, 1996

## WEEK AHEAD

### Wednesday, July 3

The Michigan Taste Fest begins today and runs through Sunday, July 7, in the New Center Area of Detroit. Tickets, which are \$5 for nine, can be purchased at booths along West Grand Boulevard during the festival. Call (313) 927-1000 for more information.

### Thursday, July 4

Happy Independence Day. As our nation celebrates its 220th birthday, federal offices, as well as the Grosse Pointe News, will be closed.

Every Thursday this summer, Marge's Bar in Grosse Pointe Park will feature Tom Saunders and the Detroit Jazz All Stars at 8 p.m. Marge's is located at Mack and Beaconsfield. Call (313) 881-8895 for more information.

### Saturday, July 6

The Grosse Pointe Symphony, conducted by Felix Resnick, performs at 7 p.m. in the Village Plaza at the corner of Kercheval and St. Clair. The free outdoor concert is part of the 1996 Music on the Plaza outdoor summer concert series.

### Monday, July 8

The Grosse Pointe Park City Council meets at 7 p.m. in the municipal court at city hall, 15115 E. Jefferson.

The City of Grosse Pointe Council holds a special meeting at 7:30 p.m. at city hall, 17147 Maumee, to allow residents, who were not notified about earlier council meetings when the Ameritech tower issue was discussed, an opportunity to voice their objections.

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## WE'RE CONCERNED ABOUT YESTERDAY'S NEWS.

News can appear one day and be gone the next. But the paper news is printed on can and should live on. Last year, more than one third of all U.S. newsprint was recycled. And that number is growing every day. Recycling is the one way we can all give something back.



## How does your garden grow?

Everything from colorful sprays of flowers cultivated in clay pots to exotic gardens of unusual annuals and delicately pruned rose bushes will be on display during the Grosse Pointe Garden Center's annual summer garden tour July 12-15. Seven private and public gardens will be toured. See story, page 1B.

Photo by Thea L. Walker

## Piggott named to Shores council to replace Ronald Laskowski

By Chip Chapman  
Staff Writer

In keeping with the tradition of naming the village clerk to vacancies on the village council, Cameron Piggott was selected last month to replace Ronald Laskowski on the Grosse Pointe Shores council.

Laskowski resigned last month when he and his family moved to St. Clair Shores.

"I was honored and pleased

to be named," Piggott said. "The members on the council are a nice group of people with which to work."

Piggott, an attorney with the law firm of Dykema Gossett, is the third consecutive clerk to be appointed to the council to fill a vacancy. James Wright and Laskowski also went from the clerk position to the council.

Since being appointed as

clerk in 1994, Piggott has been an integral part of the Shores legal affairs committee, which has been revising the village's zoning ordinances. He expects to continue in that capacity as a trustee on the council.

"I'm looking forward to continuing to serve the community," Piggott said. "It's a very special community with some very able people."



## Just looking

Grosse Pointe Woods residents Hilary Zaranek, 11, at the left, and her sister, Julie Zaranek, 7, enjoyed browsing on the grounds of St. Paul Catholic Church during the recent Festival of the Arts. The festival, which was sponsored by the St. Paul Altar Society, featured more than 50 different artists.

Photo by Thea L. Walker

## Richard playground improvements, McMillan closing set

By Shirley A. McShane  
Staff Writer

Take a long last look at McMillan Road between Kercheval and Ridge in Grosse Pointe Farms — it's about to change.

A few minor details were being worked out at press time, but if all goes as planned, the asphalt road will soon be replaced with a playground and a cul-de-sac.

The estimated \$500,000 project, set to begin any day now, will merge Messner field with the Richard Elementary School playground, creating a safer environment for the kindergarten-through-fifth-grade students.

The teacher's parking lot will be reconfigured and a cul-de-sac for student drop-off and church parking will be constructed immediately north of St. James Lutheran Church. Also included in the project will be the addition of 60 parking spaces behind the Hill shopping district.

The project is the culmination of more than 40 years of wishing and two intensive years of planning on the part of the Richard community.

"We're all so happy," said Sue Vogel, Richard PTO president, after the school board approved the plan. "This is something that has been a long time coming. Part of me is very tired. We have been concentrating on this for so long."

Parents and teachers at Richard have always been concerned about McMillan, which divides the school's playground in half and must be barricaded from 10 a.m. to 3 p.m. during school days to keep out traffic.

Vogel said a handful of residents living adjacent to the school were opposed to the plan because it would impede their path to the Hill shopping district. In the school's history, no child has ever been seriously injured crossing McMillan, but Vogel asked: "Whose child is

supposed to be sacrificed for the situation to be taken seriously?"

The Farms city council unanimously approved the plan on June 27; the Grosse Pointe school board unanimously approved it on June 24; the members of St. James Lutheran Church are supportive of the project, however, the congregation on June 30 voted down the three-party agreement involving transfer of church property. The congregation also had some concerns about parking space for funerals, which was not spelled out in the agreement, said Dale Marshall, church council president.

"The project is going ahead," said Rich Solak, Farms city manager. "We will meet with the church to address their concerns."

Chris Fenton, assistant superintendent for business for the Grosse Pointe schools, said attorneys for parties involved in the project sat down to further discuss the plan — and possibly reconfigure parts of it — on Monday, after the Grosse Pointe News went to press.

The majority of the project will be funded by the school system and the Farms will serve as project manager. Bids for street demolition and parking lot expansion were expected to be opened on July 1. Solak said the city wants to get the heavy construction out of the way before children return to school in September. Landscaping and Messner field improvements will continue through the fall.

"This is the third or fourth time this has been proposed," Vogel said. "I think what made the difference this time is we took the extra time to look at it from the view of everyone who would be affected. For the few people who still don't think this is necessary, I maintain that a year from now, when this is all complete, they will see the safety aspect and the beautification of the whole area."

## POINTER OF INTEREST

### Antonio Rimanelli

Home: Grosse Pointe Woods

Age: 67

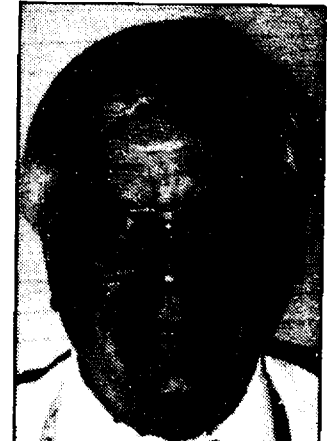
Family: Married, four sons

Occupation: Tailor

Claim to fame: Tailor to the famous

Quote: "I love this country because anyone with good intentions, honesty and integrity can succeed if the work hard."

See story, page 4A



Antonio Rimanelli



Photo by Fred Runnells

### Rotarians make presentation

Members of the Grosse Pointe Rotary Club have presented oxygen tents to both Bon Secours and Cottage hospitals. This picture was made during the presentation to Bon Secours and shows, from left, Rotarians Edward Rector, fire chief, of the Park; William Moir; Fred Kopp; Ernest Graham (almost hidden); Dr. Robert K. O'Neill; Sister Lucretia, in white; and Sister Mary Gertrude, hospital superintendent. The tents cost about \$600 each. (Grosse Pointe News photo July 4, 1946)

## Woods raises parking meter fees

By Jim Stickford  
Staff Writer

With little fanfare or public debate, the Grosse Pointe Woods City Council at its June 17 meeting voted to raise the city's parking meter rate, beginning in July.

The city's parking meters, said director of public works Thomas Whitcher, will be adjusted so that they reflect the new rates. This will require changing the coin mechanism in all 1119 parking meters in the city.

The new rates will be as follows, said Whitcher:

All meters that provide parking in hour increments, whether for a single hour or 10 hours, will now take quarters only. A quarter will buy one hour of parking in all hour meters.

Now 15-minute meters will provide five minutes of parking for a nickel and 10 minutes of parking for a dime, said Whitcher.

The 30-minute parking meters will now provide 10 minutes of parking for a dime and 30 minutes of parking for a quarter, Whitcher said. None of the parking meters will take pennies any longer.

Under the old system, meters that provided one hour's worth of parking would also give 15 minutes of parking for a nickel, a half-hour of

parking for a dime and an hour for a quarter. Now the meters will only take quarters, said Whitcher.

Two-hour meters provided the same amount of parking as one-hour meters for dimes and nickels. A quarter, however, provided 75 minutes of parking, Whitcher said. Four-hour meters had the same rates as the two-hour meters.

The 10-hour meters charged a nickel for a half hour's worth of parking, a dime for an hour's parking and a quarter gets you 150 minutes, said Whitcher.

Woods mayor Robert Novitke said that the council had been considering raising parking meter rates for the past two years.

"This has been under discussion in the council's committee-of-the-whole meetings for a while," said Novitke. "We've been looking at other communities and seeing what they charge for metered parking, and it seemed appropriate that we adopt parking meter rates consistent with surrounding cities."

Novitke said that the Woods

was only bringing rates in line with those of other communities — it was not setting metered parking rates above those found elsewhere.

"I could see an argument against this increase if we raised rates higher than other cities," Novitke said. "If we had done that, I would understand why residents might protest. But we have only brought our fees in line with the surrounding communities."

Woods comptroller Cliff Maison estimated that the city's revenue from parking meters will be about \$150,000 for the period of July 1995-June 1996.

"We don't, of course, have the June meter figures in yet," said Maison. "But we can estimate what they will be. So for the past year, meter revenue should be about \$150,000."

The meter conversions should begin in July and hopefully completed by August, said Whitcher.

## yesterday's headlines

### 50 years ago this week

The annual Fourth of July Fireworks Show sponsored by the Grosse Pointe Kiwanis at Mason field on Vernier is expected to draw 8,000 spectators. Harry Heilmann, Tiger baseball announcer and former big league great, has promised to be on hand to give boys tips on the finer points of the game.

35 Pointers are named as delegates to the state Republican convention on July 5.

With bids coming in at \$10,000 to \$15,000 higher than the Grosse Pointe school board expected, the much-needed expansion to Vernier school is put on hold.

Two large lightning strikes are reported at each end of the Hill during the recent severe thunderstorms, leading the News in its new building in mid-block on the Hill to hope it isn't next.

### 25 years ago this week

Despite every effort by Grosse Pointe commissioner Ervin A. Steiner Jr., chairman of the county Public Works Commission, the Pointes are impotent in their attempts to get the Road Commission to repave Jefferson, Lakeshore and Moross roads.

With temperatures during the week reaching 102, the Farms water department reports an all-time record of supplying 10.2 million gallons in a single 24-hour period.

Operation Identification is launched by the Grosse Pointe Rotary Club. Residents can now borrow etching tools from their local police departments to permanently mark their possessions in order to deter thefts and aid in recovery of the items.

### 10 years ago this week

An estimated 8,000 to 10,000 spectators attended the annual fireworks display at Parcels field at Vernier and Mack sponsored by the Grosse Pointe Business and Professional Association of Mack Avenue.

With high water levels exacerbating the problem, Fox Creek residents step up their 30-year complaints against the City of Grosse Pointe Park's licensed dumping of combined sewage and storm water into the channel during heavy rains.

Joan Towar of Grosse Pointe Farms is the winner of the Name the Building Contest sponsored by Punch & Judy Theater owner Robert G. Edgar, who is converting the historic landmark into an office building. The winning entry? The Punch & Judy Building, of course.

### 5 years ago this week

The aging Grosse Pointe Farms water mains and lines are slated to get a \$950,000 checkup and repairs, where necessary.

After purchasing seven of eight homes on Cadieux, Bon Secours Hospital plans to level them for much-needed additional parking. But, not surprisingly, nearby neighbors question the hospital's expansion plans.

After years of silence, the Joy Bells at the Grosse Pointe Farms waterworks site are to

be repaired and restored as part of overall landscape improvements of the city property. The bells once rang on the Fair Acres estate of Mrs. Henry B. Joy, who had them installed in 1929. In 1959, they were moved to the waterworks location at Moross and Grosse Pointe Boulevard. Since then they stopped ringing, but nobody knows for sure when. Many are also eager to learn. What did they ring?  
— John Minnis

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## Who's going to help this old house become a home?

By Shirley A. McShane  
Staff Writer

It may be old, tired and inadequate by today's standards, but it's home.

The pair of more than 80-year-old former school houses known collectively as 389 St. Clair have been the Grosse Pointe Public School System's administrative offices since 1930 and will continue to be for the foreseeable future.

The board voted last December to keep the administrative offices there after attempts in 1993 and 1994 to sell the property and relocate were defeated by public outcry and lack of an interested buyer. But staying has posed a

dilemma: How will the district pay for the needed repairs and renovations without tapping into dollars earmarked for education?

School board trustee Cindy Pangborn took an active interest in preserving the building since before she was elected and this year has been researching alternative sources of funding for renovations. She updated the board on her findings on June 24.

"When we first discussed this architect called me and donated his time to go through the buildings," Pangborn said. "We looked at studies done over the last 10 years from a preservation angle. The archi-

text was amazed that everything was still intact. It looks mainly like a cleanup job."

Pangborn said she has contacted a number of local and national organizations interested in historic preservation. But, she said, the school system could not apply for grant money unless the board made a commitment to the project.

"They'd like to see us donate a small amount of money, have some sort of budget on what we can do. Some grants are available on a matching funds basis. It's amazing to me all the things we can get grants for," Pangborn said.

Board members had mixed reactions to the report but

agreed that the administration needed to put together a list of immediate and long-term needs so that they could proceed.

Treasurer Gloria Konsler said she felt the focus of Pangborn's research was too much on preservation and that preservation was only one aspect of the overall project.

"There are no estimates," Konsler said. "You say they want commitment on the dollars and cents, but there are no estimates on wiring, plumbing and heating. I see that more work needs to be done."

Konsler said she's not interested in the historical preservation of 389 St. Clair. She's

not against preservation in theory, she said, but will not support spending school money on it.

"I'm interested in making (389 St. Clair) a usable office space," she said.

Pangborn said the organizations she contacted talked in terms of preservation but also supported adapting old buildings to accommodate modern offices with business equipment.

Vice president Tim Howlett said the board needs some specific direction from the administration on what needs to be done to make the buildings functional.

"I think it's shameful that a

district like this has a building in that condition," board president Carl Anderson said.

Trustee Sears Taylor said there are repairs that should be addressed immediately — tuck pointing the bricks, restoring the pillars — and other things that should be done so that the building doesn't further deteriorate. He suggested the district enlist the help of an architect who specializes in incorporating high-tech offices into classroom settings.

## Woods council approves moving Farms house to the city

By Jim Stickford  
Staff Writer

You think your moving day was tough?

While it's one thing to move the contents of a house, local real estate renovators Albert Shaheen and Louis Gormely will, in the next few weeks, do some major moving as they relocate an entire house from 427 Moross in the Farms to an empty lot at 1565 Oxford in the

Woods.

Grosse Pointe Farms will be knocking down nine houses on Moross just behind the old Sears building, said Shaheen. When he and his partner heard about that, they had just moved a house in St. Clair Shores and thought it might be worth it to do the same thing in the Pointes.

"Our thinking was if they are going to knock down a house,

why not try to save it," said Shaheen. "We were able to sign a contract with the city to purchase the house for \$500. The contract does stipulate that we have to, in addition to actually removing the house, tear up all the concrete on the property itself and repair any damage done to the street, sidewalk and curbs."

In order to remove the house from its foundation, the compa-

ny, hired by Shaheen and Gormely will either use a hydraulic lift or maybe just stick beams through the basement windows, said Shaheen. The nature of the house will determine the course of action.

"It will take about three days to disconnect the house from utilities, the foundation and to place it on the back of the special flatbed truck that will transport it to the Woods,"

Shaheen said. "It will take an additional two days to line the house up and place it on the foundation that will be built on the Oxford lot. The actual moving of the house from Moross to Oxford should only take about 30 minutes."

Before the house can be moved, a basement will have to be dug at the Oxford lot. Once the house is settled on its new foundation, utilities will be connected. Shaheen and Gormely will also have to pay for a police escort and for the moving of any utility lines out of the way of the house as it is being moved.

The house is 26 feet by 40 feet, making it too large to fit on the Oxford lot without a city variance. The Woods council, after listening to the plan at the June 17 meeting, approved the request.

The council also approved the actual moving of the house to the Woods, provided that the company met all city ordinances on such matters and

that their company, L & A Properties, had the proper insurance.

When all expenses are added up, said Shaheen, the total cost of moving the house should be over \$100,000.

Anthony Marasco will be brought in as a third partner, said Shaheen, to do the work on the basement of the Oxford property.

"We want to thank everyone on the Farms council and Farms city manager Richard Solak for all their help in the sale of the house," said Gormely. "We were also encouraged by Lisa Gandelot of the Grosse Pointe Historical Society to save the house. They also lobbied the Farms council to approve the sale of the house, and were very helpful."

Shaheen said that the house and the Oxford lot should be ready for the move sometime in July.

## Woods approves ULS tennis court variance request

By Jim Stickford  
Staff Writer

Despite some opposition from neighbors who opposed adding another tennis court, the Grosse Pointe Woods City Council last week unanimously approved a variance request by University Liggett School to increase the number of courts at the school's Briarcliff campus.

David Boring, the school's business manager, told the council that the three courts currently on the Briarcliff campus were built 25 years ago on the old parking lot. Since then, he said, the courts have not been resurfaced, and in fact haven't been used in three years because they are in such poor shape.

Boring said that the courts would be used only for physical education and middle school boys and girls team events. In order to build the fourth court, the school needed a variance

putting aside the city's setback requirements of 35 feet. The court would be nine feet closer to residential property lines than ordinances allow.

Mayor Robert Novitke noted that when school officials went before the city planning commission, certain conditions were placed on the commission's recommendation to the council to approve the request.

Chief among these recommendations called for the school to build a fence and a greenbelt between the court and residential property in order to keep noise out and to protect residential property.

"If the council were to turn down the variance, ULS would not be required to put up the greenbelt or the fence," said Novitke. "They could also resurface the three courts already there, and residents would have no protection from noise or a loss of privacy."

"This variance with the con-

ditions imposed by the planning commission, makes four tennis courts less intrusive on neighbors than three tennis courts without conditions."

But Boring's request did not please everyone. Several neighbors of the school were present, and spoke against granting the variance. Millard Stevens brought newspaper clips and letters of a variance hearing notification dating from 1971.

Stevens said that when the school built the three courts in 1971, variances were needed, and that the school agreed to keep off-street parking free for local homeowners, so that residents would not have to compete for parking with those attending school functions. He added that the school agreed to let only students use the courts.

In 1974, said Stevens, the school permitted the Briarcliff Tennis Club to open up and use the courts, not limiting the courts to students.

He added that on June 6, people parking along the side streets to attend school functions made parking so bad it took him over 10 minutes to get to his house from his car.

Boring noted that June 6 was the last day of school and also the day of eighth-grade graduation.

Some neighbors complained

that they had been asking for a fence along the property line for years, but it wasn't until the school wanted something from the city that a fence was built.

One resident said that the fence height by his property line was about a foot lower than at either end of the fence, and asked why his part of the fence was lower than the other parts.

Neighbors also wanted to know why the school needed four courts, instead of making do with three.

Boring replied that tennis courts are usually built in groups of four or eight for purposes of accommodating tournaments. Councilmember Thomas Fahrner said that was true, noting that when you have a tournament, three courts make it difficult to operate in an efficient manner.

In the end, the council unanimously approved the school's variance request.

Novitke said that the commission's conditions, a fence and greenbelt, were a positive response to the concerns of neighbors.

He added again that without the variance, neighbors could find themselves facing three repaved tennis courts and no greenbelt or fence, and the city could not do anything about it.

## Community TV seeks volunteers

A training workshop for those interested in becoming volunteer production assistants for the War Memorial's Community Television Services division is scheduled Thursday, July 11, from 7:30 to 8:30 p.m.

CTS staff member, Kermit Potter conducts training in camera operation, audio, floor management and general studio operations. Workshop fee is \$10. Class size is limited to 12.

limited to six. The cost is \$30 for six weeks.

Upon completion of either workshop, participants are asked to volunteer a minimum of eight hours every two months.

Community Television Services is a division of the Grosse Pointe War Memorial with studios located at the War Memorial Center, 32 Lakeshore in the Farms. Local origination programming produced by CTS appears on cable TV Channel 5.

For those looking for a more in-depth studio experience, Potter teaches a six week class in single camera TV production, Thursdays, July 18-Aug. 22 from 7:30 to 9:30 p.m. Topics covered include script writing, lighting and editing. The class will produce one 30-second public service announcement. Class size is

For more information call (313) 881-7511. Register in person, by mail, phone or fax, (313) 884-6638. A fax form is contained in the War Memorial's new July/August Program of Events sent to all homes in the Grosse Pointe Public School System. MC and Visa accepted.

## Class logs on to Internet basics

Getting on the Internet, a three-week course designed to lift the roadblocks preventing you from taking advantage of the "information superhighway," is offered Wednesdays, July 10-24, from 7:30 to 9 p.m.

Taught by Michael Maniscalco, the course provides tips and tricks for getting connected, sending e-mail, sorting through the Internet's powerful tools and learning how to establish an online presence for your business.

Among topics covered are Internet access accounts, Internet infrastructure, the World Wide Web, e-mail basics, Listserv, Netiquette, Gopher, Veronica, security issues, and

more including a step-by-step demonstration of Netscape software.

A basic understanding of computers is necessary to register for this fascinating, multimedia, interactive lecture series. Maniscalco will provide a variety of handouts to facilitate an understanding of the subject. Course fee is \$49 for three weeks.

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# Grosse Pointe Woods tailor lives the American Dream

By Jim Stickford  
Staff Writer

Tailor Antonio Rimanelli may have been born in Italy but for him there's no place like home and that home is in Grosse Pointe Woods.

"Grosse Pointe has been very supportive of me," said Rimanelli. "America is a wonderful country. It gives you the opportunity for success. All you have to do is work hard and persevere."

Rimanelli, 67, was born in the town of Casacalenda in the province of Molise in central Italy.

"My father was in the army and my mother was a housewife," said Rimanelli. "In the morning my two brothers and I would go to school. In the afternoon we would be dropped off at the local tailor shop. It was our babysitter."

Rimanelli began his tailor apprenticeship when he was 11. He always knew that he wanted to go to the United States.

"I used to make a little extra money shining the shoes of American soldiers during the occupation," Rimanelli said. "It was hard to come to the states after World War II, but I

always knew that's where I would go."

Before coming to the United States in 1958, Rimanelli first worked in Montreal, from 1952-1957.

"While in Montreal, I saw an advertisement in an Italian language newspaper," said Rimanelli. "The ad said that a company in Rochester, N.Y., was looking for qualified tailors. I answered the ad, and traveled to Toronto, where I was interviewed and tested. I was accepted and went to work for Bond Clothing in Rochester in 1957."

The company was a large outfit in the 1950s, Rimanelli said. But working in a factory didn't suit him. He was trained to fashion custom-made clothes in Rome, and he did not enjoy the factory atmosphere.

Rimanelli had an uncle in Detroit who he visited in 1958. He loved the city, and moved here. His first job was at the Hughes & Hatcher outlet in Northland Center. He opened his own shop at the corner of East Warren and Outer Drive in 1973. He moved to Mack in the Woods in the early 1980s.

"The eastside had a larger Italian community, so it was

## POINTER OF INTEREST

natural that I settle here," said Rimanelli. "For a while I worked at the Hughes & Hatcher at Mack and Moross, and would make deliveries to people in Grosse Pointe. It was my dream to live in Grosse Pointe and raise my family here, and 15 years ago the dream came true."

Rimanelli is extremely proud of his four sons. His oldest son, Vincent is a doctor. His second son, Edward is a gemologist.

His third son, Anthony is training and working with him in the shop. His youngest son, John just graduated from college and has ambitions of becoming a lawyer.

Rimanelli met his wife of 33 years, Edda, in Italy.

"I was spending my vacation in Italy," said Rimanelli. "I met my wife on the beach, and I said to myself that she was going to be my wife. When I went back to America we wrote each other behind my mother-in-law's back because she did not want her daughter to move away to America."

Getting Edda to America proved to be difficult. She moved to Canada and crossed the border to Detroit as a tourist.

Three weeks later, in September 1963, they were married.

"In three weeks I organized a beautiful wedding," said Rimanelli. "We were married in the Holy Family Church in Detroit. It is one of the oldest Italian churches in Detroit. All our sons were baptized in that church as well."

Rimanelli and his wife worked together in the shop for many years, often working six and seven days a week; but he plans to slow down now that he is training his son Anthony to take over.

But Rimanelli is not all work. He enjoys dancing to the music of his youth, the music of Benny Goodman, Harry James and Glenn Miller. He and his wife also belong to the Italian Chorale sponsored by the Italian Cultural Center in Warren.

Rimanelli's shop has become something of an eastside institution. He has provided his services to such luminaries as Henry Ford II and Cardinal Adam Maida.

He was recently brought in to consult on the accuracy of

the bronze statue of Mr. Ford that recently was unveiled at Ford World Headquarters.

"I love this country because anyone with good intentions, honesty and integrity can succeed if they work hard," Rimanelli said.



Grosse Pointe Woods tailor Antonio Rimanelli was called in to consult on the correctness of the clothing on the bronze statue of Henry Ford II recently unveiled at Ford World Headquarters. Rimanelli tailored suits for Ford before his death.

## Park residents wonder who pays for flood damages

By Jim Stickford  
Staff Writer

Now that Grosse Pointe Park residents have begun the arduous task of cleaning up and assessing flood damage caused by the June 18 storm that dumped 1.8 inches of water on the Pointes in a 20-minute period, the question of who pays has surfaced.

Several Park residents who attended the June 24 council meeting wanted to know if the city's insurance would pay for the costs of repair and replacement of property damaged when the city's combined sewer system backed up into the basements of many homes south of Jefferson.

Pam Garrison, of Meadowbrook Insurance, was at the meeting and said that the city's insurance might not cover damages caused by the flood.

Whether or not the city's insurance pays depends on whether or not the flood could be considered an "act of God," or if it was caused by negligence on the part of city personnel, Garrison said.

Councilmember Dan Clark told the audience that the flood

of two years ago was caused when city personnel did not activate the Fox Creek discharge pumps until the water level in the Park pump station wetwell exceeded 21 feet, which is considered its capacity.

When that happened, combined storm and sanitary sewage backed up in a number of basements in the Park, said Clark. Because the flood was ruled to have been caused by city negligence, Meadowbrook, paid off claims of damage resulting from flooding.

Garrison told the audience that if, after her investigation, it is determined that the June 18 flooding was caused by an "act of God," then the city was not liable for damages.

In this case, the flood would be ruled an "act of God" if it were determined that the flooding was the result of more rain falling than the sewer system could handle, said Garrison. If that happened, and there was no error on the part of city staff, then Meadowbrook would not pay off residential damage claims.

"We pay off third party dam-

ages, which in this case are the residents of the city, only if there was negligence on the part of the city," said Garrison. "If there is no negligence, then damage is covered by individual homeowners insurance."

This news was not well-received by many in the audience who complained that many homeowners' insurance policies do not cover such contingencies.

Garrison said that she would not make any decisions until she and her company had time to review the engineering report detailing what exactly happened on June 18.

When asked what people should do in the meantime to prepare their claims, Garrison said they should compile a list of all items damaged. This list should state the age and condition of the property, and if possible, any receipts showing the value of the property when purchased; but she added that it is understood that is not going to be possible with every piece of property.

Estimates on repair costs for walls, floors and other flood-

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For the above purposes City Offices will be open during office hours as follows:

CITY GROSSE POINTE FARMS.....	Mon-Tues-Thurs-Fri 8:30 a.m. to 4:30 p.m., Wed. 8:30 a.m. to 6:00 p.m. and on July 8, 8:30 a.m. to 4:30 p.m.
CITY OF GROSSE POINTE.....	Mon-Tues-Thurs-Fri 8:30 a.m. to 4:30 p.m., Wed. 8:30 a.m. to 6:00 p.m. and on July 8, 8:30 a.m. to 4:30 p.m.
CITY OF GROSSE POINTE WOODS.....	Mon-thru Fri 8:30 a.m. to 5:00 p.m. and on July 8, 8:30 a.m. to 5:00 p.m.
LAKE TOWNSHIP.....	881-6565
GROSSE POINTE TOWNSHIP.....	Mon thru Fri 8:30 a.m. to 5:00 p.m. and on July 8, 8:30 a.m. to 5:00 p.m.
CITY OF GROSSE POINTE PARK.....	Mon-thru Fri 8:00 a.m. to 4:30 p.m., and on July 8, 8:00 a.m. to 4:30 p.m.

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City Clerk  
City of Grosse Pointe Woods

**SHANE L. REESIDE**  
City Clerk  
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**THOMAS KRESSBACH**  
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Chicken & Vegetables	Calypto Chicken	CC Honey Mustard Chicken
Glazed Chicken	Herb Roasted Chix.	CC Chicken Parmesan
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## Do '96 voters want to keep split power?

The U.S. budget agreement reached several weeks ago for the year ending next Sept. 30 will have far less impact on most federal programs than originally expected.

That conclusion was reached by The Washington Post after comparing what was done with what the administration had proposed be done during the budget negotiations and what the Republican Congress had sought to do.

In short, both sides did compromise, with the result, according to the Post, that the agreement provides about \$20

# Opinion

billion less for domestic spending than was authorized by the last Democratic Congress for 1995.

However, the GOP House later followed up its earlier actions by proposing a 1997 fiscal year budget that calls for spending \$1.63 trillion and trimming taxes by \$122 billion.

The House also succeeded in squeezing \$158 billion from Medicare, \$72 billion from Medicaid, \$70 billion from welfare and about \$300 billion from other domestic programs.

The House voted its version of the 1997 budget after rejecting President Clinton's proposal for eliminating deficits by a 304-117 vote.

That action would indicate the deadlock between the GOP Congress and the president is likely to continue into the new fiscal year which starts Oct. 1.

Whatever happens to the 1997 budget, however, the Republicans still can claim that they took the first step in 1996 toward balancing the federal budget by reducing congressional appropriations by

\$20 billion, even though that was far less than the reductions they had sought.

However, the Post report says that the slow process of partisan negotiation produced a 1996 budget that administration officials say will, for the most part, "preserve agency operations and commitments and give them a better starting point to argue for their programs" in the 1997 budget.

It's clear that more public sparring between the GOP Congress and the executive branch over cutting costs of the federal government is continuing during the political campaign, with the arguments being aimed at the November election.

Current public opinion polls do give us an indication that the election could result in another deadlock — but this is far too early to put much faith in figures predicting what public opinion will be in November.

<p>Robert G. Edgar Publisher</p> <p>Robert B. Edgar Founder and Publisher (1940-1979)</p> <p><b>Grosse Pointe News</b> Vol. 57, No. 27, July 4, 1996, Page 6A</p>	<p>John Minnis Editor and General Manager (313) 343-5590</p>	<p>EDITORIAL 882-0294</p> <p>Margie Reins Smith, Assistant Editor/Feature Editor, 343-5594</p> <p>Chuck Klonke, Sports Editor, 343-5593</p> <p>Wilbur Elston, Editorial Writer, 343-5597</p> <p>George F. Lathrop, Copy Editor</p> <p>Chip Chapman, Staff Writer, 343-5595</p> <p>Shirley McShane, Staff Writer, 343-5591</p> <p>James M. Stickford, Staff Writer, 343-5592</p> <p>Thea L. Walker, Photographer</p> <p>Betty Brosseau, Proofreader</p> <p>Published Weekly by Antelope Publishers 96 Kercheval Ave. Grosse Pointe Farms, MI 48236</p>	<p>CLASSIFIED 882-6900</p> <p>Barbara Yazbeck Vethacke, Manager</p> <p>Fran Velardo, Assistant Circulation Manager</p> <p>Ida Bauer Shirley Cheek Melanie Mahoney Rick Farris Julie Tobin</p> <p>CIRCULATION 343-5577</p> <p>Deborah Silvers, Manager Mary Ann Staudt</p>	<p>DISPLAY ADVERTISING 882-3500</p> <p>Roger B. Hages, Advertising Manager Kim M. Kozlowski, Assistant to the Advertising Manager</p> <p>Peter J. Birkner, Advertising Representative Lindsay J. Kachel, Advertising Representative Kathleen M. Stevenson, Advertising Representative Mary Ellen VanDusen, Advertising Representative</p>	<p>CREATIVE SERVICES AND PRODUCTION 882-4090</p> <p>Charles Kraemer, Manager Valerie Encheff, Systems Administrator, Associate Production Manager Shawn Mites, Associate Manager, Art Direction and Communications</p> <p>Sherry Emard Diane Morelli Carol Riddle Pat Tapper Mark Barrows</p> <p>The Audit Bureau Member Michigan Press Association and National Newspaper Association</p>
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## A view from the sidelines

### Best memoirs 'since Caesar'

Through the courtesy of a Grosse Pointe News colleague, who loaned me his copy, I have just enjoyed reading the remarkable personal memoirs of Ulysses S. Grant, the Civil War general who became the 18th U.S. president.

It is, in my view, a great book to start reading on July 4. Grant was a true patriot, but he could also rate men, including generals under his command, as excellent or ineffective, on the basis of their performance, even if they were friends.

The income from the memoirs restored Grant's personal fortune but also benefited his reputation after it had been marred by the failure of an investment company in which he and a son had placed their funds.

It was and is a Civil War book, and the copy I read is a single paperback with a new introduction written by William F. McFeely in 1982.

Thus it contains few comments on Grant's childhood, his term at West Point, even his marriage and the years between the Mexican War and the Civil War. While Grant spent a couple of years in Detroit, he covers his Michigan experience in cursory fashion in less than a page.

The book did win high praise, however. When it was first published, the Atlantic Monthly, then as now a highly regarded literary magazine, voiced strong approval which observers said reflected a majority of U.S. publications.

Gen. William Sherman and Mark Twain, who became Grant's publisher, agreed that the memoirs reflected "the

best style of writing of any general since Caesar."

Grant's issuance of thousands of wartime orders resulted, in his editors' views, in "terse, clean prose" as well as good grammatical construction that adds to the book's appeal.

The general learned he had cancer just as he started his writing project. That made it a race to the death, with the general finally completing the two-volume work on July 14, 1885, just nine days before his death.

What drove Grant to writing was his inability to win a third term, and his subsequent difficulty of finding ways to pay off his debts and still leave something for his family.

Like Dwight D. Eisenhower, a modern general who also became president, Grant showed his aversion to war in his final chapter.

In answer to criticism of our form of government by what Grant called "monarchical Europe," the general wrote with pride of his view:

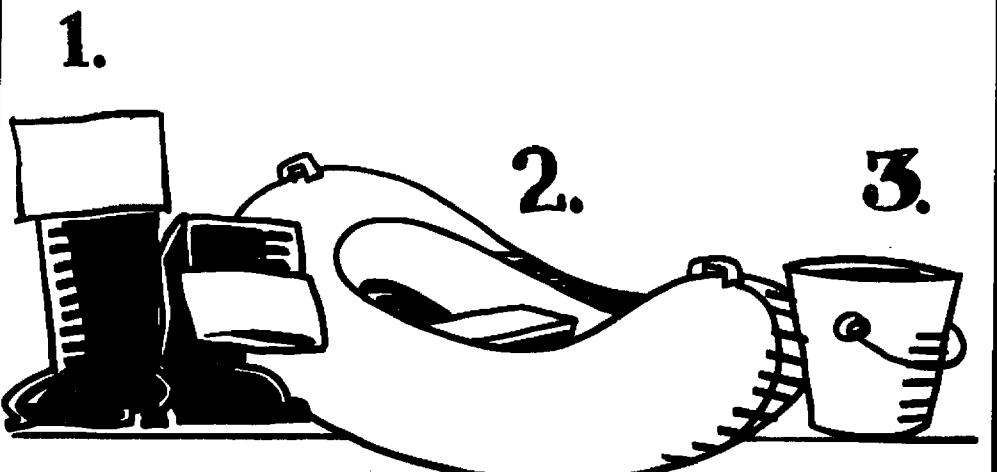
"Now it (the U.S. government) has shown itself capable of dealing with one of the greatest wars that was ever made," Grant went on, "and our people have proven themselves to be the most formidable of any nationality."

"But," he concluded, "this war was a fearful lesson, and should teach us the necessity of avoiding wars in the future." As modern writer, novelist and historian Gore Vidal has written, "It simply is not possible to read Grant's memoirs without realizing that the author is a man of first-class intelligence."

Except for Abraham Lincoln, Grant's president, how many U.S. leaders since that time deserve to be described in such terms?

By Wilbur Elston

## PARK BASEMENT FLOODING: THE THREE LEAST-POPULAR SOLUTIONS...



## Letters

### Dems take credit

To the Editor:

Try as you may in your recent editorial to down-play the reality that the school board candidate endorsed by the East Side Republican Club, Mayor Palmer Heenan, Commissioner Andrew Richner and State Board President Clark Durant lost, the fact remains that the two candidates endorsed by the Grosse Pointe Democratic Club won by a 2-1 margin.

We, as your editorial states, "cannot claim much credit for a pair of non-partisan winners in the Republican Grosse Pointes." However, we do claim to obviously be more in touch with the Grosse Pointe community than are the extremists right-wingers who are in control of the local Republican Party. We eagerly look forward to next year when we will continue the fight to bring sensible moderation to our local school board.

Paul M. Donahue  
President

Editor's note: the two winning candidates were first endorsed by the Grosse Pointe Community Network.

### Exempt seniors

To the Editor:

Senior citizen alert to the school board and the Woods City Council — two propositions:

1) If you are 65 years old or older and have paid school taxes for 15 years or more and your net income is below \$25,000, you should be exempt from paying any more school taxes if you have no students in school.

2) If you are 65 years old or older and have paid city taxes for 15 years or more and your net income is below \$25,000 and you are paying for your own HMO or Blue Cross but do not have a prescription program, the city can arrange to implement such a program.

We are not asking to pay for eye glasses, dental or full premiums. For 20 to 40 years the senior citizens have paid for these benefits for all city workers. Let's not have a lot of weak rejections.

The teachers make between \$60,000 and \$100,000 a year plus benefits. The city is not broke. The city spent about \$40,000 for those 200 stupid trees in front of city hall. They also spent \$100,000 for a kids' plaything at the park. They also spent thousands for red bricks and shrubs along Mack.

There is also \$2 million from the sale of cable television.

The expense of maintaining and replacing those 200 trees would probably pay for most of these programs.

To seniors to whom these propositions apply, please contact the school board and the Woods City Council.

I would like replies from the school board and the city council sent to the Grosse Pointe News and to me.

W. Stanfield  
Grosse Pointe Woods

### WCCC president sets initiatives

New Wayne County Community College (WCCC) president Dr. Curtis L. Ivery, announced on April 11, 1996 a package of 14 "sweeping changes" planned or underway. They are:

- Complete review of curriculum to improve the quality of teaching and ensure that the needs of both students and the various campus communities are being met.

- Review of personnel policies, practices and training, including college-wide personnel performance reviews.

- Refinement of the organizational structure for a leaner organization and increased accountability with new vice presidents for administration and finance, educational affairs, and information and college services.

- Review and tightening of internal financial controls at all levels, from administrative management to student loan program.

- Hiring a national consulting firm to help improve management of federal student loan programs.

- Upgrading, enhancing and integrating computer technologies in all areas of administration, including finance.

- Student recruitment and retention programs which have already resulted in enrollment

- Development of the Education First Foundation for student financial aid and scholarships.

- Bridge building meetings and programs to reach out to governments, communities, businesses, employers, unions and students.

- Improved internal communication programs to develop a shared and consistent vision for WCCC as a multi-campus, community focused college.

- Comprehensive management training programs for all administrators with budgetary and personnel responsibilities.

- Review of information technology needs to ensure the best equipment and access to the information superhighway.

- Physical improvement of campuses, ranging from painting and re-carpeting to improvements in security at all campuses.

- Continuous Quality Improvement (CQI) program as part of the national movement toward academic accountability and institutional effectiveness.

Dr. Ivery has said that these program initiatives represent a fundamental and comprehensive redirection of WCCC by the Trustees and his new administration.

## A warning to state on casinos

The recent failure of a proposed huge casino in New Orleans, which had been expected to be the world's largest under one roof, has cooled the enthusiasm of many cities seeking to attract new casinos.

Its failure also should serve as another warning to Detroit and Michigan, especially after a recent public opinion poll taken for the Detroit Free Press showed that 52 percent of Michigan voters opposed the idea of three new casinos in Detroit and only 44 percent supported it.

Another proposal also emphasizes the need for caution before entering the casino business. A federal commission appears about ready for approval by Congress to investigate the entire issue of legalized gambling in this country.

The proposed New Orleans casino, described by the New York Times as larger than a Manhattan block, "sits empty and unfinished, a decaying hodgepodge of Greek Revival columns, French Second Empire towers, and skeletal exposed beams," the paper said.

In fact, the \$833 million Harrah's Jazz casino filed for bankruptcy protection last November, and thousands of wage earners, including state and government employees, construction workers and the staff of a temporary Harrah's were laid off.

Meanwhile, Michigan Monthly reported that the Soaring Eagle Resort in Mt. Pleasant, which already is the most profitable of the Native American gaming

operations in the state, is opening a massive 205,000 square-foot casino.

The magazine estimated that after distribution of smaller amounts for children, each adult member last year received about \$16,000 from the automated revenue with additional amounts from other games.

While alcohol abuse, a long-standing reservation problem, has actually declined now that more of the tribe are employed, some Native Americans fear that the sudden influx of money is causing conflict and greediness.

Some businessmen in the community are also concerned because of the need for two new pawn shops since the casino opened, as well as the gambling addiction and crimes associated with gaming that are being reported.

While Mt. Pleasant's small-town atmosphere is still being retained, some people, both on and off the reservation, see further expansion as threatening the current quality of life in the overall community.

In addition, the Christian Coalition, now strongly against casinos, seems to have overcome opposition in Congress to creation of a federal gaming commission armed with subpoena powers to study the economic and social effects of legalized gambling nationally.

We, too, think that a federal commission is needed to throw more light on an industry that obviously requires investigation.

# Dead man (and woman) talking

Trees are falling in a forest, but not much noise has been heard. At least not in the same way falling trees have echoed from the same forest in the past.

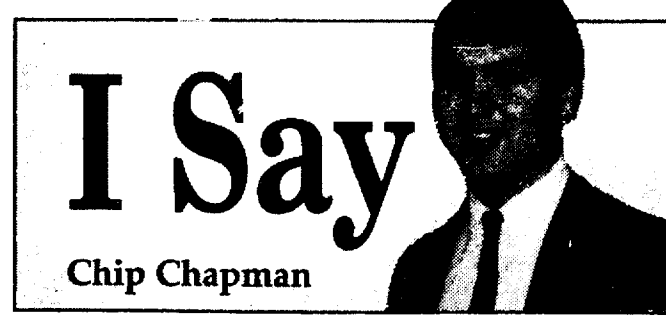
I knew it was just a matter of time before it happened. With the revelation that Hillary Rodham Clinton has been consulting with dead folks, such as Mahatma Gandhi and Eleanor Roosevelt, I knew it wouldn't

be long before members of the national news media rushed to the first lady's rescue, downplaying the Nancy Reagan comparison.

With skepticism rivaling the O.J. Simpson jury, pundit Mary McGrory has come to Hillary Clinton's defense. It's early, so I'm sure Molly Ivins, Eleanor Clift and Ellen Goodman can't be far behind.

"There is probably no one with whom high-minded Hillary Clinton would less like to be mentioned (than Nancy Reagan)," McGrory wrote, "but the nation's tabloids are headlining 'Hillary's guru' as if this were another episode in the continuing soap opera about first ladies who get guidance from exotic sources."

I'm not defending Nancy Reagan, who is reported to have affected her husband's



decision-making while he was in office by way of her astrologer. But those who think that Hillary Clinton, who reportedly has heaved lamps at her husband, does not have any influence over him are kidding themselves.

Nancy Reagan can be blamed for the firing of White House chief of staff Donald Regan, but the press refuses to tag Hillary Clinton with any of the White House travel agency

firings.

Calling Bob Woodward "the holy terror of American journalism," McGrory says that "he and Carl Bernstein achieved immortality by stalking Richard Nixon right out of the White House. (Woodward's) depiction of a desperate (Hillary) Clinton, thrashing about for solace after the crushing rejection of her health plan and the massive Democratic defeat of November

1994, was something the White House did not need."

How convenient compassion for Nixon can be with 22 years of hindsight. The next time a Republican president gets into trouble, will McGrory decide that bashing by the media is "something the White House did not need?"

As McGrory knows, or should know, the White House's problems, regardless of who is living inside, have always been of its own doing. Woodward didn't bring Nixon down as much as Nixon himself did. The same can be said for the current president and first lady's problems. Should the press back off of the FBI file flap because it is "something the White House does not need?"

I don't have a problem with Hillary Clinton, only the way

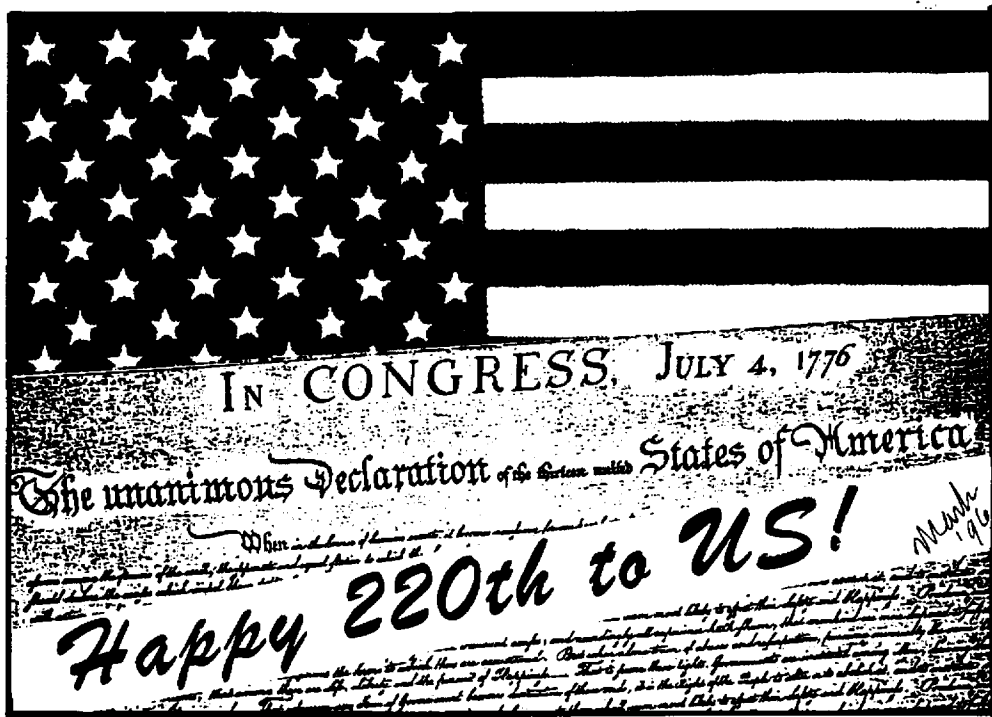
many in the press seem to fawn over her. In the first lady scale, with Dolly Madison being, perhaps, the most revered and Mary Lincoln the most reviled, history will probably place Hillary Clinton closer to Madison than to Lincoln. But for now, McGrory and others like her, would put her at the top of the list. She has a law degree, you know. If Hillary Clinton exhibits strange behavior, the press seems to paraphrase public radio's Dr. Science: "She knows more than you do."

The reason the first lady has detractors is the same reason she has admirers — she went to law school instead of staying home and baking cookies. It's just that her admirers do not tolerate the views of her detractors.

## Grosse Pointe News

July 4, 1996, Page 7A

# The Op-Ed Page



## Celebrate spirit of Independence Day

By Daniel Ludwig

American families are getting ready for a special day. They are buying fireworks, planning picnics and making travel arrangements. This is one of the biggest family events of the summer. It's probably the only summertime occasion that's as big a deal to small children as it is to their parents. Our airports, highways, train stations and bus terminals are jammed with holiday travelers.

Americans go to a lot of trouble — and often travel a lot of miles — to celebrate during Independence Day. But, are we celebrating America's independence?

Adults must help youngsters understand the meaning of Independence Day. That means adults cannot forget the significance of the holiday. This task is important because Americans cannot support a democracy on the sheer quest for material things. Our young people have to learn to appreciate the special aspects of America that allow us to earn a decent living — with proper training and hard work.

There's no better way for us to do that than to pause during our celebrations and reflect on how great it is to be Americans.

We've got it good here in the United States. We've got it so good that often we forget about the sacrifices which make America a reasonably

safe place in a war-beaten world. Legionnaires want to help America keep the record straight. Legionnaires know that American freedom is a byproduct of American sacrifice. Legionnaires know that whenever it was time for America to step up, in a role of military leadership, our men and women in the armed forces answered the call. Legionnaires know that American-style freedom was not free. And never will be.

We also know that the American flag has been the unifying symbol of everything for which American soldiers, sailors, airmen and Marines fought. The American Legion supports a constitutional amendment to protect the American flag from intentional physical desecration. The flag that hangs from residential porches and balconies on Independence Day is not the equivalent of a Halloween jack-o-lantern. The flag symbolizes the fight for our nation's sovereignty and the struggle for freedom the world over involving American forces. The flag deserves a special place in our society, shielded from those who want to burn it to make a statement.

We need to link American values to family values and teach our children to appreciate United States citizenship. The Fourth of July is a great time to do this.

A love of God and country. An understanding of the historical role of America's veterans. An appreciation for the flag and for the uniqueness of American-style freedom. These are among the values which are often missing from family Independence Day festivities. Without those values, the fireworks and picnics are mere celebrations of a day off of work.

For too many of our children, history is last school year and the future is next weekend. Sacrifice is missing a favorite TV show. Respect is a one-way street, from parent to child. We adults, who know something is wrong, can make a difference. We have to take a time-out and talk to the kids about the beautiful uniqueness of America.

Let's have a safe and enjoyable Fourth of July holiday. Bring on the food, friends, family and fireworks. But let's celebrate what we should be celebrating.

We must pause on Independence Day to recognize Americans preserving freedom in Bosnia as well as those who represented America on other military missions.

We must pause to remember that American-style freedom was not free. And never will be.

Daniel A. Ludwig is national commander of The American Legion, the nation's largest veterans organization.

## fyi

### Out drinking in the Park

Best Kool-Aid in the 900 block of Trombley: "Drew's Place," run by a kid named Drew and his friend. For 10 cents you get an insulated styrofoam cup, ice served with tongs, a full measure of c o o l Incrediberry-flavored beverage and service with a smile. — And for 25 cents, the same thing in a much bigger cup. "How's business," I asked Drew on that hot Wednesday last week.



Ken Eatherly

"Well, yesterday I was about to close up when all these cars started coming and I made \$11," he says. Maybe I started another boom: As I took my cup, neighbor Clara Earle drove up and ordered 25-centers for herself and her granddaughter, Madison. "These are low-calorie, no-sugar, right?" asked Clara.

Drew, an honest businessman, just looked at her. She bought them anyway, and Drew pocketed another 60 cents.

### A striking contrast

My Farms tipster (who's never steered me wrong) is still scratching his head over what he saw Tuesday of last week: In front of a house with a big "NO SCAB PAPERS WANTED HERE" sign on the lawn, a red recycling bin stuffed with — you guessed it, stacks of Newses and Freeps.

### He's a corker

"I thought those corks at Sparky's were just some kind of wallpaper," said the tipster on the other end of the line, who would only identify herself as an attorney. "Then I saw the big man himself (owner Darrell Finken) gluing thousands of them up last night. Unbelievable!" "What's the big deal about the corks?" I asked Darrell the next day.

The genial gent behind Pointe institution Sparky Herbert's pointed to the alcove wherein resides the famous former Old Place piano bar. It's been transformed into a veritable shrine of nostalgia, with pictures and paintings from watering places now gone by.

"Some of the things are from Bill Rasmussen, a customer who told me he had some souvenirs from Little Harry's," said Darrell. One prize piece is a Degas-style painting of ballet dancers, and another is a framed history of the piano, provided by Gail Phillips. And then there are the roughly 10,000 wine corks, all hand-installed on the wall

with carpenter's glue by Darrell. "Most of them are from here, but there are some from the London Chop, Joe Muer's in Canada and the old Auberge d'Bastille," Darrell said.

Got any Irish in you? I asked him.

"Yes, one-quarter, on my mother's side," he told me.

"I bet they came from County Cork," I said.

### Just one of the regulars

Seems like I'm always going to Damman's in the Village for something or other, but just how often I do was driven home the last time I was there when Mary A., the cashier, handed me my bag and said, "Thank you, and I'll see you tomorrow." (I think I'll buy stock in that place.)

### Caring enough to teach

"The kids who helped us deserve a pat on the back for their commitment," says the City's Robin Albrecht, currently director of The Tutoring T.R.E.E. at Jefferson Avenue Presbyterian Church. The program has been providing one-on-one "tutoring and enrichment opportunities" for Detroit's Nichols Elementary pupils for the past 10 years.

This year, volunteer support totaled 15 adult tutors; two graduating South High

seniors, Chris Brown and Eric Votruba (who volunteered for all four years of high school); and a small group of University-Liggett students including Jerry Carr, who has tutored several years.

"In January we were joined by 15 students from the Junior Class at Grosse Pointe South," says Robin. "Without all these caring, devoting individuals, the program would not exist."

The program encourages participation of those being tutored by offering summer camp scholarships for kids with perfect attendance as well as those who come regularly and are motivated to learn, says Robin.

"Those children will otherwise spend the summer in front of a TV or on the street in a neighborhood which is less than secure," she says. "Camp offers water sports, crafts and games and an opportunity for the children to meet new friends and learn responsibility." Only 10 of the T.R.E.E.'s 50 children are headed for the Presbyterian Church's Sarah Grindley Camp this year.

"I'd love to send every child in our program, but unfortunately we don't have the funds," Robin says.

Donations go directly for scholarships and can be arranged through the church's Grace Crone at (313) 822-3456.

If you have an FYI tip or have actually counted the corks at Sparky's, call Ken Eatherly at (313) 822-4091.

## In the rough

A Grosse Pointe Park resident in the 1400 block of Lakepointe was driving in the alley behind his home when he noticed a neighbor's garage door open at about 6:25 p.m., Thursday, June 27. He investigated and saw two teenagers in the garage. When he yelled to them, asking what they were doing, they fled on mountain bikes, heading north down the alley toward Mack.

Police were called to the scene after the resident noticed that a window was smashed in the car parked in the garage. It was later discovered that \$700

## PUBLIC SAFETY REPORTS

worth of golfing equipment, a cellular telephone and a small amount of cash were taken from the car. Police continue to investigate.

### Don't fence me in

Several eight-foot tall portions of an unbuilt wooden fence were taken from the pallet they were stored on at a home in the 1100 block of Kensington between 6:30 a.m. and 7:30 p.m. Thursday, June 27.

The pallet was kept in the driveway in anticipation of

building the fence. A witness reported seeing a red truck parked in the driveway between 1 and 2 p.m. Thursday. Police continue to investigate.

— By Jim Stickford  
Crime Stoppers Inc. offers rewards of up to \$1,000 for information leading to an arrest of persons responsible for crimes. Callers remain anonymous and will be assigned a code number. Call (810) 445-5227 or 1-800-831-3111.

**Richard L. Hyde**  
A memorial service was held in the Grosse Pointe Woods Presbyterian Church for former Grosse Pointe Woods resident Richard L. Hyde, who died on Friday, June 21.

Mr. Hyde, a veteran of the United States Navy during World War II, attended Albion College and was employed at F.B. Stevens and Udylyte Corp. as a financial officer. He was a commander of a mine sweeper during the war.

An active member of the community, Mr. Hyde was a Detroit Rotarian, a member of the Sigma Chi fraternity, as well as belonging to the Tax Executives Institute, the Gowan Country Club and the Detroit Yacht Club.

Mr. Hyde is survived by a daughter, Cindy Storey; sons, Larry and Rick; and four grandchildren. He was predeceased by his wife, Dot.

Memorial contributions may be made to the American Cancer Society or Albion College.

**Leonard M. Padmos**  
A funeral Mass was celebrated on Friday, June 28, in St. Margaret of Scotland Catholic Church in St. Clair Shores for former Grosse Pointe Park resident Leonard M. Padmos, who died of lung cancer on Tuesday, June 25, 1996.

Mr. Padmos, 71, was born in Calgary, Alberta, and became a citizen of the United States in 1954. He served in the Royal Canadian Army during World War II, and received medals of honor and valor for being wounded in action.

Mr. Padmos worked for the City of Grosse Pointe Park for 27 years, until his retirement due to a heart condition in 1979. Known as "Mr. Fix-it," friends and neighbors could always count on him to lend a helping hand.

Mr. Padmos is survived by his wife, Margaret; three daughters, Linda, Barbara and Kathleen; a son, Leonard; two sisters; five brothers; and eight grandchildren.

Funeral arrangements were handled by the Kaul Funeral

Home of St. Clair Shores.  
**Florance Jackman Zens**

A memorial Mass will be celebrated on Saturday, July 20, in St. Paul Catholic Church at 11 a.m., for former City of Grosse Pointe resident Florance Jackman Zens, who died on Wednesday, May 29, 1996, in Tequesta, Fla.

Mrs. Zens, 74, was a graduate of Grosse Pointe High School and Michigan State College. She was a member of the St. Paul Parish for many years and was deeply involved in both school and church activities.

Mrs. Zens is survived by her mother, Mrs. Thomas P. Jackman; her sons, Harvey and Timothy; her daughters, Mary Zens Kessler and Elizabeth Zens Heinrich; and five grandchildren. She was predeceased by her husband, Harvey E. Zens.



**Wilbert J. Schulte**

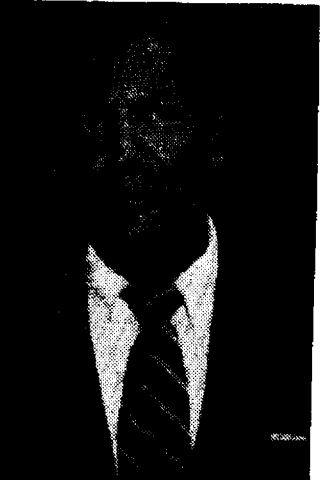
**Wilbert J. Schulte**  
A Scripture service was held on Friday, June 28, in the Chas. Verheyden Funeral Home in Grosse Pointe Park for City of Grosse Pointe resident Wilbert J. Schulte, who died in his home on Tuesday,

June 25, 1996.  
Mr. Schulte, 83, was born in Detroit and attended St. Anthony High School and Wayne State University. He was manager of the Edison Boat Club for several years until he became supervisor in the security division of the company.

Mr. Schulte was a fleet captain of the Detroit River Yachting Association as well as a member of its Hall of Fame. He was also a member of the Grosse Pointe Senior Men's Club, the Sarasota, Fla., Elks Lodge and the Bradenton Fraternal Order of Eagles.

Mr. Schulte is survived by his wife, Virginia Canto Dorian Schulte; a daughter, Carol Heidmou; a step-daughter, Julie VanLoon; a step-son, James Dorian; nine grandchildren; and seven great-grandchildren.

Interment is at Evergreen Cemetery. Memorial donations may be made to the Hospice of Southeast Michigan.



**John Filmore Wood**

**John Filmore Wood**  
A memorial service will be held Thursday, July 4, at the home of City of Grosse Pointe resident John Filmore Wood, who died in his home on

Thursday, June 27, 1996.  
Mr. Wood, 64, was born in Detroit and attended the University of California at Los Angeles, Wayne State University and the University of Virginia, where he was a member of the Chi Phi fraternity.

He served in the United States Air Force, earning the rank of colonel. A test pilot, he was the first man to fly through the ionosphere in 1956. His flight suit now hangs in the Smithsonian Institution in Washington, D.C.

Later that year, while flying an experimental aircraft over New York City, Wood experienced a malfunction, forcing him to crash the plane in the Atlantic where he waited for 12 hours in the water with a broken back to be rescued.

Mr. Wood later joined Air-Sea Rescue, saving a record number of people. After retiring from the service, he devised a method of reclaiming and recycling pavement, and served on the National Transportation Research Board during the Reagan administration.

Mr. Wood is survived by five daughters, Priscilla, Mary Bennink, Anneise, Pamela Lightbody and Suzanne Lynch; a son, Bob McCarthy; a sister, Dorothy Kuhn; and two grandchildren.

**Robert D. Keating**  
A funeral service was held on Saturday, June 29, in the St. Francis Cemetery in Petoskey for Robert D. Keating, who died on Wednesday, June 26, 1996, in his home in Grosse Pointe Woods.

Mr. Keating, 66, was born in Petoskey, and graduate from Petoskey High School in 1947 and received his BA from Michigan State University in 1954. He was an inspector general for the Michigan State Department of Social Services. Mr. Keating collected rare

books and was a marathon runner. He is survived by his sister, Mary Wright; and two brothers, Patrick and Waldo.

Funeral arrangements were handled by the Chas. Verheyden Funeral Home in Grosse Pointe Park.

Mr. Stroh first joined the family brewing company in 1950, when he went to work in the maintenance department at the Detroit brewery.

He later became involved in the company's ice cream division, serving as its executive director from 1975-1985, and as president from 1985-1989. He then served as vice president of Stroh Companies Inc.

Mr. Stroh was also a director of the company since 1952, and he remained active in operations until his hospitalization a month before his death.

Mr. Stroh is survived by four children, Gregory W. Stroh, Suzanne Sadlier Stroh, Gari M. Stroh III and Weatherly M. Stroh; and two brothers, Peter W. Stroh and Eric W. Stroh.

Memorial donations may be made to Leader Dogs for the Blind by calling Ms. Kit Davis, (810) 650-7102.

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CV joints can be expensive to replace which is why it's a good idea to check the boots around them during routine service checks to make sure they aren't punctured. We believe developing a long-term relationship with your car care facility can make you feel more confident that your car is in good hands. AT RINKE TOYOTA, our goal is to be the benchmark for excellence in every aspect of our business. You can reach us at 758-2800, or stop in and see us at 25420 Van Dyke. We stay up-to-date with the latest car developments.

HINT: A properly adjusted hood over the CV joints will stretch in accordance with changes in axle length as the car goes over bumps, or else the hood will be subject to tearing.

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# Strengthening of Medicare: The important next steps

By Ron Pollack

Medicare has protected the lives and health of more than 30 million older Americans for more than 30 years. For many of our parents, Medicare has been their only protection from the soaring costs of health care, and their only hope of affording the care they need.

But, even with Medicare's help, older Americans are spending more and more of their income to buy over-priced drugs and foot the bill for long-term care.

## The high price of medicines

Look at what's happening to two older Americans: Mary Johnston and Celia Mahoney.

Mary Johnston's husband died eight years ago. Today, at 73, she's struggling to get along on \$726 a month from Social

Security. Mrs. Johnston began working six decades ago, when she was 12 years old. After a lifetime of hard work, Mrs. Johnston still isn't on Easy Street. It would be tough enough making ends meet if all she had to worry about were rent and groceries. It's all her medications that makes it near impossible to get by on \$726 a month.

Mrs. Johnston doesn't complain about her health, but she lives with diabetes, a heart condition, and arthritis, so her medicines are expensive. Each month she has to come up with \$128 for prescription drugs she needs to survive.

That's a big chunk of her income. Sometimes she skips meals. Sometimes she skips pills. So, what happens? Well, one time, she wound up in the hospital for skipping pills.

## Opinion

### The crushing burden of long-term care

If Medicare fails Mary Johnston on the cost of drugs, it fails Celia Mahoney on the cost of long-term care. She's been in a nursing home for seven years — at the staggering cost of \$36,000 a year. That's twice what she gets in pension and Social Security, so she's going through her savings.

Even though she saved and saved throughout a life of hard work, there's not much left.

Some days, she stares out the window, weeping that everything she worked for is disappearing: her savings and her dignity.

Rather than being able to help her children, she may

soon have to turn to her children for help.

Her daughter, Dorothy, has two children in college. Dorothy worries about her mom, but she's also worrying about what the cost of long-term care is going to do to the family budget, already straining to cover tuition for two kids in college.

### It's time to strengthen Medicare

Unfortunately, the stories of Mary Johnston and Celia Mahoney are not even unusual these days. For all the good that Medicare has done for older Americans, more needs to be done. It's time for America to take the next step.

Medicare should be strengthened, and it should cover prescription drugs and long-term care. That's a priority for American families, and it should come ahead of new tax loopholes for the wealthy.

America has Social Security and Medicare only because our

parents created them for their parents. It's our turn to do what needs to be done for our parents, our children and ourselves.

Ron Pollack is executive director of Families USA, the national health care consumer group.

## Home sellers eligible for transfer tax refund

By Chip Chapman  
Staff Writer

It might not seem like much to the average home seller, but if everyone who sold a house in Wayne County during the past six years collects what's due to them, the county will be out about \$7 million.

"The county was ordered by the circuit court to refund real estate transfer taxes paid by the sellers of real estate who sold property between Jan. 10, 1990, and May 10, 1996," said county commissioner Andrew Richner.

The amount of the refund is 40 cents per each \$1,000 for which a property was sold.

After voters statewide in 1978 ratified the Headlee Amendment to the state Constitution, which restricted the way in which local communities could impose or levy a tax increase, the state Legislature in 1980 authorized counties with a population over two million (Wayne County) to

increase the real estate transfer tax from 55 cents to 75 cents per \$500 value for transfers of real property.

The Wayne County commission in 1981 adopted the resolution, without a vote of the county electorate.

The issue before the circuit court was whether the county's action violated the Headlee Amendment. Although the state Legislature had the power to authorize Wayne County to impose the 20-cent tax increase, neither the state Legislature nor the Wayne County board of commissioners had the power to impose the tax increase, without county voter approval, in a manner that conflicts with the state Constitution.

The plaintiffs who brought this matter to court are the Taxpayers Allied for Constitutional Taxation (TACT) and former Harper Woods councilman David Pochmara. Both TACT and

Pochmara received \$40,000 as incentive awards for obtaining tax relief for affected taxpayers and for incurring unreimbursable expenses as part of the ruling.

The Wayne County board of commissioners on June 20 approved the hiring of an independent accounting firm to handle the repayments.

Those who sold real property in the county between the dates mentioned earlier must bring a driver's license or state identification, a copy of the deed for the property sold and the amount of the transfer tax paid to the Nudack building, 415 Clifford, in Detroit.

"The voter approval required by the Headlee Amendment is an important check on the taxing and spending practices of government," Richner said. "I believe that the court acted to protect taxpayers in this case. I would like Grosse Pointe and east side residents to know that

they may be entitled to a tax refund."

## Don't sell your BABY!

If it's time for your "baby" to leave home, donate that precious old car or boat to the Volunteers of America.

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City of **Grosse Pointe Woods, Michigan**

**NOTICE OF PUBLIC HEARING**

NOTICE IS HEREBY GIVEN that the City Council, meeting as a Board of Appeals under the provisions of Section 5-14-1 of the 1975 City Code will meet in the Council-Court Room of the Municipal Building, 20025 Mack Plaza, on Monday, July 15, 1996, at 7:30 p.m., to hear the appeal of George and Paula Koueiter, 895 Avon Court, who are appealing the denial of the Building Inspector to issue a building permit for the construction of an addition to their residence at 895 Avon Court, Grosse Pointe Woods. The building permit was denied due to a deficiency in the required rear yard setback as set forth in Section 5-4-3 (F) (d) of the Zoning Ordinance of the City of Grosse Pointe Woods. A variance is therefore required. All interested parties are invited to attend.

GPN: 07/04/96

Louise S. Warnke  
City Clerk

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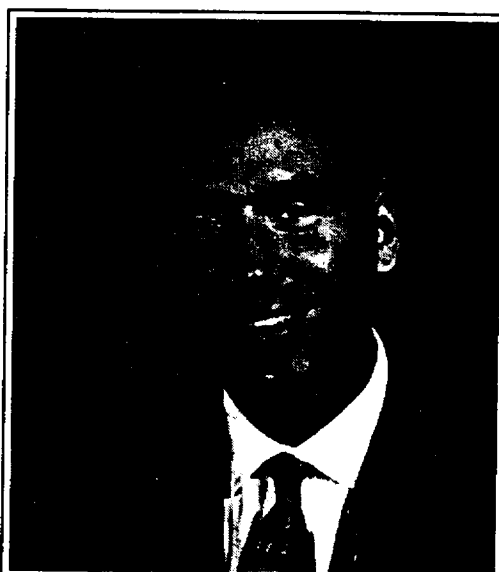
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and

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## PLEASE VOTE AUGUST 6TH PRIMARY

## Here they are: the best of Grosse Pointe's high school graduates

The following are the highest achievers among the class of 1996 high school graduates at Grosse Pointe's three high schools:

**University Liggett School** — Senior Leah Kaplan is the valedictorian of the ULS Class of 1996; she was honored at the June 11 commencement exercises.



Leah Kaplan

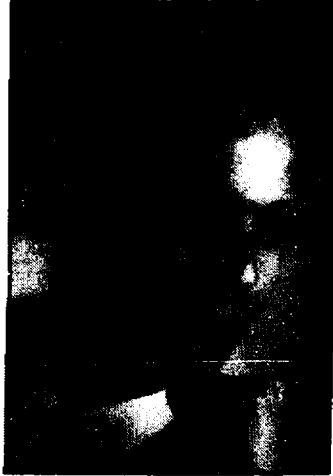
Kaplan finished her high school career with an (unofficial) grade point average of 4.188. While at ULS, Kaplan took 16 honors and advanced placement courses, sang with the Knightingales (an all-female singing group), participate in three varsity sports, volunteered at Casa Maria (a group which volunteers its time caring for children who live in the Mexicantown area of Detroit), and study dance and piano.

Kaplan was recognized as a Terrill Newnan Scholar (top 10 percent of the class) each of her four years at ULS. She won the Helen d'Avignon Award for achieving the highest record as a freshman, the Daniel K. Fletcher Award for the highest academic record as a sophomore, and the Katherine Ogden Award for the highest academic award as a junior. She has also been the recipient

of numerous awards as ULS's top student in Latin and Spanish. In 1995, Kaplan was awarded the Harvard Book Prize for "displaying excellence in scholarship and high character, combined with achievement in other fields."

Kaplan is the daughter of Drs. Howard and Mary Kaplan of Grosse Pointe Farms. She will attend the Massachusetts Institute of Technology in the fall.

**Grosse Pointe South** — David C. Votruba II was named valedictorian of the Class of 1996 at commencement exercises held June 12.



David C. Votruba

Votruba, the son of Ms. Mary Hunsberger of Grosse Pointe Park, and David Votruba of Grosse Pointe Park, compiled a 4.241 cumulative grade point average over his high school career.

A proven leader as well as a top scholar, Votruba served as president of the Grosse Pointe North/South Human Relations Club and team leader for the Grosse Pointe South High School Peer Mediation Team.

He has earned numerous academic awards, including the Phi Beta Kappa scholarship, membership in South's National Honor Society, Grosse Pointe South's Outstanding student in French in 1996,

Princeton Book Award Finalist in 1995, Rensselaer Polytechnic Institute Medal for Achievement in Math and



Kasiani C. Pozios

Science in 1995, and The Detroit News Outstanding High School Graduate in World Studies in 1996. He will attend Haverford College in the fall to pursue a liberal arts curriculum.

Kasiani C. Pozios, daughter of Dr. and Mrs. Vasilios Pozios of Grosse Pointe Farms, was named salutatorian of the Class of 1996 at Grosse Pointe South. She recorded a 4.175 cumulative grade point average.

Pozios also has received a number of awards for her scholarship and leadership, including placing as a finalist in the 1996 National Merit Scholarship Corporation Competition, recognition by Phi Beta Kappa, a member of South's National Honor Society, and honored as a Tandy Technology Scholar for being the most outstanding student in mathematics and science in the 1995-96 Champion of the Classroom Competition.

Pozios served as an elected class officer for three years and as senior class senator. She has received honors from the Grosse Pointe Senior Men's Club and the State of Michigan

for her outstanding scholarship. She is the winner of a University of Michigan Regents Alumni Scholarship and will attend U-M in the fall.

**Grosse Pointe North** — Meredith Chan is the 1996 valedictorian for Grosse Pointe North High School. She is the daughter of Mr. and Mrs. Stephen Chan of Grosse Pointe Woods. Her accomplishments include being a National Merit Finalist; receiving the Xerox Award for Humanities and Social Studies; the Bausch and Lomb Award for science; the Princeton Book Award; earning a Michigan Mathematics honorable mention; received a Detroit News Outstanding Graduate honorable mention in science; was a University of Michigan Regents Alumni Scholar, Phi Beta Kappa Matilda R. Wilson Fund; received a Society of Professional Engineers Scholarship; a North Parents Club Scholarship; and Target All Around Scholarship.

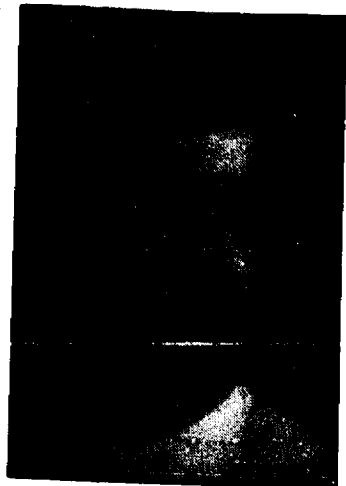
Chan was Student Association activities director, International Language Club



Meredith Chan

officer and National Honor Society officer. In addition, she is an active member of St. Michael's Episcopal Church; she maintains involvement in Girl Scouts, and is a member

of Cafe, an organization consisting of and serving local



Virginia Skiba

high school juniors and seniors.

Chan's cumulative grade point average was 4.278. Her

plans are to attend the University of Michigan College of Engineering.

Virginia Skiba is the salutatorian for the class of 1996 at North. She is the daughter of Mr. and Mrs. Stanislaw Skiba of Grosse Pointe Woods. She is a member of the National Honor Society and Phi Beta Kappa and is the recipient of a Certificate of Honor in physiology, astronomy and German IV advanced placement; is a Senior Men's Club Grosse Pointe scholar; received a University of Michigan Regents Alumni Scholarship; a Cottage Hospital Auxiliary Scholarship and the Grosse Pointe Sunrise Rotary Club of Grosse Pointe.

Skiba's cumulative grade point average was 4.193. She will attend the University of Michigan in the fall, taking pre-med courses; she plans to become a surgeon.

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City of **Grosse Pointe, Michigan**  
**NOTICE OF PUBLIC HEARING**  
Notice is hereby given in accordance with the provisions of Act No. 207 of the Public Acts of the State of Michigan for the year 1921, as amended, and the Grosse Pointe City Code, that a request for special land use approval has been received. A Public Hearing will be held on Monday, July 8, 1996, at 7:30 p.m. at the City of Grosse Pointe Council Chambers, 17145 Maumee Avenue, Grosse Pointe, Michigan, to consider the application by Ameritech Mobile Communications, Inc., to construct a commercial communication tower at the southerly end of the Municipal parking lot south of Kercheval Avenue between St. Clair Avenue and Neff Road. Interested parties are invited to attend and will have the opportunity to be heard. Written comments will be received at the office of the City Clerk 17147 Maumee, until the date of the hearing.  
T. W. Kressbach  
City Manager-Clerk  
GPN: 06/27/96 & 07/04/96

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**SCHOOL NEWS**

**Events**

Students who expect to enroll at Grosse Pointe North High School for the 1996-97 year may do so on Monday, Aug. 12, Tuesday, Aug. 13 and Monday, Aug. 19. This includes students transferring from parochial and private schools or those who have recently moved into the Grosse Pointe school district.

Call assistant principal Thomas Teetaert at (313) 343-2205, Monday through Friday, from 8 a.m. to 4 p.m., to schedule an appointment.

Those enrolling are requested to bring a birth certificate, a Social Security card, an updated immunization record and a copy of the student's most recent report card.

**Reunions**

Cooley High School's classes of 1929 through 1954 will hold their sixth annual reunion picnic on Wednesday, Aug. 14, from 11 a.m. to 6 p.m. at Rotary Park in Livonia.

Reunion chairman Jack Lennox said it will be the largest senior citizen high school alumni event in the state; his goal is to get the event listed in the Guinness Book of World Records. For more information, call (313) 522-0752.

The class of 1961 from Grosse Pointe South High School will hold its 35th reunion on Friday, July 12, at the Grosse Pointe War Memorial. Call (313) 884-6039 for more information.



**75th anniversary**

Elementary school classrooms in the Grosse Pointe Public School System have come a long way since this picture was taken, circa 1928, at the Cadieux school (the current site of the school system's administrative offices at 389 St. Clair). On Dec. 23, the school district celebrates its 75th anniversary and throughout the 1996-97 school year, a number of activities are planned.

To help prepare for the celebration, Paula Jarvis, supervisor of community education and coordinator of the celebration is seeking residents for help. Residents with school system memorabilia are asked to lend material for display. In addition, the committee is looking for the school system's oldest students and graduates, families who have attended the same school over several generations and people who would like to share memories for an oral history project.

Call Jarvis at (313) 343-2178 for more information.

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## Buick hopes its Olympic Gold Regal is a winner

Everything I know about the 1996 Olympics I learned from Brenda Starr. Sorry. It's not that I'm against athletic prowess. There aren't enough hours in the day to attend to everything, so I'm getting my Olympics warm-up through one of my favorite comic strips.

Brenda is in Atlanta covering the in-line skating event for her paper. It's a pretty nifty adventure, though I do miss the drawing of the strip's former artist Ramona Fradon.

Our other Olympic experience, outside of a quick trip to Atlanta in April for a charming wedding, has been with an attractive Buick Regal.

In honor of the Olympics and its involvement as a sponsor this year, the Flint-based auto maker is offering special trim packages for its mid-size Regal sedan and compact Skylark. We cruised the highways and by-ways of southeast Michigan the last week in June in a handsome green Regal with gold-tone wheel covers, assorted gold trim and leather-and-vinyl seats.

While the trim adds a bit of glitter to the Regal, it is actually gilding a lily. The Regal is a very attractive vehicle all by

itself. So, we think, is the price.

According to Buick, the Regal base retail price is \$20,280. The Olympic package includes the 3800 Series II V-6, aluminum wheels, gold package with Olympic ornamentation, carpet savers and front bucket seats. It prices out at \$865. Leather, an upgraded sound system and steering wheel radio controls add \$1,040, bringing the total sticker price of the test vehicle to \$22,185.

It doesn't take Olympic-level years of back-breaking training and unswerving determination to realize that this is a very pleasing vehicle at a reasonable price. Several months ago we examined a Skylark sedan and were surprised at how much in the way of safety features and performance equipment Buick had included for Skylark's under-\$20,000 price.

In addition to this Olympic Regal, the mid-size car is available in Custom and Gran Sport coupe and sedan models and a Limited sedan model. Standard equipment on the Regal Custom (the base model) is a 160-hp 3100 V-6. The 205-hp 3800 Series II V-6

is standard on Limited and Gran Sport models.

The 3800 bowed a couple of years ago in the 1995 Riviera,

The 3800 Series II V-6 enjoys a 35-hp increase over its predecessor. Buick says it's an all-new engine. The new

ing, cruise control, power windows, power mirrors and door locks, four-speed automatic transmission and an AM-FM radio with cassette player.

New standard features for 1996 include extended-life spark plugs, long-life engine coolant and on-board diagnostics designed to reduce exhaust emissions by warning of malfunctions.

Buick's press materials explain that a new low-torque-axis engine mount system reduces engine noise and vibration at idle "to an almost imperceptible level." That must be why I tried to re-start the already-running engine outside Phil Zoufal's Village Marathon one Saturday morning. Isn't that shrieking noise embarrassing? Don't you wish you were surrounded by privacy glass when that happens?

Door-handle-activated delayed entry lighting and theater dimming help you see as you enter the vehicle after dark and as you prepare to get out after removing the key from the ignition.

Buick has been busy the last couple of years re-designing its instrumentation to make it

more user-friendly. The Regal has good-size buttons and knobs. While the windshield wipers are controlled by a stalk on the left side of the steering-wheel, headlamps respond to a dial on the instrument panel. The dual-temperature-control system allows the front-seat passenger to adjust for individual comfort. This feature is very useful if the driver wishes to stay a little cooler, and thus more alert, in the winter, or your passenger doesn't want as much or as little air conditioning as you prefer.

The Regal strikes me as the type of sedan you could live with and enjoy for a long time. With light-weight doors, it's easy to enter and exit.

Visibility is good; seats are comfortable. The passenger area is bright. Solar-control glass helps keep it cool.

The ride is smooth and quiet. The Gran Sport may offer the driving enthusiast a tighter suspension and a little more resistance. The Olympic Regal must figure you had enough of a challenge on the track or in the pool or at the office.

### Autos



By Jenny King

which was introduced in the spring of 1994. In the Regal, it is rated at an impressive 19 mpg in the city and 30 mpg on the highway. Someday these numbers may not seem unusual, but compared with fuel economy of V-6 engines not that many years ago, looking for 30 mpg — or better — from a good-size, smooth V-6 on the highway would have been unimaginable. That kind of economy was thought to belong to cramped imports with tiny sewing-machine-size engines.

The base 3100 V-6 is rated at 20 mpg city/29 mpg highway.

cast-iron block has a lower deck height, further reducing the size and weight of the engine. Cross-bolted main bearing caps stiffen the bottom end for improved durability. New cylinder heads with symmetrical combustion chambers, larger valves, lighter valves, springs and caps and a new camshaft are other updates.

Here's what else you get as standard in any Regal: dual air bags, anti-lock brakes, the PASS-Key II theft-deterrent system, dual ComforTemp climate controls, air condition-



The 1996 Buick Regal is a good, solid American car that is comfortable, performs well and is easy to live with.

## Drunk driving arrests up 7.8 percent

Drunk driving arrests in Michigan increased significantly in 1995 over the previous year, according to the 1995 Michigan Annual Drunk Driving Audit released recently by the Michigan Department of State Police.

The audit, assembled each year by the Office of Highway Safety Planning (OHSP), shows 59,584 arrests in 1995 compared to 55,264 in 1994, a 7.8 percent increase.

The increase of 4,320 arrests continues a trend begun in 1992.

"We can credit many things with this increase, including more troopers on the road and a traffic safety awareness cam-

paign that State Police instituted in 1993," said Betty J. Mercer, OHSP director. "New campaigns, like encouraging the public to report suspected drunk drivers by calling 9-1-1, will have an even greater impact."

Drunk driving arrests in the Upper Peninsula decreased 4.6 percent, but increased 8.4 percent in the Lower Peninsula. Osceola County experienced the largest increase (109.4 percent) while Mackinac County had the largest decrease (44.0 percent) in drunk driving arrests when compared to 1994. Only 26 of Michigan's 83 counties had decreases in the number of arrests they report-

ed for 1995.

Arrest data shows 83.4 percent were male (down slightly from 1994 when 84.3 percent were male). Roughly one of every five arrests (18.3 percent) occurred as a result of a traffic crash. Of those arrested for drunk driving, 77.8 percent consented to a breath test for alcohol, and 7.7 percent consented to a blood test, while 14.5 percent refused all such tests.

Of those tested, 86.5 percent had a bodily alcohol content (BAC) of 0.10g or greater.

Significant portions of the audit were contributed by the Michigan departments of state and transportation.

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# Examining all the assets: Is yours a model portfolio?

By Joseph Mengden

In last week's LTS article we took asset allocation to the ultimate: a pie chart that shows the interrelationships of your cash equivalents, equities and bonds.

Based on a fixed amount of money, the only way to increase one sector is to reduce one or both of the two remaining sectors. Many brokerage houses, investment advisers and financial planners publish their current recommended asset allocation percentages, some of which break up the equities into sub-sectors, such as growth stocks, aggressive growth stocks, small cap (initialization) stocks, international stocks, growth and income stocks and income stocks.

In later LTS articles we'll discuss these sub-sectors in more detail.

Recently, "The No-Load Investor" presented an article illustrating how one's asset allocations change the balance of stocks and bonds as one ages, to lessen risk and increase current income.

The table, below, shows these changes.

Note that two age groups are not shown: baby/childhood and in-school. One investment philosophy proposes that children and young adults can bear the greatest risks because their life expectancy is long enough for them to recoup some serious losses, if such should occur.

Percent of Total Portfolio				
Aggressive Long-term Int'l				
Age	Growth	Growth	Stocks	Bonds
Working years	20%	55%	25%	-0-
Pre-retirement	20	60	20	-0-
Retirement	-0-	50	15	35%

As they say: "Time Heals." In the pre-retirement and retirement ages, capital preservation becomes increasingly dominant and equities are scaled back somewhat.

The stock sale proceeds, after capital gains taxes (if

any), are reinvested in bonds for increased current income. A later LTS article will review taxable vs. tax-free municipal

bonds. Note in the chart that the longterm growth stocks position is held at 50 percent in retirement to maintain inflation protection and to defer taxes on the large unrealized capital gains.

Future LTS articles will feature the "core portfolio" of longterm, high-quality, growth stocks and how to identify them from the over 10,000 stocks available to you and me.

With the stock market bumping on and off another record high, it is not unexpected to find that the majority of stock market analysts are still bullish, and that their model portfolios have equities of over 60 percent.

One of the questions asked of us is: "Why did the market go up today?"

The simplest answer, of

course, is: "There were more buyers than sellers."

But that is technically not true because for every trade reported on the New York Stock Exchange (NYSE) there is always the same number of shares purchased as are sold.

However, in the auction market, aggressive buyers sometimes will bid more than the last sale price, to preempt the next trade. Thus, the next trade is completed at an up price. When sellers become more aggressive, the opposite occurs, and the market declines.

A perennial problem with investments in stocks (as it is with real estate, fine arts and most all other assets) is the relationship of the market's valuation vs. the underlying fundamental value.

Some stock market seers are quite vocal with their opinion that the market is "way too high" at current levels, based on historical yields, price/earnings ratios, cash flow, etc. Let's compare today's stock market with Southeby's recent auction of certain effects of the late Jacqueline Kennedy Onassis. The final sale prices of many items were three to five times the pre-sale appraisals.

The uniqueness of the articles offered and the unprecedented bidding fever caused the market price to substantially exceed the fundamental value. Maybe "value" is in the

eye of the beholder? Is it the same way for stocks? Some recent initial public offerings (IPOs) of stocks "going public" for the first time resulted in prices double or triple the initial price, and the first-day trading volume in excess of five times the number of shares offered. This is an obvious sign of too much demand chasing too few shares.

Nowadays, a 50-point swing in the Dow Jones Industrial Averages (DJIA), an index of 30 big capitalization stocks of industrial companies listed on the NYSE, rates only a tepid comment on the nightly TV news. Not so 25 years ago, when 50 points north (up) or south (down) was big news. The table below shows the arithmetic behind the rise in the DJI during the current bull market:

Effect of 50 Point DJI Change	
DJI Avg.	% Change
1,000	5.00%
2,000	2.50
3,000	1.67
4,000	1.25
5,000	1.00
6,000	0.83
7,000	0.71

If all TV news emulated the CNBC Network, which displays all the worldwide market indices as follows: (1) the index level, (2) the point change for the period, and (3) the percentage change for the same period, and the Dow was off 40 points, the news would report: "The Dow was down fractionally today."

What's the difference between trading and investing? Basically, the trader is in-and-out, out-and-in, in-and-out, with short-term holding periods of less than one year.

The investor, on the other hand, buys for the long haul. In a long bull market, both the trader and investor usually make money. But the trader takes the short-term profit, pays the tax and often misses the price appreciation that often occurs with the compounding effect of earnings growth over time.

Meanwhile, longterm investors in growth stocks are happy with rapidly rising market values (the unrealized gains are not subject to tax until sold) and moderately growing dividend income. Relatively small investments in high-quality growth stocks have rewarded investors with market appreciation multiples of five-to-ten times over five, 10 or more years.

Thousands of Michigan investors are enjoying a comfortable retirement because of earlier purchases of local growth stocks, like Kellogg (K), Masco (MAS) or Stryker (STRY), to name a few.

LTS always lists the stock symbol in parentheses. One-, two- or three-letter symbols usually indicate the stock is listed on the NYSE or the American Stock Exchange (ASE). Four or more symbols usually indicate stocks traded on the NASDAQ (over the counter).

Joseph Mengden is a former chairman of the board of First of Michigan.

## Metro East Chamber of Commerce CHAMBER CHAT

"Working Together for a Better Tomorrow"  
Fraser, the 5 Grosse Pointes, Harper Woods, Roseville, St. Clair Shores

### Engler address a huge success

Gov. John Engler addressed close to 600 people at the Coalition of Macomb Chambers Economic Club on Thursday, June 28.

He reported on the 76 waivers to federal rules sought by his administration that would revolutionize Michigan's welfare system, the decrease in taxes and the lower rate of unemployment that we are experiencing now.

Answering a question posed by a member of the audience, he stated that his administration plans to improve and expand the sewage retention basin responsible for fouling the waters of Lake St. Clair.

### Does your company have a problem?

Our business ombudsman is a "problem solver." If you need help with a fellow businessman or with governmental "red tape," we have just the person to help you out. Ted Wahby is the former mayor of St. Clair Shores and now serves us as the Macomb County treasurer. He will help you solve your problems with his past experience and expertise in both business and government. If you need his services, call the chamber at (810) 777-2741.

Members of the Chamber may also use the services of "The Resolution Center," a community dispute resolution program that is designed to assist you.

This means of mediation is a quick and effective way to resolve many types of disputes. It also avoids parties having to go to court if a dispute is resolved in the confidential mediation setting. You can reach a community mediation by call the Chamber at (810) 777-2741 or by calling 1-800-RESOLVE.

### Update on coming events

Plans for our annual golf outing on Aug. 19 are all in place. Reservations are still available to both members and non-members.

If you'd like to join us for a day of golf, sun and lots of fun, just call us.

Cost is \$35 per person and includes 18 holes of golf, cart, lunch, games of chance, snacks and beverages on the course, dinner, spirits, golf prizes and door prizes.

The committee to celebrate our 50th anniversary will hold its monthly meeting on July 10, and rumor has it that great things are in the works. We are all looking forward to this special event.

## Michigan retail sales picked up in May

Michigan retail sales improved in May for the second month in a row.

Fifty-two percent of retailers reported increased year-to-year sales for the month, 14 percent saw no change and 34 percent experienced a decline, according to the Michigan Retail Index, a joint project of the Michigan Retailers Association and the Federal Reserve Bank of Chicago.

May's figures demonstrated further improvement from April when 47 percent of retailers reported year-to-year increases, 18 percent saw no change and 35 percent experienced a decline. April improved from March's 43-15-42 figures.

"Sales demonstrated some positive momentum in May after showing signs of new life in April," said Larry Meyer, MRA chief executive officer and former director of the Michigan Department of

Commerce. "We're cautiously optimistic that this late spring momentum will produce positive results for the second half of the year."

Sixty-nine percent of retailers in the monthly survey said they expect to increase sales during June, July and August. That figure was up from 65 percent in April.

May's leading categories were jewelry (69 percent of jewelers reported increased sales) and gifts (61 percent). Electronics and computer retailers trailed the industry with only 33 percent reporting increased sales.

The Michigan Retailers Association is the unified voice of retailing in Michigan and the nation's largest state trade association of general merchandise retailers. MRA's 4,400 retail business members operate more than 8,000 stores across the state.

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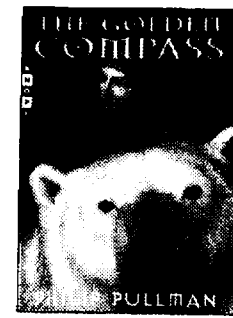
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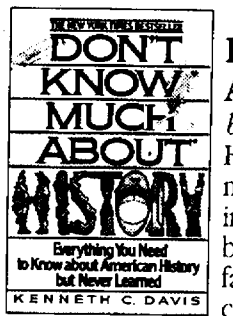
# Book lovers and Barnes & Noble— we're on the same page.



**The Golden Compass**  
by Philip Pullman  
Enter a world of fantasy with this imaginative adventure about Lyra Belacqua, a half-wild, half-civilized girl. Children around her are disappearing

and being used in terrible experiments that separate them from their spirit-familiars. (Knopf)

Also Available in Audio  
Pub. Price \$20.00  
**B&N Price \$16<sup>00</sup>**



**Don't Know Much About History**  
by Kenneth C. Davis  
History has never been so much fun! Both witty and informative, this entertaining book provides fascinating facts about America's past, covering everything from Columbus's voyage to the Clinton administration. (Morrow)

Also Available in Audio  
Pub. Price \$25.00  
**B&N Price \$20<sup>00</sup>**

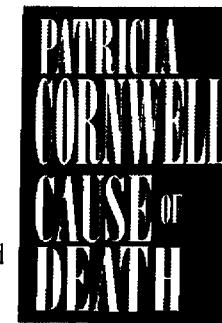


The Bronte Sisters

**JUST ARRIVED!**

**Cause of Death**  
by Patricia Cornwell  
Dr. Kay Scarpetta is in deep trouble! In this new thriller by the bestselling author of *From Potter's Field*, a scuba diver is found dead. Scarpetta must use her wits and cutting-edge technology to get to the bottom of the mystery. (Putnam)

Also Available in Audio  
Pub. Price \$25.95  
**B&N Price \$18<sup>16</sup>**



**Diana: The Lonely Princess**  
by Nicholas Davies

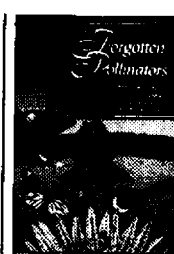
While Princess Di's separation from Prince Charles continues to make headlines, she has become increasingly reclusive. Here's the first book to reveal intimate details about Diana's private life since the breakup. (Birch Lane Press)

Pub. Price \$22.50  
**B&N Price \$18<sup>00</sup>**



**The Solitaire Mystery**  
by Jostein Gaarder  
Described by the *Boston Sunday Globe* as "unlike any other novel in this or other years," this new work by the bestselling author of *Sophie's World* reveals an absorbing mystery through chapters structured as a deck of cards. (Farrar, Straus & Giroux)

Also Available in Audio  
Pub. Price \$22.00  
**B&N Price \$17<sup>60</sup>**



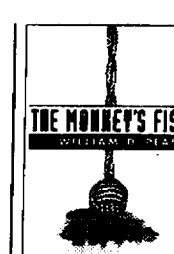
**The Forgotten Pollinators**  
by Stephen L. Buchmann and Gary Paul Nabhan  
Examining the biological relationship between plants and animals, these scientists present their research results and explain how humans are interfering with the pollination process. (Island Press)

Pub. Price \$24.95  
**B&N Price \$19<sup>96</sup>**



**Independence Day**  
by Richard Ford  
In this Pulitzer Prize-winning sequel to *The Sportsman*, Frank Bascombe is trying to live a normal life in the aftermath of his divorce and the ruin of his career. But one bewildering Fourth of July weekend changes everything. *The Sportsman* is also available. (Vintage)

Also Available in Audio  
Pub. Price \$13.00  
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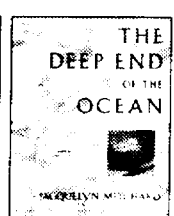
**The Monkey's Fist**  
by William D. Pease  
Retired detective Eddie Nickles, featured in *Playing the Dozens*, returns to action when a "simple" freelance job entangles him with ex-KGB operatives and a top-secret U.S. agency, and has him fighting for his life. (Viking)

Pub. Price \$23.95  
**B&N Price \$19<sup>16</sup>**



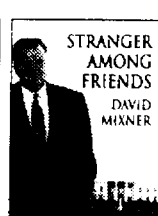
**By the River Piedra I Sat Down & Wept**  
by Paulo Coelho  
Here's an enthralling new novel by the author of *The Alchemist*. When a restless woman named Pilar meets up with a childhood friend, they embark on a journey through the French Pyrenees, where they make a startling discovery about the divine. (HarperSanFrancisco)

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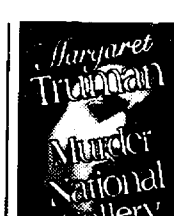
**The Deep End of the Ocean**  
by Jacquieline Mitchard  
When three-year-old Ben disappears, the lives of his parents and brother are turned upside down. The author of *Waterless Child* illustrates her keen understanding of familial bonds in this gripping new novel. (Viking)

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**Stranger Among Friends**  
by David Mervin  
Hailed by *Nevada* as "the most powerful gay man in America," the author is a former senior advisor to, and longtime friend of, President Clinton. In this gripping new memoir, he recounts the painful betrayals and hard-won victories of his political career. (Bantam)

Pub. Price \$22.95  
**B&N Price \$18<sup>36</sup>**



**Murder at the National Gallery**  
by Margaret Truman  
The former First Daughter weaves a spellbinding tale about a gallery curator who schemes to steal a recently discovered Caravaggio. But things don't go as planned—and people connected with the painting are dying! (Random House)

Pub. Price \$23.00  
**B&N Price \$18<sup>40</sup>**



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## Ideas in bloom: Garden tour features 7 local homes

By Shirley A. McShane  
Staff Writer

If you're a seasoned gardener with an oasis of your own, you might want to take a peek behind the gates of some other Pointes for new ideas.

If you're just beginning to cultivate your green thumb, the seven gardens featured in this year's summer garden tour sponsored by the Grosse

Pointe Garden Center are sure to motivate and inspire. They may even induce a case of garden envy.

The tour runs Friday, July 12, through Sunday, July 14, rain or shine, from 1 to 5 p.m. Tickets are \$8 pre-sale and \$10 on tour days. Here's a sneak preview of three featured gardens.

The first stop on the tour is

the **Lopiccolo Garden** on Belle Meade. The husband and wife gardening team say they have striven in the last five years to make their front and back yards virtually maintenance free. In fact, this is the first year they have planted annuals — beds of magenta impatiens dot the yard, providing a contrast against the predominant greenery.

Described as a hillside, multi-level garden, the rectangular back yard slopes to a hill in the back, with a Colorado ledge rock "staircase" ascending on one side to the top. The steps give way to a pine bark mulch path — bordered with daylilies — that carries the visitor along the crest of the hill and back down to the

lawn. A weathered wood deck juts into the center of the yard and rises over a rock garden. Narrow flowing gardens hug the house, featuring Japanese maples and "Stella d'Oro" daylilies and galardias.

Points of interest: the hearty, healthy rhododendrons and hostas, the multitude of holly, the trio of towering hemlocks, which are the last vestiges of the Glancy estate upon which the Lopiccolo house was built. In keeping with the low-maintenance theme, the yard is populated with perennials such as dwarf lilac, forsythia, pyracantha, cotoneaster, chrysanthemums, black-eyed susans and coneflowers.

Overlooking the lake, midway along the tour is the **Leidecker Garden** on Warner in Grosse Pointe Farms. It is best described as an English cottage garden. The narrow rectangular yard is a peaceful, therapeutic retreat nearly fully shaded by tall maples and accented by flowers in shades of pink, purple, yellow, white and lime.

Hemlocks, rhododendrons and azalea provide a green backdrop to flowering beds

in which annuals and perennials share the same soil. Featured this year are hybrid roses, cosmos, snapdragons, blue salvia, geraniums, white alyssum, purple ageratum, marigolds, loosestrife, marguerite and shasta daisies.

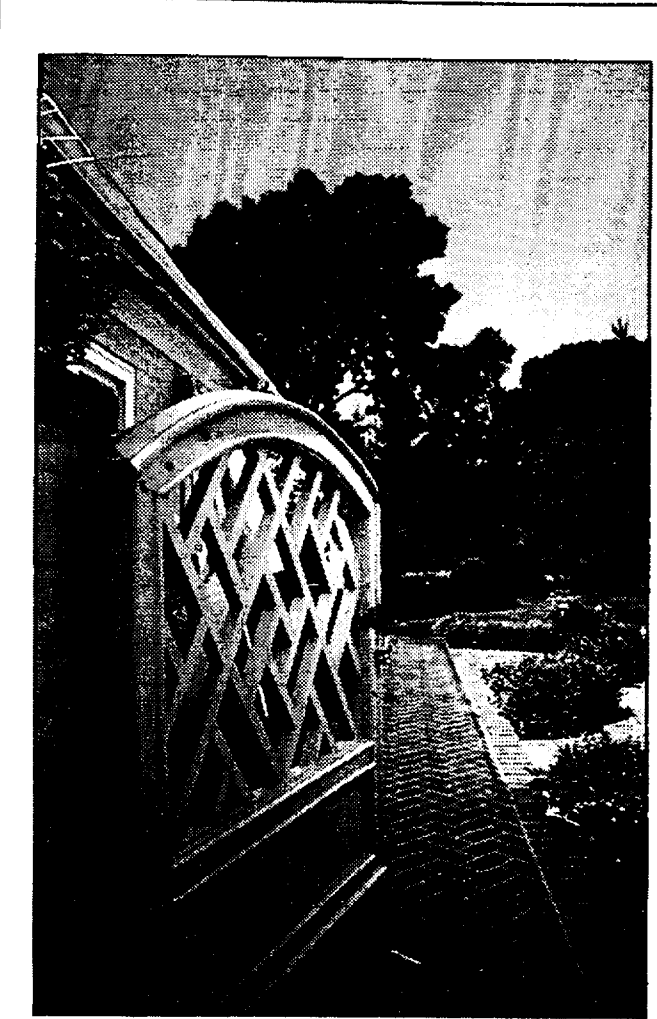


fairy roses and delphiniums. Every available space along the sides and front of the French Colonial house is blooming.

Two separate garden islands in the back are centered with dwarf cherries and accented with hydrangea, pulmonaria and viburnum.

The garden suffered some stress after last winter's erratic weather and the Leideckers enlisted the help of landscape designer Deborah Silver, known for her work at the Grand Hotel gardens on Mackinac Island. The Leideckers were 1993 recipients of the Grosse Pointe Farms beautification award for their landscaping.

The expansive **Hook Garden** on Three Mile Drive in Grosse Pointe Park is full of surprises and delights. The well-groomed, semi-formal



The gate to the Hook garden, at the left, beckons visitors.

A pine bark mulch footpath is flanked by daylilies in the Lopiccolo garden, at the right.

The Leidecker garden, below, is an example of blooming success in a shaded area.

These and four more local gardens will be on the Garden Center's annual tour July 12-14.

Photos by Thea Walker



The Grosse Pointe Sunrise Rotary Club would like to thank the following sponsors for their support for our:

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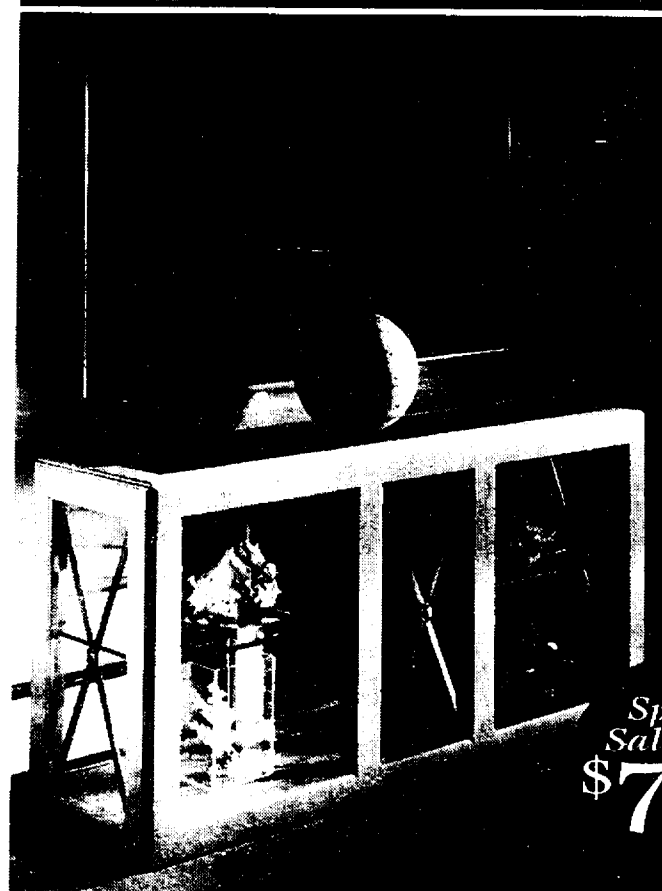
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## Capuchin Summer Celebration will be Friday, July 12

The Ahee family of Edmund T. Ahee Jewelers in Grosse Pointe Woods is the mover and shaker behind the 15th Capuchin Souper Summer Celebration, an annual benefit for the Capuchin Community Center.

The event is free and open to the public and includes complimentary snacks, a cash bar, valet parking, lots of music, and a chance to buy raffle tickets for some sensational jewelry.

The fundraising comes from raffle tickets.

Last year's Souper Celebration netted more than \$160,000, bringing the total

amount raised in the last 14 years to more than \$2 million.

This year's Souper Summer Celebration will begin at 7:30 p.m. Friday, July 12, at the Hillcrest Banquet Center, 50 South Groesbeck.

This year's theme is "Music, Music, Music."

Live entertainment will include many different musical styles, from Big Band sounds to pop to Motown to Top 40 hits.

Included on the musical menu: the Johnny Trudell Orchestra; Anthony Birchett & Co.; Royce; Rhoades; Remy & Jimmy; and special entertainers like a ragtime jazz pianist,

a mariachi band, an Italian trio, bagpipers, a saxophone quartet, flamenco dancers and a string quartet.

Jewelry raffle items are worth more than \$28,000.

The entire proceeds from the raffle will go to the Capuchins, according to the Ahee family. The Capuchin Community Center helps Detroit's less fortunate with food packages, counseling, shelter, education and recreation and serves more than 1,000 hot meals every day to hungry people.

For more information, call (313) 886-4600.

— Margie Reins Smith



### Sunrise Stampede

One hundred sixty-five runners, walkers and in-line skaters competed in the fourth annual Grosse Pointe Sunrise Rotary Club's "Sunrise Stampede" June 1. The event, one of two major fund raisers sponsored by the local service club, raised more than \$7,000 to benefit Grosse Pointe schools, the YMCA and other local charities.

Donald Malen won the 10K men's race with a time of 33:25. Marcy Kossak took the 10K in the women's division in 40:00. Patrick Butler was the overall 5K men's winner in 16:54. And Marjorie Brooks won the women's division in 19:00.

Taylor Morawski won the men's in-line skate with a time of 5:35. Michelle BeauxYinger posted the top women's time at 6:18.

The racing Bell family of Grosse Pointe Park took three first places. Father William won the men's 45-49 5K race in 19:27. Son Billy and daughter Ann also won their divisions — 14-and-under for male and female with times of 20:10 and 29: 22.

## Gardens

From page 1B

garden is lined with a variety of conifers, and below them are flowing gardens exploding with rhododendrons, hostas, astilbes, daylilies and impatiens. Also in bloom are lady's mantle, hibiscus, bee balm, cosmos and black-eyed susans.

Tucked away in a far corner is a small goldfish pond fed by a trickling waterfall cascading over stone slabs. Cannas, coralbells and hostas surround the pool. Obscured by a garden of pines is a wooden "kiddie cottage" and along the side of the house is a children's vegetable garden.

The centerpiece of the yard is a built-in pool and brick paver patio, which serves both as an outdoor entertainment area (the family just built an addition to the garage featuring a caterer's kitchen and cabana) and a place for family recreation. The pool is framed with potted geraniums, scaelova and vinca vines.

Brick steps defined by a boxwood hedge lead to an ele-

vated patio overlooking the pool, which features a sunken Jacuzzi. A stone grayhound crypt accents the Jacuzzi area. The front of the stately home is softened by pink dogwoods, rhododendrons, azaleas and Asiatic lilies.

Other points on the annual garden tour:

• The Lottie Crawley Memorial Garden on the grounds of the Grosse Pointe Academy, which was built by the Grosse Pointe unit of the Herb Society of America. It features a French historical theme.

• The Grosse Pointe Garden Center's Trial Garden, also on the grounds of the Grosse Pointe War Memorial, which is not maintained by the War Memorial, as many visitors may think.

The Trial Gardens are planted and tended by 15 Grosse Pointe garden clubs and the Herb Society. "Cottage Garden" is this year's theme, and the area features 16th century informal design using

flowers of every color and form.

• The Grace Adams

Harrison Garden for Children, also at the War Memorial, features the fairy ring, the alphabet ladder, the bean teepee and many other delights designed for and by children.

• The Bellamy Garden on Windmill Pointe Drive in Grosse Pointe Park features an expansive view of Lake St. Clair and free-form island beds, each designed for specific plants.

The Grosse Pointe Garden Center is a non-profit organization founded in 1950 to promote education, beautification, horticulture and conservation in the community. Among its many activities, the center awards grants to beautification projects, conducts workshops and lectures, and has an annual tour of local gardens. For more information about the tour, call (313) 881-4594 or (313) 882-8078.

## Community TV seeks volunteers

A training workshop for those interested in becoming volunteer production assistants for the War Memorial's Community Television Services division is scheduled Thursday, July 11, from 7:30 to 8:30 p.m.

CTS staff member, Kermit Potter conducts training in camera operation, audio, floor management and general studio operations. Workshop fee is \$10. Class size is limited to 12. For those looking for a more in-depth studio experience, Potter teaches a six week class

in single camera TV production, Thursdays, July 18-Aug. 22 from 7:30 to 9:30 p.m. Topics covered include script writing, lighting and editing. The class will produce one 30-second public service announcement. Class size is limited to six. The cost is \$30 for six weeks.

Upon completion of either workshop, participants are asked to volunteer a minimum of eight hours every two months. Community Television Services is a division of the Grosse Pointe War Memorial

with studios located at the War Memorial Center, 32 Lakeshore in the Farms. Local origination programming produced by CTS appears on cable TV Channel 5.

For more information call (313) 881-7511. Register in person, by mail, phone or fax, (313) 884-6638. A fax form is contained in the War Memorial's new July/August Program of Events sent to all homes in the Grosse Pointe Public School System. MC and Visa accepted.

## Engagements



Ted Therrien and Allison VanDeGinste

### VanDeGinste-Therrien

Michael and Nina VanDeGinste of Grosse Pointe Woods have announced the engagement of their daughter, Allison VanDeGinste, to Ted Therrien, son of Fred and Jean Therrien of Gibraltar. A July wedding is planned.

VanDeGinste is studying political science/public administration at Michigan State University and is working for the American Cancer Society.

Therrien completed six years in the United States Marine Corps as a reservist and as a Gulf War veteran. He graduated from the Michigan State Police Academy and is a state trooper in Lansing.

### Ivancie-Kennedy

Gerald and Mary Ivancie of Littleton, Colo., have announced the engagement of their daughter, Elizabeth Ivancie, to Dr. James Kennedy, son of John and Dorothy Kennedy of Harrison Township, formerly of Grosse Pointe Woods. An August wedding is planned.

Ivancie graduated from Loretto Heights College with a bachelor of science degree, and

from the University of Colorado with a master's degree. She is a pediatric flight nurse for Children's Hospital in Denver.

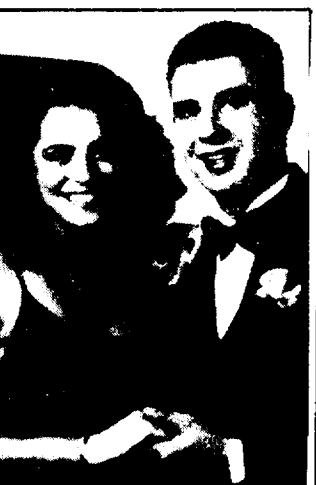


Elizabeth Ivancie and Dr. James Kennedy

Kennedy graduated from John Carroll University with a bachelor of science degree and from the University of Detroit Dental School. He is a dentist specializing in TMJ and holistic health.

### Spiliadis-Palazzolo

Vlasis Spiliadis of Grosse Pointe Woods has announced the engagement of his daughter, Jennifer Marie Spiliadis, to Vincent Philip Palazzolo, son of Philip and Phyllis Palazzolo of Grosse Pointe Shores. Jennifer is also the daughter of the late



Jennifer Marie Spiliadis and Vincent Philip Palazzolo

Sharon Sophia Spiliadis. A July 1997 wedding is planned.

Spiliadis graduated from Michigan College of Beauty. She works in the beauty industry.

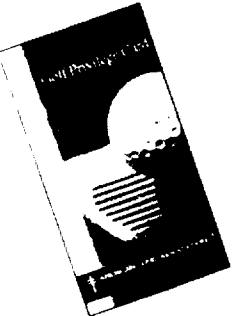
Palazzolo is general manager for Imperial Kitchen Cabinets Inc.

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### All Are Invited



Our Lady of Fatima Statue will be visiting the home of Annette Howard. Annette is a member of Our Lady Star of the Sea Parish and is inviting parishioners and anyone who would like to come to her home to pray the rosary with her and her friends

Time: 3:00 p.m.  
Date: July 1st - 5th  
July 8th - 12th  
Place: 885 N. Renaud  
Grosse Pointe Woods

The basic idea of "The Pilgrim Virgin" is this. Most people are unable to make a pilgrimage to Fatima. Our Lady, with characteristic humility and love, overcomes this difficulty by reversing the process. She becomes the Pilgrim. Instead of your making a pilgrimage to her home at Fatima, she makes a pilgrimage to yours. Through her "Pilgrim Statues" she is hurrying around the world collecting prayers and sacrifices in reparation for the sins committed against her Divine Son.

#### Let us Remember

Almighty God gave His blessed Mother all the dignity, greatness and holiness necessary to make Her His own most perfect Mother. He also gave Her all the sweetness, love, tenderness and affection necessary to make Her our most loving Mother. All the love of the Mothers of this earth is nothing in comparison to the love, tenderness and affection of Mary for each one of us ... MARY IS TRULY AND REALLY OUR MOTHER.

As children when in trouble run to their Mothers for help, so ought we to run at once with unbounded confidence to Mary.



## Endometrial ablation

By Dr. Scott B. Ransom  
Special Writer

In the past, hysterectomy was the final therapy for abnormal menstrual bleeding that could not be managed with other medical and surgical measures.

While women who had this surgery were cured of their bleeding problem, they also had to endure a major operation, a three- to six-day hospital stay, four- to six-week recovery and increased medical costs.

Now there is an alternative surgical treatment for some women — endometrial ablation. Women can experience relief from their bleeding symptoms without the effects of major surgery.

Endometrial ablation can stop or significantly reduce bleeding by removing the endometrial lining of the uterus. Surgeons do this with a hysteroscope, a thin, telescope-like instrument that is inserted into the uterine cavity through the vagina.



Dr. Scott B. Ransom

The hysteroscope is equipped with a video camera and a roller ball electrode, which the surgeon uses to remove the endometrial lining responsible for menstrual bleeding.

Although this procedure is not for every woman who suffers from heavy menstrual bleeding, it is an alternative to those women who have completed childbearing. It is a remarkable procedure. Women can go home within hours and some return to work the next day.

Excessive menstrual bleeding should be evaluated and treated by the health care practitioner or gynecologist. In some instances a change in bleeding patterns may indicate that a woman needs to see her health care practitioner and address lifestyle, hormonal and other medical changes that may be happening.

In other cases, abnormal bleeding may be the result of a more serious condition that requires more extensive medical or surgical measures. Fortunately for those women who have completed their family plans, endometrial ablation is an alternative to hysterectomy.

Dr. Scott B. Ransom, is the division head and medical director for the Division of Obstetrics and Gynecology Henry Ford Health System, Eastern Region, and assistant professor of gynecologic surgery at Wayne State University's School of Medicine. His offices are in the Pierson Clinic in Grosse Pointe Farms and the Henry Ford Medical Center in Roseville.

*The National Cancer Institute  
and the U.S. Postal Service  
are joining forces to spread  
the word about breast cancer.*

Call the NCI's Cancer Information Service at 1-800-4-CANCER (1-800-422-6237).

Persons with TTY equipment may call 1-800-552-0015.

Cancer information specialists are waiting to answer your questions  
about breast cancer and mammography.



The United States Postal Service's new breast cancer awareness stamp debuted on June 15.

## Detroit Zoo rescues lemur

The Detroit Zoo is home for yet another rescued exotic animal.

The former "pet" was confiscated by Animal Control of Johnson County, Iowa, from a private owner charged with neglect. The adult male ring-tailed lemur arrived at the zoo on June 5.

After a 60-day quarantine, the zoo will introduce him to his lemur social group. Ring-tailed lemurs are native to the forests of southern Madagascar and are endangered due to widespread habitat destruc-

tion.

"Monkeys do not make good pets because they are not domesticated and often require special care that most individuals don't know of or can't provide," said Scott Carter, curator of mammals for the Detroit Zoological Institute.

The Detroit Zoo is committed to assisting wildlife and is often asked to help rescue privately owned exotic animals.

The Detroit Zoo is located at 10 Mile and Woodward in Royal Oak.

## New stamp promotes awareness of Cancer

The first-day-of-issue of the United States Postal Service's new breast cancer awareness stamp on June 15 marked the launch of a unique new partnership between the National Cancer Institute and the postal service.

The stamp will raise awareness about breast cancer and each sheet of stamps will include the institute's Cancer Information Service (CIS) toll-free telephone number, so that Americans can take action and learn how to prevent, detect and treat cancer.

"A person who calls the CIS will get individualized attention from a cancer information specialist who can provide help ranging from the location of the nearest quality mammography facility to detailed, understandable information on the latest treatment options, including clinical trials," said Chris Thomsen, chief of CIS.

One of the 2,400 calls the CIS receives each day came from Diane Sackett Nannery, when she was first diagnosed with breast cancer in 1993. A cancer survivor and Postal Service employee, Nannery spearheaded the national campaign for the issuance of the stamp.

"The information I got on that call is a very large part of why I am still strong today," Nannery said.

"One of our most important partners has been the National Cancer Institute," said Marvin Runyon, postmaster general of the United States. "NCI allowed us to print the toll free CIS telephone number on each sheet of stamps, has linked NCI services to our home page on the Internet, shared publications and helped us develop

our outreach materials. It has also served as a consultant, reviewing the accuracy and effectiveness of our information."

The Cancer Information Service, a program of the National Cancer Institute of the National Institutes of Health, has provided cancer information to the public for 20 years. The Cancer Information Service has become an important vehicle for carrying out mandates of the National Cancer Act, making the results of research known to the American people.

Today, CIS works through 19 regional offices that serve all 50 states and Puerto Rico. Assistance is available in English, Spanish and via TTY for the hearing impaired.

Cancer Information Specialists respond to calls on all cancer issues: prevention, screening, early detection, diagnosis, treatment, follow-up, and resources. The CIS gets 2,400 calls a day; 600,000 a year. Seventy-two percent of all callers are cancer patients and their families. The CIS provides 90,000 referrals to clinical trials each year and distributes 24 million NCI publications.

The CIS Outreach Program reached 19 million people last year through strategic partnerships to reach underserved audiences. Outreach activities include providing technical assistance, media relations, materials, and local networking to regional/state organizations.

The CIS telephone service (800) 4-CANCER, is available weekdays, between 9 a.m. and 4:30 p.m.

## Hyperthyroidism and women: Identifying a tricky disease

It may start with insomnia, heart palpitations, hyperactivity or irritability. And then you wonder — "Is this menopause?"

For some women these kinds of symptoms could be a signal of menopause. But they are also the symptoms of a disease, which if left untreated, can lead to heart and eye problems, among other things.

Hyperthyroidism, or overactive thyroid, is seven to nine times more common in women between 30 and 40 years of age. Women suffering from hyperthyroidism may find, in addition to the symptoms previously mentioned, that they lose weight in spite of a heavy appetite, have low tolerance for exercise or experience decreased menstrual flow. Other women may display no symptoms at all.

"Autoimmune diseases, like some forms of hyperthyroidism, are characterized by antibodies that have gone bad," said Dr. Julie Hendrix, an endocrinologist on staff at St. John Hospital and Medical Center.

"When your antibodies are working properly, they can help attack the viruses and germs that have invaded your body. With autoimmune diseases, however, antibodies misidentify certain cells as 'foreign' and attack them.

"In the case of hyperthyroidism, antibodies attack the thyroid cells, causing the cells to become either overactive or inflamed, releasing thyroid hormone that is in storage."

Hyperthyroidism can also be mistaken for anxiety or the side effects of medications or smoking.

The good news, however, is that a simple test is available to diagnose thyroid problems.

The TSH (thyroid stimulating hormone) test is an accurate, reliable and relatively inexpensive blood test that can be ordered by a primary care physician or an endocrinologist, a physician who specializes in the treatment of metabolic disorders.

Once diagnosed with hyperthyroidism, there are several different ways to treat the con-

dition:

- Radioactive iodine (RAI) — the most commonly used form of treatment in the United States. RAI "destroys" the overactive cells, resulting in either normal thyroid gland activity or hypothyroidism (underactive thyroid). One dose of RAI is given by mouth and most patients obtain relief in three to 12 weeks.

- Medications — taken for 12-18 months, two or three times a day to decrease thyroid activity. The advantage of RAI treatment over medication is that radioactive iodine has a much lower relapse rate than the medications that are currently available.

- Surgical removal of the thyroid gland — without the gland, the errant antibodies no longer have a target to attack. Hendrix suggests that women have a yearly physical exam that includes an examination of the thyroid gland and a TSH test if symptoms are suggestive of thyroid problems. "The TSH test is quick; it's simple; and it can help to identify a thyroid condition while in its early stages, making the disease easier to treat," Hendrix said.



## Dining Out?

Before you read the menu or the wine list...

be sure to read the labels on any medicines you may be taking.

Because medicines can sometimes cause problems when taken with certain foods or beverages, or if you have certain existing medical conditions.

If you have any questions about your medicines, check with your doctor and/or pharmacist.

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**Story time on Mack**

There will be a story time for children at the Barnes and Noble Bookstore on Thursday, July 4 at 7 p.m. and Tuesday, July 9, at 11 a.m. Children are invited to bring their favorite stuffed animal along to listen to the stories. For information call (313) 884-5220.

**Kidzone**

The Kidzone, in conjunction with the Michigan Taste Fest, opens Thursday, July 4 and runs through Sunday, July 7 at the corner of Second Avenue and West Grand Boulevard. The Kidzone features arts and crafts, a petting farm, exotic animal shows, face painting, safety workshops and a book fair. There will also be free live performances each day in the Fisher Theatre lobby with various dancers, singers and actors. For more information, call (313) 927-1000.

**Skylands Children's Festival begins**

Josh and Ron's Family Adventure will kick off the Skylands Children's Festival on Tuesday, July 9, at 7 p.m.

Hand-clapping, foot-tapping and singing along are all part of the show which is the first in a series of concerts and performances geared specially for children. The series will run every Tuesday night through July 30 at the Edsel and Eleanor Ford House in Grosse Pointe Shores. The concerts are held rain or shine and will either be held in the Meadow or in the Activities Center. In case of rain, only the first 250 people who made reservations will be guaranteed seating. Tickets are \$5 per person and can be purchased in advance or at 6 p.m. before outdoor shows. Families are encouraged to bring a picnic dinner. No alcoholic beverages permitted. The Ford House is located at 1100 Lakeshore between Eight and Nine mile. Call (313) 884-4222 for more information.

**It's a carnival!**

The Grosse Pointe War Memorial is holding Carnivale, a cultural learning experience for children ages four to six, on Wednesday, July 10. Children will learn about different cultures through their various music and dances. The pro-

gram will run from 10 to 11 a.m. and there is a \$5 fee per child. Advance registration is required. Call (313) 881-7511 for more information.

**Arts and Crafts**

The Art Center in Mount Clemens announces its summer Youth Art Camp. The week long sessions begin July 8 and run through the first week of August. There are a variety of art classes including jewelry making, paper mache, cartoons and masks. Morning sessions run from 9 to 11 a.m. and afternoon sessions run from 11:15 a.m. to 1:15 p.m. The Art Center is located at 125 Macomb Place in downtown Mount Clemens. Call (810) 469-8666 for more information.

**EarthQuest**

Discover why three words as simple as reduce, reuse and recycle can help make the planet a greener, cleaner and safer place when EarthQuest makes its midwestern debut at the Cranbrook Institute of Science. This new environmental exhibit runs through Sept. 15. Presented as an interactive video game, visitors

must collect vital information at each of EarthQuest's five zones: neighborhood, home, shopping, transportation and recycling. Cranbrook Institute of Science is open Monday through Thursday from 10 a.m. to 5 p.m., Friday and Saturday from 10 a.m. to 10 p.m. and Sunday from 1 to 5 p.m. The Institute is located at 1221 N. Woodward in Bloomfield Hills. Museum admission is \$7 for adults and \$4 for children three to 17 and senior citizens 65 and older. Children under three are free. For more information, call (810) 645-3200.

**Go Buggy!**

The Ann Arbor Hands-On Museum is offering a mid-bugling demonstration on insects all July. The demonstration, which will be shown on Saturdays at 1 and 3 p.m. and Sundays at 2 and 4 p.m., was created specially for young children. Call (313) 995-5439 for more information.

**Tot Camp**

The Grosse Pointe Neighborhood Club is offering

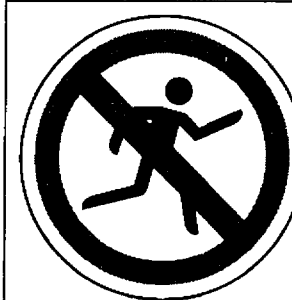
a Tot Camp for children ages three and four (as of December 1, 1996) with weekly sessions through Aug. 5. The professionally organized program includes arts and crafts, games and storytelling surrounding each week's special theme. Campers can attend on Mondays, Wednesdays and Fridays or on Tuesdays and Thursdays. Both morning and afternoon sessions are available with an optional lunch period. Morning sessions are from 9 a.m. to noon, the lunch period runs from noon to 12:30 p.m. and the afternoon session is from 12:30 to 3:30 p.m. The fee for the Monday, Wednesday, Friday session is \$45, and the fee for the Tuesday and Thursday session is \$30. A discount of \$5 per session will be applied for registrants signing up for more than three sessions. An existing Neighborhood Club membership is required to participate or one can be purchased at the time of registration. For more information, call (313) 885-4600.

**The Ugly Duckling'**

The Hilberry stage opens its curtains to children this summer with its production of the classic children's story about the adventures of a duckling who is shunned because of his looks, but grows to become a beautiful swan. "The Ugly Duckling" runs Monday through Friday through July 12, excluding July 4. There is one Saturday performance on July 13. All performances are at 10:30 a.m. Tickets are \$3 and group rates are available. For tickets, call the box office at (313) 577-0852.

**Catch a Dreamcoat**

Area children's choirs are invited to audition for roles in the return of "Joseph and the Amazing Technicolor Dreamcoat" to Detroit beginning Sept. 6 at the Fox Theatre. The production is looking for four choirs composed of 23 singers each, ranging in ages from nine to 15 years. For more information on the "Dreamcoat Choral Challenge," contact Margaret Livingston at (800) 522-5450.

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**Pointe Counter Points**

By kathleen stevenson



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**BON-LOOT**

Summer sizzles with a great sale at Bon-Loot. Our markdowns on seasonal merchandise start at 30% off today - Come on in - Limited quantities on "the good stuff." Don't forget we're open 10:00 - 5:30 Monday - Saturday, and Thursdays till 9:00 p.m., Sundays noon - 4:00 p.m. at 17114 Kercheval in-the-Village, Grosse Pointe, (313) 886-8386.

To advertise in this column call (313) 882-3500 by 2:00 p.m. Fridays



















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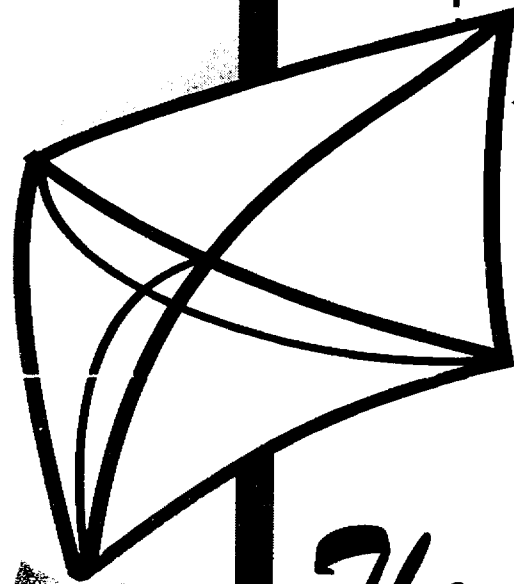
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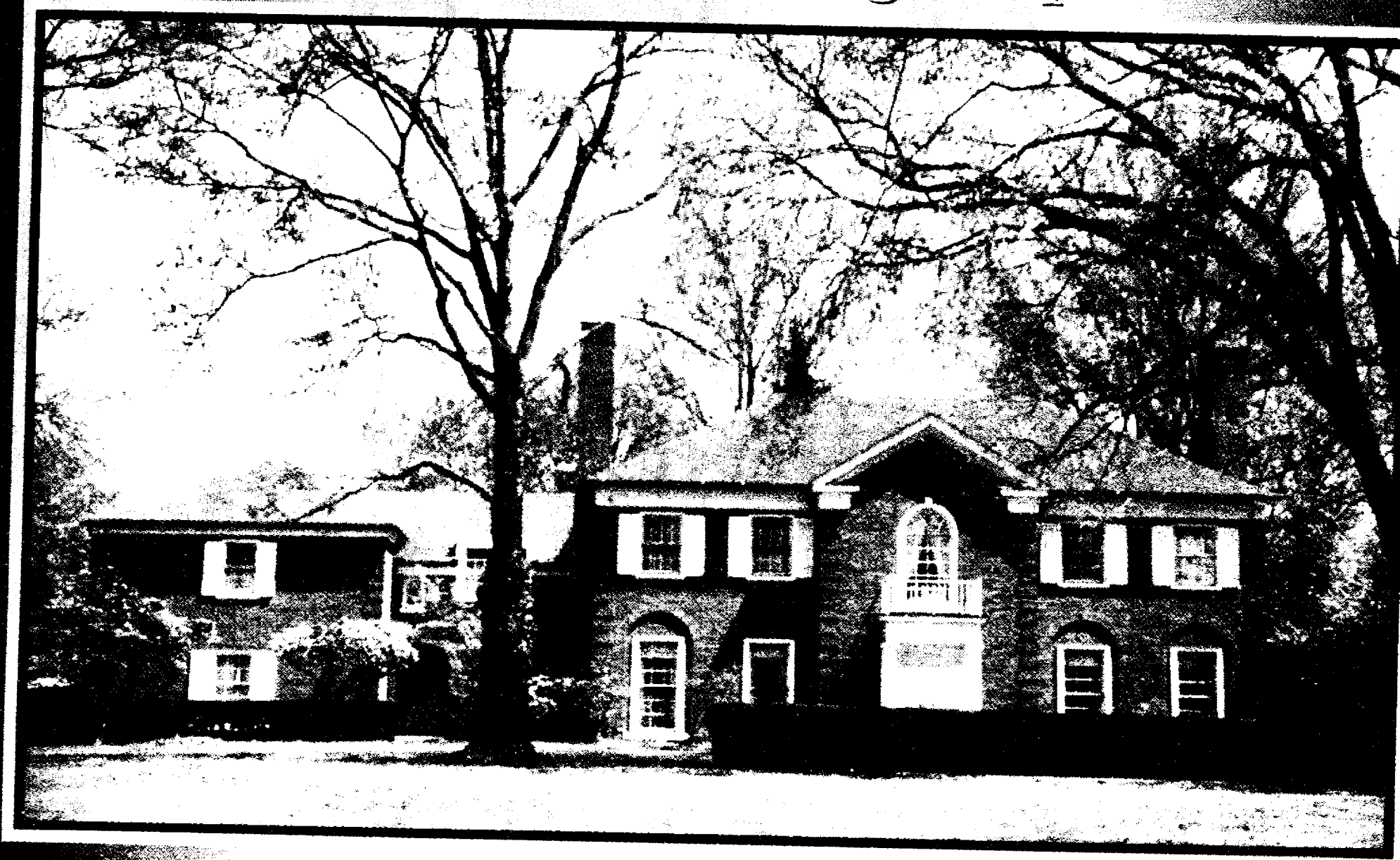
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# Your Home

M A G A Z I N E

*Buying • Selling • Gardening • Improvement*



VOL. 5, NO. 27 • JULY 4, 1996

## Tips for lawn maintenance: Nurture vs. nature

### Ray Wiegand's Nursery

When it comes to lawn maintenance, basic practices like mowing and watering may seem like just that — basic.

However, basic doesn't always mean simple. Although guidelines for mowing and watering are not difficult to adhere to it is important that they are a part of any lawn maintenance program.

Below are a few of the fundamentals for maintaining a healthy lawn.

#### Mowing

- Mow often — While grass is growing lawns should be mowed once a week and more often if there have been heavy rains, which make the grass grow

faster.

- Keep blades sharp — Dull mower blades tear and shred grass blades and eventually the grass turns brown. Keep mower blades sharp throughout the season to avoid this.

- Not too low — Mowing too low causes stress to the lawn. In addition if the soil is uneven, it may result in scalped areas which are unsightly and leave the turf open for weed invasions.

- After the first spring mowing, it is best to raise the height of the mower blade to about two inches for most lawn grasses. Then in hot weather, raise the height at least another 1/2 to one inch.

- What about clippings — Clippings can be removed from the lawn if they are either composted or removed by a waste removal service. However they can also be left to decompose on the lawn, if the mowing is done regularly so that the clippings do not pile up and smother the grass.

#### Watering

- Measuring the water — To get a more accurate measurement, set out four cans all the same size within the sprinkler's range and turn on the water for one hour. Then pour all of the collected water into one can. Measure the water depth with a ruler and divide by four to get

the average water output from the sprinkler for one hour. The watering time can then be adjusted accordingly.

- Limited water supply? — A little water is better than none, but do not use a hose and nozzle to sprinkle lightly because it only wets the foliage, not the soil.

- Time of day — Morning is the best time to water because less water will evaporate. Late afternoon or early evening is also suitable. Due to high evaporation during the mid-day hours, watering in mid-afternoon is not recommended. Disease is encouraged when watering is done in late evening or at night.

## How to beat the heat in the north: Be a cool fan

Summer in the north can be tricky. While the summer months in the north are generally more bearable than they are for many other areas of the nation, the heat can sneak up on us and send us searching for cool breezes and a tall frosty drink.

The heat becomes an even bigger problem for families who live in homes without air conditioning.

An estimated 40 percent of all northern homes have no air conditioning of any kind. Another 23 percent have only a single window air conditioning unit. For these folks, July can feel like a 60-day month.

If your home has little or no air conditioning, or if you simply want to increase your comfort level this summer, consider the following tips for staying cool.

#### Become a fan of fans

Install ceiling fans. Ceiling fans create cool breezes on your skin which makes you feel cooler. Even if you have air conditioning, ceiling fans allow you to raise thermostat settings and

reduce the load on your air conditioning unit and still maintain the same comfort.

"Moving air provides a cooling effect," said Jim Barrett of Hunter Fan Co. "Wind-chill factor is an example. Utilized properly, a ceiling fan can make you feel 6-8 degrees cooler."

Ceiling fans are a great way to cool the bedroom for sleeping comfort. For the ultimate in convenience, choose Hunter's Sensi-Touch Bedside Remote Control, which allows you to adjust settings without getting out of bed.

For an average to large bedroom or living room, energy experts recommend a 52-inch fan. For maximum effectiveness, operate the fan in a counterclockwise direction during the summer.

Plants and trees can play an important role in shading your home during hot summer months. Deciduous (leafy) trees have the benefit of providing shade in the summer but allowing warming sunlight to filter through in winter after they

have lost their leaves. In addition, plants and trees create a cool "microclimate" that reduces the temperature in the surrounding area.

#### Air conditioning ideas

If you're using a room air conditioner, close off other rooms that are seldom used. Also, if your room air conditioner is several years old, consider purchasing a newer model. New coil designs and more efficient compressors make new models up to

51 percent more efficient than those made 20 years ago.

Northern summers may not be long, but they can be stifling, if only for a few days. Make them more bearable by following these tips. You'll feel better and may save money on energy costs, too.

For more information about ceiling fans, visit Hunter Fan Co.'s Web site address at <http://www.hunterfan.com> or call 1-800-4HUNTER.


## Learn the art of topiary

Peggy Ventura will conduct a topiary workshop at the Grosse Pointe War Memorial Tuesday, July 9, from 9 to 11 a.m. and 6:30 to 9 p.m.

Container, decorations and greenery are provided. Just bring scissors from home. Learn to trim and train greenery into ornamental shapes.

Advance registration is required and the cost is \$45 a person a session. Call (313) 881-7511 or fax your registration (313) 884-6638.

A fax form is contained in the War Memorial's July/August program of events. Copies of the program are sent to all homes in the Grosse Pointe School System. MC and Visa accepted.



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## ON THE COVER

*Custom Built For Owner*

Beautiful treed two acre property with a lovely view of the Country Club of Detroit golf course. This one owner classic Georgian home is located on Provencal Road. Featuring seven bedrooms which includes a three bedroom suite over the four car garage, lovely two story marble floored entrance, newer 20 foot kitchen, large family room with fireplace, garden room and so much more. Early possession.

**R.G. Edgar 886-6010**  
Associates 114 Kercheval

# The best protection for animals — superstition

A lot of people are very superstitious about insects.

In an old book written during the early years of the 19th century, there are some remarkable attributes bestowed on insects. All you have to do is ask to find out what your destiny is. The insects can tell you.

For instance, if you step on a cricket, it is sure to rain. If you catch the first butterfly you see in the spring, you will be unlucky all the rest of the year. If you kill a lightning bug, or firefly you will be struck by lightning in the next storm. If you disturb a cluster of yellow butterflies, you will soon lose all your money. If you knock down a mud-dauber's nest, you will break all your dishes and if you see a swarm of bees light on a dead branch, there will be a death in the family.

But not all insect-related prophecies are so dire. To dream about ants means you will soon move to a large city, and if a bee circles around your head you will soon get an important letter. If a fly persistently circles around you, it mean that a stranger wants to meet you and if a bee flies into the house in the morning, it means very good luck. (However, if a bee flies in during the afternoon, it means very bad luck.)

The belief that killing a lady-bug is bad luck has probably saved more of these little critters than any number of statistics showing their value to the gardener. The best protection in the world for a wild animal, bird or insect may well be superstition.

One of the most beautiful of our summer flowers is the peony. It is named for Paeon, the mythological physician to the gods, who saved Pluto from death. In gratitude, the legend goes, Pluto rewarded Paeon with eternal life as a flower, the peony.

Many Greek legends mention

the peony. This plant has been deeply revered since ancient times all over the world.

In pre-Homeric times, there was even a nation called Paeonia, the only country ever to bear the name of a flower.

Pliny gave a detailed account of the uses of the "peony herb" as a medicinal plant. Centuries later, in England and Siberia, the peony was used in cookery as a seasoning and a spicy condiment.

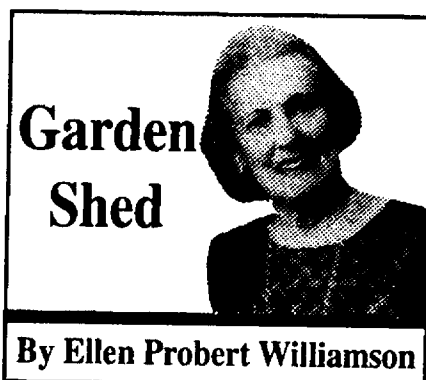
In Europe in the 18th and 19th centuries, peonies were often the subject of paintings by prominent artists, either by themselves or as embellishments to portraits.

Peonies have always been a leading motif in Oriental art and pottery. As the traditional representative flower of China, they have been aristocratic additions to the imperial gardens since the seventh century.

In Japan, the peony is the "flower of prosperity" prized for its symbolism as well as its beauty.

Peonies planted on the south side of the house will bloom first and will give beautiful color year after year. There is an old saying that the best way to grow peonies is to plant them and then leave them alone for 50 years.

Peonies were always planted in medieval herb gardens for culinary use. The medieval chateau of Verneuil in France was "modernized" in the late 16th century when its pleasure gardens, or "parquets," tree groves and ornamental waterways were laid out in perfect symmetry, repeating the lines of the chateau's architecture.



## Garden Shed

By Ellen Probert Williamson

Peonies were planted in profusion and used both for their beauty as flowers typical of the medieval garden, but also for culinary use.

In England, peonies have had a long residence. Many gardens were created during the 400-year Roman occupation. In the town of Calleva Atrebatum, now called Silchester, remains of Roman houses with gardens have been found, and peonies were among the flowers grown in them.

In Tudor times, peonies were always included in the popular "knot gardens" of the time, which were patterned formal plots

designed to display the more showy flowers.

Anyone familiar with Chinese art realizes the importance of the peony in Oriental literature, painting, embroidery and gardening from very early times. In the imperial gardens, special raised beds were built for the revered tree peony, called the "king of flowers" in Chinese poetry.

Another lovely flower typical of Chinese gardens is the day lily. If you are having a party and would like to use your lovely day lilies for decoration, you can transform them from day lilies to night lilies. Here's how: Go out early on the day of your party and cut flowers that are planning to open that day. Put them in plastic bags with tissue between the unopened blossoms. Put the bags in the refrigerator until late afternoon. Then set the stems in warm water for about 15 minutes. Then arrange them in vases. They will come into full flower and will probably stay out later than you will.

**SHOREWOOD REAL ESTATE, INC.**  
 20439 Mack Ave., Grosse Pointe  
 886-8710

**GROSSE POINTE - HARPER WOODS**

1517 Lochmoor	Cape Cod	5 Bedrooms 3 Baths - Half Bath	First Offering. Open Sunday, July 7th and 14th 1:00 - 4:00 p.m. Family room, library.
19944 Wedgewood	Ranch	3 Bedrooms 2 Baths - Half Bath	First Offering. Open Sunday, July 7th and 14th 2-4:00. 2,700 sq. ft.
21277 Goethe	Colonial	4 Bedrooms 2 Baths - Half Bath	Open Sunday July 7th & July 14th, 1-4:00 brand new home.
Webber Place	Tudor	8 Bedrooms 7 Baths - 4 Half Baths	Grosse Pointe Shores. "1994 DESIGNER SHOW HOUSE".
21128 Van K	Colonial	3 Bedrooms 3 Baths	Open Sunday, July 7th, 1-4:00. Family room, library, 2nd floor laundry room.
1499 N. Renaud	1 1/2 Story	3 Bedrooms 1 Bath - Half Bath	Open Sunday, July 7th, & 14th.
Stonehurst	Colonial	5 Bedrooms 3 Baths - 1 Half Bath	Large expansion on second floor 45.6 x 14.7. Price Reduced. Grosse Pointe Shores. Family room, library, mud room plumbed for washer.
20663 Country Club	Bungalow	3 Bedrooms 1 Bath	Open Sunday July 7th, 1-3:00. Well maintained. Recreation room.

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Asking \$245,000 (No Agents Please)  
 810-359-2053

**A FIRST OFFERING**  
505 Lakepointe, GPP



BEAUTY is here in this four bedroom, 2.5-bath home! Just located two houses off of Windmill Pointe and offering a family room, den, formal dining room, updated kitchen, new furnace/ca, professionally landscaped grounds, wood deck, two natural fireplaces. Priced to sell at \$299,000.

**A FIRST OFFERING**  
439 St. Clair, GPC

UNIQUE turn of the century Colonial meticulously maintained by the same family since its construction in 1912. Four bedrooms on second floor, formal dining room, living room with a natural fireplace, entrance foyer, large kitchen, den, 2.5-car garage, large lot and close to Jefferson. Priced at \$180,000.

**1180 N. RENAUD, GPW - PRIVATE SETTING...**Enjoy the convenience of City living yet have a little country to yourself with this large pie-shaped lot (92 x 287)! The sprawling California Ranch offers three bedrooms, 2.5-baths, first floor laundry, family room (23 x 16), oversized attached garage and more, priced at \$298,500.

**541 NEFF, GPC - SUCH A DOLL HOUSE!** This cute two bedroom home is surrounded by houses that would sell for \$250,000 - \$350,000. Large 36 x 140 lot, perfect starter house, close to Village shopping.

**1312-14 MARYLAND, GPP - EXCELLENT 6/6 INCOME** featuring three bedrooms in each unit, kitchen, hardwood floors, separate furnace/electric, third floor walk-up attic and 3 car garage. Close to schools, parks and priced at \$98,500.

**15694 COLLINGHAM - FHA/VA terms!** This cute home offers a cozy natural fireplace with a gas line, finished basement with separate office area, glass block windows and a half-bath, large country kitchen, plus.

**4265 UNIVERSITY - GREAT STARTER** home for the price! This three bedroom home is located close to St. John Hospital and offers a kitchen with eating area, finished basement, 1.5 car garage.

**1536 ROSLYN, GPW - SPACIOUS WITH ROOM TO GROW!** Completely remodeled three bedroom, 2-bath brick Bungalow offering beautiful refinished hardwood floors, newer kitchen, luxurious 2nd floor master suite w/marble bath/skylights, living room with a natural fireplace, 2-car garage.

**A FIRST OFFERING**  
11001 Harbor Place, SCS



FABULOUS Waterfront Condo located on one of Metro area's most prestigious Condo complexes. One level unit w/2,300 sq./ft. of beauty, huge 27' living rm., state of the art gourmet kitchen, first floor laundry, master suite w/oversized bathroom w/a Jacuzzi tub/glass shower stall, two large bedrooms, den, terrace overlooking the Lake, 2-car attached garage, priced at \$399,000.

**A FIRST OFFERING**  
24709 Wood

A PERFECT starter house! Three bedrooms, new kitchen with built-in dishwasher, oven/range, microwave, full basement, ca, new driveway, sprinkling system, 2.5-car garage, only \$115,000. Call for an appointment.

**15250 WINDMILL PTE., GPP - THIS PRESTIGIOUS WATERFRONT** Ranch features breathtaking views from every room (except 1st floor hall bedroom), first floor master bedroom w/private bath, walk-in dressing room, 2-double closets, two other bedrooms on 2nd level, living room with marble fireplace, cove lights, doorwall to deck, library, formal dining room and a new "Mutschler" kitchen with many amenities.

**1367-69 WAYBURN, GPP - GREAT RENTALS...**Multi-Family with 2 separate units; Upper w/three bedrooms, living room, dining room and kitchen; Lower with two bedrooms. Separate furnaces/electric.

SUNDAY  
OPEN HOUSES  
JULY 7th - 2 to 4 pm

1180 N. RENAUD,  
Grosse Pointe Woods

**1330 THREE MILE, GPP - FAMILY LIVING** at its best! This five bedroom Colonial gives you that open feeling with its cathedral ceiling and two-way natural fireplace found in the great room, also you will all love the use of the exercise pool. Centrally located kitchen offers informal eating/serve through to the large dining room/den combination, basement with recreation area, circular drive and drive through garage, perfect for storing your boat.

**832-34 NEFF, GPC - TWO FAMILY** Upper unit offers two bedrooms, dining room, kitchen, living room, hardwood floors and artificial fireplaces; Lower unit with the same but three bedrooms and has a Florida room, 3-car garage.

**3636 DEVONSHIRE - HARD TO FIND** 6/6 brick Income. Each unit has three bedrooms, natural fireplaces and separate electric/furnaces. Rents are \$475/month. Lower vacant - perfect for potential owner occupant and priced at \$59,000.

**17172 E. WARREN - BACK ON THE MARKET** - deal fell through on this commercial building - remodeled main office (18x13) private office (9x9), garage storage area with a 8' overhead door, newer furnace/ca, wall to wall carpeting, vertical blinds. Call for details.

**A FIRST OFFERING**  
580 Pemberton, GPP



BEAUTIFUL center entrance Colonial in the quiet Windmill Pointe Subdivision. A short walk to Windmill Pte. Park. New kitchen w/loads of cabinets, multiple fireplaces, wonderful oak family room leading to the wood deck in yard, four bedrooms, 2.5-baths, ca, circular floor plan, oak floors and much more! \$299,000.

**FIRST OFFERING**  
19756 Damman, H.W.

VERY NICE starter home in quaint Harper Woods neighborhood. Newer furnace/ca, updated electric, 2-car garage, three bedrooms, and more! \$95,000.

**41258 WINDMILL, UNBELIEVABLE AS YOU CAN SEE!**...is this stately custom built home which is located on a canal and only 3 minutes from Lake St. Clair. This one owner home boasts of five bedrooms, three full and two half-baths, first floor laundry, formal dining room, family room, library. Call to arrange your private showing.

**906 - 908 NEFF, GPC - ADORABLE TWO-FAMILY.** both units feature a new kitchen with built-ins, natural fireplaces, separate furnaces with central air, 4-car garage and priced at \$199,000.

**11333 WHITTIER - WELL MAINTAINED** 34 unit apartment building in N.E. corner of Detroit. Full occupancy, on site manager, off-street parking. Recent mechanics, appliances and air conditioners in all units. Land Contract terms available. A true money maker!!

**715 PEMBERTON, GPP** - This beautiful Pillard Colonial offers a new kitchen, refinished hardwood floors, two natural fireplaces, finished basement, 1.5-baths, ca, sprinkling system, deck in rear and more.

**23261 ROBERT JOHNSONS - PERFECT LOCATION** Right on the Milk River is this modern Colonial which offers many updates. This special home features four bedrooms, 2.5-baths, formal dining room, first floor laundry, family room, new master shower stall bath, new furnace/ca, roof and some windows, plus more!

**3213 COUNTRY CLUB - MODEL CONDO** - this two bedroom, 2-bath Condo offers many extras, including an upgraded stove/fridge, dishwasher, full mirrored wall in the second bedroom, full bath off the master bedroom, and a 20x20 deck overlooking the pool.

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Connected via courtyard

**19673 BLOSSOM LANE, GPW**  
Three bedrooms, two bath home with a 1st floor, masterbedroom and bath, finished basement w/wet bar & half bath, fireplace in the living room, two-car garage.

**19658 MACK AVE., GPW** - 7-private offices, reception area, kitchen facilities, 1.5 baths, ca, waiting room.

Must Be Sold Together

**Jim Saros Agency, Inc.**  
17108 Mack, Grosse Pointe, MI

# REAL ESTATE RESOURCE

## I. GROSSE POINTE SHORES

Address	Bedroom/Bath	Description	Price	Phone
No Listings Available				

## II. GROSSE POINTE WOODS

Address	Bedroom/Bath	Description	Price	Phone
21527 River Rd.	5/4	3,200 sq. ft. Colonial library, 3 car garage.	\$269,900	313-881-7104
672 Birch Lane	4/2.5	Not a drive by.	\$327,000	313-884-5292
1300 N. Oxford	4/2.5	Farm colonial with superb amenities.	\$309,000	313-885-4232
2191 Anita	3/1	Florida Rm, NFP. Must see!	\$99,900	313-822-3446

## III. GROSSE POINTE FARMS

Address	Bedroom/Bath	Description	Price	Phone
No Listings Available				

## IV. GROSSE POINTE CITY

Address	Bedroom/Bath	Description	Price	Phone
No Listings Available				

## V. GROSSE POINTE PARK

Address	Bedroom/Bath	Description	Price	Phone
No Listings Available				

## VII. HARPER WOODS

Address	Bedroom/Bath	Description	Price	Phone
20243 Van Antwerp	3/2	Brick ranch, G.P. Schools.	\$119,000	313-882-2057
19666 Woodmont	3/1	Open Sun 11-6 (see Class 800)	\$95,500	313-343-9205

## VI. DETROIT

Address	Bedroom/Bath	Description	Price	Phone
No Listings Available				

## VIII. ST. CLAIR SHORES


Address	Bedroom/Bath	Description	Price	Phone
19525 Ridgmont	2/1.5	Open Sun. 1-4. Sharp townhouse condo. Stieber Realty Co.	\$64,900	810-775-4900
22473 Maple	3/2	Open Sun. 2-4 A boat lover's dream! Canal property with dock. Higbie Maxon, Inc.	\$169,000	313-886-3400

## ALL OTHER AREAS

Address	Bedroom/Bath	Description	Price	Phone
No Listings Available				

## NORTHERN MICHIGAN PROPERTY

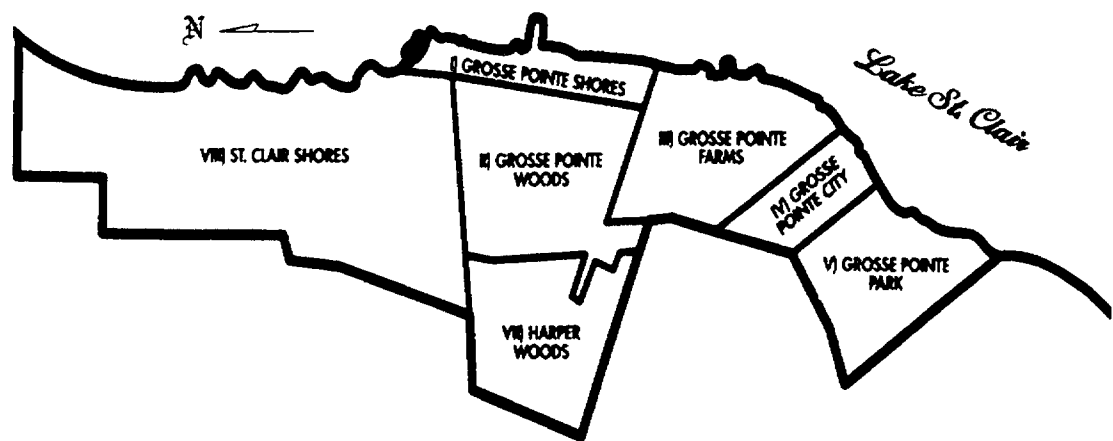
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| 802 Commercial Property      | 817 Real Estate Wanted              |
| 803 Condos/Apts/Flats        | 818 Sale or Lease                   |
| 804 Country Homes            | 819 Cemetery Lots                   |
| 805 Farms                    | 820 Business Opportunities          |
| 806 Florida Property         | Monday Noon deadline                |
| 807 Investment Property      | (subject to change during holidays) |
| 808 Lake/River Homes         |                                     |
| 809 Lake/River Lots          | CASH RATE: 12 words \$9.08          |
| 810 Lake/River Resorts       | Each additional word 65¢            |
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| 812 Mortgages/Land Contracts | Real Estate Resource ads,           |
| 813 Northern Michigan Homes  | \$9.25 per line                     |
| 814 Northern Michigan Lots   | Call (313) 882-6900                 |
|                              | Fax (313) 343-5569                  |

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**GROSSE** Pointe Woods, by owner. 2191 Anita. \$99,900. Firm. 3 bedroom, natural fireplace, dining room, Florida room. 882-3446 or 313-343-0000

**HARPER WOODS- 19666** Woodmont. Brick bungalow, 3 bedroom, 1 bath with half bath in basement, natural fireplace, central air, 1995 installed windows, large kitchen & formal dining, neutrally decorated throughout, Florida room, immaculate landscaping, fenced yard with 1 1/2 car garage. Asking \$95,500. Open Sunday 11-6 or call 313-343-9205.

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**LAKESHORE** Village- just listed, 23056 Gary Lane. \$61,500. Century 21 Kee, 810-751-6026

### 803 CONDOS/APTS/FLATS

**ST. CLAIR SHORES**  
**OPEN SUN 1-4**  
19525 Ridgmont, East of Beaconsfield between 8 & 9 Mile. Sharpe, 2 bedroom brick townhouse condo, 1 1/2 baths, finished basement, updated kitchen, private patio & carport. Only \$64,900.  
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**810-775-4900**

**WHAT** a find! A must to see and priced to sell. Babcock Cooperatives in Harper Woods, Eastpointe and St. Clair Shores. One and two bedroom units available. Call Bill Murphy, Babcock & Assoc. 810-855-2884

### 808 LAKE/RIVER HOMES

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**JULY 5TH,**  
**8 A.M.- 5 P.M.**  
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**JULY 6TH,**  
**CLOSED.**  
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**HAPPY**  
**FOURTH**  
**OF**  
**JULY!!**

### 800 HOUSES FOR SALE

**1080** Hollywood, Grosse Pointe Woods. 2473 sq. ft. Beautiful 4 bedroom Colonial, 2 1/2 baths, main floor family/ study/ laundry rooms, finished basement, CAC. \$294,900. 810-354-4646.

**BRICK-** 3 bedroom, 2 bath, 2 1/2 car brick block garage, full basement, landscaped, excellent condition. \$110,000. Harper Woods/ Grosse Pointe. 810-698-2732, 313-885-6990. No realtors.

**WOODS** colonial, 3200 sq. ft. Master suite, library, new deck. \$269,900. (313)881-7104

### 800 HOUSES FOR SALE

**BY** owner- University off Chandler Pk. Dr. 2 bedroom also a 3 bedroom. \$38,500. Call Lavon (810)773-2035.

### FIRST OFFERING MOROSS/ I-94

**Large 4 bedroom brick.** Den/lib. Could be 5th bedroom. Family room, 2 natural fireplaces, finished basement. Large park like lot. Only \$89,900..

**Stieber Realty**  
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*Harper Woods Colonial*

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## Grosse Pointe News

## THE CONNECTION

NEWSPAPERS

# (313) 882-6900

96 Kercheval • Grosse Pointe Farms, MI 48236



**NEW OFFERING**  
**Kennore, Harper Woods**  
 Three bedrooms, NEW KITCHEN and Grosse Pointe schools too! This is sure to be sold in a heartbeat! \$109,900.



**NEW OFFERING**  
**Talbot, St. Clair Shores**  
 You will enjoy Independence Day all year long if you buy this completely renovated from top to bottom home. \$175,000.



**NEW OFFERING**  
**Lochmoor, Grosse Pointe Woods**  
 Firecracker Special! Sure to be sold before the firecrackers have settled. Don't wait. \$495,000.



**NEW OFFERING**  
**Lavon, St. Clair Shores**  
 Set on one of the finest canals with beautiful white kitchen adjoining family room. Immediate possession. \$330,000.



**RED, WHITE & BLUE**  
**Lakeview Court, Grosse Pointe Park**  
 As American as the 4th of July! Handsome Mast built four bedroom ON THE WATER! \$1,095,000.



**NEW OFFERING**  
**Wendy Lane, Grosse Pointe Woods**  
 Independence Day: say farewell to your landlord when you see this three bedroom home on large lot at a special price.

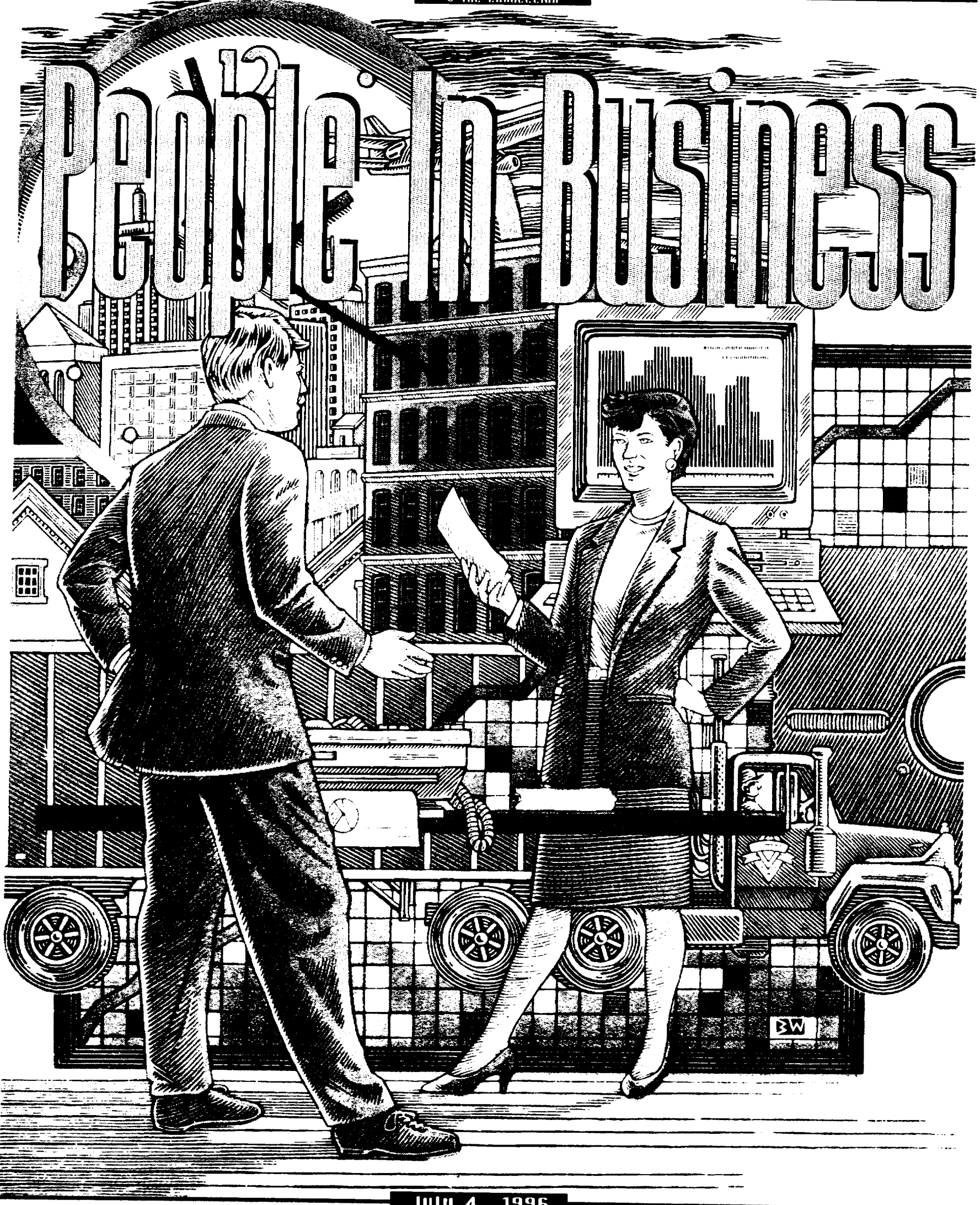


**INDEPENDENCE DAY SPECIAL**  
**Belanger, Grosse Pointe Farms**  
 Just reduced in time for the holiday and a better buy than ever. Four bedrooms, gleaming wood floors, lovely plaster work.

**LIBERATE YOURSELF**  
**Crescent Lane, Grosse Pointe Woods**  
 From having to work around the house for years to come! Pristine condition and beautifully decorated, all you have to do is move in and watch the horses! \$325,000.



PLEASE PRINT NAME  
& THE COMPANY



JULY 4, 1996

# Pointe Medical Equipment, Inc.

*Is about daily living and preventive care*

Pointe Medical Equipment Inc. has moved from its previous location in Grosse Pointe Woods on Mack north of Vernier to 20467 Mack Ave., three blocks south of Vernier - the old location of Sullivan Rollins Furs.

In the new store, owner Teri Crosslin has combined her expertise as a medical professional and former gift store owner.

"We don't want people to think doom and gloom," she notes. "What we're about is daily living, and preventive care. We want to make it enjoyable for people to come in here."

Low vision aids are among the specialties. Items range from a

vast array of hand-held magnifiers in all shapes and styles, to lighted make-up mirrors in a range of powers to large face clocks and watches, many of which talk and one, in particular, which emits a cock-a-doodle-doo for the alarm.

There are television screen enlargers, and on the high-tech side, an electronic magnifier for reading books and magazines which has the ability to project the type as black on a

white background or as white on a

black background.

Also on the high-tech side is a "note teller," a hand-held device which announces the denomination of a bill. Teri feels the item is especially useful for those with visual handicaps who would like to work.

Sports glasses, which literally bring the game in close, are popular with anyone - visually impaired or not.

Braille timers, colorful Braille animal alphabet placemats, large type cookbooks (with recipes) and large print address books are just a few of the other items.

For those who don't want just any cane, there is a selection of wooden canes with whimsical carved handles in the shapes of Santa Claus, mallards and jumping trout. There are also versions with silver and carved ivory-like

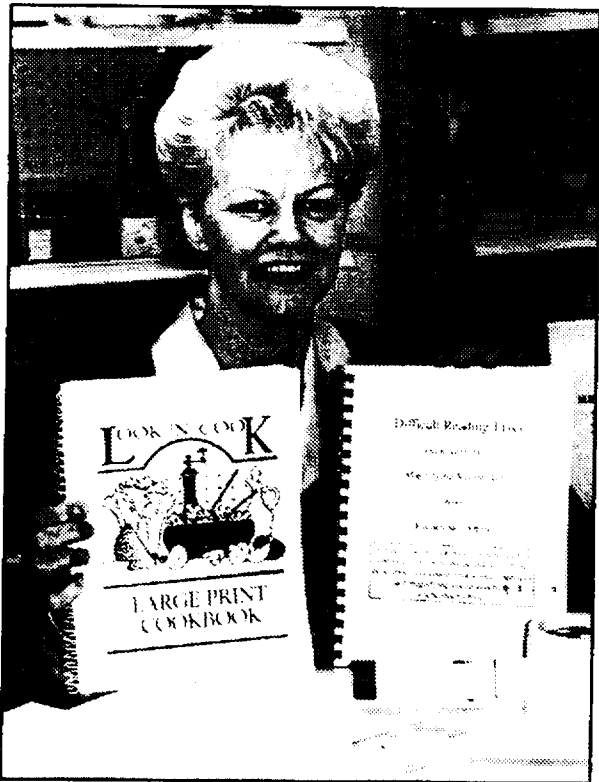
knobs. Needless to say, the items have become a hit with collectors and decorators, as well. A dazzling selection of afghans is available during the Christmas season.

Pillows to fit any sleeping style, fat-free desserts, stuffed animals, gifts and supplies for the new mother and baby cards, reflexology items and aromatherapy supplies (including those for hangover and PMS) abound.

Hospital gowns and sheets now come in designer patterns and colors, as do incontinence supplies. "Everything these days is cosmetically acceptable," Teri notes.

On the durable medical side, Pointe Medical Equipment, can supply anything from hospital beds, oxygen, to custom seating and orthotic devices.

For more information, contact the store at (313) 882-0040.



Teri Crosslin with an assortment of low vision aids.

*"We don't want people to think doom and gloom... We want to make it enjoyable for people to come in here."*

- TERI CROSSLIN  
OWNER

## SUPER STORE COME, SEE OUR NEW LOCATION SUPER SAVINGS

EUTRA  
ODOR ELIMINATOR

**99¢**  
each  
2 oz. spray

PERSONAL SITZ BATH

**\$7.95**  
each

LATEX GLOVES  
SLIGHTLY POWDERED

**\$6.95**  
Box of 100

LONG HANDLE  
REACHER

26" LENGTH **\$11.95**  
each

WELCH ALLYN  
OTOSCOPE HEAD

**\$83.50**  
each

TRAVEL SIZE MULTI POSITION  
SLEEPING PILLOW

**\$19.95**  
each

BELLHORN OR T.E.D.  
SUPPORT STOCKINGS  
KNEE HIGH, BEIGE

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PLUSH, LIFELIKE ANIMALS

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NEW SHIPMENT JUST ARRIVED!

BATH BENCH  
w/o BACK - ADJ. HGT.

**\$29.95**  
each

INCONTINENT PANTY, FABRIC,  
WASHABLE W/ONE PAD  
INCLUDED

**\$10.95**  
Pkg.

KENDALL #3695 IRRIGATION  
TRAY W/60CC PISTON SYRINGE,  
STERILE

**\$1.95** (CASH & CARRY ONLY)  
Pkg.

BELGIAN CHOCOLATE  
SUPER FUDGE BROWNIE

• White Chocolate  
• Peanut Butter • Butterscotch

FAT FREE  
**75¢** each pkg.

# POINTE MEDICAL EQUIPMENT, INC.

20467 Mack Avenue • Grosse Pointe Woods • (313) 882-0040



# Rinke Cadillac Used Cars

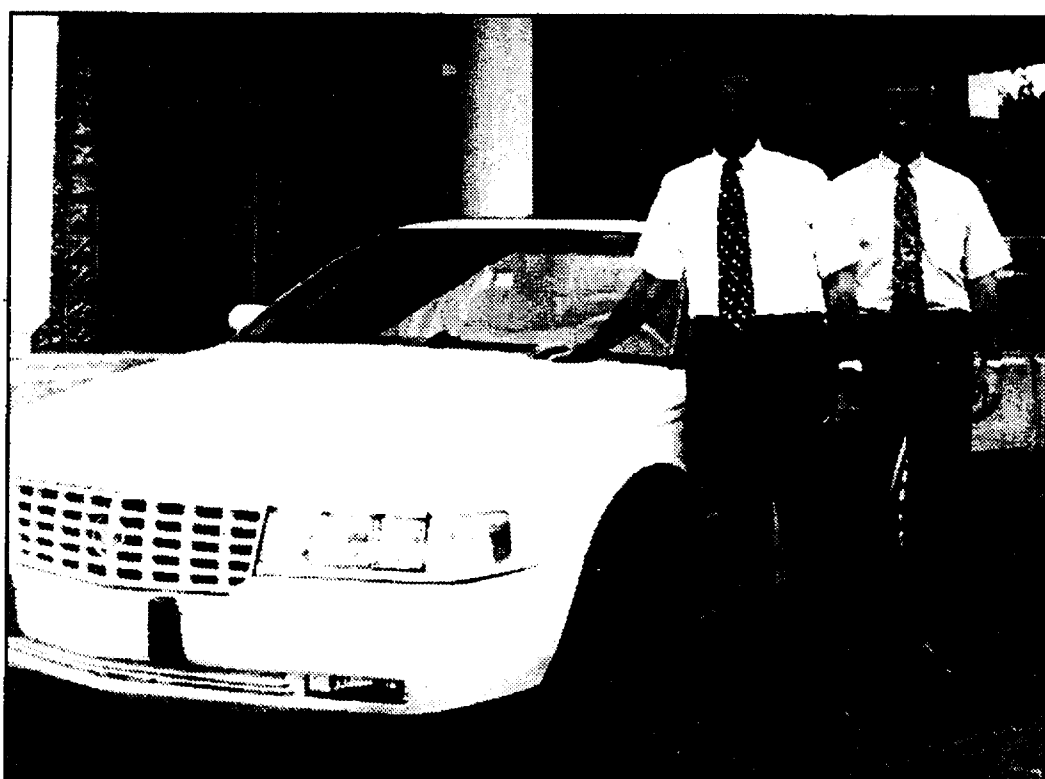
*Unsurpassed quality of sales and service*

**R**inke Cadillac has a reputation for unsurpassed quality of sales and service. That quality can also be found in the Rinke Cadillac Used Car Facility.

The Rinke Cadillac tradition has always been one of excellence. The cars offered at their Used Car dealership meet the standards of Cadillac, and the standards of their cus-

tomers. Still under factory warranty, leasing these cars can save you \$200 per month or more over what you would pay to lease a new Cadillac. And because they are still under factory warranty, you are responsible for general maintenance, like oil changes and tire rotation, while protected from major repair costs.

Like a new car lease, the Used



Joe Rinke & John Munro proudly showing a 1994 Cadillac Seville STS available for immediate leasing.

tomers. Your satisfaction is always guaranteed, and you can always expect the best in sales and service.

What makes Rinke Used Cars even more exciting is their Used Car

*"Rinke Cadillac,  
new or used,  
never  
compromises  
on  
quality."*

Lease Program. Perhaps you weren't even aware that you could lease a used vehicle, let alone a car as dynamic and first class as a Cadillac. But leasing a Cadillac only makes sense when what you're looking for in any vehicle, new or used, is quali-

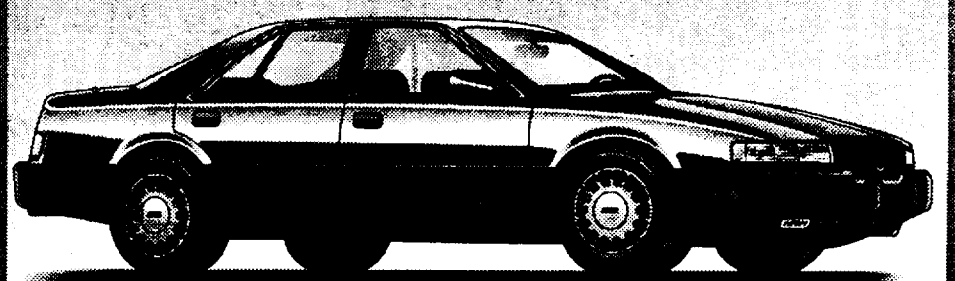
ty. Car Lease payment is based on the amount of depreciation over the lease term. On a used car lease the amount of depreciation is minimal since two-thirds of a car's depreciation happens in the first two years. Also, the customer is never responsible for the value of the car at the end of the lease. However, there is an option to purchase at lease end.

Although the market is saturated with used car dealerships, Rinke Cadillac leases more used cars than any other dealership in the area. All makes and models are available at Rinke Cadillac Used Cars. Your options and choices are limitless, the sales support and service excellence you receive is unparalleled. Rinke Cadillac, new or used, never compromises on quality.

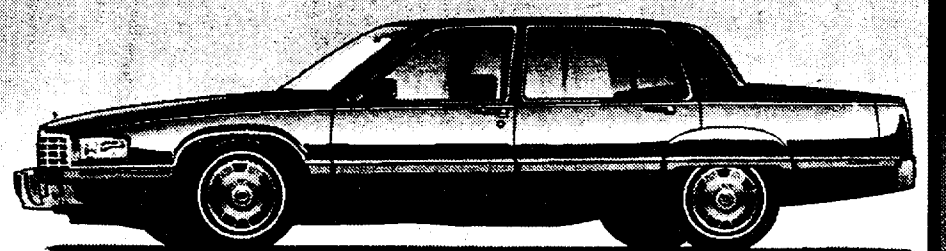
The Rinke Cadillac Used Car Dealership is located on 11 Mile Road just east of Van Dyke in Warren. For more information on what Rinke Cadillac Used Car has for you, phone (810) 757-3700.

## ARE YOU GETTING THE MOST FOR YOUR CAR PAYMENT?

### Lease a used Cadillac from RINKE!



**1994 SEVILLE STS**  
NORTHSTAR SYSTEM, CHROME WHEELS, LEATHER,  
MOONROOF, 28,000 MILES  
**\$328month\***



**1993 SIXTY SPECIAL DE VILLE**  
LEATHER, LOW MILES FACTORY WARRANTY  
**\$265month\***

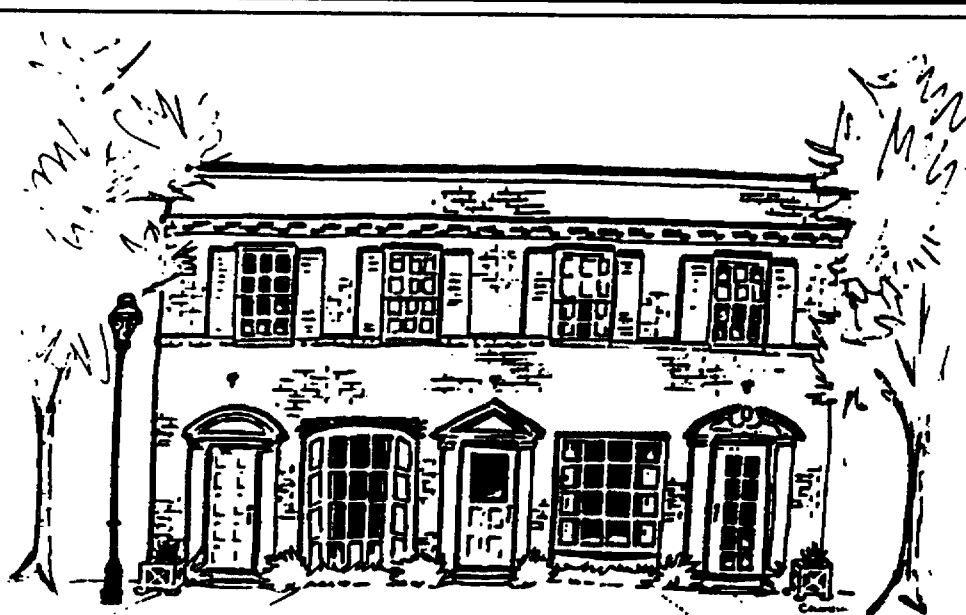
## MANY OTHER CARS AVAILABLE AT SIMILAR DEALS!

### RINKE CADILLAC CO.

**810-757-3700**

ELEVEN MILE ROAD AT VAN DYKE, WARREN

LEASE PAYMENTS ARE PLUS TAX, 3 YR/36,000 MILES, 15 CENTS PER MILE OVER 36,000 AT LEASE END, \$1500 CAP COST REDUCTION, ON APPROVED CREDIT THRU GECAL. LEESEE HAS OPTION TO PURCHASE AT LEASE END FOR \$17,414 ON 94 STS, \$10,602 ON 93 60 SPECIAL.



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Buyer, Seller and Relocation  
Services!**

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**SOTHEBY'S  
INTERNATIONAL REALTY**

# Higbie Maxon

*Has gone on-line in a big way*



**H**igbie Maxon Inc., one of the top names in real estate, has gone on-line in a big way.

As a result, notes founder Hugo S. Higbie, perhaps the company's motto of "matching people and houses...with imagination!" should be changed to "matching people and houses...with imagination - internationally!"

True to its tradition of providing customers and clients with exceptional professionalism, quality and personal service, the company has made itself even more available to its clientele with not one, but two, web sites.

One of the first Grosse Pointe real estate firms to go on-line, Higbie Maxon can be found at (<http://www.higmax.com>).

In addition, the premiere real estate web site, "Who's Who in Luxury Real Estate Electronic Magazine," showcases some of the firm's luxury homes (<http://www.luxury-realestate.com>).

"We're moving toward the year 2000," notes associate Beth Pressler.

Further augmentation of that personal service is Home Trends, a quarterly magazine with articles and ideas for purchasers and sellers. In addition, some associates publish their own newsletters.

As the exclusive Michigan affiliate of Sotheby's International Realty, Higbie Maxon has access to properties well beyond the local area. International exposure of more local luxury homes is included on Sotheby's "Preview" publication and "at Sotheby's" art brochure.

Specializing in sales of local and residential properties, leasing and real estate development, the company is known for its staff of experienced, dedicated professionals - many with designation such as GRI (Graduate, Realtor Institute), CRS (Certified Residential Specialist), and RAM (Real Estate Alumni, University of Michigan).

As a member of the Employee Relocation Council, the firm is constantly on top of relocation trends, support systems and changes in the relocation industry. Higbie Maxon offers relocation services to those customers relocating from state to state or internationally.

The company has a history of tradition and specialized services that dates as far back as 1929.

Mr. Higbie, founder of the Higbie Realty Company, acquired the Maxon Brothers real estate firm in 1972. The combined efforts formed Higbie Maxon Inc.

The company's founder has served as treasurer and president of the Grosse Pointe Brokers Association, has been active in the Grosse Pointe Real Estate Exchange and was a founding member of the current Grosse Pointe Board of Realtors. He is active in a wide range of charities and civic activities.

The company is located centrally at 83 Kercheval Ave. on the Hill in Grosse Pointe Farms. They can be reached by phone at (313) 886-3400 or at the above mentioned web sites.

*"We feel  
we are  
on the  
cutting edge."*

- BETH PRESSLER  
ASSOCIATE

"We feel we are on the cutting edge."

Not only do many of the associates have laptop computers, almost all have e-mail addresses and more and more are developing their own home pages on the web. It's all part of the company drive to constantly increase its level of personal service which includes hand-delivering documents - by plane if necessary.

# Grinnell Brothers

*Guarantees a customer will walk out the door able to play at least a song or two*

**S**o you've always wanted to play music, but never learned how, and the thought of all those finger exercises is daunting, if not downright terrifying.

Grinnell Brothers, the name synonymous with music in the Detroit area and North America, has the answer.

At its newest location at 25110 Gratiot just north of 10 Mile, Grinnell's is offering a six-lesson introductory package for \$29.95 that guarantees a customer will walk out the door able to play at least a song or two.

The introductory package is only one of such programs the company offers. In another, the customer receives the instrument - a keyboard - as well as lessons for around \$150.

"We sell participation, not performance," notes company president Tim Hoy, who believes that music - above all things - should be fun. "We take away the

rules." What differentiates humans from



Store manager, Bill Russell, samples a piano at the Grinnell Brothers store on Gratiot.

that we all have the innate need to be expressive," he adds. Hoy's goal is to help people of all ages do just that - be expressive.

The store even has practice rooms, for teaching lessons as well as for use for those who just want to warm up or try something new.

Store manager Bill Russell insists that all of his employees be comfortable in a teaching situation - whether one-on-one or a group lesson. "It's not (good) enough for us just to have someone who can sell a piano," he notes.

Small, brightly-lit and friendly, the store reflects the personalities of the president and manager. For instance, in honor of the Fourth of July observance, one of the pianos has been full covered with red, white and blue stars and stripe bunting and crepe paper.

The company specializes in selling quality pianos, organs and keyboards at an affordable price. Available is everything from used uprights to full

digital electronic computerized models. The firm is once again manufacturing (in the U.S.) instruments under its own name plate and is a distributor for Samick, Roland, Story & Clark and PianoDisc.

Grinnell, established in Detroit in 1882, has a long and colorful history. Once the largest music company in North America, it was well known as the supplier of pianos and organs to the annual Michigan Music Festival. Called "the world's largest piano recital," it attracted more than 1,000 performers - often playing in unison.

The once family-owned business, which operated more than 40 stores during its peak, closed in 1979 due to declining sales and complications caused by corporate changeovers.

Hoy recently acquired the rights to the name, and there are now six stores in the metropolitan Detroit area.

To find out more, contact the store by phone at (810) 445-8340 or by fax at (810) 445-9750.

*"We sell participation, not performance."*

- TIM HOY  
COMPANY PRESIDENT

## GRINNELL MUSIC'S JULY 4TH

# SALE-A-BRATION

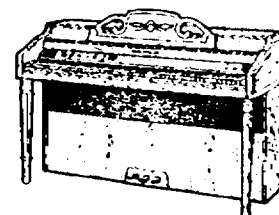
Thursday, July 4th • 10am-5pm



**DIGITAL PIANOS & KEYBOARDS**  
**30% to 60% OFF**

Roland  
Samick  
General Music  
Yamaha

**New Console Pianos**  
from **\$2488**



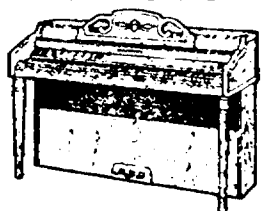
Story & Clark, Samick,  
Grinnell, Kimball

**Refurbished Hammond Organs**  
A100, B3, C3 and others, many with Leslie Speakers!  
**Choose from more than 50**

**New Grand Pianos**  
from **\$6495**



**Over 50 Used Pianos**  
Kimball, Samick, Baldwin, Grinnell, Steinway, Yamaha and More  
from **\$695**



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**FREE HOT DOGS, LEMONADE & POPCORN!**

# GRINNELL BROTHERS

ESTABLISHED 1882  
*Quality For Less*

**DEARBORN**  
8025 Telegraph  
at Ann Arbor Trail  
(313) 563-4460

**ROSEVILLE**  
25110 Gratiot  
N. of 10 Mile  
(810) 445-8340

# Frederick A. Wolf

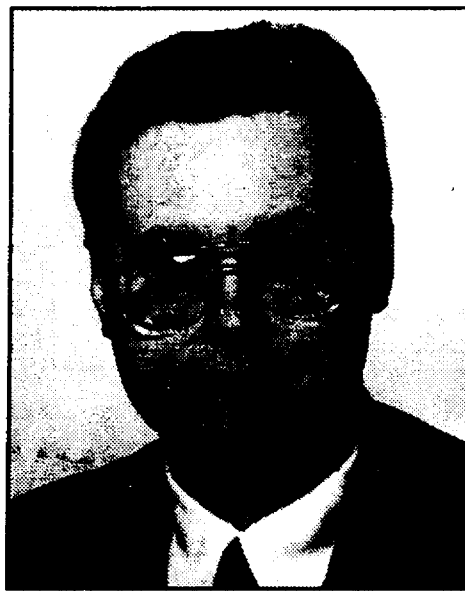
*Southfield, Michigan Money manager, assumes the management of an exciting new public mutual fund*

**M**r. Frederick A. Wolf, a distinguished Michigan investment advisor, has recently been named President of Valley Forge Advisors, Inc., a registered investment advisory firm headquartered in San Francisco, California. In this position Mr. Wolf will become the Chief Fund Manager for the Valley Forge Capital Holdings Total Return Fund, Inc., a public mutual fund, replacing the fund's previous co-advisor, Greta E. Marshall of The Marshall Plan, LP. With this appointment Mr. Wolf brings his 25 years of money management experience and time tested investment approach to the national level for the first time. Mr. Wolf will also continue to serve as the President and chief money manager of Southfield-based Valley Forge-Barrington, Ltd.



*Valley Forge*

The Valley Forge Capital Holdings Total Return Fund utilizes the equity investment expertise of Mr. Wolf, in conjunction with the outstanding research provided by Mr. Nelson J. Kjos, and his proprietary market forecasting system, the Technical Tick Index (TTI). The Fund's stated goal is to seek solid returns and preservation of capital for the mutual fund assets, and to increase net asset value through dividend income and capital appreciation growth. The Total Return Fund provides a diversified equity, fixed income and cash instrument portfolio designed with the flexibility to adjust the portfolio mix in anticipation of, and in response to, changing economic and market conditions. The Total Return Fund has been in operation since late 1995, and has accumulated assets under management of approximately \$4.3 million. In the three months since taking over the daily management of the Total Return Fund, Mr. Wolf's decisive adjustments to the Fund's equity positions has increased the Fund's net



**FREDERICK A. WOLF**

#### CURRENT POSITION

- President, Age 42
- Portfolio Manager, Investment Advisory Service
- Chief of Operations

#### PREVIOUS EXPERIENCE

- Barrington, Ltd. 1986 (formerly Nelson Kjos & Co.)
- Nelson Kjos & Co. 1975
- Merrill Lynch, Operations Dept. 1971

#### EDUCATION

- St. Clemens High School 1970
- Macomb Community College 1971
- University of Detroit, BA 1974
- University of Detroit 1978

#### PROFESSIONAL ACCREDITATION

- Financial Analysis Society of Detroit
- American Finance Association

#### CIVIC AND CHARITABLE

- Member of Holy Order of Alhambra
- Member of Polish Century Club
- Member of Friend of the Archbishop Maida
- Member & Secretary of Polish American Century Club
- Chairman Election Committee STV Men's Club
- Board of Directors, ARC Credit Union
- Board of Directors, Union Health

asset value by an impressive annualized rate of nearly 60%, and created the direction necessary to produce strong growth in the future.

Mr. Wolf is a veteran money manager who currently manages in excess of \$80 million for a number of Michigan governments and organizations, and for doctors, lawyers, and other professionals around the country. His investment decisions follow closely the disciplined contrarian approach



**NELSON J. KJOS/CONSULTANT**

#### CURRENT POSITION

- Chief TTI Market Strategist, Age 60

- Investment Advisory Service - Senior Portfolio Manager

#### PREVIOUS EXPERIENCE

- Founded Nelson Kjos & Company, Inc. February 1967 - 29 years

#### EDUCATION

- Olivet College 1958
- Wayne State University 1960
- Life Underwriters Training Council, LUTC 1966
- College for Financial Planning, CFP 1976

developed over the past 28 years by Nelson Kjos, the founder of Valley Forge-Barrington, Ltd., and one of the most distinguished investment analysts in the state of Michigan.

Valley Forge-Barrington, Ltd. ("Barrington") was acquired by Valley Forge in 1994. This 28 year-old registered investment advisory firm is based in Southfield, Michigan, and specializes in providing research and investment advisory service to individual, pension and profit sharing plans, and municipalities.

Over the years Barrington had developed an outstanding reputation for effectively safeguarding and managing its clients' assets, and in Valley Forge management's view needs primarily the proper marketing and administrative assistance to grow more effectively. In the short time since becoming a wholly-owned subsidiary, Barrington has greatly benefited

- University of Pennsylvania Pension Fund Money Management 1979
- Wayne State University Corporate Cash Management 1980
- University of Pennsylvania Financial Management of Commercial Banks 1982
- Spring Arbor College 1986
- Cornell University Increasing Shareholders Value 1987

#### PROFESSIONAL ACCREDITATION

- Certified Financial Planner
- Institute of Certified Financial Planners

#### Other:

- Member of Economic Club of Detroit
- National Eagle Scout Association
- Past Adjunct Faculty for College of Financial Planning

#### CIVIC AND CHARITABLE

- Member of the International Association of Financial Planners
- Past Director of Southeastern Michigan Chapter of International Association of Financial Planners
- Past Vice President of Education for the Southeastern Michigan Chapter of International Association of Financial Planners
- Member of the advisory board of Northeast Catholic Credit Union
- Member of Treasury Management Association

from its association with Valley Forge. Our management team has been able to improve the revenue generated by Barrington by streamlining administrative, reporting, and accounting functions. With the help of the Company's marketing team, assets under management have increased more in one year than in any other period in Barrington's long history. The principals and researchers at Barrington have many decades of combined investment management experience, which is now being offered to investors and institutions on a national level.

Barrington was founded in 1967 by Nelson J. Kjos, and through his leadership has favorably, and consistently, performed against the S&P 500. Valley Forge-Barrington uses a conservative value and contrarian approach, which has resulted in a standard deviation of 6.6% and a stable, annualized rate

Continued on page 7

# Valley Forge - Barrington, Ltd.

## Utilizing equity investments

of return of over 15%. Value investing refers to the selection of companies with strong fundamentals and low prices relative to historic levels, while contrarian investing involves selecting companies either currently out of favor or in or out of favor industries, but with apparently limited downside risk. The combination of these approaches allows for the development of individually designed portfolios which will meet the specific objectives and constraints directed by taxable and tax-exempt entities as well as individual investors.

An important threshold for investment advisory firms like Barrington is surpassing \$100 million under management. Many institutional plans are simply too large to consider placing money with firms managing less than \$100 million, and so quite often very fine money managers are overlooked. Once this level is reached, however, money management firms can grow in tremendous leaps as they contract for much larger accounts.

The Company implemented a marketing plan which has already helped Barrington move out its

Michigan region into national marketing areas, and has helped the firm grow in less than one year from less than \$60 million under management to over \$80 million. During 1996 Barrington will reach the \$100 million mark, and Company projections reflect the rapidly increasing growth of assets under management and corresponding growth of revenues we expect.

In addition to a steady and increasing revenue stream, the acquisition of Valley Forge-Barrington provided the Company, and specifically Advisors, with important advisors and trading model resources. The successful strategy utilized with the purchase - acquisition, administrative upgrading, marketing, and utilization of resources - will be repeated with other money management firms in the future.

For more complete information on Messrs. Wolf and Kjos, and the Valley Forge Capital Holdings Total Return Fund, contact Valley Forge Advisors, Inc., 595 Market Street, Suite 1980, San Francisco, CA 94105 (800/688-1688) or Valley Forge - Barrington, Ltd., 3000 Town Center, Southfield, MI 48075 (810/358-4750).

*"No one ever said successful investing would be easy... Some people just make it look that way."*



**Steven J. Drobot**  
Assistant Vice President

**Assistant Portfolio Manager and Equity Trader: Steve Drobot is the Assistant Portfolio Manager and Head Equity Trader for Valley Forge-Barrington, Ltd., and has been in charge of monitoring client portfolios for this Company since 1992. Utilizing the Technical Tick Index as a primary research source, Steve is responsible on a daily basis for evaluating potential purchases and sales, developing option strategies, and executing these strategies within client portfolios. Steve received his BA in Business Administration/Finance from Central Michigan University, and holds Series 7 and 63 securities licenses.**

# Beline Obeid

## New developments in real estate

Buying or selling a home is a sophisticated business transaction. It is beneficial to have someone working for you who has the knowledge and expertise in real estate transactions.

Beline Obeid, a well known real estate agent, will help customers achieve their real estate goals. Service to customers is her hallmark.

A native Grosse Pointe, Ms. Obeid knows the market well, and works primarily in Grosse Pointe, and its nearby communities St. Clair Shores and Harper Woods. She has an approach to the business that expresses her true dedication and commitment to excellence.

A graduate of the University of Detroit, she has attended over 1,000 hours of professional real estate classes, traveling nationally, attending seminars and education lectures. As an active member of several real estate organizations, including the National Association of

REALTORS, Michigan Association of REALTORS, Grosse Pointe Board of REALTORS and the Women's Council of REALTORS, she has achieved recognition throughout her career, including the prestigious Circle of Excellence, which designates her as being in the top 1% of all Prudential realtors world wide.

Hundreds of satisfied customers can testify to her accessibility, enthusiasm and the positive reinforcement which she brings to every transaction. Her straightforward approach and attention to detail has enabled her to achieve great success, both for herself and her customers.

Beline can be reached on her direct line at (313) 343-0100, or by E-Mail at: [Beline@ix.netcom.com](mailto:Beline@ix.netcom.com). To find the latest, most up-to-date listings and real estate information on the world wide web type <http://www.beline.com>. Before you look anywhere else for real estate support, look to **Beline Obeid**.

she brings to every transaction. Her straightforward approach and attention to detail has enabled her to achieve great success, both for herself and her customers.

**The Prudential**  
Grosse Pointe Real Estate Company 882-0087



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- ✓ The market is active
- ✓ Interest rates are low
- ✓ Now is the best time of year to get the most out of your property.

**Today is the best time in years to upgrade or downsize your home.**

**YOU NEED A REALTOR WITH PROVEN PERFORMANCE. ONE WHO IS :**

- Dedicated
- Realistic
- Reliable
- Competent
- Thorough
- Accessible

If you or someone you know have a real estate question, please call me at your convenience. I will be happy to answer your immediate concerns without obligation



**Beline Obeid, CRS, GRI, RAM**  
**Certified Residential Specialist**  
**The Prudential Grosse Pointe Real Estate**  
**Business (313) 882-0087**  
**Call Direct (313) 343-0100**

## Hadley Home Improvement

If you're considering making any investments in the near future, you might start by renovating your home. Adding more living space or improving on the space you do have will increase the value of your home considerably.

Since 1975, Hadley Home Improvement Company has been providing quality building and remodeling services to their customers. From kitchens, baths and recreation rooms to aluminum siding, trim and gutters, roofing and cement work, Hadley Home Improvement incorporates the expertise of many skilled tradesmen that enable them to offer professional, quality home improvement services, guaranteed.

Bill Hadley, President of Hadley Home Improvement, and his proficient craftsmen have many years combined experience in all areas of remodeling, and their sales staff are highly trained individuals who can offer expert advice on home improvement. With so many experts in-house, it enables them to ensure quality, professional service to each and every customer.

One other way to ensure customer satisfaction is through their recently developed "Customer's Roofing Expectation List." Most people replace their roof only once, and many people do not know what to expect or how to

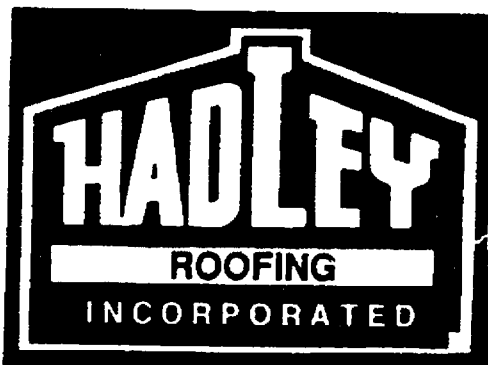
prepare for it. Hadley Home Improvement provides their customers with a list of important points to be aware of to better prepare them for this renovation to their home. As with every job that Hadley Home Improvement does, they are honest and straightforward, and stand behind the work that they perform.

In addition to their home improvement company, Hadley also owns Grosse Pointe Painters, Inc. for interior and exterior painting, and paper hanging. Using only the highest quality materials, Grosse Pointe Painters, Inc. are just the people you need to finish your newly renovated living space, or provide that beautiful new look you've been dreaming of.

All jobs are inspected daily to ensure quality of service and complete customer satisfaction. All work comes with a five year warranty, as well as manufacturer's warranty. But Hadley does not hesitate to provide service and advice, even after the warranty expires.

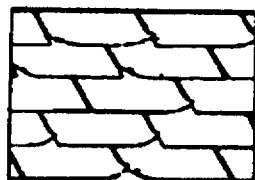
Hadley Home Improvement has been providing quality service to the Grosse Pointes and surrounding suburbs for twenty two years, and fully stands behind their work. Honest and highly qualified, Hadley Home Improvement and Grosse Pointe Painters, Inc. are fully licensed and insured.

For a free estimate, phone Hadley Home Improvement at 886-0520. Office hours are 9:00 a.m. to 6:00 p.m., but voice mail hours are twenty four hours a day, seven days. Grosse Pointe Painters, Inc. can be reached by phoning 882-9234.



Builders License No. 59540

### 10 Roof Failure Warning Signs You Can't Afford to Ignore

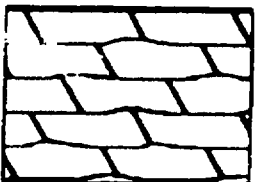


1. **MISSING SHINGLES.** Blown off in high winds or storms.

2. **AGE.** 15 years is the normal life expectancy of organic shingles - ones most commonly used in the 70's.

3. **CURLING EDGES.** Due to water absorption into the back of the shingle.

CURLING EDGES



4. **COLOR VARIATIONS** between areas of shingles.

5. **CUPPED SHINGLE TABS.** Abnormal shaped shingles.

6. **CRACKED SHINGLES.** From cold weather and wind.

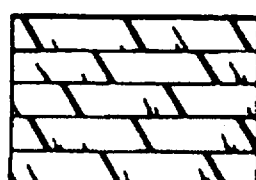
7. **DISCOLORED ROOF DECKING.** Water damage to the inside wall of attic.

FISH MOUTHING

8. **BLISTERING.** Caused by moisture within or under the shingles.

9. **INTERIOR CEILING STAINS.** From leakage through attic.

10. **BRITTLE TEXTURE.** Shingles break off when walked on.



CRACKING



MISSING SHINGLE TABS



NATIONAL ROOFING CONTRACTORS ASSOCIATION

16929 Harper Ave., 1 Blk. South of Cadieux

886-0520

25 & 30 Year Warranties Available Builders License No. 59540 • Insured

## Pointe Jewelry & Gemological Laboratory

Specializing in jewelry appraisals

Whether the play on words was intended or not, Pointe Jewelry and Gemological Laboratory has moved from the Mack and Moross area to 20100 Mack Ave. in Grosse Pointe Woods - the second floor of the Sterling Bank & Trust building.

Daniel J. LaLonde, a gemologist for 20 years and his wife, Cynthia, specialize in jewelry appraisals for insurance and estate purposes, and will gladly make house calls for such reasons. Uniquely, they met only a few years ago at the store's former location.

In addition to the appraisal work, they also buy gold, sterling silver, flatware and estates, buy and sell diamonds and antique jewelry, and do repairs.

One of Pointe Jewelry's hallmarks is its trade-in, trade-up policy. For example, a customer can put the value of an existing diamond toward the cost of an upgrade. The same holds true for other forms of jewelry.

Of special interest to area collectors is the firm's expertise in oriental items such as ivory and jade, and Alaskan art. Daniel acquired that expertise while living and working in Hawaii for numerous years before returning to the metropolitan Detroit area three years ago.

While many people may think that diamonds are the creme de la creme of the precious gem world, "sometimes, the most interesting are the colored stones," Daniel notes.

The store can be reached by phone at (313) 884-3325.



Daniel and Cynthia LaLonde examine a silver teapot.

**P**OINTE JEWELRY & GEMOLOGICAL LABORATORY

Formerly:

POINTE Jewelry Brokers

**BUY • SELL**

Gold • Diamonds  
Jewelry Appraisals & Repair  
GIA Gemologist

**We've Moved**

20100 Mack Avenue

2nd Floor, Sterling Bank Building

884-3325



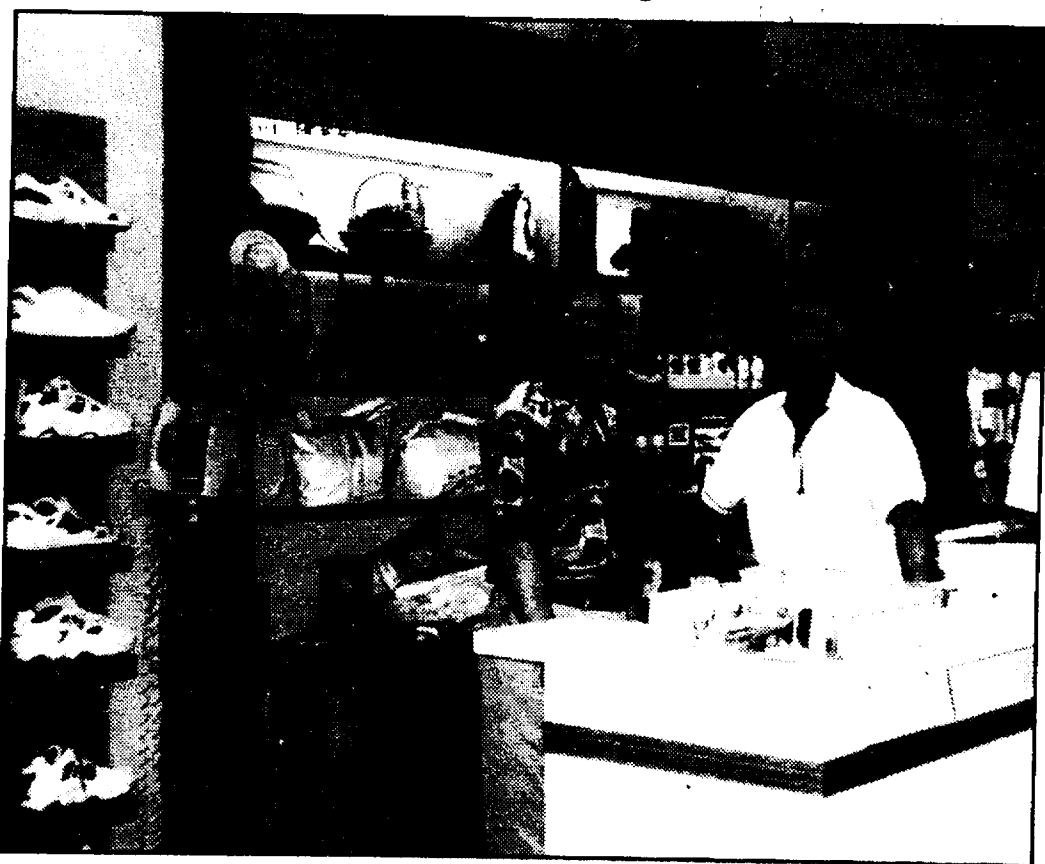
# Village Shoes

*Unsurpassed quality of sales and service*

For over 20 years., Village Shoes has been providing their customers with quality shoe sales and excellent service that people in the Grosse Pointe area have come to appreciate.

A family owned and operated business, Village Shoes is synonymous with quality, not only in the shoe apparel they carry but in the service they provide. Owner Don Sullivan and his son Dan oversee a staff that are highly experienced in the shoe industry, with not one employee

however, notice that the brands of shoes carried here have been enhanced by the addition of many of the latest trends in shoes. Mephisto, Air Walk, Birkenstock, Rockport, Hush Puppies, Vaneli, Johnston & Murphy, Allen Edmunds, and Ecco shoes are offered here in all the latest styles and colors, for men, women and children, in narrow, medium or wide widths, Special orders are no problem, as customers can feel free to request something they may not see at Village Shoes.



Dan and Don Sullivan

having less than 20 years experience. The entire staff works diligently to ensure complete customer satisfaction. One of the few shoe stores that actually measure your foot, they want to ensure a perfect fit every time,

*"Not one employee has less than 20 years experience."*

as well as complete comfort.

Traditionally, Village Shoes has offered high quality brands which are favorites to the area, like Sebago Docksiders. You will,

For special occasions like weddings or proms, Village Shoes provides complete dyeing service done on the premises, with complete customer satisfaction guaranteed.

Village Shoes is very active within the Grosse Pointe Community, and is a proud sponsor of the Neighborhood Club and member of the Grosse Pointe Village Association. They strongly believe that sponsoring the community helps build the community, and take an active part in making that happen.

Village Shoes is located at 17112 Kercheval Avenue in the Village of Grosse Pointe. They are open Monday, Tuesday, Wednesday and Saturday 10:00 a.m. to 5:30 p.m., Thursday and Friday, 10:00 a.m. to 8:00 p.m., and Sunday Noon to 5:00 p.m. Phone 881-1191.

# Village Shoes

## SEMI-ANNUAL SALE NOW IN PROGRESS

### WOMEN'S SHOES

up to

# 50% OFF

select styles

### CHILDREN'S SHOES

up to

# 50% OFF

select styles

### MEN'S, WOMENS & CHILDRENS ATHLETIC SHOES

# 20% to 50% OFF

select styles

### WE NOW CARRY:

- ROCKPORT • BIRKENSTOCK
- MEPHISTO • VANELI • HUSH PUPPIES



17112 Kercheval In The Village • Grosse Pointe  
Open Mon.-Wed. 10-5:30, Thurs. & Fri. 10-8, Sun. 12-5

881-1191

## Eastside Eye Physicians

*Features their new eyeglass dispensary*

Since 1960, people in the Metropolitan area have come to know and trust the quality eye care that Eastside Eye Physicians has been providing. Dedicated to complete patient comfort and satisfaction, Eastside Eye Physicians offers complete, comprehensive eye care.

Eastside Eye Physicians consists of four licensed medical doctors who are specialists in ophthalmology: Henri S. Bernard, M.D.; Anne M. Nachazel, M.D.; Neal M. Krasnick, M.D. and Michael J. Clune, M.D. They are highly skilled, highly trained and university associated professionals who examine the eye and treat the diseases affecting it.

Offering complete eye exams for both children and adults, Eastside Eye Physicians provides detection and treatment of all eye diseases, including laser and medical therapy of glaucoma, diabetic eye disease, eye muscle problems and emergency eye care. They are also highly skilled in small incision cataract and implant surgery, laser surgery, glaucoma surgery, eye

muscle surgery, and eyelid surgery. Having had many successful years performing Radial Keratotomy (RK), they now additionally offer Excimer laser surgery for people with nearsighted-

ness and astigmatism.

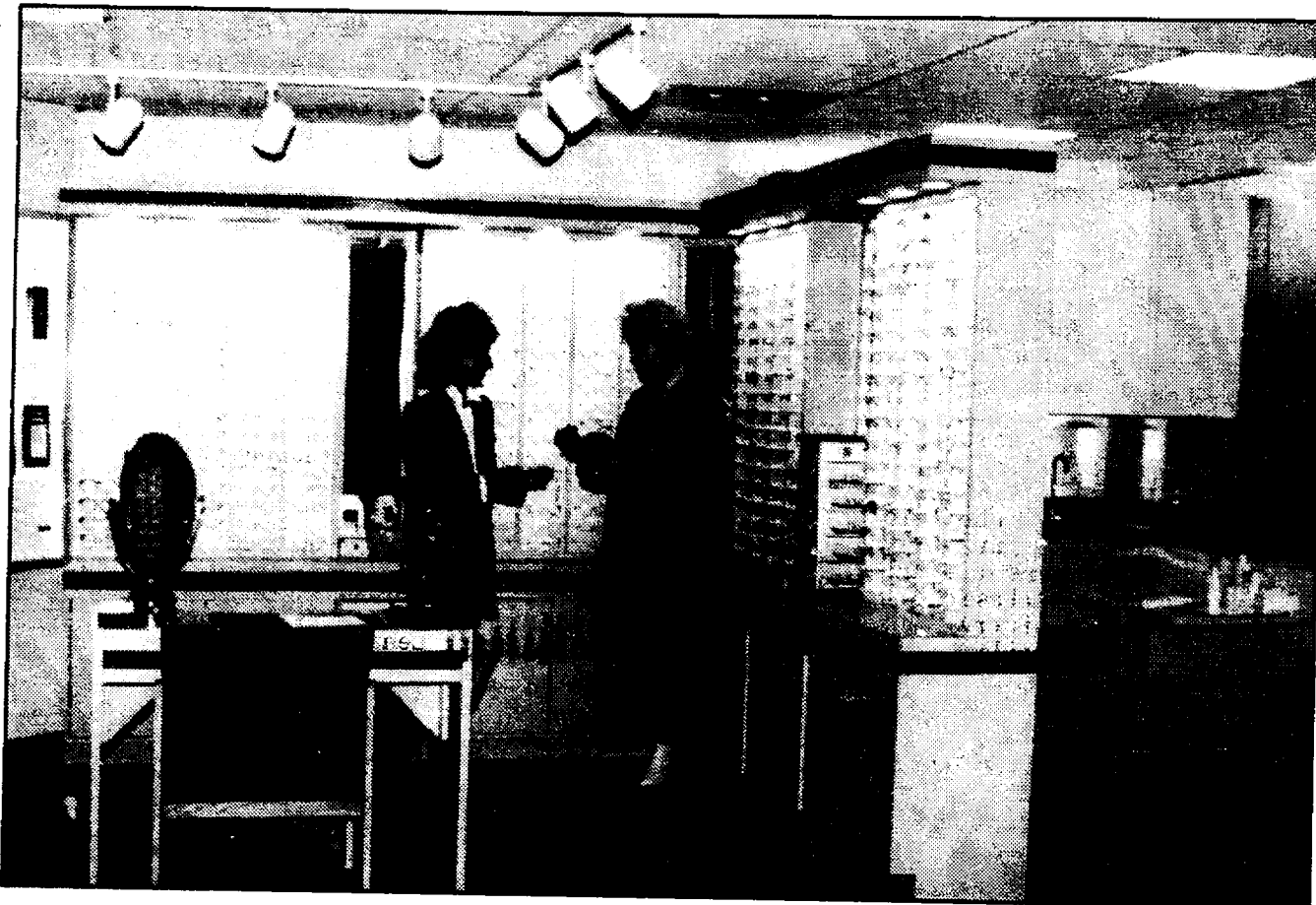
However, it is the care with which patients are treated that makes them so unique. Patients are educated and informed about their particular eye care needs, and receive extensive knowledge through personal consultation, video tapes and informational pamphlets. The entire staff works diligently to ensure that each patient receives the utmost in personalized care, and that they feel comfortable and confident with any procedure that is being performed,

*"The entire staff works diligently to ensure that each patient receives the utmost in personalized care..."*

and have your prescription lenses or contact lenses filled right

on the premises. With hundreds of frames to choose from, you can select from famous and designer wear, including Christian Dior, Calvin Klein, Ray Ban, Polo, Fendi, Laura Ashley and Bolle, to name just a few. A great selection of children's frames are offered, as well as prescription and non prescription sunglasses. All the latest trends in eyewear, including sports glasses and disposable contact lenses are available. With something to meet every budget, the frames and lenses at Eastside are very competitively priced and affordable. Optician Lisa McCarron is highly experienced and works closely with each patient to help them find what best fits them and suits their needs. Since the optical dispensary is owned and operated by the physicians, they are able to personally guarantee your satisfaction and warranty all eyeglasses purchased at Eastside Eye Physicians.

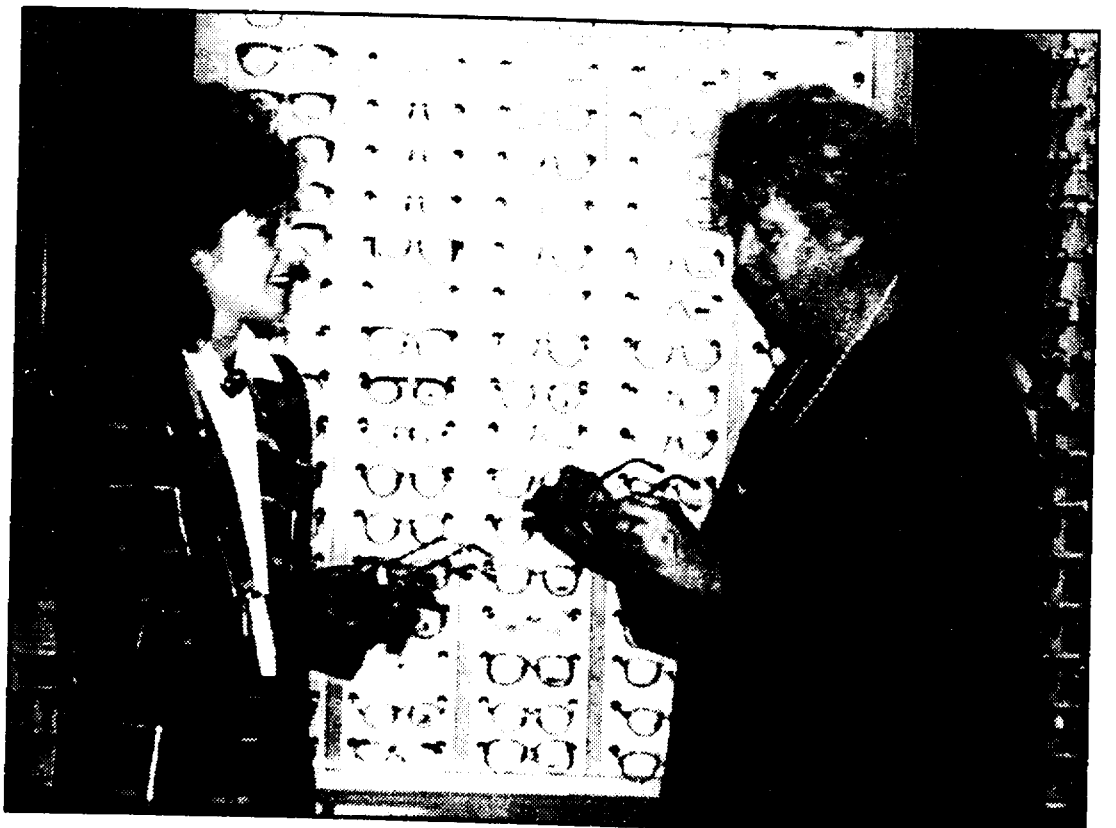
They are located in the St. John Professional Building, Building One, Suite 123 in Detroit. Office hours include Saturdays and evening appointments. For more information, phone (313) 885-5780.



*Above is only a part of the new optical shop, the newest addition to Eastside Eye Physicians.*



*Optician Lisa McCarron works closely with each patient.*



*Lisa McCarron and staff member Betty Kellogg (l. to r.) are surrounded by hundreds of famous and designer wear frames to choose from.*

# Flame Furnace

*A family run business since 1949. We're proud to put our family name on every job we do.*

The family owned Flame Furnace Company began as a spark. In 1949 Bob Marowske started Flame with two partners.

"I've always believed in doing quality work and being nice to people," Marowske said. "I always treated people the way I would like to be treated, and it works."

The Marowske motto not only worked but ignited one of the top furnace and air conditioning companies in North America. Flame has received numerous honors, most notably the 1993 Contractor of the Year Award, 1994 and 1995 Dave Lennox Award as one of the top 16 Lennox dealers in North America. Innovation, technology, quality products and extensively trained staffed all contribute to the continued success of the 47-year old company.

"We have grown to three locations, one-hundred staff members and sixty-five trucks on the road," said Gary Marowske, current president.

"But our main focus has always been on quality customer service."

Gary and his father, Bob Marowske, implement high standards to ensure residential and commercial customer's satisfaction.

They provide their 21 installation crews and 20 service technicians with on-going training. All staff are required to be licensed in refrigerant handling.

An added touch, Gary Marowske

explains, is that all staff members have name tags displaying the number of years they have been with Flame.

"Our average years of experience per staff person is fifteen," he said. "They are all qualified and very detail oriented." For example, each crew arrives on site with clean drop cloths and surgical booties to protect carpeting. Constant communication between staff and headquarters is made possible through a central radio dispatcher that links technicians to a computer database of customer history. This provides quick response time for emergency maintenance. "If a customer is without heat or cooling, we can dispatch a technician almost immediately," Marowske said.

When emergencies do arise, Flame's seven-day-week service provides comfort to customers. Hours of service are 7:30 a.m. - 8 p.m., Mon.-Fri., 7:30 a.m. - 4 p.m., Sat. and 8 a.m. - 3 p.m. on

Sunday. There is no extra fee for evening or Saturday service. In addition to servicing all types of heating

and air conditioning systems. Flame provides the unique "total source" duct cleaning.

"We guarantee every installation with a full 5-year parts & labor guarantee. Plus, all service repairs carry a 1-year guarantee Marowske said.

Also available is our Gold Plan, which provides customers with an annual furnace and air conditioning check-up and unlimited labor for one year, Marowske explained.

Strong guarantees compliment quality products like the Lennox line Flame offers. Flame is Michigan's largest Lennox dealer. Accountability for work and parts is guaranteed with a poli-

cy that states "no sub-contracted work is allowed." We've installed the heating systems in the Mannogian Mansion, and the Pilot House of the freighter William Clay Ford and the Dossin Museum.

As part of their top quality service,

Flame offers an Air Conditioning Tune-Up for only \$74.50.

"We strive to remain the best," Marowske said, who offers these tips to consumers. "It's a customer's advantage, economically, to purchase an air conditioner NOW!"

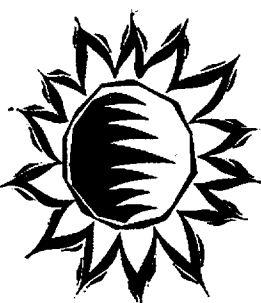
Flexible financing also makes Flame unique, with a 100% financing program that can be generated without a down payment.

So how does the lowest profit margin furnace company remain so successful?

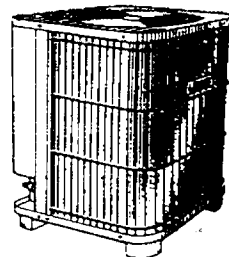
"We care," said Gary Marowske, pointing to a plaque quoting his father in 1949. It reads: Show up on time, do what you say you will. If there's a problem, fix it.

Flame is a full-service company serving over 150,000 customers in Southeastern Michigan, and is state licensed & insured. Known as Michigan's largest Lennox dealer, Flame has offices in three locations: 14847 Gratiot, Detroit at (313) 527-1700; 3373 Rochester Road, Troy at (810) 524-1700; 35275 Plymouth, Livonia at (313) 427-1700, Wyandotte at (313) 389-1700 or you can locate us on the World Wide Web page, [www.flamefurnace.com](http://www.flamefurnace.com).

"A company that offers customer benefits that go beyond selling, installing and servicing high quality equipment. A friendly and courteous company where we all practice teamwork to satisfy customer needs and exceed customer expectation."



# AIR CONDITIONING! LOW LOW PRICES



#HS26

## ON A NEW HIGH-EFFICIENT LENNOX SYSTEM

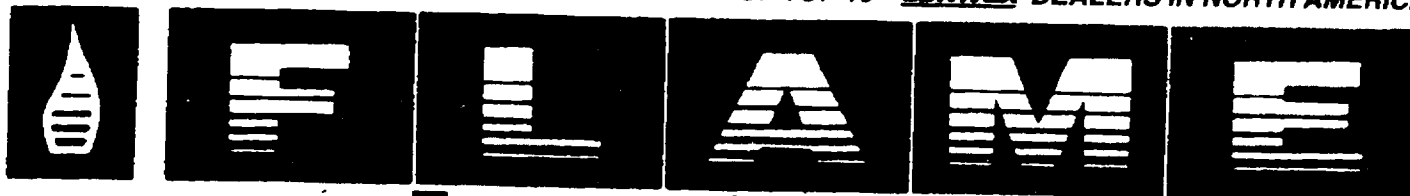
- Over 65 Vehicles To Serve You
- Michigan's Largest Lennox Dealer
- Free Estimates
- Free Interruptible Electric Service
- 10 Year Parts & Labor Guarantee on Compressor
- Easy In Home Financing

**REBATES  
UP TO  
\$400.00**

EXP. 7-10-96

**GOLD MAINTENANCE PLAN**  
FREE unlimited maintenance including furnace and air conditioning check-up as low as \$175.00

1994 AND 1995 DAVE LENNOX AWARD WINNER ONE OF TOP 16 LENNOX DEALERS IN NORTH AMERICA



## Furnace Company

Heating, Air Conditioning & Electrical Contractors - Serving Metro Detroit Since 1949

Troy (810) 524-1700 • Detroit (313) 527-1700 • Downriver (313) 389-1700  
Livonia (313) 427-1700 • <http://www.flamefurnace.com>



# Old Kent Mortgage Company

*Makes service its priority*

If you are like most people, buying a home is the largest and most important purchase you will ever make. And even if you're one of those who will make other purchases that are bigger, your home is certainly a major investment and one which you take extremely seriously. Unfortunately, buying a home can also be a most difficult and confusing process, especially when it comes to time to choose a mortgage lender. That's why Old Kent Mortgage Company has made service its number one priority when it comes to helping Grosse Pointe area home buyers find a mortgage that best meets their unique needs.

"By providing quality service to all of our customers, we can assure that Old Kent's professional mortgage consultants will work with you to meet your financing needs," said Patrick Berns, Assistant Vice President for Old Kent Mortgage Company. "We're completely committed to serving and assisting our customers with all of their financing needs."

Old Kent Mortgage Company is conveniently located in Farmington Hills with offices in Brighton, Macomb, Trenton and Monroe. This strong presence in the metro Detroit area allows

Old Kent Mortgage Company to provide the timely and personal service that sets them apart from other home financiers. "We'll work with you not only by accommodating your schedule but also by coming to you wherever you are," said Berns.

Becoming a recipient of Old Kent's special service is easy. All it takes is a toll-free telephone call (800-792-8830) and Berns or Loan Office Paula Moore will work with you to get on your way to taking advantage of some of the best mortgage plans in town.

Just as different people have different needs when it comes to buying property, Old Kent Mortgage Company offers a full menu of mortgage options at competitive prices.

Choose Old Kent and you'll have your choice of the most popular and creative mortgage options available. In addition to conventional fixed rate mortgages, Old Kent has a selection of adjustable rate mortgages (ARM), bridge and swing loans, balloon mortgages, construction loans, a first-time home buyers program and even mortgages for second

homes and investment property. Best of all, every mortgage Old Kent writes is backed by years of mortgage lending expertise.

With nearly 14 years in the finan-

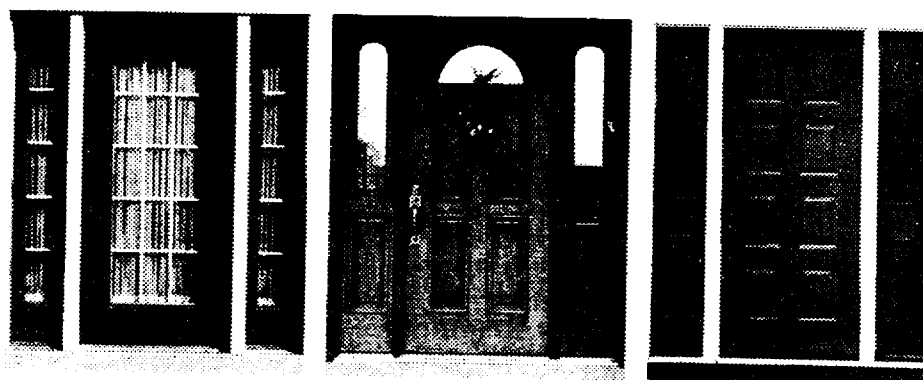
cial mortgage industry, Patrick Berns has the knowledge and insight to help guide you along every step from application to approval to closing. His understanding of the local market makes him uniquely qualified to serve the area's diverse and affluent customers. A life-long resident, Berns is also heavily involved with the Grosse Pointe Board of Realtors and other professional and civic organizations.

Old Kent Mortgage Company is an affiliate of Old Kent Financial Corporation, a \$12.2 billion bank holding company located in Grand Rapids, Michigan, and who has been serving communities like Grosse Pointe with the finest in financial services since 1853.

If you're thinking of financing and home and want common sense with uncommon service, call Patrick Berns or Paula Moore at 800-792-8830. They're ready and willing to help make financing your next home easy and understandable, no matter where you are.

*"We're completely committed to serving and assisting our customers with all of their financing needs."*

**- PATRICK BERNS**  
ASSISTANT VICE PRESIDENT



## OPEN THE DOOR WITH A MORTGAGE FROM OLD KENT.

Find a house that's just your style? Old Kent has the mortgage to make it yours—at a very competitive interest rate. Choose from:

**Fixed & Adjustable Rate**    **Bi-weekly**    **FHA and VA**    **Construction Permanent**  
**Balloon Terms**    **Convertible**    **Construction**    **Swing Loans**

We'll help you select the mortgage that's best for you, then customize it to fit your financial situation. And if you're at the "just looking" stage, talk to our mortgage specialists about the advantages of pre-approval. They're knowledgeable and experienced in all phases of financing and will be happy to answer any questions you may have.

Stop by or call Old Kent today. And let us help you make a grand entrance into your next home.

Call 1-800-792-8830 or your nearest Old Kent office for details.

**OK OLD KENT**  
**MORTGAGE**  
**COMPANY**

Common Sense. Uncommon Service.®





# VICTORIA PLACE

House of Shoppes  
26717 Little Mack, St. Clair Shores

St. Tropez Cafe • 772-8383

**Lunch**  
Monday-Saturday 10:30-3

<b>Soup</b>		<b>Pasta &amp; Sauces</b>	
House Soup ..... Cup 1.25 Bowl 1.75		Choice of Pasta Spinach Linguine, Lemon Dill Of Egg Fettuccine	
<b>Sandwiches</b>		Choice of Sauce	
Roast Beef ..... 4.75		Trangy Tomato Basil ..... 6.25	
With Lettuce & Tomato		Affredo ..... 6.75	
Egg Salad ..... 3.50		Breccoli Cream Sauce ..... 6.95	
Baked Ham ..... 4.75		Vegetable Primavera ..... 6.95	
With Lettuce Sauce Cheese		Sauaged Pasta ..... 8.95	
Tuna ..... 4.75		With Cook, Scallops & Shrimp	
Chicken Caesar ..... 5.50		All Pasta include soup or salad and roll with butter.	
Turkey ..... 4.75		<b>Hot Entrees</b>	
With Lettuce & Tomato		Breaded Chicken Strip ..... 5.95	
All sandwiches are served with chips and pickle with choice of Pompano, Rye, White or White Bread. Dressings are .50 extra.		Served with sauce ..... 6.95	
		Breaded White Fish ..... 6.95	
		Breaded Pork Loin ..... 6.95	
		With Mushroom & Onion	
		Breaded Stuffed Whitefish ..... 8.95	
		Sauaged With Cook, Scallops & Shrimp	
		All Hot Entrees include: Rice or pasta, soup or salad, vegetable & roll with butter.	
		<b>Desserts</b>	
		We carry a fine selection of Torte, Chocolates & Flans. Please stop up to the counter to see what heavenly delights await you! \$2.95 per slice	
		<b>Salads</b>	
Mexican Salad ..... 3.25			
Artichoke Tuna ..... 5.00			
Creamy Chicken Caesar ..... 3.95			
Sauaged Salad ..... 6.95			
Tossed Salad ..... 3.50			
All salads are served with roll of butter.			

**SUNDAY BRUNCH**  
10:30 A.M. TO 2:00 P.M.  
3-4 Course Sit-Down Brunch  
Reservations Recommended

**Live Entertainment**  
Thurs., Fri., Saturday  
Evenings & Sunday  
**AVAILABLE FOR PARTIES**  
Birthdays, Weddings  
Showers, Christmas  
Any Occasion

**Dinner Examples**

<b>Fowl</b>	
Chicken Kathryn.....	\$7.95
Marinated breast of chicken in a light italian dressing.	
<b>Seafood</b>	
New Orleans Shrimp.....	\$13.95
Gulf stream shrimp served over a bed of rice and garnished with fresh fruit.	
<b>Veal &amp; Beef</b>	
Veal Piccante.....	\$14.95
Medallions of veal sauteed with garlic, lemon and capers.	
<b>Pasta</b>	
Alfredo.....	\$8.95
A white creamy, garlic, cheese sauce.	
And Many More Wonderful Entrees.	
<b>Gourmet Desserts</b>	
Tortes ~ Cheesecakes, Etc.	

## JUST A LITTLE BIT OF EVERYTHING

"A Unique Gift Shop"  
**772-0780**

Located  
In Victoria  
Place

**JULY  
CALENDAR  
SALE**

### July

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	20% OFF Total Purchase over \$5.00 <b>1</b>	SENIOR DAY 15% Off Total Purchase <b>2</b>	20% OFF ALL Picture Frames <b>3</b>	Closed Happy 4th <b>4</b>	30% OFF ALL Journals & Albums <b>5</b>	20% OFF ALL Candle-Holders! <b>6</b>
15% OFF ALL Walnut Ridge Collectibles <b>7</b>	20% OFF ALL Boxes & Sun Catchers <b>8</b>	10% OFF ALL Books <b>9</b>	SENIOR DAY 15% Off Total Purchase <b>10</b>	30% OFF Playing Cards & Puzzles <b>11</b>	15% OFF Anything that Hangs Up <b>12</b>	20% OFF Dried & Silk Arrangements <b>13</b>
20% OFF Total Purchase over \$5.00 <b>14</b>	25% OFF Stuffed Animals <b>15</b>	25% OFF Anything Cement <b>16</b>	20% OFF ALL Tea Pots, Cozy's Cups & Saucers <b>17</b>	SENIOR DAY 15% Off Total Purchase <b>18</b>	15% OFF ALL Mary Engelbreit <b>19</b>	30% OFF ALL Baskets <b>20</b>
15% OFF ALL Ornaments <b>21</b>	15% OFF ALL Angel Items <b>22</b>	25% OFF ALL Bird Houses <b>23</b>	25% OFF ALL Brass Items <b>24</b>	20% OFF ALL Soft Items <b>25</b>	SENIOR DAY 15% Off Total Purchase <b>26</b>	25% OFF Anything Cement <b>27</b>
20% OFF ALL Candle-Holders! <b>28</b>	SENIOR DAY 15% Off Total Purchase <b>29</b>	30% OFF ANY Metal Item <b>30</b>	20% OFF Total Purchase over \$5.00 <b>31</b>			

- WINNIE THE POOH
- YANKEE CANDLES
- LEFTON LIGHTHOUSES
- CARDS FOR ALL OCCASIONS
- CHILDREN'S BOOKS, COFFEE TABLE BOOKS, HUMEROUS BOOKS
- AND MANY MORE GIFT IDEAS

## Casey's Kids

*an international marketplace for children of all ages*

A child's room is a place of sleep, a place of play, a gateway to the world of imagination. It can be a place of quiet solitude, or of creative inspiration.

Casey's Kids is an international marketplace for children of all ages. A truly enchanting exhibit of creative talent, Casey's Kids offers beauty in children's furniture, bedding and toys. Each piece will truly captivate every child, even those found inside every adult.

Owner Joanne Meier-Taylor brings products from around the world created by talented artists producing exquisite works. Each piece of original, hand-painted furniture is like no other, making for a wonderful collector's item. Furniture, linens, and accessories are all unique and truly very special. Whether you choose something imported from Russia, or perhaps a piece handcrafted by some

local talented artists, you are sure to possess a very distinct treasure.

In addition to fine handcrafted furniture, Casey's Kids offers an array of beautiful bedding and linens, hand-made baptismal gowns, and special

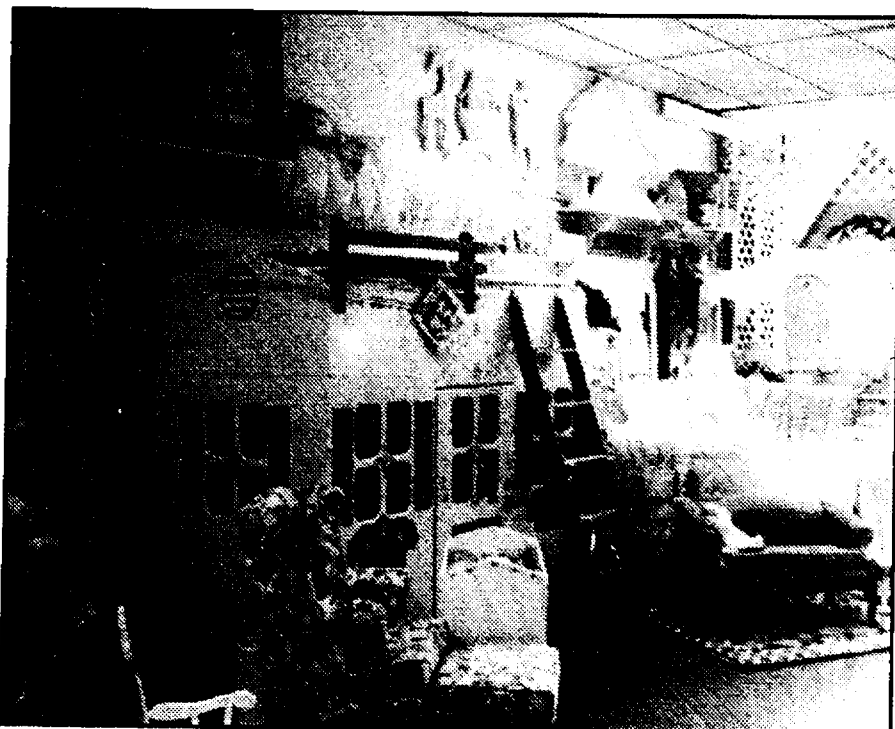
most beautiful dolls and teddy bears.

Casey's Kids is a complete interior design center. Ms. Meier-Taylor has over 25 years experience in the interior design industry, and has to her credit experience working with Walt Disney World. Working with her are many talented individuals, who possess the skills and expertise to help you create an enchanting atmosphere for your child's bedroom, with pieces that will grow with the child. Everything from wall and floor coverings to furnishings, complete interior design services are offered here. Customers can receive design services in-store or in-home by appointment.

What makes Casey's Kids even more special is found in its name. Under the patronage of Father Solanus Casey, a Capuchin priest who was known for his dedication to people of all ages and walks of life, Casey's Kids is giving to the community. Gifted and talented art students from the City of Detroit and outlying areas are given the opportunity to use their talent. Casey's Kids donates

materials and supplies to these local artists, and provides a place to promote their work, making it possible for them to earn a living, and a college education.

A store that is truly unparalleled, Casey's Kids will charm children of all ages, and must be seen to be appreci-



clothing pieces. An assortment of creative toys are on display, as well as the

from the City of Detroit and outlying areas are given the opportunity to use their talent. Casey's Kids donates

*"A store that is truly unparalleled, Casey's Kids will charm children of all ages."*

JOANNE MEIER-Taylor  
OWNER

ated. They are located at 23211 Marter Road in St. Clair Shores. Open Monday, Tuesday and Wednesday, 10:00 a.m. to 6:00 p.m., Thursday and Friday, 10:00 a.m. to 8:00 p.m. and Saturday 10:00 a.m. to 5:00 p.m., phone (810) 776-8826.

## ...NEW TECHNOLOGY HELPS REGAIN THAT YOUTHFUL LOOK

"I'm really excited about it and patients love it" says Dr. Robin Deans, who is Medical Director of the Laser Wrinkle Centre located in Windsor, Canada.

"The deeper layers of skin are damaged with age, and the effect of the sun. The skin is also thickened with sun damage," he explains.

"The laser is used to very precisely vaporize the superficial layers of skin down to the deepest parts of the wrinkle (or scar). It sounds magical and quite frankly it is. The laser works so fast, it produces results almost right away...and it's almost a fraction of the cost of a facelift."

Although there have been carbon dioxide lasers available for some time, the newest technology called

TRU-PULSE, available only at Laser Wrinkle Centre, is capable of producing energy almost sixteen times as fast as before. "It's a radical improvement, like having a Model-T and suddenly going to a 6 cylinder."

TRU-PULSE allows very precise treatment and faster healing. The procedure is used around the mouth, eyes and forehead. These wrinkles have been removed in the past with chemical peels and dermabrasion, in which the skin is sanded off. You can't get nearly as close to the eyes or lips with these procedures. They also produce skin discoloration, forcing the patient to use makeup to camouflage the problem. The laser technique avoids these complications. Dr. Deans

says it's more effective, safer and you tend to have less pain. Also, the laser is able to selectively peel wrinkles, without damaging the area around them. It helps to avoid scarring and the big plus is that it can be done as an outpatient. If you saw the recent features on laser wrinkle removal on Dateline or 20/20 Dr. Deans is quick to point out the newest machines such as his produces even less redness because of their higher concentration of energy in less time thus decreasing the burning of skin tissues. In many patients, the laser procedure can even take the place of a facelift. The cost of the laser treatment is much less around \$700 - \$1000 for around the eyes versus \$3,000 to \$6,000 for a facelift.



The Laser Wrinkle Centre offers the most advanced laser surgery in the world.

Canadian prices are substantially less than in the U.S. and patients save 35% with American currency.

Dr. Deans is board certified in the United States and a Fellow of the Royal College of Surgeons of Canada.

He is a specialist in Ophthalmic Plastic Surgery. Since 1988, he has used seven different lasers systems and performed over a thousand laser procedures. Patients from all over Ontario, Michigan and Ohio have been treated by him.

**Laser Wrinkle Centre**  
1270 Walker Road, Windsor, Ontario

**519-256-2756**  
Call for your free consultation

# Rinke Toyota

*A tradition of excellence*

Since 1917, Rinke Toyota has maintained the tradition and heritage that its founders intended — a tradition of excellence.

The entire Rinke organization of automobile dealerships promises and delivers only excellence in customer satisfaction. Rinke Toyota personifies this statement in each and every department of their store. Each customer that passes through their doors receives the utmost in personal service and support.

It all begins with the initial sale. Each member of their sales staff is a

If you've taken the time to investigate the automobile market before you purchase, then you already know that Toyota cars are the best built cars in America in their class. Eighty to ninety percent of Toyota cars are built here in the United States by a plant in Georgetown, Kentucky, which has been rated the best automobile plant in the Country for the past four years. This plant produces the most reliable cars made in America, with the least instances of repairs. J.D. Powers and Associates has rated the Toyota Camry the best built car in America. Consumer Reports has rated the Avalon



Left to right are Larry Cutler, Tom Wrobel, Carol Klenk, Ted Loumanis, Dennis Barrera, Jerry Prevost, Diane Boring, Brian Brodhead, Tom Rzeppa, Robert Parker, Mike Vince and Tom Fraser.

highly qualified and knowledgeable member of a team of professionals who take great pride in the products they sell. Product knowledge is a necessary requirement for all sales associates, and a complete demonstration of every vehicle is provided to their customers. You can be confident they will receive polite and courteous service, as well as an honest presentation of Toyota's finest automobiles. Customers can then feel comfortable negotiating a deal they can be happy with. There are no hidden costs or agendas. Only a reliable, well-built automobile for a fair price.

General maintenance of your automobile is only smart to keep your car running its best. At Rinke Toyota, setting up maintenance for your car is part of the service they provide their customers. They will be happy to notify you when it's time to bring your car in, schedule appointments with you, and even provide pick up and delivery if necessary. Loaner cars are available if the situation requires it. No matter what the situation, Rinke Toyota wants you to receive only the very best in customer service.

the best car in its class for initial quality for its first year of production in its price segment.

The Rinke tradition has always been built on providing customers with outstanding customer service. Rinke Toyota has maintained this tradition with service that is unsurpassed in the industry, service that continues well beyond the initial sale. The entire staff in all departments works diligently to ensure complete customer satisfaction.

In keeping with the Rinke Tradition for quality, Rinke Toyota is currently developing plans for remodeling their showroom and service departments to better service their customers. More aesthetically pleasing, and more customer friendly, these changes promise to promote a more comfortable atmosphere for the customer. A children's area will also be implemented to keep small people busy while mom and dad shop for their new car.

See for yourself first hand what puts Rinke Toyota above the rest. Stop into their showroom and experience a demonstration of the best built cars in America. Rinke Toyota is located on

DEALS ON WHEELS

**Our Price Promise:**  
No one will sell the Toyota you want for less than us. If you find a lower price elsewhere, we will beat it...  
**GUARANTEED.\***

**1996 COROLLA DX**  
List \$19,933  
**This Week \$16,467\***

10 Available

Or Lease 24 Months **\$222\*\***

\$0 DOWN

Lease incl. sunroof, alloys, CD changer and much more

---

**1996 CAMRY DX**

Sunroof, alloy whls., CD changer, much more!

\$0 DOWN

Lease 24 Months **\$249\*\***

---

**1995 SUPRA SE**

LAST ONE!

5 spd. trans., stereo cassette, alloy wheels and much more!

\$28,490\*

Hurry, must go this week!

---

**1996 LANDCRUISER**

Fully loaded, dark green, tan leather interior.

\$49,900\*

RINKE TOYOTA

25420 VAN DYKE AT 10 1/2 MILE 810-758-2000

OPEN MON. & THURS. 8:30-9:00 • TUES. WED. FRI. 8:30-6:00

10 1/2 MILE  
RINKE TOYOTA  
VAN DYKE  
AT 10 1/2 MILE

# The Peppler Agency

*Providing their customers with comprehensive insurance programs*

Planning an event, such as a party or wedding, takes painstaking care and attention to detail in order to be a success. Many people, however, fail to plan as well for their futures or for possible unexpected misfortune.

Since 1936, the Peppler Agency has been providing their customers with comprehensive insurance programs. Personal coverage, such as automobile and homeowners insurance, as well as business coverage, including workers compensation, commercial property insurance and commercial general liability insurance, are custom coordinated to meet the needs of the individual client. In addition to these fine products, The Peppler Agency specializes in long term care insurance programs, which provide the best solution to protecting your assets against the catastrophic effects of nursing home care.

Specializing in providing their customers with the optimum combination of price, coverage and service, The Peppler Agency is staffed by a very dynamic group of professionals who are dedicated to ensuring the best possible insurance programs available.



*Pictured (l to r) are Sheila Hydar, Heather Weyhing, Ron Peppler, René LaChapell, Joyce Loman, Kristine Kolb, Marge Drumm, seated is Janet Peppler*

With a life and health agent on staff, they can better assist their clients in financial planning by offering such products as universal and term life insurance, disability income insurance and group and individual health insurance.

The Peppler Agency is an independent insurance organization, with no

alliance to one particular insurance company. Rather, they work with multiple insurance groups, enabling them to provide better advantages for their clients. Customers can be confident that they are receiving the highest quality coverage, designed to suit their individual insurance needs, at the best possible price.

"No two people are the same, and each insurance program should be designed to meet the particular needs of the individual client. We proudly excel in this area," says Janet Peppler, CIC, LIC, co-owner of The Peppler Agency. Together with Ronald Peppler, CPCU, The Peppler Agency is now in its third generation as a family owned and operated insurance business. For the past 60 years, this agency has developed into the high quality, service-oriented business it is today, and promises to continue to do so in the future.

The Peplers are members of several professional organizations, including: Independent Insurance Agents Association of Michigan, Professional Insurance Agents Association of Michigan, Michigan Association of Insurance Agents, National Safety Council, Citizens Key Agents Club and the Ohio Casualty Key Agents Club.

The Peppler Agency is located at 20658 Harper Avenue in Grosse Pointe, off the 1-94 service drive. For more information on what insurance programs are available to best suit your needs, phone them at (313) 881-4623.

## THE PEPLER AGENCY, INC.

### Insurance Services

**COMBINING TRADITIONAL STRENGTH WITH CONTEMPORARY VISION**



**20658 HARPER AVE AT VERNIER RD**  
**(313) 881-4623**



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**a FREE Michigan Flip Road Map!**

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**INSURANCE**  
COMPANY OF AMERICA

**Our 41st Year of Personalized Service**



# George Koueiter & Sons Jewelers

*Where excitement is running high on the conclusion of their new expansion*

Excitement is running high at George Koueiter and Sons Jewelers as we await the conclusion of our expansion, which has been in process for several months. We are thrilled to have a showroom that will accommodate both our expanding inventory and growing clientele. A look around will prove to satisfy any of your personal or gift-giving needs.

Being one of the area's Lladro distributors is something George Koueiter and Sons Jewelers takes pride in. Our large inventory of figurines is unsurpassed. Swarovski crystal is also a shimmering delight in our window. And don't forget the

long-time favorite of Lenox china. Each of these lines is displayed fully, and any of your wishes can be accommodated.

If a new watch is on your list, you can't miss if you peruse our showroom. The coveted Breitling watch in both solid gold and stainless steel is a highlight, with a lineup of watches that is sure to please the most discerning tastes.

*"We are thrilled to have a showroom that will accommodate both our expanding inventory and growing clientele. A look around will prove to satisfy any of your personal or gift-giving needs."*

Also from our solid gold and stainless collection is the Omega watch, with Raymond Weil, Seiko and Longines also available.

Of course, what will catch your eye immediately is the beautiful display of fine jewelry, which is the pride of George Koueiter and Sons Jewelers.

The Koueiters carry the area's best collection of one-of-a-kind diamond and gemstone jewelry, whose uniqueness and quality cannot be matched. Their gold earrings, chains and bracelets are in abundance, where there is something for every pocket-book. Another of the Koueiters' many talents include designing something tailored to your own style.

So, you can see why it was necessary to make more room for all the wonderful items in our store. We are looking forward to giving your a personal tour. Stay posted and look for our grand opening in the near future.

## George Koueiter & Sons Jewelers



**OPEN SATURDAYS**

**21043 Mack (Corner of Mack & Roslyn) • Grosse Pointe Woods • 882-1110**

5 Blocks North of Vernier • Between 8 & 9 Mile Road

— Family Owned and Operated Since 1968 —

**STORE HOURS: M, T, W, F 10-6 P.M., TH 10-8 P.M., SATURDAYS 10-5 P.M.**

# Shores Home Design Center

*Quality work at a reasonable price*

One of the most important decisions a homeowner can make is to remodel or add on to his or her home. That's why it's vitally important that when the decision is made that the homeowner picks the right company to do the work. Bill Karns, owner of the Shores Home

Kohler and Moen plumbing fixtures. Coupled with outstanding craftsmanship that is offered by the entire staff, Shores Home Design Center offers their customers only the highest quality in products and services that is unparalleled. Shores Home Design Center offers a five year warranty on all services that they provide, and they are fully licensed, bonded and insured.

It is their service, however, that places them above the rest. Their design services give evidence of their talent and expertise. An experienced production department assures customer satisfaction; overseeing all aspects of reconstruction. Shores Home Design Center leaves your home as clean and comfortable as possible after each day of construction, unlike many companies who leave you to live in their left-over debris.

Shores Home Design Center has over 3,000 satisfied customers, and references to testify to the

outstanding quality of sales and service they provide.

"We follow a project from concept to

*"We follow  
a project  
from concept  
to  
completion"*

**- BILL KARNS, JR.**  
OWNER

completion," said Karns. "We do in-home estimates for any remodeling project, and are eager to serve our customers."

Motor City Modernization is open from 8:30 a.m. to 6 p.m. Monday-Friday, and from 9 a.m. to noon on Saturdays. Phone them at (810) 777-4160.

"We have over 25 years of experience in custom renovations from large and small projects," Karns said. "Personalized service is how we serve our customers and we make sure that every project is done in a professional and timely manner."



Design Center knows that, and is willing to do what it takes to give the customer quality work at a reasonable price.

For over ten years, Shores Home Design Center has been providing their customers with quality workmanship, sales and service that is unsurpassed. Owner Bill Karns, Jr. has over 25 years experience in the building industry, and founded Shores Home Design Center as a complete home remodeling company. Shores Home Design Center actually consists of two companies within one: Motor City Modernization, which specializes in building and remodeling; and Pointe Windows and Doors. Together they form a complete home improvement center specializing in all types of remodeling projects, including kitchens, baths, room additions, and second floor additions.

A distributor of Plain and Fancy custom cabinets, Yorktowne cabinets and Merillat Cabinets, Shores Home Design Center uses only the highest quality products material in all of their remodeling projects. They are the largest installer of Pella windows on the east side, and are certified Pella Window contractors. Offering North Star solid vinyl windows, they are America's largest distributor of North Star products. Shores Home Design Center is also a certified Corian fabricator, and a distributor of Delta,

# SHORES HOME DESIGN CENTER

**22621 HARPER (Just South Of Nine Mile)**

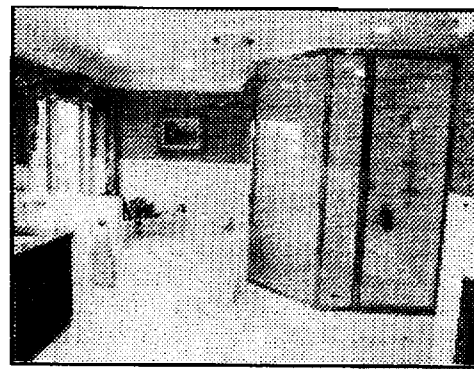
**777-4160**

**COMPLETE BUILDING EXPERTS**

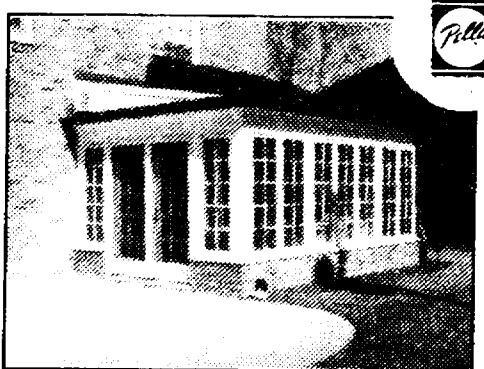
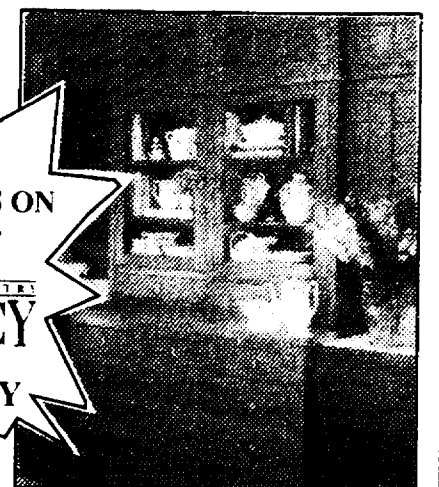


- Additions
- Dormers
- Kitchens
- Bathrooms
- Windows
- Rec. Rooms
- References

**WE DO THE COMPLETE JOB INSIDE AND OUT**



**SUMMER SALE PRICES ON PLAIN & FANCY CABINETS**



**ALL-SEASON SUNROOMS ARE INSULATED TO KEEP YOU COZY ALL YEAR**

**Pointe Windows, Inc.**

*For All Your Window Needs*  
22631 Harper, St. Clair Shores

**772-8200**

# Johnstone & Johnstone

*Plays a key role in first Michigan real estate company ever to sell over one billion dollars in one year.*

Yes, that's right - OVER ONE BILLION DOLLARS. This landmark figure was reached by the Real Estate One family of companies (of which Johnstone & Johnstone is one) in November, 1995.

"It was a very exciting moment for all of us as the magic number - one billion dollars - was approaching. Every salesperson in the organization wanted to make the sale that would put us over the one billion dollar mark," says MaryLou Ferrante, manager of Johnstone & Johnstone. It had never been done in Michigan before. How does Ferrante account for it?

"The two most important factors are the continued trust and confidence the buyers and sellers have placed in us, and for that we thank you all, and the professionalism of all our salespeople," she said. They are the ones who deserve the credit - everyone makes a major contribution from the manager associates - Paris DiSanto, Pam Gladstone and Katy Yaklin to every secretary and every salesperson.

"We have all worked together for so long (some as many as 25 years and more) that we are like a large family," Ferrante explained. "This is another reason why we are so happy being a member of the Real Estate One family of companies: it is family owned and operated."

The star salespeople are:

Arlie Anderson  
 Gloria Barker  
 Jill Best  
 Betsy Boynton  
 Ann Chapelle  
 Beth Clemens  
 Mary Craparotta  
 Megan Farrell  
 Mary Kaye Ferry  
 Sandra Fossee  
 Joyce Gaydos  
 Gail Gore  
 Beverly Henry  
 Robert Hozdish  
 June Kinney  
 Cathy Labash  
 Janet Lang  
 Kathy Lenz  
 Karen McCallister  
 Jim McCuish  
 Frank McHugh  
 Kenneth McMillin  
 Ethel Marr  
 Terri Meldrum-DeHem  
 Madeline Merritt  
 Bill Mulheron  
 Donna O'Keefe  
 Eve Portwood  
 Patti Printz  
 Kelly Rahaim  
 Pete Schummer  
 Jim Stickney  
 Joanne Watko  
 Laura Wholihan  
 Kristina Ziebron

The support from corporate headquarters is without equal. According to Ferrante, the relocation department has an established relationship with all the major Detroit corpora-

*"It was a very exciting moment for all of us as the magic number — one billion dollars — was approaching."*

— MARYLOU FERRANTE  
 MANAGER,  
 J & J GROSSE POINTE FARMS

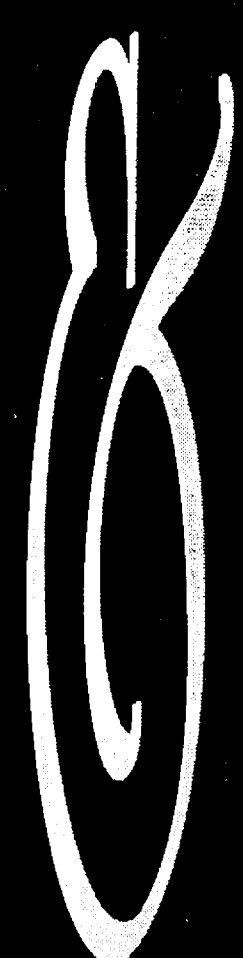
tions and with the national third party companies that is unparalleled. "This is particularly important in our market where we have a mobile corporate population that has extremely intense and immediate problems to be solved," she added. "Only a company such as ours has the depth and resources to help solve their problems."

A tour of J & J's Hill office quickly confirms what Ferrante says. It is a hub-bub of activity. The building on both floors was completely remodeled this year. It is, in a word, spectacular! The entire second floor is filled with natural light, and every salesperson's office has its own computer hook-up. The computer room, the nerve center of any real estate office in the 90's, has a bank of computers linked to both the Grosse Pointe and Macomb County Multiple Listing Services. Ferrante refers to it as a "dream office."

There are also services provided to clients that are unique to J & J and are of great benefit to those clients. For instance, according to Ferrante, J & J spends more money advertising their properties than any other broker in their market area. "This is important because our sellers know that our marketing skills and knowledge are supported by a very substantial advertising budget," she explained.

Another unique service is their interior design consultant. This service is available to all J & J buyers and sellers at no cost.

As for the future, Ferrante won't say exactly how close the company is to beating its own 1995 record but she does predict: "We will reach the one billion dollar mark again and it will be well before November this year!"



Champagne	Caviar
Bacon	Eggs
Apple Pie	Ice Cream
J & J	REO

All classic combinations  
 because they work well together.  
 They compliment one another.

Johnstone & Johnstone  
 is the classic real estate combination.

- The oldest and most experienced  
 real estate company in the area

- and a member of  
 the Real Estate One  
 family of companies.

The Right Combination.

Johnstone & Johnstone

---

A Tradition of Trust & Service Since 1919

82 Kercheval On-the-Hill      Grosse Pointe Farms

313-884-0600



### What could be grander than an Eastside bagel?

Our family owned shops are still serving crusty, homemade bagels -- kettle boiled and hearth baked the old-fashioned way. Not to mention breakfast bagels with scrambled eggs and crisp bacon, fresh-sliced ham or lean salami. And don't forget the freshly brewed gourmet coffee.

But now Eastside bagels are even easier to come by. With three convenient locations -- two in St. Clair Shores and and a brand new shop in Sterling Heights -- there's always an Eastside Bagel right around the corner. Hmmm...this could be habit forming. Ain't life grand?

*Celebrate Our 15 Mile & Schoenherr Store's Grand Opening By Redeeming This At ANY Of Our 3 Locations!*

**Eastside BAGEL** **2 FREE BAGELS**  
no purchase necessary

**or \$1.00 OFF BAKER'S DOZEN**  
Limit one (1) coupon per customer per visit • EXPIRES 7/31/96

*New* **STERLING HEIGHTS LOCATION: 13363 Fifteen Mile (in Brookside Village) 810-268-9705**  
**ST. CLAIR SHORES LOCATIONS: 21601 Harper (just north of Old 8 Mile) 810-775-8820**  
**31396 Harper (north of 13 Mile, in the Landmark Plaza) 810-415-6590**

# Eastside Bagel

*Eastside's best Westside bagel*

**T**he Eastside's best Westside bagel" states the motto for Eastside Bagels.

Owners Liz and Joe Parent should know.

Both grew up in the western suburbs of Detroit (Southfield to be exact) and were weaned on real New York-style bagels long before bagels became

"If a batch isn't good, out it goes," adds Liz.

Now they have three stores - the one at 8 1/2 mile and Harper, another at 13 Mile and Harper, and their newest in Brookside Mall in Sterling Heights, which two days after opening and minus tables and chairs, had a steady stream of customers.



a national food and a national food chain phenomenon.

As children, they would go out for bagels after church on Sundays - a twist on the traditional ethnic appeal of what has been called by detractors as "the cement doughnut."

Married and then moving to the eastern suburbs (Harper Woods), they were stunned by the fact that they couldn't get fresh bagels locally.

Joe, at that point working in sales

What makes Eastside different? Personal attention and variety.

Almost any day at any time, a family member can be found on hand at the stores. In addition, customers are encouraged to make menu suggestions.

"I've gotten a lot of ideas that way," notes Liz. The availability of peanut butter as a topping was one such suggestion.

Always on hand is a basket of bagel samples and a sample of one of the flavored cream cheeses. House specialties include a wide variety of breakfast bagels with combinations of eggs and other traditional and not so traditional breakfast fare.

Signature menu items include the bagel dog - a hot dog in a stick bagel and a pizza bagel. No ordinary ham will do - the shops offer Black Forest ham instead. Gourmet coffees ranging from flavored brews to espresso, latte and cappuccino are also available.

The Parents whip their own cream cheeses with the emphasis on seasonal ingredients. Each month, there is a "flavor of the month." Some of the unique flavors include nacho, pumpkin, banana nut and chocolate chip.

Those in a hurry can phone their orders in ahead of time.

Finally, those looking to sell bagels for fund-raising purposes should contact Eastside, which has worked closely with Grosse Pointe area schools and other groups.

Eastside Bagel locations are 21601 Harper, one block south of 8 1/2 Mile, (810) 775-8820; 31396 Harper, just north of 13 Mile, (810) 415-6590 and in Brookside Mall, 15 Mile at Schoenherr, (810) 268-9705.

*"We boil our bagels - the old fashioned way!"*

- JOE PARENT  
OWNER

# Allemon's on Warren Ave.

*Where bedding plants, special orders and service are priorities*

**A**llemon Florist and Garden Center, 17931 E. Warren in Detroit, is best known for its bedding plants.

During May and June mounds of impatiens (five different colors, three sizes), flats of begonias, pots of geraniums and petunias crowd the aisles, according to manager Bernie Allemon.

Colorful perennials compete for attention - pots of carnations, foxgloves, clematis, azaleas, black-eyed

Susans, morning-glories, forget-me-nots and more beckon gardeners.

Browsers are welcomed.

Questions are answered. Seasoned green-thumb types and novice gardeners mingle.

Asked to compare his stock to that of Eastern market, Allemon said, without hesitation, that the market's plants are cheaper.

"However, we deal in a quality product," he said. "Sure we're a little more expensive. We get our plants from suppliers that don't deal with Eastern Market.

"We're also known for service," he said. "We will special-order plants and products our customers want.

"We're also a full service florist. Many people don't know that. We do weddings and we provide funeral arrangements."

Allemon's on Warren also sells a full line of Ortho products and Greenview products. And Allemon's provides FTD and Teleflora services. "We can send flowers anywhere in the world," he said.

"We're cleaner. We're closer. And - we have coupon specials."

*"We're also a full service florist. Many people don't know that. We do weddings and provide funeral arrangements."*

- BERNIE ALLEMON  
MANAGER

ONLY AT

**E. WARREN AVE ALLEMONS**

<p><b>MIDSUMMER SPECIAL</b> EVERGREENS, SHRUBS, TREES, GROUND COVERS</p> <p><b>20% OFF</b> <small>w/coupon Exp. 7-27-96</small></p>	<p><b>MIRACLE GRO PLANT FOOD</b></p> <p>Large 3 lb. Pail <small>Reg. \$10.99</small> <b>SALE \$7.99</b> <small>w/coupon Exp. 7-27-96</small></p>
<p><b>ROUND-UP WEED &amp; GRASS KILLER</b></p> <p><small>Reg. \$6.99</small> <b>SALE \$5.99</b> <small>24 OZ. w/coupon Exp. 7-27-96</small></p>	<p><b>WEED-BE-GON LAWN WEED KILLER</b></p> <p><small>Reg. \$10.99</small> <b>SALE \$8.99</b> <small>1 QT. w/coupon Exp. 7-27-96</small></p>
<p><b>GREEN POWER WEED-N-FEED or LAWN FERTILIZER</b></p> <p><b>\$1.00 OFF -or- \$2.00 OFF</b> <small>w/coupon Exp. 7-27-96</small></p> <p><small>5,000 Sq. Ft. Bag      10,000 Sq. Ft. Bag</small></p>	

**WARREN AVE ALLEMON'S FLORIST AND GARDEN CENTER**

17931 East Warren (Next to Maple Lane Bowling)

CASH & CARRY  
Mon. Sat  
8 am to 7 pm  
Sunday 9-4

**884-6120**



WHILE QUANTITIES LAST

for industrial process equipment, and Liz, a medical office manager, looked for ways to solve their dilemma.

Fortunately, Joe's work took him to the west side, and he often brought back fresh bagels to his customers and family.

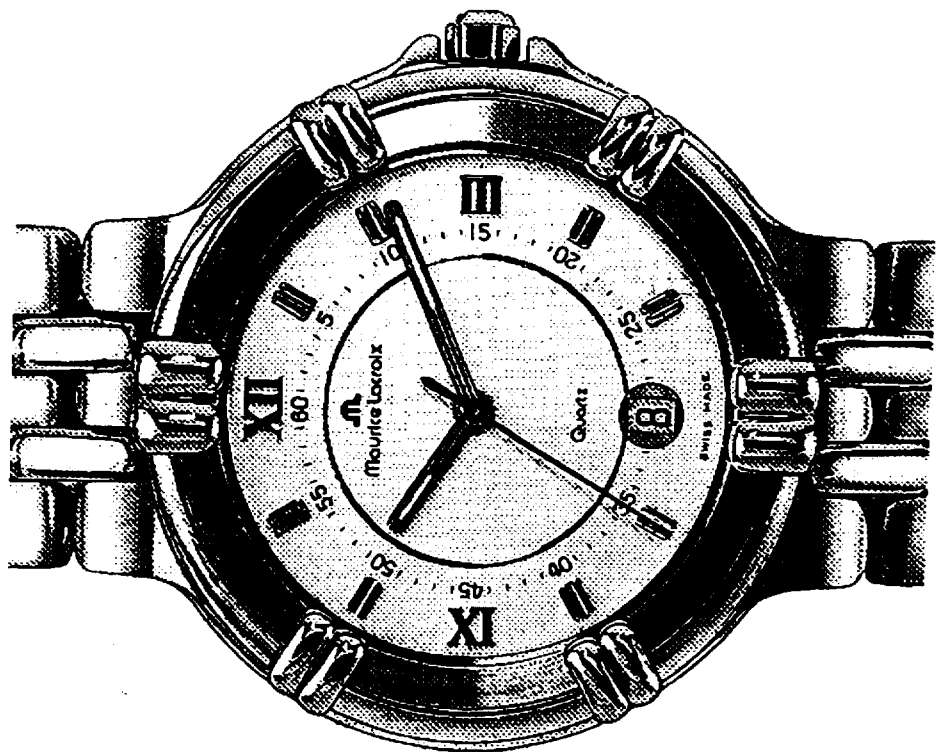
An idea began to form, and two years ago, the Parents opened the first Eastside Bagel on Harper at 8 1/2 Mile.

First, however, they interned with an unnamed "bagel mentor" from the west side who taught them how to make real bagels.

"We boil our bagels - the old fashioned way," notes Joe.



**Maurice Lacroix**  
Switzerland



**CALYPSO**

Gents Automatic Stainless Steel  
and Yellow Gold Plated  
\$1350<sup>00</sup>

**Valente JEWELERS**  
Since 1934

16849 Kercheval Grosse Pointe 881-4800

## Village Lock & Home Repair Co.

*Along with the mannequin, it's a local landmark*

The mannequin mascot for Village Lock and Home Repair Co. at 18554 Mack Ave. in Grosse Pointe Farms is a local landmark.

Festooned with a fistful of balloons and carefully dressed daily in outfits to reflect the weather or what some wish the weather would be (bathing suits in the middle of winter), she reflects the care and personal attention that owners Cindy and Mike Petkowitz bring to their business.

The firm specializes in commercial and residential locksmithing, including special orders, rebuilding and repairing antique locks, and making new parts.

Preservation of old locks, with which the Grosse Pointe area abounds, is one of Mike's passions.

An essential part of locksmithing, he adds, is making sure doors work properly. As a result, the company also repairs doors. "Otherwise," he said, "it would be like selling and repairing tires without having air to fill them."

The store also provides expert brass polishing and refinishing, wood and steel replacement doors, screen repair,

safes, foreign and domestic auto service and 24-hour emergency service.

Proud of their status as a "Mom and Pop" operation, the Petkowitzes see themselves as the friendly neighborhood store that area residents call for things such as taking down storm windows, putting in airconditioners or installing towel racks. They also do larger projects.

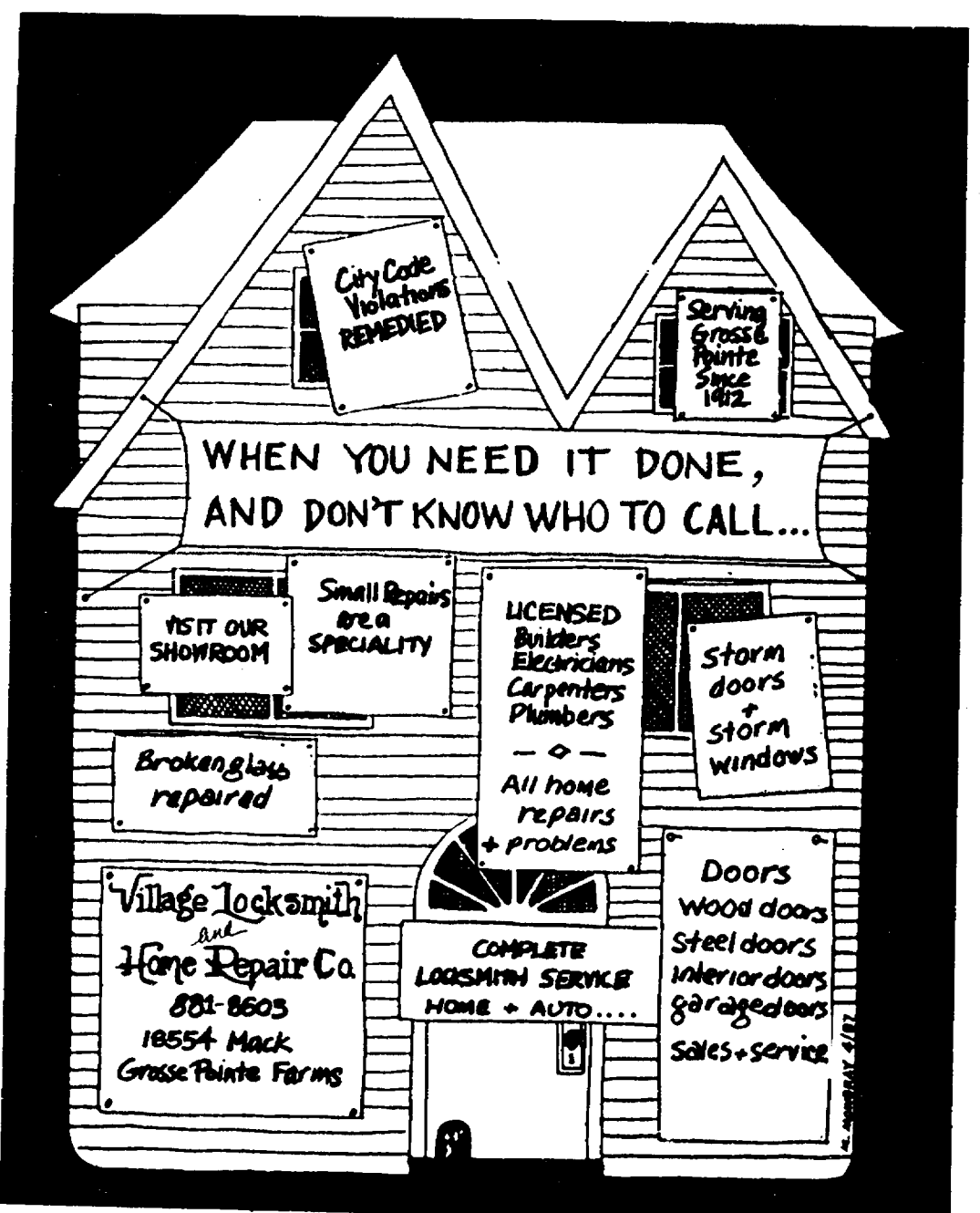
In addition to being greeted by the mannequin (which is simply called the "dummy"), customers are usually greeted by one or more Brittany spaniels (Mike is an expert wing shot) any may see son Jim (almost 10) at work re-keying locks. When prompted, the Petkowitzes may even relate a story or two about some of their most unusual requests.

Originally known as Marv's, Village Locksmith and Home Repair Co., dates back to 1912. Look for the hand carved sign over the work bench and the photo, which shows Marv in his heyday as a wrestler during the early part of the century. Both are well worth the visit.

For more information, contact Village Lock and Home Repair Co. at (313)881-8603.



*Jim Petkowitz with an assortment of Brittany spaniels and the famous Village Lock dummy.*



# Jim Riehl - Roseville Chrysler Plymouth

On track to be nations top Chrysler-Plymouth dealer

The figures aren't all in yet, but it appears that Jim Riehl Roseville Chrysler-Plymouth is on track to be the nation's top Chrysler-Plymouth dealer in terms of retail sales for the third year in a row, notes Mike Riehl, general sales manager of the store that bears his father's name.

Located on Gratiot one-half mile south of I-696, the dealership has

goals.

"We are constantly investing in the facility and the equipment," Riehl notes.

Growing up in the business, Riehl has first-hand experience in all aspects of dealer operations. He has washed, prepped, done collision and service work and sold used cars, among other things. Even now, he is

prone to peel off his suit coat, put on an apron and go out to the back shop to work on a particular problem.

The dealership extends the same personal touch to the surrounding communities, where it is active in the D.A.R.E. and Crimestoppers programs.

A recent addition to the dealership is its new oil change service. Customers may drop in at any time, and within a matter

of minutes, all the appropriate work has been done for a cost of approximately \$17. Part of the new operation includes a pristine waiting room exclusively for oil change service patrons. In addition to comfortable chairs, tables, a television and up-to-date magazines, there are benches serving as desks for students to do homework and toys for the very young.

Among some of the key personnel at

*"People are leaning toward styles, and Chrysler products are very stylish."*

- MIKE RIEHL  
GENERAL MANAGER

the dealership are Jim Simpson, general manager; Brenda Rock, parts manager and Brian Ackerman, assistant new car sales manager and lease manager.

For additional information, stop by the store or phone (810) 772-0800.



Mike Riehl, general manager (center) with Brenda Rock, parts manager and Brian Ackerman, assistant new car sales manager and lease manager.

worked hard on creating customer loyalty and trust during its 29-year tenure. Word has spread.

On a recent Monday, during a time when many other dealerships may be quite quiet, the showroom was packed with buyers and soon-to-be buyers.

"People are leaning toward styles, and Chrysler products are very stylish," Riehl notes.

The proof is in the trade-ins. "We're seeing more and more imports being traded in for Chrysler-Plymouth products," he adds. "It all has to do with price, style and quality."

With more than 130 employees on some 10 acres, the key to the dealership's success is teamwork. "We have loyal employees, happy employees who are proud of the work they do," Riehl said. All pitch in together to make sure the job gets done correctly the first time, he added.

That all-for-one-one-for-all spirit has earned the store during every year it has been in business the coveted Chrysler Award for Excellence - achieved only by dealerships who have met Chrysler's requirements for supreme service.

More importantly, the standards of teamwork and excellence are so high that Riehl often gets calls from other Chrysler-Plymouth dealers asking him for advice on how to achieve the same

## Summer Vacation BL WOUT

Brand New 1996 Plymouth Neon Sport Coupe



DUAL AIR BAGS  
Low back buckets & rear 60/40 split folding bench, light group, illuminated ignition w/time delay, illuminated visor mirrors w/reading/courtesy light, trans 3 spd, auto, 2.0L SOHC, speed control, 14" alum. wheels, air cond., floor mats, AM/FM stereo cassette, CD changer, clock & 6 prem. speakers.  
MSRP \$15,360 SALE PRICE \$12,375\*  
8 at this price

Brand New 1996 Plymouth Voyager SE



DUAL AIR BAGS  
High back buckets seats, sunscreens/solar glass, power locks, power windows, trans. auto., 3.0L MPI V6, driver side sliding door, luggage rack, air cond., light group, rear defroster w/windshield wiper, 7 pass. seating plus much more.  
MSRP \$22,790 SALE PRICE \$19,875\*  
6 at this price

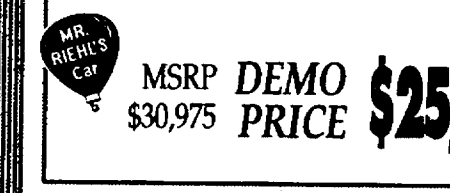
Brand New 1996 Chrysler LHS 4-Door Sedan



DUAL AIR BAGS  
Premium leather buckets, dual 8-way power, incl. recliner contoured fr bench w/cr. armrest, 4 spd. auto trans., 3.3L OHC V6, plus much more.  
MSRP \$30,950 SALE PRICE \$24,575\*  
12 at this price

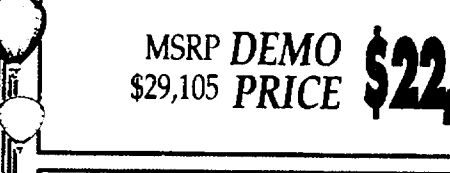
### DEMO SALE • DEMO SALE • DEMO SALE

Bright white exterior paint, leather, low back buckets, trailer low group, smokers group, 7 passenger seating deluxe, 4 spd. auto, trans., 3.8L MPI V6 engine w/aluminum plugs, dual air bags, SIK #61323



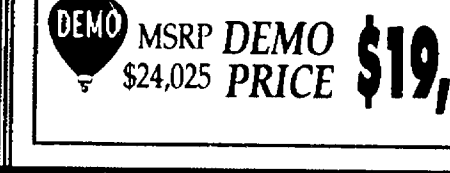
DUAL AIR BAGS  
1996 Chrysler Town & Country LXI  
MR. RIEHL'S Car  
MSRP \$30,975 DEMO PRICE \$25,975\*  
LOW MILES

Premium leather 50/50 bench seats, contoured fr bench w/cr. armrest, 4 spd. auto, trans., 3.5L 24V OHC V6, leather interior faced seating, leather wrapped steering wheel, seats driver & passenger 8-way power, conventional spare, traction control, dual air bags, low miles, plus much more! SIK #68008



DUAL AIR BAGS  
1996 Chrysler New Yorker 4-Door Sedan  
MSRP \$29,105 DEMO PRICE \$22,492\*  
LOW MILES

Luxury appearance package, 50/50 leather bench seat, power driver/passenger seat, leather wrapped steering wheel, alum. wheels, traction control, 4 spd. auto., 3.3L V6, AM/FM cassette w/8 speakers, cargo net, air cond., overhead console, driver side 8-way power seat, dual illuminated visors, remote entry SIK #62157



DUAL AIR BAGS  
1996 Chrysler Concorde 4-Door Sedan  
DEMO MSRP \$24,025 DEMO PRICE \$19,959\*  
LOW MILES

...For YOUR best deal, it's

# Jim Riehl's

ROSEVILLE CHRYSLER-PLYMOUTH

25800 GRATIOT, ROSEVILLE  
1/2 MI S OF I-696  
BET 10 MI & I-696  
810-772-0800

OPEN MON & THURS 8:30 AM to 9 PM  
TUES-WED & FRI 8:30 AM to 6 PM

\*Plus tax, lic. & dest. fee  
includes rebate where applicable

# Pecar Electronics

*A family owned and operated business with quality in sales and service of electronics and home entertainment systems*

For fifty years, Pecar Electronics has been providing its customers with the utmost in quality sales and service of electronics and home entertainment systems. People have come to know and trust the expertise of their highly knowledgeable sales staff, and the excellence in products they carry.

A family owned and operated business, Pecar Electronics opened its doors in 1946. It has continued to grow, keeping up with the latest technological advances as they have taken place. Customers have relied on the knowledge of the very dedicated support staff, who have helped thousands of satisfied buyers create home entertainment systems. Names like Denon, Yamaha, Sony, McIntosh, Paradigm, Definitive Technology, Boston Acoustics and Sharp are carried throughout, enabling you to choose from the highest quality products on the market today.

Many people own the most basic components of home entertainment systems — television, VCR and a pair of speakers. By adding such pieces as surround sound receiver, center channel and rear effect speakers, your entertainment system starts to transform to home theater. Add other components, like laser disc player, or subwoofer, and you have excellent, high



Most of the staff at Pecar Electronics.

end performance. The most exciting aspect is that home entertainment systems can be affordable, and your system is limited only to your imagination.

The support staff at Pecar Electronics is highly skilled and knowledgeable and can help you decide what best meets your individual needs. Instead of a heavy sales pitch, you will receive an education in home electronics, which will give you the ability to

decide for yourself what is best for you.

Five years ago, Pecar Electronics developed WOW!, Communications (We're Only Wireless). Located within Pecar Electronics, WOW! deals exclusively in all areas of wireless communications, from cellular telephones and service to pagers and technical support. In keeping with the progress of today's communications capabilities, WOW!, keeps abreast of all of the

latest developments and technological advances to ensure the very best in products and services for their customers. WOW! Communications is also a Signature Agent for Ameritech, which means they have met or surpassed Ameritech's standards for excellence. WOW! also carries products from Motorola, Sony and Call Tech Paging.

WOW! also can save you money. Unknown to many wireless customers, certain segments of the population can receive special rates on cellular and paging service. WOW! representatives can search the market for businesses or associations which qualify for reduced air time rates.

Pecar Electronics has been the product of very dedicated family members, including owners Tony and Margaret Fallone, Marketing Director Kathleen Pecar, General Manager Randy Blachard and the most recent addition to the sales staff George Pecar. The entire staff works diligently to ensure complete customer satisfaction.

Pecar Electronics and WOW! Communications offer many locations to serve you, including Detroit, Mt. Clemens, St. Clair Shores, Grosse Pointe, Troy, and within the Gibraltar Trade Center. For more information or the location nearest you, phone (313) 526-0800.

## SIZZLING SUMMER SALE

### BRAVO PLUS

Motorola's Most Popular Pager

**\$49**

SAVE \$20

16 Memories  
5 Number Lock  
Beep/Vibrate  
Extended Battery Life  
Clock/Time Stamp

### PAGERS

Michigan's Largest Coverage

Toll Free

No Call Limit

airtime from

**\$6.95**

per month

### ULTRA EXPRESS



Save **40%**

Sleek Styling  
15 Memories  
5 Prog. Chimes  
Clock/Calendar

Hot Colors  
5 Number Lock  
Vibration Mode  
Time stamping

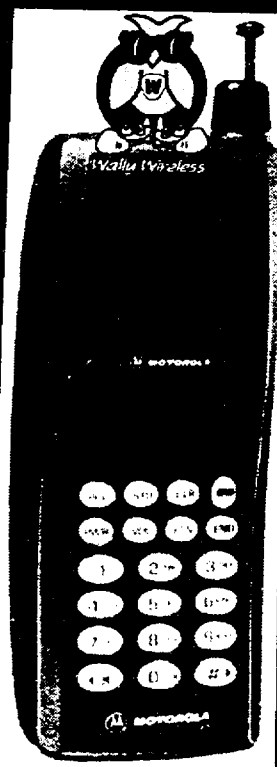
**FREE CHAIN OR LANYARD WITH EVERY NEW PAGER PURCHASE!**

Cellular offer is for new Ameritech customers on selected 3 year rate plans only. Pager offer requires new activation and one month of airtime. Other restrictions apply. Sales taxes extra. Sale prices good thru 7/06/96.



Cellular & Paging Dealer

Crystal Clear Calling Quality  
24-Hour Customer Service  
Nationwide Call Delivery Service  
Exclusive Cellular Rewards Program



## FREE CELLULAR CALLS

All Nights!  
All Weekends!  
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Plus: FREE PHONE ... FREE ACTIVATION ... FREE LONG DISTANCE ... FREE VOICE MAIL ... FREE DETAILED BILLING

We Take Communications ... Personal

GROSSE POINTE  
(313) 881-3351

TROY  
(810) 528-2630

GIBRALTAR N.  
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DETROIT (EAST SIDE)  
(313) 526-0800

MT. CLEMENS  
(810) 465-7310

ST. CLAIR SHORES  
(810) 774-4080

SINCE 1991



# Pointe Fitness & Training Center

*Serious about getting in shape and about getting you there*

If you're serious about getting in shape, and want a place to work out that is serious about helping you get there, then Pointe Fitness and Training Center in Grosse Pointe is the place.

Pointe Fitness and Training Center is a physical conditioning facility staffed by highly qualified, highly knowledgeable athletic instructors and personal trainers who are dedicated to helping you achieve your desired level of fitness.

Owner Ken Welch opened the Center over a year ago, and selected to work with him dedicated professionals to create the fitness facility he had in mind. He painstakingly chose a group of individuals whose qualifications endorse their professional knowledge and expertise.

Val Gokenbach, R.N. began her career as a registered nurse in a hospital critical care department, focusing on cardiology and cardiac rehabilitation. She obtained AFAA's AFP Fitness Practitioner certification, and currently develops comprehensive preventative employee wellness programs at Grace Hospital in Detroit. As the Aerobics Director for Pointe Fitness, Val is instrumental in developing physical fitness and healthy lifestyle programs for people working out at the Center. She provides consultations through her

firm, Healthy Outlook Fitness Consultants, and travels nationally with AFAA.

Suzette Wilson is an Exercise Scientist and Certified Personal Trainer. She began her career with the United States Army, and has since become a part of this dynamic team. She works one on one or in groups with people of all fitness levels, including those with various degrees of disease or disabilities, providing consultation and athletic training. Suzette is also an athletic trainer for the



St. Clair Shores Figure Skating Club.

Kris South holds an AFAA certification in aerobics instruction. A lifetime fitness achiever, she ranked nationally in Championship Tennis, and was awarded a tennis scholarship. Currently, Kris is the boys' JV tennis coach with Grosse Pointe North High School, and is pursuing certification as Personal Trainer in August of 1996.

Mark Dolence is a Personal Trainer with a Bachelor's degree in sports medicine and a Master's degree in Kinesiology.

He is also a certified athletic trainer. Mark's expertise lies in developing

exercise programs custom designed to fit the needs of the individual, including those undergoing physical rehabilitation or those whose physical activity has been limited.

Christopher McGlothin is a Personal Trainer and graduate of University of Detroit Mercy in Athletic Medicine. He plans to continue his education by attending Oakland University studying Exercise Science, and is currently preparing to achieve certification for Athletic Training. Christopher provides guidance and instruction to club members, and helps them develop fitness routines to meet their personal needs.

Pointe Fitness and Training Center offers cardiovascular workouts, free weights and weight machines. Strategically designed and implemented to invoke better physical conditioning. The entire staff of certified and degreed professionals work diligently to ensure that each and every client receives the utmost in cross training, regardless of their level of fitness, in an atmosphere that is comfortable, encouraging and friendly.

Pointe Fitness and Training Center is located at 17243 Mack Avenue, between Notre Dame and St. Clair, east of Cadieux. For more information, phone 885-3600.

*Leading The Grosse Pointes in Fitness*

## POINTE

# FITNESS & TRAINING

## CENTER

Specializing In:

Cross Training ~ Circuit Training ~ Health Maintenance

Personal Training Services By Degreed, Certified Professionals

Affordable & Effective

"The Gym With A Club Attitude"

OPEN 5:00 AM

- Clean
- Professional
- Knowledgeable
- Supportive

*Aerobics Special*  
**2 for 1**  
*(Only One!)*

**10% OFF**  
FITNESS EVALUATION

*Membership Not Required*

*July/August*  
**10% OFF FIRST YEAR**  
INITIATION FEE WAIVED

*(Mention This Ad)*

Complete Cardiovascular Room, Free Weights, Weight Machines By Bodymasters ~ Complete Lock Rm. Facilities ~ Aerobics

# Philip F. Greco Title Company

*Opens sixth office*

Philip F. Greco Title Company, the oldest locally owned title company in Macomb County, was founded by Philip F. Greco in 1972.

Its main office is located at 118 Cass Avenue in downtown Mount Clemens, a building once owned by Burton Abstract Co.

Greco Title started out with three employees. Recently the company opened its sixth office in the metropolitan Detroit

area at 340 N. Main in Plymouth. Greco Title now has 187 employees, including four attorneys.

"Anybody who sells property in Michigan must provide proof of title for that property at the closing," said Philip E. Greco, president. "Our business is insuring the validity of titles."

Philip F. Greco Title Company insures titles for property that has

been purchased and mortgaged. It deals with real estate brokers, banks, attorneys, certified public accountants, builders, property owners and purchasers.

Greco Title provides a full complement of escrow services and new construction servicing. It also closes commercial loans.

Greco said that most of the company's work is in the tri-county area.

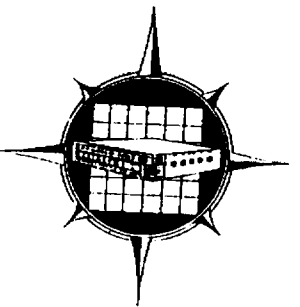
"We're proud of our experience and abilities as well as the years of service we have given to residents and others who need title insurance," he said.

Philip F. Greco Title's offices are located in Mount Clemens, Grosse Pointe Farms, Grosse Pointe Woods, Pontiac, Flint and Plymouth.

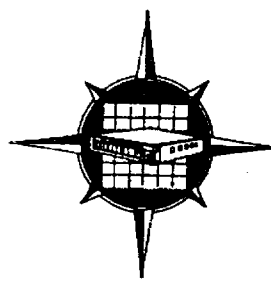
*"Our business is insuring the validity of property titles."*

- PHILIP F. GRECO  
PRESIDENT

"We think we are the best. Over the years, our satisfied clients speak for us."



## When buying or selling insist on the



**Philip F. Greco  
TITLE COMPANY**

*Agent for Chicago Title Insurance Company*

**EXPERIENCED - DEDICATED  
and PERSONALIZED SERVICE**

for

**Title Insurance and Escrow Services  
for your protection**

GROSSE POINTE FARMS OFFICE: 121 KERCHEVAL SUITE B, G.P.F., MI 48236 - (313) 343-5556  
GROSSE POINTE WOODS OFFICE: 19565 MACK, G.P.W., MI 48236 - (313) 343-0220  
MT. CLEMENS OFFICE: 118 CASS AVENUE, MT. CLEMENS, MI 48043 - (810) 463-7200  
OAKLAND COUNTY REGIONAL OFFICE: 185 ELIZABETH LAKE RD., PONTIAC, MI 48431 - (810) 333-3090  
FLINT REGIONAL OFFICE: G-1192, W. BRISTOL, FLINT, MI 48507 - (810) 235-3300  
PLYMOUTH OFFICE: 340 N. MAIN, PLYMOUTH, MI 48170 - (313) 207-0500

# HURST APPLIANCE

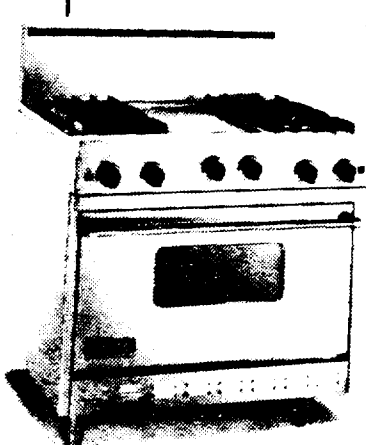
*"Your East Side Built-In Appliance Dealer"*

**Hurst is first when it comes  
to built-in appliances  
at the lowest prices**

*"The Hottest Selling*

**VIKING**

*Professional  
Range for  
Home Use!"*



*Get  
them while  
they're hot!*

- Sub-zero
- Gagganau
- Viking
- Scotsman
- Best
- U-Line
- Franke
- Vari-Vent
- All Major Brands



**FREE  
DELIVERY**

**HURST APPLIANCE**

23210 Greater Mack • St. Clair Shores

**(810) 778-8670**

# Hurst Appliance

*Remodeling? Hurst offers personal attention*

Hurst Appliance, 23210 Greater Mack in St. Clair Shores, is a specialty store for high quality brand appliances.

Hurst offers ranges, ovens and refrigerators with well-respected brand names like Sub-Zero, Thermador, Gagganau and Viking.

Hurst is also selling a lot of European stainless steel dishwashers that are quiet and energy efficient. They use half as much water as American dishwashers. Bosch, Regency and Asco are some brand names.

Hurst has been associated in the appliance business since 1979. He said comparing his store to a fast-track appliance store is like comparing a fine old restaurant to a fast-food drive-through hamburger shop. Fine dining involves time; quality ingredients; attentive service.

"We often design a kitchen around the appliances, then let them make decisions based on facts. I often spend two or three hours with one client."

Hurst also holds the patent on a new high-tech ventilation system that he has started distributing worldwide.

According to the Home Ventilation Institute, the average kitchen produces two-hundred pounds of airborne grease per year!

He and his partner, Bill Finley, invented Vari-Vent, a vent that adapts to all kinds of range hoods and down-draft systems already on the market.

"Venting is very important today because of environment hazards,

because venting indoor air pollutants to the outdoors can help reduce sickness to you and your family," said Hurst. Deadly radon gas and other indoor air-pollution caused by cigarette smoke, moisture, mold, mildew, odors, musty smells, cooking grease, fireplaces, synthetic furniture, carpeting and others can contaminate the

air you breathe! Vari-vent will provide adequate air ventilation so those indoor air pollutants will not linger and become trapped in your home or office making your life unpleasant and possibly unhealthy! Vari-Vent can be mounted in an attic, in crawl spaces or basements. It leaves more cabinet space available in the kitchen.

"We invented this, developed it, patented it. It is now recognized by U.L. We have representatives in about 20 states," Hurst said. "It's also good for venting basements to get rid of odors, dampness and radon gas. It's like a dehumidifier."

For more information about Hurst Appliance, call (810) 778-8670.

*"According to the  
Home Ventilation  
Institute, the average  
kitchen produces  
two-hundred pounds  
of airborne grease  
per year!"*

# The Carpentry Shop, Inc.

*If you're considering remodelling your home in the near future, there is only one place to call*

Since its inception in 1993, the ingenuity behind the quality comes from Project Manager and Owner, Joe Downey and Designer, Barry Baccus. With over 25 years combined experience in the construction and remodeling industry, these gentlemen have created a business where the customer receives outstanding service and the quality workmanship truly expected.



It all begins with the design services of Mr. Baccus, who, after careful consideration of a customer's ideas

and specifications, produces a design and cost of the prospective project.

From there, Mr. Downey oversees the construction and works diligently to ensure that the finished application is just what the customer had in mind.

The Carpentry Shop does both residential and commercial work, including kitchens and bath remodels, major and minor additions, window

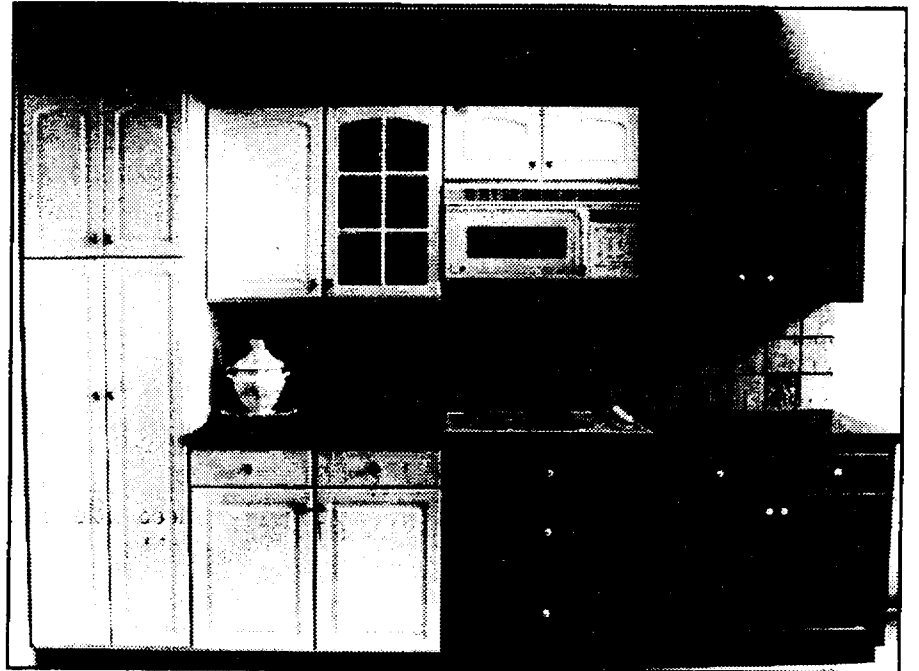
replacements some custom on-site cabinetry, usually required to match existing.

The Shop carries three cabinet lines, including Superior, a premium custom cabinet maker located in the Amish country of Indiana; Yorktown, a

mid-range semi-custom line and Quality Cabinets out of Texas which is a modular cabinetry line very competitively priced.

The showroom and office are located at 15212 Charlevoix in Grosse Pointe Park. This excellent location offers free parking, unlike the Hill and Village. Grosse Pointe Park has done an excellent job revitalizing

this business area with its vintage street lamps, brick sidewalks and curb side trees.



For your custom kitchen, bath or addition, come visit us at our showroom or call us at (313) 823-2402. We are looking forward to servicing your home remodeling needs.



## THE GREATER THE DEMAND... THE GREATER THE RESPONSE

Whether the client requires the ultimate in aesthetic design or simply prefers uncompromising quality. Superior Wood Products allows you the freedom to design without the restrictions.

Standard amenities include:

- True custom construction
- All wood materials
- Finished interiors
- Flush finished ends
- Solid 3/4 maple shelves
- Seven species in stock

From shaker doors styles to high gloss enamels, from earthtone stains to period style glazes, the opportunities are endless. And, the more you customize, the more competitive we become. For more information about Superior Wood Product's complete offering, call (313) 823-2402.

**THE CARPENTRY SHOP, INC.**

*is the exclusive dealer in Southeastern Michigan  
for Superior Wood Products.*

15212 Charlevoix  
Grosse Pointe, MI 48230

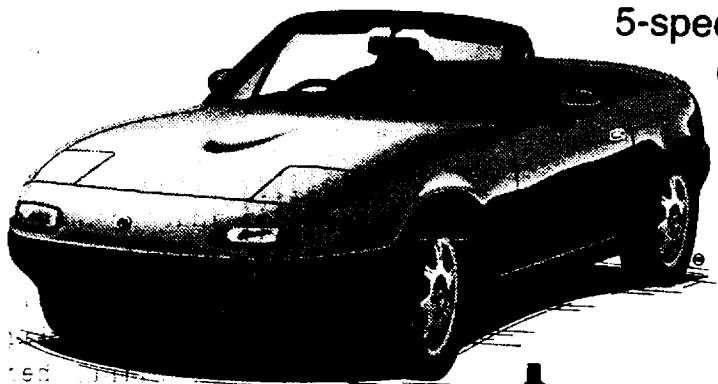
**CUSTOM KITCHENS, BATHS & REMODELING**



ARNOLD MAZDA ARNOLD MAZDA ARNOLD MAZDA

# Hot Deals!

## 1996 MAZDA MIATA



5-speed, air, cassette & more. Call for details. Stock #1447.

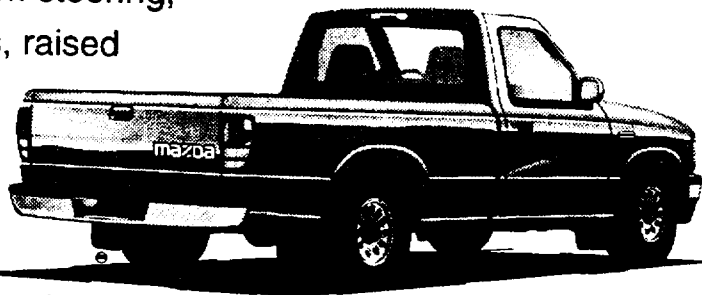
36-Month Lease

**\$227<sup>69</sup>\***  
Mo.

\*36-mo. closed-end lease based on approved credit. Lease pymt. of \$227.69 allows 12,000 miles per year w/10¢ per mile in excess. Lessee has option to purchase at lease end for \$11,502 Total initial pymt. is \$1,927.69 which includes \$1000 down, \$250 security deposit and acq. fee of \$450. Pymt. subject to tax, title, lic. To get total of pymts., multiply payment by term.

## 1996 MAZDA B2300 SE5 PICKUP

5 speed, air, am/fm cassette, pwr. steering, alloy wheels, raised white lettered tires, sliding rear window, upgraded SE interior, bedliner.



**HOT DEAL PRICE**

was **\$14,535** **\$11,995** Plus tax, title, dest. rebates assigned to dealer.

**ARNOLD** **mazda** IT JUST FEELS RIGHT.

- AUTOMOTIVE GROUP, LTD. -  
**GRATIOT at 12 Mile Road**

Directly across the street from Arnold Lincoln-Mercury

**445-6080**

OPEN Mon. & Thurs.  
9 a.m.-9 p.m.  
Tues., Wed. & Fri.  
9 a.m.-6 p.m.

ARNOLD MAZDA

ARNOLD MAZDA

# Arnold Mazda

*Makes driving fun*

While you're out shopping for that new car, you must stop in and check out all the latest automobiles that Arnold Mazda has to offer.

Located on Gratiot Avenue in Roseville, Arnold Mazda carries the largest inventory of Mazda's most exciting automobiles in the area, truly top of the line in styling and in quality. All Mazda makes and models are backed by their complete three year/50,000 mile bumper-to-bumper warranty. Automotive Magazine picked Mazda vehicles among their

sons to shop here for your next automobile — their service. Beginning with the initial sale, you will be quite impressed with the service you receive. Their highly professional and knowledgeable sales staff work closely with each customer, not offering pressure, but support in their purchase. A smaller dealership, Arnold Mazda has created a family-type atmosphere among their employees that carries over to their customers.

We try to give everyone the feeling that this is a family, in a friendly atmosphere, says Mazda Sales Man-



Arnold Mazda's showroom, displaying the 1996 Mazda lineup.

choices for the top 12 vehicles on the market today. And the Mazda Protege

ager Greg Lozon. Greg is very proud of his staff of associates, who ensure that each and every customer is completely satisfied.

The service department at Arnold Mazda is also top of the line. Using state-of-the-art technological equipment, every automobile brought in for service receives the utmost in quality care. Every technician on staff is a certified Mazda mechanic with a strong working knowledge of Mazda products. The entire staff must receive this certification to ensure quality, and continue their education regularly for updated skills and product knowledge. Very competitively priced, Arnold Mazda is the only place to have your Mazda vehicle serviced and maintained.

When you're ready to purchase a new car, the place to shop is Arnold Mazda. Located on Gratiot Avenue at 12 Mile Road in Warren, they are open Monday and Thursday 9:00 a.m. to 9:00 p.m., Tuesday, Wednesday and Friday, 9:00 a.m. to 6:00 p.m. Service opens at 7:00 a.m. Phone (810) 445-

*"We try to give everyone the feeling that this is a family, in a friendly atmosphere."*

- GREG LOZON  
MAZDA SALES MANAGER

was picked Best In Class by Consumer Reports.

Arnold Mazda has even more rea-

Serving Grosse  
Pointers Real Estate  
Needs For 39 Years.

**R.G. Edgar** 886-6010  
Associates 114 Kercheval

## Grosse Pointe Household Sales

*Complete comprehensive and careful service of moving or settling an estate.*

If you have ever found yourself in the position of having to organize an estate or household sale, regardless of the circumstances, you may find that it requires a keen sense of the market and great organizational skills. Even for the most poised individual, this may require skills for which you are unprepared.

Owned and operated by Patricia Kolojeski, Grosse Pointe Household Sales is a company dedicated to providing evaluation and support throughout the process of moving or settling an estate. Offering complete comprehensive and careful service, Grosse Pointe Household Sales has a reputation for excellence that is unsurpassed.

Honesty and integrity are two very important requirements when organizing and implementing a household sale. The dearly loved possessions of family members or friends are often being sold. These can hold a lifetime of memories. Many times the process of the sale can be traumatic for an individual. It helps to have the support of someone who understands, and who treats your articles with the utmost respect, as well as someone you can trust.

Many articles being sold are valu-

able antiques, or perhaps hold an historical value. The staff of Grosse Pointe Household Sales will research the history or conduct an assessment of every piece, and help you determine its market value.

"Being in this business is always a learning experience. I continue to educate myself by going to antique shows, shops, and always reading periodicals, catalogues and new resource books. You can never read enough! I learn a lot from my clients about the history of their possessions, and the customers are sure to tell you if they know something that you don't! If we don't know something about an item, we will find out," says Ms. Kolojeski.

After an initial consultation to help determine the needs and requirements of the owners, a plan is developed that will meet those needs. From there items are cleaned, polished and attractively presented for sale. They are then priced at fair market value. Inventory is taken on all items valued over \$20. The complete sales process is handled by Grosse Pointe Household Sales, including advertising, packing up unsold items, and a limited clean up of the premises. Fee is based on a percentage of the gross sale.

## Carla Butterly

*Three decades of real estate savvy*

Beginning her third decade selling real estate in the Grosse Pointes, Harper Woods and St. Clair Shores areas; she's been there, done that, sold that. Carla Butterly is the consummate real estate broker. Since her first home purchase from R. G. Edgar & Associates 27 years ago; she has raised three daughters, made two house moves within the Pointes and along the way earned her real estate associate broker license. Butterly has attained her Graduate Real Estate designation achieved by attending and passing three 40 hour courses sanctioned by The Michigan Association of Realtors. In addition, she continues to take courses to enhance her real estate experience. Carla is a Sustaining member of the Junior League of Detroit. She has



served, or is serving, on the Ethics and Arbitration Committee, Membership Committee, and Standard Forms Committee of the Grosse Pointe Real Estate Board. Butterly prides herself in her personal experience and knowledge of renovating homes as well as general maintenance; an ongoing requirement that comes with home ownership.

Her spare time is spent painting and decorating her home as well as playing golf and tennis and boating.

With several hundred closed sales Carla's clients attest she goes the extra mile to ensure their satisfaction.

Experience does make a difference. Call Carla Butterly to satisfy your real estate wishes. She is tops in our house.

GROSSE POINTE



HOUSEHOLD SALES INC.

- House Sales
- Moving Sales
- Estate Sales
- Complete Comprehensive & Careful Service.
- Estate Appraisals
- Pricing Service

**Patricia Kolojeski**  
313-885-6604

**Household  
Estate Moving**

# Gilbert's Pro Hardware

*"The hardware man's hardware"*

Gilbert's Trustworthy Pro Hardware is a real hardware store, the old-fashioned kind, where customers find the merchandise they want and the answers they need.

Laughter, the most common commodity at Gilbert's Pro Hardware, is the vigor that keeps the

anything you can get through our door.

"Good old fashioned service, the right products, and fair pricing is the recipe for a successful business" according to Blair. "We have more items than other stores twice our size, and twice the trained service people per square



Blair Gilbert proudly standing outside of his hardware store, which has been serving customers in the Pointes, Harper Woods, Eastpointe, Roseville and St. Clair Shores since 1949.

employees going strong during their long 11 hour days. Some say they are overpaid, because they can have more fun working than most others have on a day off.

Household repairs, commercial supplies, and industrial prototyping are what they sell. The entertainment is for free.

Blair Gilbert is the present owner, son of founder Gordon "Gil" Gilbert. Gil built the very building the store occupies in 1949. Blair bought the business from Gil in 1985, since then "Gil has persuaded the seniors golf tour" says Blair.

The store is at the corner of Rosedale on Harper at 8 1/2 mile in St. Clair Shores and services customers in the Pointes, Harper Woods, Eastpointe, and Roseville. Services range from cutting and threading pipe, screen and window repair, drill and tapping of faucet stems, to fixing just about

foot to sell these items. Plus we have kept our employees a long time. Tom for 11 years, Paul 7, Mike 5, Sean 4, and Old Tom for 4. Old Tom of course is the oldest with the least seniority, go figure. Heck, I was probably even conceived in the back of the old store when my parents lived there."

*"Good old fashioned service, the right products, and fair pricing is the recipe for a successful business"*

- GIL BLAIR GILBERT  
OWNER

With a background from custom home building, remodeling, industrial prototyping, and many other talents Blair and his crew will not disappoint you. With service like this some projects may take up to 3 or 4 days to deliver, but they try their best to live up to their reputation of being one of the foremost hardware stores around.

For more information call 776-9532, or better yet stop in for a cup of coffee and witness fun in the workplace.

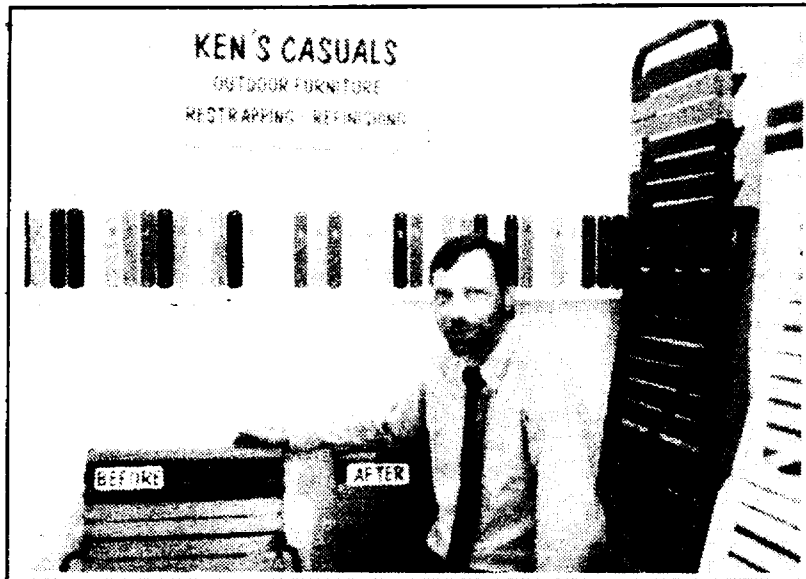
# Ken's Casuals

*Turning a unique idea into a thriving idea*

Ken Bockemuehl, owner of Ken's Casuals, has turned a unique idea into a thriving business. Serving the multihousing and hotel industries as well as a large residential clientele, Ken's Casuals specializes in the refinishing and restrapping

adds six to 10 more in the busiest seasons of spring and summer.

Ken attributes the growth of his business both to a real need for this type of service and his commitment to quality and customer satisfaction.



Ken Bockemuehl — Owner

"Much of our new business is from referrals made by previously satisfied client," he said. "Knowing that we do a good job makes all the long hours and hard work worthwhile."

To provide a high quality finished product, Ken uses a high tech electrostatic paint application system with specialized automotive finishes for exceptional

of outdoor pool and patio furniture.

Ken started his business on a part-time basis out of his home in the early 1980's, while working at another retail casual furniture store.

"We had requests from time to time of refinishing outdoor furniture and there was no one in Michigan providing that service. Little did I know how much need there was!"

In 1985, Ken's Casuals was officially founded and Ken turned his attention full time to the refinishing business.

His business soon outgrew his two car garage and in 1987, Ken moved to his present location in an industrial complex in Troy. Expansion is still underway. The size of his shop has increased from 1500 to 4000 square feet in 1993. Another 2000 square feet was added in early 1994. Ken currently has six year-round employees and

durability. All prep work, including sand blasting, is done in-shop and only

*"Knowing that we do a good job makes all the long hours and hard work worthwhile."*

- KEN BOCKEMUEHL  
OWNER

top quality vinyl strapping is used, available in 50 different colors.

"Sometimes the hardest part for the client is deciding which color to pick," he said.

## OUTDOOR FURNITURE REFINISHING & RESTRAPPING

### Be Ready for Summer!



Expert refinishing of all brands of aluminum and wrought iron including **Woodard, Tropitone & Brown Jordan.**

50 strap & paint colors available!  
Custom cushions, slings, and umbrellas in over 200 fabrics!



**KEN'S CASUALS** (810) 585-6629

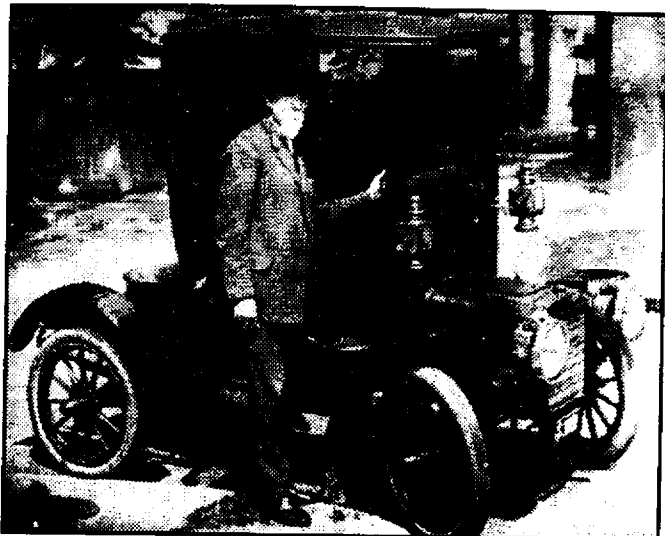
1352 Combermere Unit L Troy MI 48083

# Rinke Cadillac

Helping customers purchase new GM cars since 1917

The Rinke Family has been helping customers purchase their new cars since it signed up with General Motors in 1917. Approaching their 80th year, Rinke

hottest segments in today's automotive market, and Cadillac has worked diligently to far surpass the market in its quest for customer satisfaction.



Henry M. Leland, founder of Cadillac, stands beside the 1905 "Osceola" which was built to evaluate the feasibility of a closed bodied car.

Rinke Cadillac, in keeping with the quality of the Cadillac name, has proudly received recognition for being Michigan's #1 Standards for Excellence Dealer. An ongoing performance improvement program, this program assists Cadillac Dealerships in achieving higher levels of customer satisfaction and 'in exceeding customer expectations.

A highly trained team of sales professionals work with the customer, and for the customer, in their new car purchase. Working as advisors, they truly listen to the customer, and help them determine the best vehicle for their needs. They also make the customer

feel comfortable and confident to achieve a sales price they can be happy with.

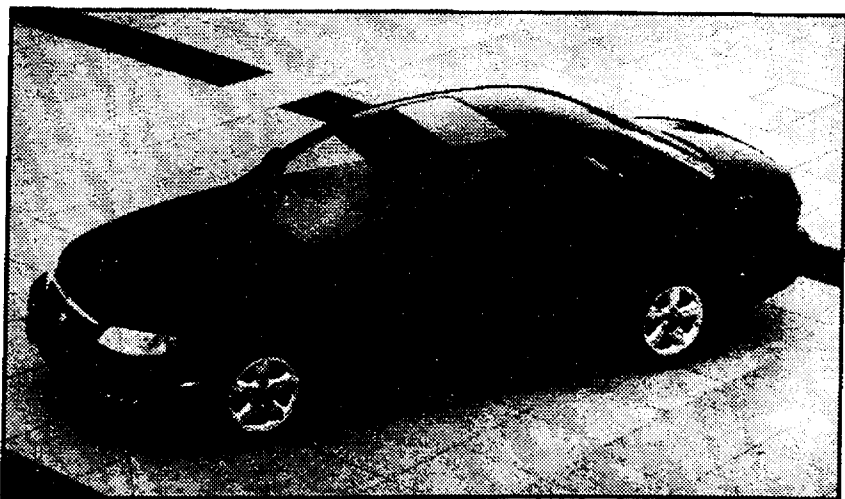
Rinke Cadillac consists of a team of professionals who make up several departments working together as one. Every customer receives outstanding service from every

Cadillac has maintained a level of excellence that is unsurpassed in the automobile sales industry.

Just as the needs and desires of their customers have evolved, so has Rinke Cadillac evolved to meet those needs. Their continued growth can be apparent with the new Catera,

expected to be released this fall. This sleek automobile is an entry-level luxury car that provides spirited performance, with a comfortable interior and a full range of luxury, safety and security features. It is

expected to attract a new audience, one whose expectations of a luxury automobile are different from those



1997 Cadillac Catera arriving in the fall of 1996.

department, because at Rinke Cadillac, complete customer satisfaction is paramount.

As Michigan celebrates the 100th year of the automobile, with an upcoming parade of cars testifying to the revolution of the automobile, Rinke Cadillac will proudly participate. And they will continue to provide the level of excellence they have been providing for the past eighty years, and onward towards their 100th birthday.

There truly is a difference when it comes to automobile dealerships. Come in and experience the excitement of purchasing your next car at Rinke Cadillac. They are located on 11 Mile Road, just east of Van Dyke, in Warren. Phone (810) 758-1800.

*"Michigan's  
Number One  
Standards  
For  
Excellence  
Dealer"*

of traditional luxury car buyers. These new luxury car buyers have made entry-luxury cars one of the



**"SIMPLY THE BEST"**  
Michigan's #1 Standards  
for  
Excellence Dealer



1996 SPECIAL EDITION CADILLAC  
SEDAN DEVILLE

**PLUS PAYMENT**

**\$ 12,288**

**24 MONTH SMARTLEASE**

\$0 DOWN	\$1,000 DOWN	\$2,000 DOWN
<b>\$551</b> MONTH	<b>\$508</b> MONTH	<b>\$465</b> MONTH

\* GMAC SMARTLEASE 24 months. First pymt. Ref. sec. dep. of \$500, down payment as shown above, new plate or transfer fee due on delivery. State, lux. tax additional. Mile limitation of 24,000, 15¢ per mile excess charge over limitation. Lessee has option to purchase at lease end. Sedan DeVille \$25,696. To get total payments, multiply payment by number of months.

\*\* Based on GMAC SMARTLEASE 24 month, one single up front payment plus \$500 ref. sec. dep., plus plates and transfer due on delivery. 6% sales tax plus luxury tax additional. Mile limitation on 24,000. 15¢ per mile excess charge over limitation. Lessee has option to purchase at lease end.

**RINKE CADILLAC**

1-696 AT VAN DYKE 758-1800

If traveling west on I-696, exit Hoover, follow Service Drive to RINKE. If traveling east on I-696, exit Van Dyke, take the second bridge past Van Dyke over expressway to RINKE.



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Carpet

**\$1800\***  
Per Room  
2 room minimum

5 rooms only \$87.  
12'X18' average room size.

Furniture  
**\$3900\***  
7' sofa  
or 2 chairs

Sectionals specially priced.

Oriental & Area Rugs

**2 for 1**

On cash and carry orders.  
Pay for the largest rug & we  
will clean your second rug FREE.

\*Some restrictions apply. Expires 8/17/96

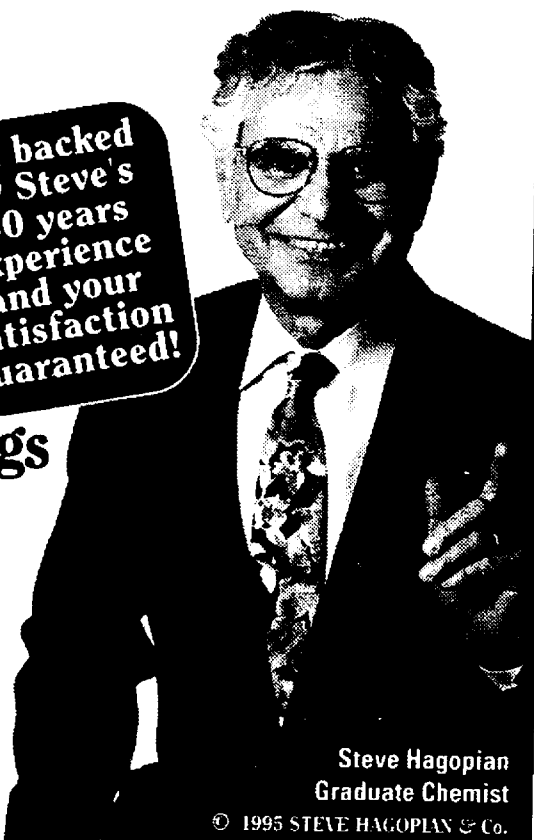
**(800) 696-1260**

**STEVE HAGOPIAN & Co.**

*Picky, Picky, Picky*

GPN-7A

All backed  
by Steve's  
50 years  
experience  
and your  
satisfaction  
guaranteed!



Steve Hagopian  
Graduate Chemist

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## Steve Hagopian & Co.

*still picky about cleaning*

It's no accident that Steve of Steve Hagopian & Co. has earned the reputation of being "picky, picky, picky" during his 50 years in the cleaning business...although accidents are the every-day cleaning challenges. Whether it's the spaghetti sauce or Fido's mess, the picky cleaner is able to save the day...and the rug.

"We recently got a call on an exquisite oriental rug" recalls Steve "which was badly damaged by splatters of rusted flood water throughout. The owner was ready to give up hope until she called us. We carefully cleaned each section separately, by hand, until it looked new again," Steve said. "The owner was ecstatic at the outcome...and so was her insurance company."

Oriental rug cleaning is an art all its own...the acid test for only the best in the cleaning business. "People trust us to do the best job" Steve said, "because we have the expertise to care for their investment." And take care they do — from antiques to modern rugs — each rug is treated individually and by hand. "We never use bleach to whiten fringe or to remove stains from an oriental rug."

Steve's Southfield plant supervisor

was trained by the National Institute of Rug and Drapery Cleaners to achieve the best cleaning results without bleeding or shrinking. "I've learned to look at every rug through Steve's eyes." Emmanuel said "I ask myself all the questions he would ask me; then I'll run it by him to make sure I haven't missed anything. After cleaning, our weavers restore damaged rugs, with unmatched technique." Located at 21421 Hilltop Street in Southfield, the Company also picks up and delivers.

Steve earned a bachelor's degree in chemistry from the University of Michigan while working for his father's cleaning business. He is on the Advisory Board to the NIRDC and uses his chemistry background to solve unusual carpet problems. Serving both residential and commercial clients, Steve Hagopian & Co. provides expert rug, carpet, furniture and drapery cleaning to the metropolitan area.

Named the best Detroit carpet cleaning company by Detroit Monthly Magazine in 1986, Steve Hagopian & Co. is still "picky, picky, picky" after all these years.

## Free Oriental Rug Appraisal



Kamran Karimpour, certified Oriental rug appraiser and owner of Woven Treasures in Troy says, "Many people do not realize how much their old Oriental Rugs are worth, and end up selling their merchandise for much less than its real value."

To help his clientele avoid costly mistakes, he is offering a free verbal appraisal during the month of July in his gallery.

To set up a confidential appointment, please call (810) 637-7770.

MICHIGAN DESIGN CENTER

**WOVEN TREASURES**  
One-of-a-kind Persian rugs for one-of-a-kind you.

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# Imperial Discount Mattress

*Extending sincere appreciation to all its customers during Customer Appreciation Days*

Imperial Discount Mattress wants people to put their feet up - literally.

In a refreshing change from traditional department and furniture stores, customers are encouraged to lie down, stretch out and relax on the mattress sets and futons on display. Even pillows are provided so that customers can get that "at home, in-bed" feeling.

To further ensure that the right model has been selected, Imperial offers a 30-night home trial for most sleep set.

The family-owned business, which been in the same location - 33251 Gratiot Ave., two blocks north of 14 Mile - since 1986, strives to educate its customers rather than just attempting to sell them something.

One of its biggest goals is to treat each customer as though he or she were the only customer - from the moment they walk through the door to the delivery of the new mattress

set or futon.

In addition to mattresses and futons, Imperial Mattres also carries

The latest hot sellers are futons - those marvels of engineering that can

ferent covers in order to meet the needs, purposes and tastes of any customer.

Service is one of the company's trademarks. Immediate financing is available and delivery to the Pointes and St. Clair Shores is always free. Imperial Mattress will also remove your old bedding set at no additional charge.

During its customer appreciation days, Imperial Mattress would like to extend its sincere appreciation to all the customers who have done business with them during the past 10 years.

Just ask your neighbors and friends. Chances are - with almost 50 percent of Imperial's business coming from previous customers and referrals, someone you know sleeps on a bed from Imperial Discount Mattress.

Phone them at (810) 791-0100 or for your convenience toll-free 1-800-295-BEDS (2337).



a large selection of brass, special finish and white iron headboards and beds, as well as rollaway beds, adjustable electric beds, daybeds, frames and mattress covers.

easily be altered to fit the need and decor of the moment - bed or couch.

Imperial Mattress offers a large selection of metal and wood futon frame styles, as well as over 300 dif-

## CUSTOMER APPRECIATION DAYS

To Show Our Thanks You Pick Your Sale!

FIRM		
	COMPARE AT	SALE
Twin ea. Pc.	\$149 <sup>95</sup>	\$69 <sup>95</sup> **
Full ea. Pc.	\$199 <sup>95</sup>	\$99 <sup>95</sup> **
Queen 2 Pc. Set	\$499 <sup>95</sup>	\$249 <sup>95</sup>
King 3 Pc. Set	\$699 <sup>95</sup>	\$349 <sup>95</sup>

**NO SALES TAX**

**OR**

**\*\*6 MONTHS Same as Cash**

\*Only 1 SALE Coupon Per Person

EXTRA FIRM		
	COMPARE AT	SALE
Twin ea. Pc.	\$199 <sup>95</sup>	\$89 <sup>95</sup> **
Full ea. Pc.	\$249 <sup>95</sup>	\$119 <sup>95</sup> **
Queen 2 Pc. Set	\$599 <sup>95</sup>	\$299 <sup>95</sup>
King 3 Pc. Set	\$799 <sup>95</sup>	\$449 <sup>95</sup>

**SHOP AT HOME!**

**R**

**SPRING AIR**



**1/800-295-BEDS (2337)**

CHOICE OF FIRMNESS		
	COMPARE AT	SALE
Twin ea. Pc.	\$299 <sup>95</sup>	\$149 <sup>95</sup> **
Full ea. Pc.	\$379 <sup>95</sup>	\$199 <sup>95</sup> **
Queen 2 Pc. Set	\$999 <sup>95</sup>	\$499 <sup>95</sup>
King 3 Pc. Set	\$1299 <sup>95</sup>	\$699 <sup>95</sup>

MARVELOUS MIDDLE		
	COMPARE AT	SALE
Twin ea. Pc.	\$399 <sup>95</sup>	\$199 <sup>95</sup> **
Full ea. Pc.	\$499 <sup>95</sup>	\$249 <sup>95</sup> **
Queen 2 Pc. Set	\$1099 <sup>95</sup>	\$599 <sup>95</sup>
King 3 Pc. Set	\$1399 <sup>95</sup>	\$799 <sup>95</sup>

BACK SUPPORTER		
	COMPARE AT	SALE
Twin ea. Pc.	\$259 <sup>95</sup>	\$129 <sup>95</sup> **
Full ea. Pc.	\$379 <sup>95</sup>	\$179 <sup>95</sup> **
Queen 2 Pc. Set	\$899 <sup>95</sup>	\$399 <sup>95</sup>
King 3 Pc. Set	\$1199 <sup>95</sup>	\$599 <sup>95</sup>

PILLOW TOP SPECIAL		
	COMPARE AT	SALE
Twin ea. Pc.	\$449 <sup>95</sup>	\$259 <sup>95</sup> **
Full ea. Pc.	\$599 <sup>95</sup>	\$349 <sup>95</sup> **
Queen 2 Pc. Set	\$1499 <sup>95</sup>	\$799 <sup>95</sup>
King 3 Pc. Set	\$1799 <sup>95</sup>	\$999 <sup>95</sup>

\*Sale prices apply in store, mattress only additional. \*\*Subject to credit approval. Minimum purchase of \$300 if not paid in full within the terms of the finance plan. Finance charges will be assessed from the date of purchase.

**IMPERIAL DISCOUNT MATTRESS 33251 GRATIOT**

2 Blocks North of 14 Mile



HOURS: Mon.-Thurs.-Fri. 10-9; Tues.-Wed, 10-7; Sat, 10-6; Sun, 12-5

**791-0100**

# Evola Music

*Name says it all*

Whether you're playing for the Detroit Symphony Orchestra, Guns and Roses or your own enjoyment, Evola Music is equipped to meet your needs.

This third generation family owned business has been serving the public since the early 1930s. They have everything in their store from sheet music to top of the line musical instruments.

On display in their Bloomfield Hills store are a cross-section of the world's finest pianos said Paul Burns, the store's Piano specialist.

Among the newest additions to the Evola lineup is the Estonia piano. Hand-crafted in limited numbers in Tallinn Estonia, this Eastern European piano is available in a 5'4", 6'3" and 9'0" concert grand. The Estonia is owned and endorsed by world renowned conductor Neeme Jarvi.

In addition to their Bloomfield Hills-location Evola has stores in Plymouth, Utica and Waterford. They're ranked in the top 100 out of 6,000 dealers in the country.

"Service is an important part of business and keeping the customers happy," said store owner Ben Evola.

When asked by his father-in-law in 1957 to join the music business, Ben

was thrilled. He was even happier when his sons, Jim and Mike joined the company in 1975.

Because of their service record and quality merchandise the name Evola is well known throughout the Metropolitan area. In fact, Paul added, Evola is the only authorized dealer for the Baldwin pianos in metro Detroit.

"We offer rentals, sales, service and education," he said.

In meeting their educational goals Evola offers private or group lessons and even has a specially designed class for children ages four to six. One of the joys of his job, Ben said was watching children develop their musical abilities.

Evola also offers piano and organ classes for retired citizens.

"It is so nice to see people that finally get to fulfill a dream," Paul said.

Another one of the Evola families' goals has been to assist the community in enhancing their cultural needs. Which is why within the last four years the Bloomfield Hills music store has added additional class rooms, show rooms and a recital hall.

In the future the Evola family plans to get even more involved in the community and will continue to increase their educational involvement.



## GIANT PIANO SALE

**Save 20% to 50%**

**On All Discontinued Instruments  
All Priced For Immediate Clearance!**

**SPINETS • CONSOLES • STUDIOS  
GRANDS • DIGITAL KEYBOARDS  
ORGANS • PLAYER PIANOS**

**HURRY IN!  
Don't Miss These  
Once A Year Savings!**

New Grands from.....\$5995  
Like New Steinway and Bosendorfer  
Grands from.....\$29,995  
New Console Piano High Gloss Ebony  
Save 50% Now.....\$1995  
Yamaha Digital Pianos Model Closeout  
from.....\$995

Baldwin, Wurlitzer, Chickering, Estonia,  
Schimmel, Samick, Petrof, New & Used  
PianoDisc and PianoCD



**EVOLA MUSIC**  
*The only place to buy a piano.*

**BLOOMFIELD HILLS**  
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SUSPENSIONS  
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Reg. Price O.L.F. Price.  
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USE VALVOLINE

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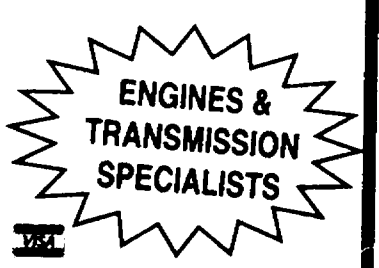
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# Chamberlin, Davis, Rutan & Valk L.L.C.

*Counselors in finance*

**D**onald F. Chamberlin Sr., is a principal of the firm Chamberlin, Davis, Rutan & Valk Inc., counselors in finance for high net worth individuals and closely-held corporations with the goal of maximizing after-tax accumulation, growth and distribution of capital.

He is the longest active certified financial planner (CFP) in the state of Michigan.

A Grosse Pointe native, Chamberlin has been active in the financial service industry since 1960 and has wide-ranging experience in personal financial consulting and investment management for individuals and businesses.

President of Asset Timing Corp., he is also founder of Doctors Resources (specializing in the unique financial requirements of medical professionals) and chief executive officer of the American Institute of Business Advisors.



In addition, Chamberlin also founded the Centre for Planned Giving, a consulting firm focusing

on the establishment of endowment funds for educational and other not-for-profit institutions.

*"Look at the whole (financial and investment) universe)"*

**- DANIEL F. CHAMBERLIN SR.**  
PRINCIPAL OF THE FIRM

A graduate of Grosse Pointe (South) High School and Michigan State University, he is president of the Andrew F. Fruehauf and Gerald W. Chamberlin Foundations and a member of the executive board and finance committee for the local chapter of the Boy Scouts of America.

For many years, Chamberlin served as chairman of the Fruehauf Corp.'s pension review committee, the responsibilities of which included managing over \$360 million in pension assets.

A consultant who prefers to "look at the whole (financial and investment) universe," he is located at on the second floor of 21 Kercheval Ave. (the old Punch & Judy movie theater building) in Grosse Pointe Farms.

An avid tennis player and golfer, Chamberlin is married to Joanie Chamberlin, head of Table Design Unlimited, a party design and organization firm. He may be reached by phone at (313) 886-

NINE MILE  
MACK

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*The 50th Anniversary Celebration Continues*

We Congratulate the automobile on its 100th anniversary with American Automobile Centennial Specials

AS LOW AS  
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ROY O'BRIEN, INC.  
STAY ON THE RIGHT TRACK

**1996 EXPLORER 2 DR.**  
24 Month Lease  
**\$231<sup>63</sup>\*\***

OR

Stk. #T-2376

LOADED with POWER MOONROOF

**1996 FORD TAURUS GL**  
24 Month Lease  
**\$179<sup>18</sup>\*\***

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**USED CAR & TRUCK CONSTRUCTION SALE**

OVER 150 UNITS  
VEHICLES SAFETY INSPECTED  
CREDIT NO PROBLEM  
PRICES SLASHED  
WE NEED ROOM!  
WARRANTIES ON MOST VEHICLES

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"FREE-SERVICE LOANER"  
WITH EVERY PURCHASE OR LEASE!  
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Headquarters **(810)776-7600**

REBATES as much as \$2,000\*\*

\*Certain models. \*\*Plus tax, lic., sec. dep., d & d \$1925 cash down, all rebates to Roy O'Brien Ford. 2 yr/24,000 mile lease w/11c per mile over limit 24 payments x \$179.18, also 24 payments x \$231.63. Security deposit determined by final payment closest to nearest \$100. \* tax, title, new plate or transfer, 48 mos., 65,000 mi. limitation 10c per mile for excess mileage over 65,000. Due at lease inception, 1st month payment, down payment & security deposit. \*\*\*Subject to July 3rd change

The Roy O'Brien family pictured during its 50th Anniversary party on March 29, 1996 in the new car showroom at 9 Mile & Mack. Roy O'Brien Ford celebrates its 50th Anniversary with exciting new facilities and much enthusiasm. Mr. Roy O'Brien started the family business in 1946. Mr. Roy O'Brien Jr., President, and Mark O'Brien, Vice-president, continue to keep honesty and integrity the keynotes to the success of Roy O'Brien Ford, along with other family members, Amy O'Brien-Kravitz, Lease Manager, Roy Patrick O'Brien, New Car Salesperson, and John O'Brien, Warranty Parts Manager, add their solid accomplishments to keep the family business thriving and a friendly place to shop for an automobile.



## Terrence K. Carmichael Photography Inc.

*Isn't just any photographer*

Terrence K. Carmichael isn't just any photographer. In business for over 25 years, he has created memories for families from coast to coast. He seldom mentions it, but his work has appeared in Detroit Monthly and Sunset Magazine as well as national television networks. In addition to portraits and family groupings, he has photographed some of the world's leading business executives.

A native of Grosse Pointe, he graduated with a degree from the Brooks Institute of Photography in California. Terrence opened his first studio in San Jose, California. Staying in close touch with his family, he then ended up with a satellite studio in the metropolitan



says he enjoys doing so because it gives him a better feel for the personalities of the people involved in the portraits or groupings.

An expert with family groups and portraits, he uses soft lighting, classic poses and custom retouching to soften highlights and unexpected flaws. The finished product can be created on canvas and custom framed. The result - a

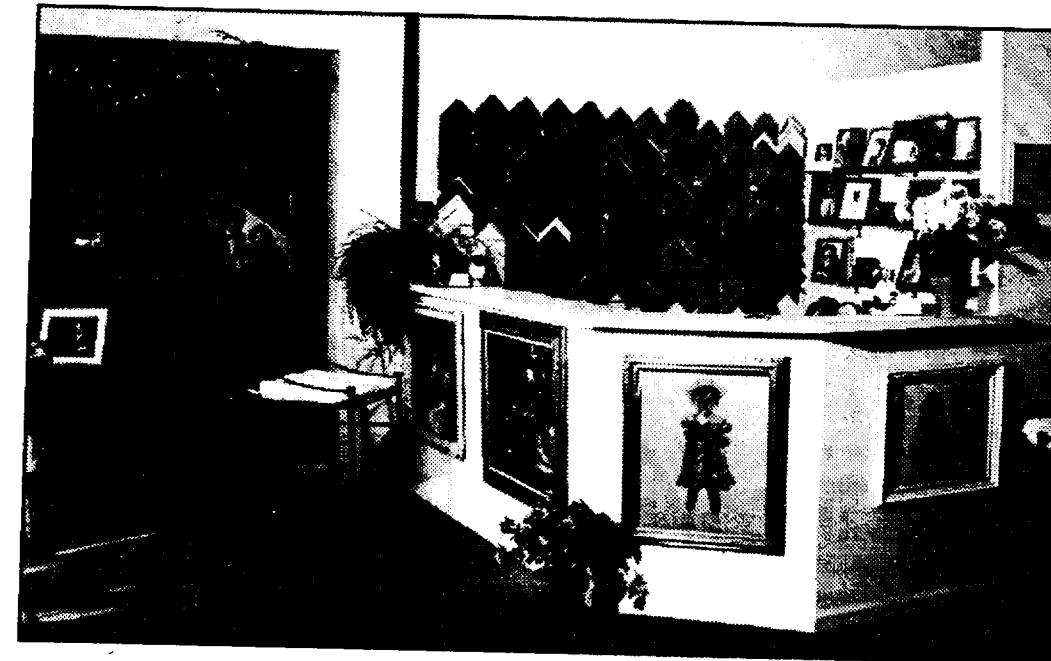
wall size portrait with a lifetime guarantee.

A portrait or study can be enhanced by its framing, and one of Carmichael's added touches is custom framing. A look around the studio shows his knack for pairing the right frame with the appropriate subject matter. The object to be framed does not have to originate in the studio.

In addition to his color portrait impressions Mr. Carmichael creates black and white studies, executive portraits as well as special artistic requests. Photo restoration and computer imaging are also among his new talents.

A top portfolio photographer, Carmichael has in his studio some of the most well-known area celebrities and media stars.

For any portrait needs, retouching or for more information contact Terrence K. Carmichael or Robyn Krug, his assistant for the past six years, at (313) 884-4280.



*"A top portfolio photographer, Carmichael has some of the most well known area celebrities and media stars in his studio."*

Detroit area through the Scarab Club, of which his mother - well-known local artist Bernice Carmichael - was a member. He returned to Grosse Pointe full time in 1977.

Although he studied automotive design and photography, Carmichael decided not to become an automotive photographer because it would require he spend 95 per cent of his time away from home and family. Other areas in which he has experience are architectural photography and commercial photography. Carmichael often shoots on location and has traveled as far as Florida He

